



No. 01/05/2023/SLT/LOG/DGIP
Government of Pakistan
Directorate General, Immigration & Passports
(Headquarters)
G-8/1, Mauve Area,
Islamabad

Assistant Account Officer (Logistics)

☎: 92-51-9107078

30th September, 2024

To:

Mr. Rizwan Mehmood,
Director (IT/Web),
Public Procurement Regulatory Authority,
1st Floor FBC, Building Near State Bank,
Sector G-5/2, Islamabad-Pakistan.

Subject:

UPLOADING OF FINANCIAL EVALUATION REPORT REGARDING
SUPPLY OF 15 MILLION SECURITY LAMINATE PATCHES FOR
PASSPORT PERSONALIZATION SYSTEM THROUGH INTERNATIONAL
TENDERING PROCESS

Please refer to the subject cited above and enclosed herewith the Financial Evaluation Report regarding supply of 15 Million security laminate patches for passport personalization through International tendering process.

2. It is requested to upload the financial evaluation report on PPRA website www.ppra.gov.pk at the earliest.
3. Your cooperation in this regard will be appreciated.

(ZIA-UR-REHMAN)
Assistant Accounts Officer
(Logistics)

Cc:

- Concerned file

FINANCIAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: Directorate General of Immigration and Passports, Islamabad
2. Method of Procurement: Open competition bidding (Single stage- two envelope Procedure)
3. Title of Procurement: Supply of Security Laminate Patches for Passport Personalization
4. Tender Inquiry No→: F.No. 1/05/2023/SLT/LOG/DGIP
5. PPRA Ref. No. (TSE)→: TS536542E (TENDER NOTICE)
6. PPRA Ref.No. (EV)→: EV63928 (Technical Evaluation Report)
7. Date & Time of bid Closing, →: 09-05-2024 (13:00 hours) (Original advertisement)
8. Corrigendum Date, →: 08-05-2024 (13:00hours) (Corrigendum)
9. Date & Time of bid Opening, →: 30-05-2024 (13:00hours)
10. No. of copies of tender documents soled→: Four 04
11. No of Bids Received:→: Two (02) bids received.
12. Criteria for Bid Evaluation:→: Technical qualification followed for Financial opening
13. Financial bid opened:→: 27-09-2024 (11:00AM)
14. Detailed of Bid (s) Technical Evaluation: The detail of bid evaluation report are as under:-
15. **FINANCIAL EVALUATION REPORT: Financial evaluation report duly signed by the member Procurement committee, detailed evaluation report attached as "Annex-A"**

No.	Name of Bidder	Total marks 1000			Total cost for fifteen million laminate patches in US\$	Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
		Technical qualifying marks 570/700	Financial Marks (300)	Marks obtained		
1.	M/s Surys	693.75 marks out of 700	300	993.75	6,600,000	<ul style="list-style-type: none">• Technically qualified• Financially qualified• Emerged as successful bidder after overall bid evaluation

Lowest evaluation bidder: M/S Surys technically and financial lowest bidder

Signature: _____

ZIA-UR-REHMAN
Assistant Accounts Officer
Machine Readable Passport Project
D/o. Gen. Immigration & Passports
Islamabad

Official Stamp: _____

Standard Bidding Documents (SBD)

MINUTES OF MEETING

SUBJECT: MEETING OF THE PROCUREMENT COMMITTEE FOR OPENING OF FINANCIAL PROPOSAL IN RESPECT OF PROCUREMENT OF 15 MILLION LAMINATE PATCHES THROUGH INTERNATIONAL TENDERING PROCESS.

The Department of Immigration & Passports floated international tender for supply of 15 million security laminate patches on April 6, 2024 in international media i.e Financial Times, UK. The following two companies participated in the tendering process and submitted their technical and financial proposals accordingly:-

- a. M/s. Opsec Security Inc.
- b. M/s. Surys

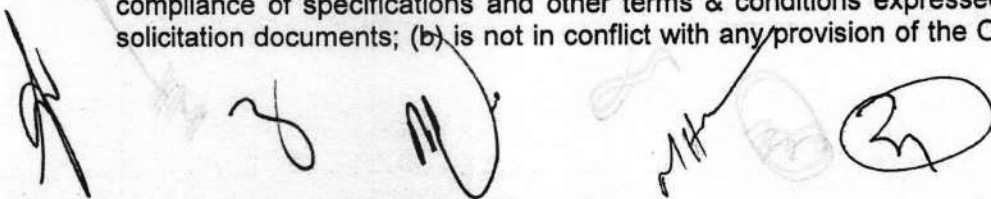
2. The technical bids were opened on May 30, 2024. After evaluation of the bids and lab testing through M/s. Smithers UK, the Internal Technical Committee vide minutes of the meeting held on 13-09-2024 recommended that in the light of technical evaluation report based on the lab testing report of M/s. Smithers, Technical Evaluation Committee hereby recommends M/s. Surys as the only qualified bidder while M/s. Opsec stands disqualified.

3. The Technical Evaluation Report was shared with the qualified Bidders by uploading the Technical Evaluation Report on PPRA website on 19.09.2024. After completion of stipulated period of 07 days as per PPRA rules, the financial opening of bid was scheduled on 27.09.2024.

4. Consequently, a meeting of the Procurement Committee was held on 27.09.2024 under the Chairmanship of Director (NW/Logistics). The representative of M/s Surys was also present in the meeting. The committee opened the financial proposal submitted by M/s Surys and announced as follows:-

1 Item No.	2 Description	3 Country of Origin / Brand model	4 Quality	5 Price (US\$)	Unit	6 Total amount for each item (inclusive of all costs taxes, duties upto delivery point (col. 4x5)
1	Security laminate (including all required security features and lamination system)	France	Fifteen (15) million laminate patches	\$0.44	Per patch for one passport	\$6,600,000
2	Cost of additional laminate security features		None			
3	Gadgets required to verify the security features	France	As per require	Included		\$0
4	Preparation of Primary Nickel Master (PNM)	France	One	Included		\$0
Total bids amount in words						\$6,600,000 (Six Million Six Hundred Thousand USD only)

5. The Secretary Committee informed the participants that as per PPRA Rule 38(B), the procuring agency can accept a single bid if (a) it meets the evaluation criteria, ensures compliance of specifications and other terms & conditions expressed in advertisement or bid solicitation documents; (b) is not in conflict with any provision of the Ordinance; (c) conforms to



the technical specifications; (d) has financial conformance in terms of rate reasonability. The relevant rule has been reproduced herein below:

38B. Single responsive bid in goods, works and services. -

(1) *The procuring agency shall consider single bid in goods, works and services if it-*

- (a) *meets the evaluation criteria, ensures compliance of specifications and other terms & conditions expressed in advertisement or bid solicitation documents;*
- (b) *is not in conflict with any provision of the Ordinance;*
- (c) *conforms to the technical specifications;*
- (d) *has financial conformance in terms of rate reasonability;*

Provided that except unsolicited proposal, in case of pre-qualification proceedings single bid shall not be entertained.

(2) *The procuring agency shall make a decision with due diligence and in compliance with general principles of procurement like economy, efficiency and value for money.*

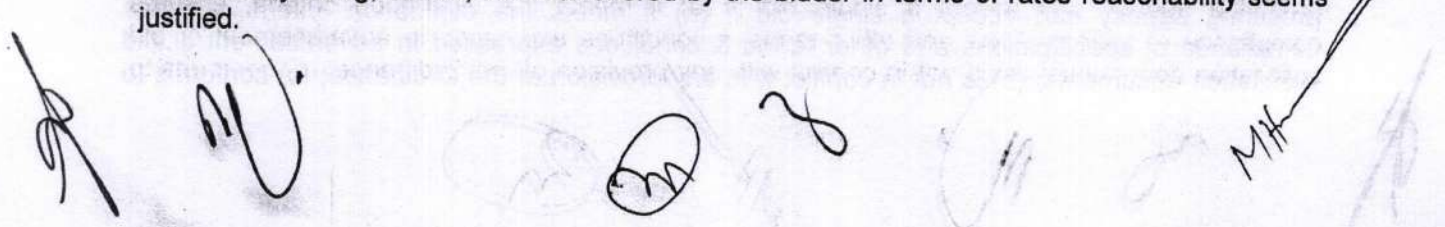
6. The Secretary Committee informed the participant that keeping in view the rising trend of passport demand in Pakistan, it is expected to further increase in the near future whereas the existing stock of laminate patches cannot fulfill the production requirement. Hence, in order to meet the production requirements and ensure timely issuance of passports to the citizens of Pakistan, it is utmost important that the instant procurement is made without further delays as any delays in the process can lead to crisis at a National level since the core function of DGIP is the issuance of Passports to the citizens of Pakistan and any delays/hurdle in the process of the instant procurement would ultimately hamper the ability of DGIP from its core function.

7. Consequently, the procurement committee considered the single bid under PPRA rule 38B as according to the current working condition of the Department, the existing stock of laminate patches is close to be exhausted, hence, in order to avoid stock out position and to avoid any untoward situation, the Committee is of the view that in terms of prevailing situation single bid option may be adopted which is already permissible under PPRA Rules.

8. Following the provisions of PPRA Rules, the financial offer quoted by the qualified bidder stands to be in line within the financial conformance of rate reasonability and the general principles of procurement like economy, efficiency & value for money. The Chairman Committee apprised the participants stating the comparison of rates offered in previous tender as compare to current price offered by M/s.Surys, as under:-

S#	Particular	Rate offered as per previous tender	Rate offered in current tender	%age increase
1	Laminate patch	\$0.398	\$0.44	9.5%

9. Chairman Committee also apprised the participants that according to the world inflation rate, the inflation rate for the year 2020 was 1.94 while for year 2021 it was 3.47 and the rate for year 2022 is 7.97 which depicts that after Covid the trend of international inflation is continuously rising, hence, the rate offered by the bidder in terms of rates reasonability seems justified.



RECOMMENDATION:

11. The procurement Committee concluded that the proposal submitted by M/s Surys against the subject tender is technically & financially compliant in terms of conformance to the technical specifications, terms & conditions of the tender document, not in conflict in any ordinance and has financial rate reasonability.

12. Based on the above conclusion, the Procurement Committee recommended that M/s Surys be declared as the successful bidder for supply of 15 million security laminate patches to Directorate General Immigration & Passports, Islamabad.



Assistant Account Officer
(Member/Secretary
Committee)



Incharge Hardware
Specialist/HWS
(Member)



Director (Network/Logistics)
(Chairman Committee)



Assistant Director
(General)
(Member)



Assistant Account Officer
(Foreign Mission)
(Member)