

Evaluation Report
Hiring of Firm for Ehsaas Nashonuma Operations Review
(Health & Nutrition CCT)
(As Per Rule 35 of PP Rules, 2004)

1	Name of Procuring Agency:	Benazir Income Support Programme (BISP)																
2	Method of Procurement:	Quality & Cost Based Selection (QCBS) as per PPRA																
3	Title of Procurement:	Selection of "Hiring of Firm for Ehsaas Nashonuma Operations Review (Health & Nutrition CCT)																
4	Tender Inquiry No.:	1-91/Proc/BISP/H&N CCT/2020																
5	PPRA Ref. No. (TSE):	TS 434987E																
6	Date & Time for EOIs Submission:	19 th November 2020 at 14:00 hours local time.																
7	Date & Time for EOIs Opening:	19 th November, 2020 at 14:30 hours local time																
6	Date & Time for Proposal Closing:	31 st March, 2021 at 14:00 hours local time.																
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8	No of EOIs Received	Seven (07) <table border="1" style="margin-left: 20px;"> <thead> <tr> <th>S.No.</th> <th>Firms Name</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>M/s APEX Consulting Pakistan.</td> </tr> <tr> <td>2</td> <td>M/s Associates in Development Pvt. Limited, Development & Management Consultant.</td> </tr> <tr> <td>3</td> <td>M/s EY Ford Rhodes, Chartered Accountants in association with H&H Consulting Pvt. Limited.</td> </tr> <tr> <td>4</td> <td>M/s GAT Consulting Private Limited.</td> </tr> <tr> <td>5</td> <td>M/s Reanda Haroon Zakaria & Company, Chartered Accountants in association with M/s InvestConsult Management Consultant & M/s Aamir Salman Rizwan, Chartered Accountants.</td> </tr> <tr> <td>6</td> <td>M/s SKP Consulting Private Limited.</td> </tr> <tr> <td>7</td> <td>M/s Sky Solution in Joint Venture with M/s Centre of Excellence for Rural Development</td> </tr> </tbody> </table>	S.No.	Firms Name	1	M/s APEX Consulting Pakistan.	2	M/s Associates in Development Pvt. Limited, Development & Management Consultant.	3	M/s EY Ford Rhodes, Chartered Accountants in association with H&H Consulting Pvt. Limited.	4	M/s GAT Consulting Private Limited.	5	M/s Reanda Haroon Zakaria & Company, Chartered Accountants in association with M/s InvestConsult Management Consultant & M/s Aamir Salman Rizwan, Chartered Accountants.	6	M/s SKP Consulting Private Limited.	7	M/s Sky Solution in Joint Venture with M/s Centre of Excellence for Rural Development
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11	Criteria for evaluation of Technical Proposal:	<table border="1" data-bbox="735 591 1485 1948"> <tbody> <tr> <td data-bbox="735 591 823 692">1</td> <td data-bbox="828 591 1362 692">Specific experience of the Consultant (as a firm) relevant to the Assignment</td> <td data-bbox="1367 591 1485 692">10</td> </tr> <tr> <td data-bbox="735 698 823 822">2</td> <td data-bbox="828 698 1362 822">Adequacy and quality of the proposed methodology and work plan in responding to the Terms of Reference (TORs) .</td> <td data-bbox="1367 698 1485 822">50</td> </tr> <tr> <td data-bbox="735 828 823 1008">2.1</td> <td data-bbox="828 828 1362 1008">Technical Approach &Methodology [The Client will assess whether the proposed technical approach &methodology is clear, responds to and covers high- level objectives elaborated in the TORs]</td> <td data-bbox="1367 828 1485 1008">30</td> </tr> <tr> <td data-bbox="735 1014 823 1171">2.2</td> <td data-bbox="828 1014 1362 1171">Work Plan [It will be assessed that work plan is responding to the given timelines of the client, realistic, implementable and covering all the aspects/components of the assignment]</td> <td data-bbox="1367 1014 1485 1171">10</td> </tr> <tr> <td data-bbox="735 1178 823 1335">2.3</td> <td data-bbox="828 1178 1362 1335">Organization and Staffing [It will be assessed that overall team composition is balanced and has an appropriate skills mix, and the work plan has right input of Experts]</td> <td data-bbox="1367 1178 1485 1335">10</td> </tr> <tr> <td data-bbox="735 1341 823 1420">3.</td> <td data-bbox="828 1341 1362 1420">Key Experts' Qualifications and Competence for the Assignment</td> <td data-bbox="1367 1341 1485 1420">40</td> </tr> <tr> <td data-bbox="735 1426 823 1673">3.1</td> <td data-bbox="828 1426 1362 1673">Team Leader: Ph.D. (preferably) or university degree (16 years of education) in economics or development studies or social sciences, with 10 years of M&E related experience (planning, supervision and execution). S/he shall possess experience of leading surveys and analysing data using mixed methods</td> <td data-bbox="1367 1426 1485 1673">10</td> </tr> <tr> <td data-bbox="735 1680 823 1948">3.2</td> <td data-bbox="828 1680 1362 1948">Monitoring & Evaluation Expert: University degree (16 years of education) in economics or development studies or social sciences. S/he should have minimum 10 years of demonstrated experience in M&E with particular reference to surveys and implementation of social safety nets.</td> <td data-bbox="1367 1680 1485 1948">7.5</td> </tr> </tbody> </table>		1	Specific experience of the Consultant (as a firm) relevant to the Assignment	10	2	Adequacy and quality of the proposed methodology and work plan in responding to the Terms of Reference (TORs) .	50	2.1	Technical Approach &Methodology [The Client will assess whether the proposed technical approach &methodology is clear, responds to and covers high- level objectives elaborated in the TORs]	30	2.2	Work Plan [It will be assessed that work plan is responding to the given timelines of the client, realistic, implementable and covering all the aspects/components of the assignment]	10	2.3	Organization and Staffing [It will be assessed that overall team composition is balanced and has an appropriate skills mix, and the work plan has right input of Experts]	10	3.	Key Experts' Qualifications and Competence for the Assignment	40	3.1	Team Leader: Ph.D. (preferably) or university degree (16 years of education) in economics or development studies or social sciences, with 10 years of M&E related experience (planning, supervision and execution). S/he shall possess experience of leading surveys and analysing data using mixed methods	10	3.2	Monitoring & Evaluation Expert: University degree (16 years of education) in economics or development studies or social sciences. S/he should have minimum 10 years of demonstrated experience in M&E with particular reference to surveys and implementation of social safety nets.	7.5
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		3.3	Statistician/Data Analysis Expert: S/he should have at least 5 years of experience in sampling techniques, data processing and analysis. S/he should have university degree (16 years of education), in statistics or a related field and be fully proficient with STATA/SPSS.	7.5
		3.4	MIS/IT Expert: University degree (16 years of education) in IT or related field. S/he should have at least 5 years of experience in designing customized software applications for the surveys including creation of dashboards and web-based solution. S/he should have complete command on the use of Android application for creating survey tools and other customized solutions.	7.5
		3.5	Operations/Logistic Management Expert: University degree (16 years of education) in Business Administration. S/he should have at least 5 years of experience in managing operations related to large scale surveys.	7.5
				100

12 No of Technical Proposals Qualified

Two (2)

S.No.	Firms Name Technically Qualified	Marks Obtained Out of total 100
1	M/s Associates in Development Pvt. Limited, Development & Management Consultant.	78.35 ✓
2	M/s GAT Consulting Private Limited.	72.34 ✓
	M/s EY Ford Rhodes, Chartered Accountants in association with H&H Consulting Pvt. Limited.	*56.91 ✓

*Minimum passing marks = 70/100.

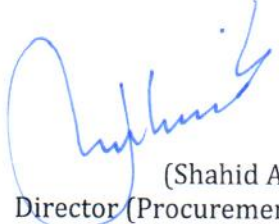
13 Detail of Proposal Evaluation

Name of Firms	Marks Obtained		Evaluated Cost (Without GST) PAK Rs.	Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004
	Technical Weight Assigned (80 %)	Financial Weight Assigned (20 %)		

M/s GAT Consulting Private Limited.	72.34	57.87	51,450,000	Highest ranked firm on the basis of combined evaluation (Technical & Financial Proposals).
M/s Associates in Development Pvt. Limited, Development & Management Consultant.	78.35	62.68	118,140,500	2 nd highest ranked firm on the basis of combined evaluation (Technical & Financial Proposals).
M/s EY Ford Rhodes, Chartered Accountants in association with H&H Consulting Pvt. Limited.	56.91	N/A	N/A	M/s EYFR'S Technical Proposal has not achieved minimum passing marks i.e. 70/100.

Top Ranked Firm on the Basis of Combined Evaluation (Technical & Financial Proposals)

M/s M/s GAT Consulting Private Limited.


(Shahid Ali)
Director (Procurement)