BID EVALUATION REPORT (MAY 19, 2021)

(As Per Rule 35 of PP Rules, 2004)

1	Name of Procuring Agency:	Zarai Taraqiati Bank Limited					
2	Method of Procurement:	'Least Cost Selection Method' as provided in					
		Regulation 3(C) of the Procurement of Consultancy					
		Services Regulations, 2010.					
3	Title of Procurement:	Procurement of Consultancy Services for audit					
		verification of loan case files of borrowers					
4	Tender Inquiry No.:	ZTBL-AV(LCF)/1(26)-04-2021					
5	PPRA Ref. No. (TSE):	TS449620E					
6	Date & Time of Bid Closing:	May 7, 2021 11:00 AM					
7	Date & Time of Bid Opening:	May 7, 2021 11:30 AM (Technical Proposals)					
		May 19, 2021 11:00 AM (Financial Proposals)					
8	No of Bids Received:	Nine (09)					
9	Criteria for Bid Evaluation:	As prescribed in the Bidding Document / RFP					

10 Details of Bid(s) Evaluation:

10.1 <u>Technical Proposals Evaluation</u>:

S.No.	Name of Bidder	Technically	
		Responsive	
1	M/s BDO Ebrahim & Co. Islamabad (BDO)	Yes	
2	M/s RSM Avais Hyder Liaquat Nauman, G-8,	No	
	Islamabad (RSM-G8)	(See Note-1)	
3	M/s Baker Tilly Mahmood Idrees Qamar, Islamabad	Yes	
	(BTMIQ)		
4	M/s Ilyas Saeed & Co. Islamabad (ISCO)	Yes	
5	M/s Yousaf Adil, Islamabad (YACO)	Yes	
6	M/s Crowe Hussain Chaudhry & Co. Lahore (CHC)	Yes	
7	M/s RSM Avais Hyder Liaquat Nauman, F-10/4,	No	
	Islamabad (RSM-F10)	(See Note-2)	
8	M/s Grant Thorton Anjum Rahman, Islamabad	Yes	
	(GTAR)		
9	M/s Munif Ziauddin & Co. Islamabad (MZCO)	Yes	

10.2 Financial Proposals Evaluation:

Financial Proposals and Bid Securities of the seven (7) technically responsive bidders were opened in presence of bidders' representatives on May 19, 2021 @ 11:00 AM. Complete detail of Evaluation of Financial Proposals is available at Annex-1.

S.No.	Zone	M/s Baker Tilly Mahmood Idrees Qamar, Islamabad (BTMIQ)	M/s Crowe Hussain Chaudhry & Co. Lahore (CHC)	Total	
1	Sukkur	Rs. 1,613,115	1	Rs. 1,613,115	
2	Larkana	Rs. 1,559,949	1	Rs. 1,559,949	
3	Jhang	Rs. 2,139,094	1	Rs. 2,139,094	
4	Faisalabad	-	Rs. 1,888,535	Rs. 1,888,535	
5	Multan	Rs. 1,694,175	1	Rs. 1,694,175	
6	Muzzafargarh	-	Rs. 2,035,005	Rs. 2,035,005	
7	Okara	-	Rs. 1,797,737	Rs. 1,797,737	
8	Gujranwala	Rs. 1,656,376	-	Rs. 1,656,376	
9	Vehari	Rs. 2,137,492	-	Rs. 2,137,492	
10	Bahawalnagar	-	Rs. 1,818,945	Rs. 1,818,945	
Total		Rs. 10,800,201	Rs. 7,540,222	Rs. 18,340,423	

-sd-Mr Ali Hassan Head, Central Accounts Department / Member/Secretary -sd- **Mr Kashif ur Rehman** Head, Tax Department / Member

-sd-Mr Mehboob ur Rehman Head, HR Policy Department / Member -sd-Mr Muhammad Arif CFO / Head, Accounts Division / Convener

Note - 1:

The technical proposal submitted by M/s RSM Avais Hyder Liaquat Nauman, G-8, Islamabad (RSM-G8) was found as 'Technically Non-Responsive' due to following reason(s):

As per Section 5.2(2) of the Bidding Document/RFP, the score of 70 (seventy) was defined as "Technical Score Threshold" whereas the technical proposal submitted by M/s RSM Avais Hyder Liaquat Nauman Chartered Accountants, G-8 Markaz, Islamabad obtained total score of sixty (60) as a result of evaluation carried out in accordance with "Evaluation Criteria for Technical Proposals" specified in bidding document. Details of technical evaluation is given below:

H	Total Technical				
Firm's	Proposed Team	Proposed Methodology,	Score Obtained		
Experience	Strength	Approach			
40	5	15	60		

Note - 2:

The technical proposal submitted by M/s RSM Avais Hyder Liaquat Nauman, F-10/4, Islamabad (RSM-F10) was found as 'Technically Non-Responsive' due to following reason(s):

As per Section 5.2(2) of the Bidding Document/RFP, the score of 70 (seventy) was defined as "Technical Score Threshold" whereas the technical proposal submitted by M/s RSM Avais Hyder Liaquat Nauman Chartered Accountants, G-8 Markaz, Islamabad obtained total score of forty five (45) as a result of evaluation carried out in accordance with "Evaluation Criteria for Technical Proposals" specified in bidding document. Details of technical evaluation is given below:

I	Total Technical			
Firm's Proposed Team		Proposed Methodology,	Score Obtained	
Experience	Strength	Approach		
20	10	15	45	

Annex-1

Evaluation of Financial Proposals

S. No.	Zone	(all amounts in PKR)	BDO	BTMIQ	ISCO	YACO	CHC	GTAR	MZCO
1	Sukkur	Bid Amount	4,770,593	1,613,115	4,385,500	8,600,000	1,878,593	-	2,082,006
		Ranking	5	1	4	6	2		3
2	Larkana	Bid Amount	4,628,653	1,559,949	4,255,000	-	1,907,755	-	2,020,060
		Ranking	5	1	4		2		3
3	Jhang	Bid Amount	6,004,367	2,139,094	5,815,450	-	2,174,957	-	2,760,874
		Ranking	5	1	4		2		3
4	Faisalabad	Bid Amount	5,807,090	2,068,813	5,624,400	10,200,000	1,888,535	-	2,670,164
		Ranking	5	2	4	6	1		3
5	Multan	Bid Amount	4,755,493	1,694,175	4,605,900	9,100,000	1,768,310	-	2,186,628
		Ranking	5	1	4	6	2		3
6	Muzzafargarh	Bid Amount	6,011,522	2,141,644	5,822,350	-	2,035,005	-	2,764,164
		Ranking	5	2	4		1		3
7	Okara	Bid Amount	5,727,362	2,040,410	5,547,000	-	1,797,737	-	2,633,504
		Ranking	5	2	4		1		3
8	Gujranwala	Bid Amount	4,649,393	1,656,376	4,503,000	9,900,000	1,888,667	-	2,137,842
		Ranking	5	1	4	6	2		3
9	Vehari	Bid Amount	5,999,869	2,137,492	5,811,000	-	2,182,026	7,500,000	2,758,806
		Ranking	5	1	4		2	6	3
10	Bahawalnagar	Bid Amount	5,254,307	1,871,881	5,089,000	-	1,818,945	-	2,415,988
		Ranking	5	2	4		1		3
		Toral Bid Amount	53,608,649	18,922,949	51,458,600	37,800,000	19,340,530	7,500,000	24,430,036
_	TOTAL.	Total Bid Security	1,072,173	378,459	1,029,200	756,000	386,811	150,000	488,605
TOTAL		Date of Bid Security	May 6, 2021	May 5, 2021	May 6, 2021	May 7, 2021	May 5, 2021	May 4, 2021	May 5, 2021
		Bank of Bid Security	UBL	UBL	JS Bank	Askari Bank	Bank al Habib	JS Bank	BOP

_____-sd-__ Mr Ali Hassan Head, Central Accounts Dept. / Member/Secretary _-sd-_ Mr Kashif ur Rehman Head, Tax Dept. / Member _____-sd-_ Mr Mehboob ur Rehman Head, HR Policy Dept. / Member _____-sd-___ Mr Muhammad Arif CFO / Head, Accounts Div./ Convener
