

# **TECHNICAL EVALUATION REPORT**

**(As Per Rule 35 of PP Rules, 2004)**

1. NAME OF PROCURING AGENCY : PAKISTAN NATIONAL SHIPPING CORPORATION,
2. METHOD OF PROCUREMENT : SINGLE STAGE TWO ENVELOPS PROCEDURE, AS PER PPR RULE 36(b), OF PPR 2004,
3. TITLE OF PROCUREMENT : TENDER FOR PROCUREMENT OF SECURITY SERVICES AT PNSC ASHORE ESTABLISHMENTS,
4. TENDER INQUIRY NO. : PRCD/SCRTY/2022-23/139
5. PPRA REF. NO. (TSE) : TS482603E
6. DATE & TIME OF BID CLOSING : 17-06-2022 (11:00 A.M)
7. DATE & TIME OF BID OPENING : 17-06-2022 (11:30 A.M)
8. NO OF BIDS RECEIVED : TWO (02)
9. CRITERIA FOR BID EVALUATION : QUALIFIED FOR TECHNICAL EVALUATION CRITERIA,
10. DETAILS OF BID(S) EVALUATION: DETAILS ARE AS UNDER:

NAME OF BIDDERS	TECHNICAL MARKS (IF APPLICABLE)	RULE/REGULATION/SBD*/POLICY/ BASIS FOR TECHNICAL REJECTION / ACCEPTANCE AS PER RULE 35 OF PP RULES, 2004.
M/S. RANGER Security Guards (Pvt.) Ltd,	247 / 300 = (82%)	Technically Qualified Bidder
M/S. FAUJI SECURITY SERVICES (PVT) LTD,	201 / 300 (67%)	Technically Disqualified Bidder

11. Any other additional / supporting information. TECHNICAL EVALUATION REPORTS ARE ATTACHED.

Signature: .....

**ALI IMAM QADRI**  
General Manager (Procurement)

Official Stamp: .....

Standard Bidding Documents (SBD).

**PAKISTAN NATIONAL SHIPPING CORPORATION**  
**TENDER FOR SECURITY SERVICES FOR PNSC SHORE ESTABLISHMENT (2022-23)**  
**M/S FAUJI SECURITY SERVICES (PVT)LTD**

SECTION-"A"			SECTION-"B"			SECTION" C"			REMARKS
Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	
1.1	10	6	2.1	10	10	3.1	5	2	2.3 * Revalent Documents are not atatched
1.2	10	10	2.2	10	8	3.2	5	5	2.5 ** Revalent Documents are not atatched
1.3	5	5	2.3	10	zero *	3.3 (a)	5	3	2.8 *** Revalent Documents are not atatched
1.4	10	10	2.4	10	10	3.3 (b)	5	2	2.9 **** Revalent Documents are not atatched
1.5	5	5	2.5	5	zero **	3.4 (a)	20	zero *****	3.4 (a)* ***** Revalent Documents are not atatched
1.6	5	5	2.6	10	10	3.4 (b)	15	15	
1.7	5	1	2.7	10	10	3.4 (C)	15	15	
1.8	10	8	2.8	10	zero ***	3.5 (a)	15	10	
1.9	20	20	2.9	25	zero ****	3.5(b)	15	15	
1.10,	20	16							
<b>TOTAL</b>	<b>100</b>	<b>86</b>	<b>TOTAL</b>	<b>100</b>	<b>48</b>	<b>TOTAL</b>	<b>100</b>	<b>67</b>	


**M/S RANGER SECURITY (PVT)LTD**

SECTION-"A"			SECTION-"B"			SECTION" C"			REMARKS
Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	
1.1	10	10	2.1	10	10	3.1	5	3	1.1* only 1 xcertificate atatched
1.2	10	10	2.2	10	8	3.2	5	zero**	3.2.** only membership Certificate attached
1.3	5	4	2.3	10	10	3.3 (a)	5	3	3.4(a).*** 7MM-Document are not atatched
1.4	10	10	2.4	10	10	3.3 (b)	5	2	
1.5	5	5	2.5	5	3	3.4 (a)	20	zero***	
1.6	5	5	2.6	10	10	3.4 (b)	15	15	
1.7	5	3	2.7	10	10	3.4 (C)	15	15	
1.8	10	zero *	2.8	10	10	3.5 (a)	15	15	
1.9	20	20	2.9	25	25	3.5(b)	15	15	
1.10,	20	16							
<b>TOTAL</b>	<b>100</b>	<b>83</b>	<b>-</b>	<b>100</b>	<b>96</b>	<b>-</b>	<b>100</b>	<b>68</b>	


**SUMMARY**

Sr. No	Total Marks	M/s Fauji	M/s Rangers	Remarks
Section-A	100	86	83	
Section-B	100	48	96	
Section-C	100	67	68	
<b>Total</b>	<b>300</b>	<b>201</b>	<b>247</b>	
Percentage		<b>67.00%</b>	<b>82%</b>	

  
**Manzoor Ali Bijoro**  
DM Manager (Admin)  
Member of Tender Committee

  
**Altamash Qureshi**  
Manager (Finance)  
Member of Tender Committee

  
**Zafarullah Khan**  
GM (Legal)  
Chairman of Tender Committee

  
**Maj (R) Muhammad Tariq**  
Manager (Security/TPT)  
Member of Tender Committee

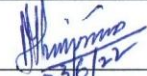
**PAKISTAN NATIONAL SHIPPING CORPORATION**  
**TENDER FOR SECURITY SERVICES FOR PNSC SHORE ESTABLISHMENT (2022-23)**


**M/S FAUJI SECURITY SERVICES (PVT)LTD**

SECTION-"A"			SECTION-"B"			SECTION" C"			REMARKS
Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	
1.1	10	6	2.1	10	10	3.1	5	2	2.3 * Revelent Documents are not atatched
1.2	10	10	2.2	10	8	3.2	5	5	2.5 ** Revelent Documents are not atatched
1.3	5	5	2.3	10	Zero*	3.3 (a)	5	3	2.8 *** Revelent Documents are not atatched
1.4	10	10	2.4	10	10	3.3 (b)	5	2	2.9 zero **** Revelent Documents are not atatched
1.5	5	5	2.5	5	Zero**	3.4 (a)	20	Zero*****	3.4 (a) ***** Revelent Documents are not atatched
1.6	5	5	2.6	10	10	3.4 (b)	15	15	
1.7	5	1	2.7	10	10	3.4 (C)	15	15	
1.8	10	8	2.8	10	Zero****	3.5 (a)	15	10	
1.9	20	20	2.9	25	Zero*****	3.5(b)	15	15	
1.10,	20	16							
<b>TOTAL</b>	<b>100</b>	<b>86</b>	<b>TOTAL</b>	<b>100</b>	<b>48</b>	<b>TOTAL</b>	<b>100</b>	<b>67</b>	

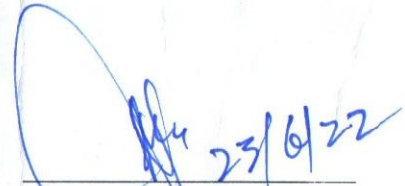
**SUMMARY**

Sr. No	Total Marks	M/s Fauji Seurity Servcies
Section-A	100	86
Section-B	100	48
Section-C	100	67
<b>Total</b>	<b>300</b>	<b>201</b>
<b>Percentage</b>	<b>100%</b>	<b>67.00%</b>

  
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 DM Manager (Admin)  
 Member of Tender Committee

  
 Altamash Qureshi  
 Manager (Finance)  
 Member of Tender Committee

  
 Zafarullah Khan  
 GM (Legal)  
 Chairman of Tender Committee

  
 Maj (R) Muhammad Tariq  
 Manager (Security/TPT)  
 Member of Tender Committee


**PAKISTAN NATIONAL SHIPPING CORPORATION**  
**TENDER FOR SECURITY SERVICES FOR PNSC SHORE ESTABLISHMENT (2022-23)**

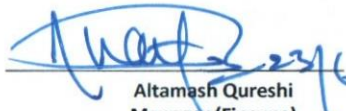
**M/S RANGER SECURITY (PVT)LTD**

SECTION-"A"			SECTION-"B"			SECTION-"C"			REMARKS
Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	Sr No.	Total Marks	Obtained Marks	
1.1	10	10	2.1	10	10	3.1	5	3	1.8.* Relevant Docuemnst are not attached
1.2	10	10	2.2	10	8	3.2	5	zero **	3.2.** Relevant Docuemnst are not attached
1.3	5	4	2.3	10	10	3.3 (a)	5	3	3.4(a).*** Relevant Docuemnst are not attached
1.4	10	10	2.4	10	10	3.3 (b)	5	2	
1.5	5	5	2.5	5	3	3.4 (a)	20	zero***	
1.6	5	5	2.6	10	10	3.4 (b)	15	15	
1.7	5	3	2.7	10	10	3.4 (C)	15	15	
1.8	10	Zero*	2.8	10	10	3.5 (a)	15	15	
1.9	20	20	2.9	25	25	3.5(b)	15	15	
1.10,	20	16	-	100	-	-	100	-	
<b>TOTAL</b>	<b>100</b>	<b>83</b>			<b>96</b>			<b>68</b>	

**SUMMARY**

Sr. No	Total Marks	M/s Rangers	Remarks
Section-A	100	83	
Section-B	100	96	
Section-C	100	68	
<b>Total</b>	<b>300</b>	<b>247</b>	
<b>Percentage</b>	<b>100%</b>	<b>82%</b>	

  
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 Member of Tender Committee

  
 \_\_\_\_\_  
 Zafarullah Khan  
 GM (Legal)  
 Chairman of Tender Committee

TECHNICAL PROPOSAL "SECTION-A"

## 1.0 FIRM STATUS

SR.#	DESCRIPTION		MAX	Obtained Marks	Page No.	Remarks
1.1	<b>Status of Managerial/Supervisory Staff:</b> <input type="checkbox"/> Manager Operation <input type="checkbox"/> Supervisory Staff (for checking S/Guards) <input type="checkbox"/> Clerical Staff (Computer Literate) <input type="checkbox"/> Staff for Finance Department (Please provide company's organization chart along with duly attested list of such staff mentioned their names, CINC no., length of service with the Security Company and designation on Security Company's letter head) Additional Information: CV's for managerial staff and top management.	4 2 2 2	10	6	26-28 4-14	(incomplete list & Organogram attached) Cv's of top Management are not attached
1.2	<b>Maximum Amount of Work Oder/ Projects Awarded in Subject Field last year (Exclusive of Work Orders issued by PNSC):</b> (Tick the actual one only) <input type="checkbox"/> More than or Equal to 45-50 Million <input type="checkbox"/> From Rs. 30-44.99 Million <input type="checkbox"/> From Rs. 20-29.99 Million <input type="checkbox"/> Less than Rs. 20 Million (Please attach copy of relevant purchase/service order which must clearly mention the actual value [amount] and period of the contract)	10 8 5 3	10	10	29-30	
1.3	<b>Numbers of Years the Firm is Established :</b> (Tick the actual one only) <input type="checkbox"/> 10 years or more <input type="checkbox"/> From 08 to 09 years <input type="checkbox"/> From 06 to 07 years <input type="checkbox"/> From 05 to 06 years <input type="checkbox"/> From 04 to 05 years <input type="checkbox"/> Less than 04 years	5 4 3 2 1 0	5	5	31	Operate Since 2005
1.4	<b>Average Annual Turnover in last 3 years(Exclusive of Work Orders issued by PNSC):</b> (Tick the actual one only) <input type="checkbox"/> 100 Million and above <input type="checkbox"/> Between 80 to 99 Million <input type="checkbox"/> Between 60 to 79 Million <input type="checkbox"/> Between 50 to 59 Million <input type="checkbox"/> Less than 50 Million (Please attach copy of audited Financial Reports/Bank Account Statement/Income Tax Returns for relevant period)	10 8 6 4 0	10	10	32-58	Report of last FY 2021 not attached (refer letter attached)
1.5	<b>Clientele (Exclusive of Work Orders issued by PNSC):</b> <input type="checkbox"/> Multinationals + Private Limited + Public Sector ( preferably Oil & Gas Sector) <input type="checkbox"/> Only Multinational & Private Limited (preferable Oil & Gas sector) <input type="checkbox"/> Only others (Schools, Bungalows, Hotels etc) (Please attach list of clients with complete contacts information and at least one reference letter from any client preferably in the Oil & Gas Sector)	5 3 1	5	5	59-65	
1.6	<b>Number of Clients:</b> (Tick the actual one only) <input type="checkbox"/> More than 20 <input type="checkbox"/> 15 – 20 <input type="checkbox"/> 10 – 15 <input type="checkbox"/> Less than 10 (Please attach relevant documents as evidence)	5 3 2 0	5	5	59-65	

**TECHNICAL PROPOSAL "SECTION-A"** (Continue)**1.0 FIRM STATUS**

SR.#	DESCRIPTION		MAX	Obtained Marks	PAGE- NO.	Remarks
1.7	<p>Type of vehicles held with the Security Company for transportation, Surprise checking and other Administrative duties:</p> <p><input type="checkbox"/> Double Cabin, Shahzor&amp; Hi Roof</p> <p><input type="checkbox"/> Double Cabin &amp;Shahzor</p> <p><input type="checkbox"/> Double Cabin &amp; Hi Roof</p> <p><input type="checkbox"/> Double Cabin only</p> <p><input type="checkbox"/> Shahzor only or Hi Roof only</p> <p>(Please provide duly signed and stamped copies of the registration books mentioned the make, type and model and confirming the ownership of the Security Company)</p>	5 4 3 2 1	5	1	66-67 15-24	Only 1x Pickup register with Company
1.8	<p><b>Valid License (s) for Security Operations: Valid License of Provincial Home Department of Sindhis must otherwise ZERO MARKS will be awarded:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 5 provincial, ICT, AJK (7 License)</p> <p><input type="checkbox"/> 4License inclusive of Sindh</p> <p><input type="checkbox"/> 3 License inclusive of Sindh</p> <p>(Please provide copies of valid licenses for operating in relevant province[s])</p>	10 8 6	10	8	68-77 25-36	4 x License are attached )
1.9	<p><b>Number of semi-automatic weapons readily available with valid licenses issued from Home Department Sindh:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 150 &amp; above</p> <p><input type="checkbox"/> 101 to 149</p> <p><input type="checkbox"/> up to 100</p> <p><input type="checkbox"/> Below 100</p> <p>(Please attach copies of valid weapons licenses issued by Home Department Sindh [reference annex-C, Appendix-2 of Special Terms &amp; Conditions] along with a complete list of tick marks numbers of weapons)</p>	20 15 10 0	20	20	78-109	List of weapon & some license are attached)
1.10	<p><b>Presence of SOP's/ Manual/Reporting Mechanism:</b> (Tick the appropriate ones)</p> <p><input type="checkbox"/> SOP/ Manual/ for performing security operations</p> <p><input type="checkbox"/> Monitoring Mechanism (Planned and Surprise inspection of personnel &amp; equipment )</p> <p><input type="checkbox"/> Incident/ Accident Reporting Mechanism</p> <p><input type="checkbox"/> Backup procedure of guards/supervisors</p> <p><input type="checkbox"/> HSE Policy</p> <p><input type="checkbox"/> HR Policy (Employment &amp; Medical Policy)</p> <p>(Please provide copies of all the relevant SOP's/Manual/Guidelines issued by your company)</p>	4 4 4 4 2 2	20	16	109 to 140	SOP is attached
<b>Total</b>			<b>100</b>	<b>86</b>		

Maximum Marks: 35

Marks Obtained:

## 2.0 STAFF PARTICULARS

SR.#	DESCRIPTION		MAX	Obtained Marks	Page No	Remarks
2.1	<b>Total Strength of Guards &amp; Supervisors (Excluding PNSC):</b> (Tick the actual one only) <input type="checkbox"/> 1000 and Above <input type="checkbox"/> 750 to 1000 <input type="checkbox"/> 500 to 750 <input type="checkbox"/> Less than 500 but not less than 200 (Please provide duly attested list of such staff mentioned their names, CINC no., Age/date of birth, units/Regt/ crop (if ex-defense) length of service with the Security Company and designation on Security Company's letter head)	10 8 6 4	10	10	141-153	List of 1042 is attached
2.2	<b>Percentage of Ex-Defense Security Supervisor and Guard held with the Security Company. (Excluding PNSC):</b> (Tick the actual one only) <input type="checkbox"/> 100 % <input type="checkbox"/> 70 % to 90 % <input type="checkbox"/> 50 % to 70 % <input type="checkbox"/> less than 50 % (Please provide list on Security Company's Letter head of such staff mentioned their names, CINC no., Age/date of birth, units/Regt/ crop, length of service with the Security Company and designation along with duly attested copies of services/ Discharge books)	10 8 6 4	10	8	141-153 189-191 37-61	List of 723 x is attached (70% ex-servicemen)
2.3	<b>Procedure for backup of Guards:</b> (Tick the actual one only) <input type="checkbox"/> Double duties <input type="checkbox"/> Replacement available for in duty guards (Please provide documentary evidence as proof)	0 10	10	0	-	Not attached
2.4	<b>Issuance of Uniform per annum:</b> (Tick the actual one only) <input type="checkbox"/> 02 Sets per annum <input type="checkbox"/> 01 Sets per annum (Please attach relevant documents as evidence)	10 0	10	10	154-155 64-78	List attached (documentary attached)
2.5	<b>Monitoring/Inspection Mechanism/Standards:</b> (Tick the actual one only) <input type="checkbox"/> Updated record available <input type="checkbox"/> Records available but vague & are not updated <input type="checkbox"/> No records available (This in relation to the SOP's & others procedures practiced by the Security Company to have strict, proper & regular inspection of the Security Guards deployed by the Security Company at various location other than PNSC. Security Company must enclose copies of true records of such inspections/visits)	5 3 0	5	0	-	Not attached
2.6	<b>Weapons Maintenance System/ Armorers:</b> (Tick the actual one only) <input type="checkbox"/> At all locations <input type="checkbox"/> At particulars locations (Please provide duly attested list on Security Company's Letter mentioned names of armorers presently employed with the security company, their CINC no., Age/date of birth, units/Regt/ crop, length of service with the Security Company and name of actual place where the armor is based)	10 5	10	10	156	

## 2.0 STAFF PARTICULARS

SR. #	DESCRIPTION		MAX	Obtained Marks	Page No	Remarks
2.7	<p><b>Backup Support to handle any situation at any location:</b></p> <input type="checkbox"/> 2 x Supervisors + 8 x Guards (with Company Transport) <input type="checkbox"/> 2 x Supervisors + 6 x Guards (with Company Transport) <input type="checkbox"/> 2 x Supervisors + 4 x Guards (with Company Transport) <input type="checkbox"/> 1 x Supervisors + 4 x Guards (with Company Transport) <input type="checkbox"/> 1 x Supervisors + 3 x Guards (with Company Transport) <input type="checkbox"/> 1 x Supervisors + 2 x Guards (with Company Transport) (Please provide duly attested list of such staff mentioning their names, CNIC No. and designation on Security Company's letter head)	10 8 6 4 2 0	10	10	62 additional page	List attached
2.8	<p><b>Medical Fitness Certificates of Security Staff</b>            (Please provide copies of latest Medical Fitness Certificates with age bracket of not more than 55 years, along with list of individuals )</p>	10	10	0	-	Not attached
2.9	<p><b>Numbers of 100 cc Motor Cycles of ____ models held with Security Company registered in the name of Security Company:</b></p> <input type="checkbox"/> 03 Numbers and above <input type="checkbox"/> 02 Numbers <input type="checkbox"/> Less than 02 numbers <input type="checkbox"/> Motor Cycle not registered in the name of the Security Company (Please provide duly signed stamped copies of the registration books mentioning the make type and model and confirming the ownership of the Security Company )	25 20 15 00	25	0	67	No 100 CC motorcycle register with Fauji Security
<b>Total</b>			100	48		



Maximum Marks: 30

Marks Obtained:

## 3.0 TRAINING/WEAPONS/EQUIPMENT &amp; MISC DETAILS

SR.#	DESCRIPTION		MAX	Obtaine d Marks	Page No	Remarks
3.1	<b>Training imparted to staff:</b> (Tick the actual one only) <input type="checkbox"/> Weapons handling, Security Duties, Fire Fighting and other (please specify _____) <input type="checkbox"/> Weapons Handling & Security Duties only <input type="checkbox"/> Weapons Handling Only (Please provide evidence which should include course material list of trainers, time table. List of security supervisor and guards attended the training during the period July 2020 to June 2021)	5 3 2	5	2	157 to 169- 176 185-188	Only list of 100 guards is attached
3.2	<b>Training refresher from APSAA to staff:</b> (Tick the actual one only) <input type="checkbox"/> 01 Months <input type="checkbox"/> 02 Months <input type="checkbox"/> More than 2 per Months (Please provide evidence of relevant training imparted as specified above)	1 2 5	5	5	169-177 185-190	8 x APSAA certificates with list are attached
3.3 (a)	<b>Firing Practice held during the period July 2020 to June 2021:</b> (Tick the actual one only) <input type="checkbox"/> None <input type="checkbox"/> 1 per year <input type="checkbox"/> 2 or more per year. Specify # _____ (Please provide firing practice records as sample for verification)	0 3 5	5	3	185-190	List attached
3.3 (b)	<b>Strength of Security Supervisors and Guards which attended            Firing Practice during the period July 2018 to June 2018:</b> (Tick the actual one only) <input type="checkbox"/> 100 % <input type="checkbox"/> 75 % <input type="checkbox"/> 50 % <input type="checkbox"/> Below 50% (Please provide firing practice records as sample for verification)	5 3 2 0	5	2	185-190	Only 8 x APSAA with list of 25 staff are attached
3.4 (a)	<b>7MM Rifels available in Kote:</b> (Tick the actual one only) <input type="checkbox"/> 130 numbers and above <input type="checkbox"/> 110 numbers and above <input type="checkbox"/> 90 numbers and above <input type="checkbox"/> Less than 90 numbers	20 15 10 0	20	0	-	Not attached
3.4 (b)	<b>12 Bore Rifels (Pump action) available in Kote:</b> (Tick the actual one only) <input type="checkbox"/> 70 numbers and above <input type="checkbox"/> 60 numbers and above <input type="checkbox"/> 50 numbers and above <input type="checkbox"/> Less than 50 numbers	15 10 5 0	15	15	105-108	List of 91 nos of 12 Bore Rifels is attached)
3.4 (c)	<b>Pistols available in Kote:</b> (Tick the actual one only) <input type="checkbox"/> 50 numbers and above <input type="checkbox"/> 40 numbers and above <input type="checkbox"/> 30 numbers and above <input type="checkbox"/> Less than 30 numbers (Please enclose duly signed and attested copies of valid license of the weapons as tick marked above)	15 10 5 0	15	15	101-104	List of 80 nos of 12 Bore Rifels is attached)

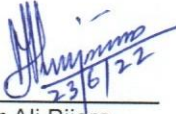
TECHNICAL PROPOSAL "SECTION-C" (Continue)

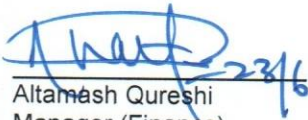
Maximum Marks: 30


Marks Obtained:


## 3.0 TRAINING / WEAPONS / EQUIPMENT &amp; MISC DETAILS

SR.#	DESCRIPTION		MAX	Obtained Marks	Page No	Remarks
3.5 (a)	<b>Base Sets available in Store:</b> (Tick the actual one only) <input type="checkbox"/> 16 to 20 numbers <input type="checkbox"/> 12 to 14 numbers <input type="checkbox"/> 8 to 10 numbers <input type="checkbox"/> Less than 8 numbers	15 10 5 0	15	10	177	List of 14 x Base set is attached
3.5 (b)	<b>Walki Talki Sets available in Store:</b> (Tick the actual one only) <input type="checkbox"/> 70 to 80 numbers <input type="checkbox"/> 60 to 69 numbers <input type="checkbox"/> 50 to 58 numbers <input type="checkbox"/> Less than 50 numbers (Please provide duly signed and stamped list mentioned the make & type and serial numbers of equipment as tick mark above)	15 10 5 0	15	15	178	List of 70 x Walkie Talkies is attached
<b>Total</b>			<b>100</b>	<b>67</b>		
Firms obtaining 75% of marks shall qualify for opening of financial proposals						

  
 23/6/22  
 Manzoor Ali Bijdro  
 DY. Manager (Admin)  
 Member of Tender Committee

  
 23/6  
 Altamash Qureshi  
 Manager (Finance)  
 Member of Tender Committee

  
 Maj (R) Muhammad Tariq  
 Manager (Security/TPT)  
 Member of Tender Committee

  
 Zafarullah Khan  
 GM (Legal)  
 Chairman of the Tender Committee

TECHNICAL PROPOSAL "SECTION-A"

## 1.0 FIRM STATUS

SR.#	DESCRIPTION		MAX	Obtained Marks	Remarks
1.1	<b>Status of Managerial/Supervisory Staff:</b> <input type="checkbox"/> Manager Operation <input type="checkbox"/> Supervisory Staff (for checking S/Guards) <input type="checkbox"/> Clerical Staff (Computer Literate) <input type="checkbox"/> Staff for Finance Department (Please provide company's organization chart along with duly attested list of such staff mentioned their names, CINC no., length of service with the Security Company and designation on Security Company's letter head) Additional Information: CV's for managerial staff and top management.	4 2 2 2	10	10	Relevant Documents are attached
1.2	<b>Maximum Amount of Work Oder/ Projects Awarded in Subject Field last year (Exclusive of Work Orders issued by PNSC ): (Tick the actual one only)</b> <input type="checkbox"/> More than or Equal to 45-50 Million <input type="checkbox"/> From Rs. 30-44.99 Million <input type="checkbox"/> From Rs. 20-29.99 Million <input type="checkbox"/> Less than Rs. 20 Million (Please attach copy of relevant purchase/service order which must clearly mention the actual value [amount] and period of the contract)	10 8 5 3	10	10	Relevant Documents are attached
1.3	<b>Numbers of Years the Firm is Established :</b> (Tick the actual one only) <input type="checkbox"/> 10 years or more <input type="checkbox"/> From 08 to 09 years <input type="checkbox"/> From 06 to 07 years <input type="checkbox"/> From 05 to 06 years <input type="checkbox"/> From 04 to 05 years <input type="checkbox"/> Less than 04 years	5 4 3 2 1 0	5	4	Operate Since 2012
1.4	<b>Average Annual Turnover in last 3 years(Exclusive of Work Orders issued by PNSC): (Tick the actual one only)</b> <input type="checkbox"/> 100 Million and above <input type="checkbox"/> Between 80 to 99 Million <input type="checkbox"/> Between 60 to 79 Million <input type="checkbox"/> Between 50 to 59 Million <input type="checkbox"/> Less than 50 Million (Please attach copy of audited Financial Reports/Bank Account Statement/Income Tax Returns for relevant period)	10 8 6 4 0	10	10	Relevant Documents are attached
1.5	<b>Clientele (Exclusive of Work Orders issued by PNSC):</b> <input type="checkbox"/> Multinationals + Private Limited + Public Sector ( preferably Oil & Gas Sector) <input type="checkbox"/> Only Multinational & Private Limited (preferable Oil & Gas sector) <input type="checkbox"/> Only others (Schools, Bungalows, Hotels etc) (Please attach list of clients with complete contacts information and at least one reference letter from any client preferably in the Oil & Gas Sector)	5 3 1	5	5	Relevant Documents are attached
1.6	<b>Number of Clients: (Tick the actual one only)</b> <input type="checkbox"/> More than 20 <input type="checkbox"/> 15 – 20 <input type="checkbox"/> 10 – 15 <input type="checkbox"/> Less than 10 (Please attach relevant documents as evidence)	5 3 2 0	5	5	Relevant Documents are attached

## 1.0 FIRM STATUS

SR.#	DESCRIPTION		MAX	Obtained Marks	Remarks
1.7	<p>Type of vehicles held with the Security Company for transportation, Surprise checking and other Administrative duties:</p> <p><input type="checkbox"/> Double Cabin, Shahzor&amp; Hi Roof</p> <p><input type="checkbox"/> Double Cabin &amp;Shahzor</p> <p><input type="checkbox"/> Double Cabin &amp; Hi Roof</p> <p><input type="checkbox"/> Double Cabin only</p> <p><input type="checkbox"/> Shahzor only or Hi Roof only</p> <p>(Please provide duly signed and stamped copies of the registration books mentioned the make, type and model and confirming the ownership of the Security Company)</p>	5 4 3 2 1	5	03	List attached ( copy of License of 2x vehicles are attached)
1.8	<p><b>Valid License (s) for Security Operations: Valid License of Provincial Home Department of Sindh is must otherwise ZERO MARKS will be awarded:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 5 provincial, ICT, AJK (7 License)</p> <p><input type="checkbox"/> 4License inclusive of Sindh</p> <p><input type="checkbox"/> 3 License inclusive of Sindh</p> <p>(Please provide copies of valid licenses for operating in relevant province[s])</p>	10 8 6	10	0	Only Sindh
1.9	<p><b>Number of semi-automatic weapons readily available with valid licenses issued from Home Department Sindh:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 150 &amp; above</p> <p><input type="checkbox"/> 101 to 149</p> <p><input type="checkbox"/> upto 100</p> <p><input type="checkbox"/> Below 100</p> <p>(Please attach copies of valid weapons licenses issued by Home Department Sindh [reference annex-C, Appendix-2 of Special Terms &amp; Conditions] along with a complete list of tick marks numbers of weapons)</p>	20 15 10 0	20	20	List of weapon & some license are attached)
1.10	<p><b>Presence of SOP's/ Manual/Reporting Mechanism:</b> (Tick the appropriate ones)</p> <p><input type="checkbox"/> SOP/ Manual/ for performing security operations</p> <p><input type="checkbox"/> Monitoring Mechanism (Planned and Surprise inspection of personnel &amp; equipment )</p> <p><input type="checkbox"/> Incident/ Accident Reporting Mechanism</p> <p><input type="checkbox"/> Backup procedure of guards/supervisors</p> <p><input type="checkbox"/> HSE Policy</p> <p><input type="checkbox"/> HR Policy (Employment &amp; Medical Policy)</p> <p>(Please provide copies of all the relevant SOP's/Manual/Guidelines issued by your company)</p>	4 4 4 4 2 2	20	16	SOP is attached
<b>Total</b>			<b>100</b>	<b>83</b>	

Maximum Marks: 35

Marks Obtained:

## 2.0 STAFF PARTICULARS

SR.#	DESCRIPTION		MAX	Obtained Marks	Remarks
2.1	<p><b>Total Strength of Guards &amp; Supervisors (Excluding PNSC):</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 1000 and Above <input type="checkbox"/> 750 to 1000 <input type="checkbox"/> 500 to 750 <input type="checkbox"/> Less than 500 but not less than 200</p> <p>(Please provide duly attested list of such staff mentioned their names, CINC no., Age/date of birth, units/Regt/ crop (if ex-defense) length of service with the Security Company and designation on Security Company's letter head)</p>	10 8 6 4	10	10	List of 1461 is attached
2.2	<p><b>Percentage of Ex-Defense Security Supervisor and Guard with the Security Company. (Excluding PNSC):</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 100 % <input type="checkbox"/> 70 % to 90 % <input type="checkbox"/> 50 % to 70 % <input type="checkbox"/> less than 50 %</p> <p>(Please provide list on Security Company's Letter head of such staff mentioned their names, CINC no., Age/date of birth, units/Regt/ crop, length of service with the Security Company and designation along with duly attested copies of services/ Discharge books)</p>	10 8 6 4	10	8	List is attached with discharge books
2.3	<p><b>Procedure for backup of Guards:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> Double duties <input type="checkbox"/> Replacement available for in duty guards</p> <p>(Please provide documentary evidence as proof)</p>	0 10	10	10	Documentary evidence not attached
2.4	<p><b>Issuance of Uniform per annum:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> 02 Sets per annum <input type="checkbox"/> 01 Sets per annum</p> <p>(Please attach relevant documents as evidence)</p>	10 0	10	10	2 x pair per annum (documentary attached)
2.5	<p><b>Monitoring/Inspection Mechanism/Standards:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> Updated record available <input type="checkbox"/> Records available but vague &amp; are not updated <input type="checkbox"/> No records available</p> <p>(This in relation to the SOP's &amp; others procedures practiced by the Security Company to have strict, proper &amp; regular inspection of the Security Guards deployed by the Security Company at various location other than PNSC. Security Company must enclose copies of true records of such inspections/visits)</p>	5 3 0	5	03	Only SOP attached
2.6	<p><b>Weapons Maintenance System/ Armorers:</b> (Tick the actual one only)</p> <p><input type="checkbox"/> At all locations <input type="checkbox"/> At particulars locations</p> <p>(Please provide duly attested list on Security Company's Letter mentioned names of armorers presently employed with the security company, their CINC no., Age/date of birth, units/Regt/ crop, length of service with the Security Company and name of actual place where the armor is based)</p>	10 5	10	10	

## 2.0 STAFF PARTICULARS

SR. #	DESCRIPTION		MAX	Obtained Marks	Remarks
2.7	<b>Backup Support to handle any situation at any location:</b> <input type="checkbox"/> 2 x Supervisors + 8 x Guards (with Company Transport) <input type="checkbox"/> 2 x Supervisors + 6 x Guards (with Company Transport) <input type="checkbox"/> 2 x Supervisors + 4 x Guards (with Company Transport) <input type="checkbox"/> 1 x Supervisors + 4 x Guards (with Company Transport) <input type="checkbox"/> 1 x Supervisors + 3 x Guards (with Company Transport) <input type="checkbox"/> 1 x Supervisors + 2 x Guards (with Company Transport) (Please provide duly attested list of such staff mentioning their names, CNIC No. and designation on Security Company's letter head)	10 8 6 4 2 0	10	10	
2.8	<b>Medical Fitness Certificates of Security Staff</b> (Please provide copies of latest Medical Fitness Certificates with age bracket of not more than 55 years, along with list of individuals )	10	10	10	List of 397 employees with some medical fitness certificate are attached
2.9	<b>Numbers of 100 cc Motor Cycles of ____ models held with Security Company registered in the name of Security Company:</b> <input type="checkbox"/> 03 Numbers and above <input type="checkbox"/> 02 Numbers <input type="checkbox"/> Less than 02 numbers <input type="checkbox"/> Motor Cycle not registered in the name of the Security Company (Please provide duly signed stamped copies of the registration books mentioning the make type and model and confirming the ownership of the Security Company )	25 20 15 00	25	25	3x 125 Motorcycles are register in the name of Company
<b>Total</b>			<b>100</b>	<b>96</b>	

Maximum Marks: 30

Marks Obtained:

## 3.0 TRAINING/WEAPONS/EQUIPMENT &amp; MISC DETAILS

SR.#	DESCRIPTION		MAX	Obtained Marks	Remarks
3.1	<b>Training imparted to staff:</b> (Tick the actual one only) <input type="checkbox"/> Weapons handling, Security Duties, Fire Fighting and other (please specify _____) <input type="checkbox"/> Weapons Handling & Security Duties only <input type="checkbox"/> Weapons Handling Only (Please provide evidence which should include course material list of trainers, time table. List of security supervisor and guards attended the training during the period July 2018 to June 2019)	5 3 2	5	03	Documents are attached
3.2	<b>Training refresher from APSAA to staff:</b> (Tick the actual one only) <input type="checkbox"/> 01 Months <input type="checkbox"/> 02 Months <input type="checkbox"/> More than 2 per Months (Please provide evidence of relevant training imparted as specified above)	1 2 5	5	0	Not attached
3.3 (a)	<b>Firing Practice held during the period July 2020 to June 2021:</b> (Tick the actual one only) <input type="checkbox"/> None <input type="checkbox"/> 1 per year <input type="checkbox"/> 2 or more per year. Specify # _____ (Please provide firing practice records as sample for verification)	0 3 5	5	03	List attached
3.3 (b)	<b>Strength of Security Supervisors and Guards which attended Firing Practice during the period July 2020 to June 2021:</b> (Tick the actual one only) <input type="checkbox"/> 100 % <input type="checkbox"/> 75 % <input type="checkbox"/> 50 % <input type="checkbox"/> Below 50% (Please provide firing practice records as sample for verification)	5 3 2 0	5	2	List attached
3.4 (a)	<b>7MM Rifels available in Kote:</b> (Tick the actual one only) <input type="checkbox"/> 130 numbers and above <input type="checkbox"/> 110 numbers and above <input type="checkbox"/> 90 numbers and above <input type="checkbox"/> Less than 90 numbers	20 15 10 0	20	0	Not attached
3.4 (b)	<b>12 Bore Rifels (Pump action) available in Kote:</b> (Tick the actual one only) <input type="checkbox"/> 70 numbers and above <input type="checkbox"/> 60 numbers and above <input type="checkbox"/> 50 numbers and above <input type="checkbox"/> Less than 50 numbers	15 10 5 0	15	15	List with license are attached
3.4 (c)	<b>Pistols available in Kote:</b> (Tick the actual one only) <input type="checkbox"/> 50 numbers and above <input type="checkbox"/> 40 numbers and above <input type="checkbox"/> 30 numbers and above <input type="checkbox"/> Less than 30 numbers (Please enclose duly signed and attested copies of valid license of the weapons as tick marked above)	15 10 5 0	15	15	List with license are attached

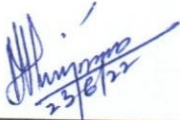
TECHNICAL PROPOSAL "SECTION-C" (Continue)

Maximum Marks: 30

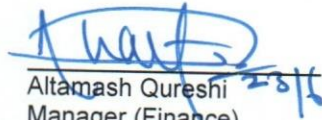
Marks Obtained:

## 3.0 TRAINING / WEAPONS / EQUIPMENT &amp; MISC DETAILS

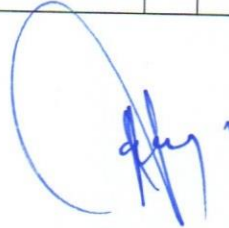
SR.#	DESCRIPTION		MAX	Obtained Marks	Remarks
3.5 (a)	<b>Base Sets available in Store:</b> (Tick the actual one only) <input type="checkbox"/> 16 to 20 numbers <input type="checkbox"/> 12 to 14 numbers <input type="checkbox"/> 8 to 10 numbers <input type="checkbox"/> Less than 8 numbers	15 10 5 0	15	15	List of 21 x Base Sets is attached
3.5 (b)	<b>Walki Talki Sets available in Store:</b> (Tick the actual one only) <input type="checkbox"/> 70 to 80 numbers <input type="checkbox"/> 60 to 69 numbers <input type="checkbox"/> 50 to 58 numbers <input type="checkbox"/> Less than 50 numbers (Please provide duly signed and stamped list mentioned the make & type and serial numbers of equipment as tick mark above)	15 10 5 0	15	15	List of 124 x Walki Talkies is attached
Total			100	68	
Firms obtaining 75% of marks shall qualify for opening of financial proposals					



Manzoor Ali Bijoro  
DY. Manager (Admin)  
Member of Tender Committee



Altamash Qureshi  
Manager (Finance)  
Member of Tender Committee



Maj (R) Muhammad Tariq  
Manager (Security/TPT)  
Member of Tender Committee



Zafarullah Khan  
GM (Legal)  
Chairman of the Tender Committee