

EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. **Name of Procuring Agency:** Office of the Controller Military Accounts (Pensions) Lahore Cantt.
2. **Method of Procurement:** Open Competitive Bidding (Single Stage - Two Envelope Procedure under Rule 36 (b) of PPR 2004)
3. **Title of Procurement:** Purchase of Data Centre Setup, IT Equipments and Miscellaneous Items
4. **Tender Inquiry No.:** AN/Pen/089/T.03/2021-22/DCS (Re-Tender)
5. **PPRA Ref. No. (TSE):**TS479033E
6. **Date & Time of Bid Closing:**16-05-2022 at 1.00 P.M
7. **Date & Time of Bid Opening:** Technical Bids opened on 16-05-2022 at 02.00 P.M and Financial Bids opened on 21-05-2022 at 02.00 P.M
8. **No of Bids Received:** Seventeen(17)
9. **Criteria for Bid Evaluation:** As mentioned in tender/bidding documents
10. **Details of Bid(s) Evaluation:** Minutes of Tender Opening Meeting, Evaluation Reports, Comparative Statement etc are enclosed

Name of Bidder	Marks		Evaluated Cost/Bid Amount (Rs)	Rule/Regulation/SBD/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004
	Technical (if applicable)	Financial (if applicable)		
M/s Panazone Business System	Not applicable	Not applicable	40,715,000	Station Purchase Committee recommended to purchase 03 x Computer Servers, 110 x Desktop Computers with LEDs, 01 x Networking with Equipment, 03 x LED TVs for Security Room and Electrification total worth Rs.40,715,000/- from M/s Panazone Business System; 12 x Laptops, 06 x UPS 10 KVA for PC, 01 x LED TV for Conference Room/Training Room and 01 x Sound System for Conference Room total worth Rs.5,984,689/- from M/s Commtel System; 25 x UPS 02 KVA for PC total worth Rs.2,191,400/-
M/s Commtel System	Not applicable	Not applicable	5,984,689	

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M/s Computer Marketing Co (Pvt) Ltd	Not applicable	Not applicable	2,191,400	from M/s Computer Marketing Co (Pvt) Ltd; 02 x UPS 06 KVA for PC total worth Rs.372,060/- from M/s Sicom Traders; 02 x Photocopiers total worth Rs.748,000/- from M/s Canotech (Pvt) Ltd; 02 x Invertor ACs 1.5 Tons, 35 x Invertor ACs 2 Tons and 02 x Invertor Cabinet ACs 2 Tons total worth Rs.9,014,400/- from M/s HS Trade Links; and 33 x Officer Tables with Chairs and 160 x Auditor Tables with Chairs total worth Rs.5,501,500/- from M/s Abdul-ur-Rehman Traders being lowest/best evaluated rates out of technically accepted bids as per bidding documents/Public Procurement Rules 2004. Committee has recommended re-tendering of Data Centre Setup in next FY 2022-23 having too much offered prices in this tender (detail is mentioned in minutes enclosed).
M/s Sicom Traders	Not applicable	Not applicable	372,060	
M/s Canotech (Pvt) Ltd	Not applicable	Not applicable	748,000	
M/s HS Trade Links	Not applicable	Not applicable	9,014,400	
M/s Abdul-ur-Rehman Traders	Not applicable	Not applicable	5,501,500	

Lowest Evaluated Bidders:

- i. M/s Panazone Business System
- ii. M/s Commtel System
- iii. M/s Computer Marketing Co (Pvt) Ltd
- iv. M/s Sicom Traders
- v. M/s Canotech (Pvt) Ltd
- vi. M/s HS Trade Links
- vii. M/s Abdul-ur-Rehman Traders

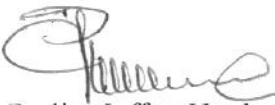
Member


Member

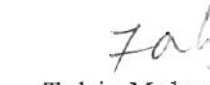
Member


Member


Chairman


Sadiq Jaffar Hashmi
System Analyst
CMA (LC) Lahore


Tahir Mehmood
AO (Admin)
CMA (P) Lahore


Tahir Mehmood
Dy. CMA (P) (Admin)
CMA (P) Lahore


Ch. Zubair Ahmad
Dy. CMA (LC) (RSPA)
CMA (LC) Lahore


Sadia Saleem
CMA (P) Lahore

SADIQ JAFFAR HASHMI
System Analyst
CMA (LC) Lahore Cantt.

Tahir Mehmood
Accounts Officer (Admin)
CMA (P) Lahore Cantt.

Dy. CMA (P)

CH. ZUBAIR AHMAD
Dy. Controller of Military Accounts
CMA (LC) Lahore Cantt.

CH. ZUBAIR AHMAD
Dy. Controller of Military Accounts
CMA (LC) Lahore Cantt.

SADIA SALEEM
Controller Military Accounts (P)
Lahore Cantt.

**MINUTES OF OPENING OF TENDER REGARDING PURCHASE OF DATA CENTRE
SETUP, IT EQUIPMENTS AND MISC. ITEMS FOR CMA (P) LAHORE DURING
CURRENT FY 2021-22**

In pursuance of "Approval in Principle" conveyed vide MAG's Office Rawalpindi letter No.312/AN/515/2021-22/CMA (P) dated: 15-03-2022 for purchase of Data Centre Setup, IT Equipments and Misc. Items, bids were called for through "Open Tender"(Single Stage - Two Envelope Procedure) i.e. publication of tender notice on PPRA's website on 21-03-2022 and in two national dailies one Urdu and one English i.e. Dunya and The Nation respectively on 27-03-2022. Station Purchase Committee recommended re-tendering of certain items being not quailed as a result of technical evaluation and having too much offered prices.

2. As per recommendations of Station Purchase Committee bids were again called for through "Open Tender"(Single Stage - Two Envelope Procedure) i.e. publication of tender notice on PPRA's website on 22-04-2022 and in two national dailies one Urdu and one English i.e. Express and Daily Times respectively on 24-04-2022. Afterwards schedule of submission and opening of bids was amended owing to Eid Holidays and necessary corrigendum was advertised on PPRA's website on 28-04-2022 and in two national dailies one Urdu and one English i.e. Express and Daily Times respectively on 30-04-2022. Twenty five (25) firms purchased tender documents however seventeen (17) firms/bidders submitted bids upto closing date and time i.e. 16-05-2022 upto 01:00 P.M. Technical bids were opened on the same date at 02.00 P.M in the presence of Technical Evaluation Committee IT and Station Purchase Committee (constituted by the MAG) and available representatives of the bidding firms.

3. Technical Evaluation Committee IT and Station Purchase Committee evaluated the technical bids in respect of Data Centre Setup & IT Equipments and Miscellaneous Items respectively as per tender specifications/bidding documents and concluded as under (detailed technical evaluation reports are attached as **Annexures-I & II**):-

Summary of Technical Evaluation of Data Centre Setup and IT Equipments

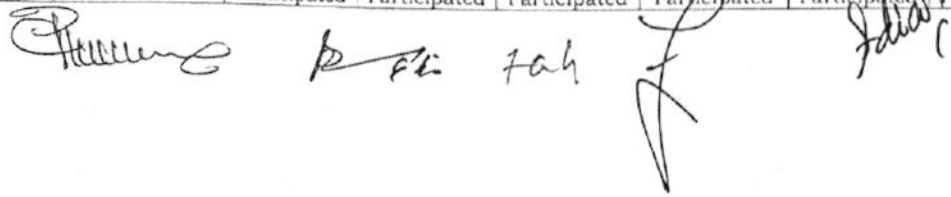
Sr. No.	Name of Item(s)	M/s Techaccess Pakistan (Pvt) Ltd	M/s Commtel System	M/s Panazone Business System	M/s ICL International (Pvt) Ltd	M/s AES Technologies	M/s Sicom Traders	M/s Awaits International	M/s CMC (Pvt) Ltd
1	Data Centre	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated
2	Computer Server	Qualified	Not Participated	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated
3	Laptop	Not Participated	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Qualified
4	Desktop Computer with LED	Not Participated	Not Participated	Qualified	Not Participated	Not Participated	Not Participated	Qualified	Qualified
5	UPS 2 KVA for PC	Not Participated	Qualified	Qualified	Not Participated	Qualified	Not Participated	Not Participated	Qualified
6	UPS 6 KVA for PC	Not Participated	Qualified	Qualified	Not Participated	Qualified	Qualified	Not Participated	Qualified
7	UPS 10 KVA for PC	Not Participated	Qualified	Qualified	Not Participated	Qualified	Not Participated	Not Participated	Qualified
8	Networking with equipment	Not Participated	Not Participated	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated

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Summary of Technical Evaluation of Miscellaneous Items

Sr. No.	Name of Item(s)	M/s Panazone Business System	M/s Commtel System	M/s INTEXCO	M/s Office Automation Group	M/s Canotech (Pvt) Ltd	M/s HS Trade Links	M/s Amin Traders	M/s Micro Gaint Cons. Company	M/s Abdul-Rehman Traders	M/s Alpha Tech International	M/s Al-Raheem Enterprises
1	LED TV for Conference Room/Training Room	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated
2	LED TV for Security Room	Qualified	Not Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated
3	Sound System for Conference Room	Qualified	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated
4	Complete Electrification for DCS Building for ACs, UPS and Networking etc.	Qualified	Not Participated	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated
5	Invertor AC 1.5 Tons	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated
6	Invertor AC 2 Tons	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated
7	Invertor Cabinet AC 2 Tons	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated
8	Photocopier	Not Participated	Qualified	Not Participated	Qualified	Qualified	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated
9	Officer Tables with Chairs	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Qualified	Qualified	Qualified	Qualified	Not Qualified
10	Auditor Tables with Chairs	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Not Participated	Qualified	Qualified	Qualified	Qualified	Not Qualified



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Financial bids of technically qualified bidders were opened on 21-05-2022 at 02.00 P.M in the presence of Technical Evaluation Committee IT and Station Purchase Committee (constituted by the MAG) and available representatives of the bidding firms.

RECOMMENDATIONS OF STATION PURCHASE COMMITTEE

5. Station Purchase Committee considered the technical & financial bids and technical evaluation reports in the light of bidding documents/requirements and recommends to purchase items from successful bidders as per detail below being lowest/best evaluated rates (comparative statement duly endorsed by the committee is also enclosed as Annexure - III):-

Sr. No.	Name of successful bidder	Name of Item(s)	Qty (In Nos)	Rate/Unit (In Rs)	Total Amount Recommended (In Rs)
1	M/s Panazone Business System	Computer Server	03	*4,725,000	14,175,000
		Desktop Computer with LED	110	196,000	21,560,000
		Networking with equipment	01	1,800,000	1,800,000
		LED TV for Security Room	03	260,000	780,000
Total:-					38,315,000
2	M/s Commtel System	Laptop	12	224,805	2,697,660
		UPS 10 KVA for PC	06	296,450	1,778,700
		LED TV for Conference Room/Training Room	01	624,750	624,750
		Sound System for Conference Room	01	883,579	883,579
Total:-					5,984,689
3	M/s Computer Marketing Co (Pvt) Ltd	UPS 02 KVA for PC	25	87,656	2,191,400
Total:-					2,191,400
4	M/s Sicom Traders	UPS 06 KVA for PC	02	186,030	372,060
Total:-					372,060
5	M/s Canotech (Pvt) Ltd	Photocopier	02	374,000	748,000
Total:-					748,000
6	M/s HS Trade Links	Invertor AC 1.5 Tons	02	178,900	357,800
		Invertor AC 2 Tons	35	229,400	8,029,000
		Invertor Cabinet AC 2 Tons	02	313,800	627,600
Total:-					9,014,400
7	M/s Abdul-ur-Rehman Traders	Officer Table with Chair	33	45,500	1,501,500
		Auditor Table with Chair	160	25,000	4,000,000
Total:-					5,501,500
Grand Total:-					62,127,049

* M/s Panazone Business System has voluntarily reduced the price of Computer Server from Rs.4,900,000/- per unit to Rs.4,725,000/- per unit vide their letter dated: 28-05-2022.

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Note:- It is mentioned here that bid in respect of 01 x Networking with Equipment is single responsive bid however this bid has been technically qualified by Technical Evaluation Committee IT (conform to technical specifications, terms & conditions etc). Moreover, market survey has also been conducted for financial conformance in terms of rate reasonability and committee has also collected quotations from market which reveals that the offered rates of said single responsive bid are lowest than market rates (02 x quotations are also enclosed).

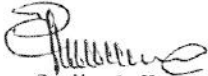
Member


Member


Member


Member


Chairman


Sadiq Jaffar
Hashmi
System Analyst
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CMA (LC) Lahore


Sadia Saleem
CMA (P)
Lahore

**RECOMMENDATIONS OF STATION PURCHASE COMMITTEE REGARDING
PURCHASE OF DATA CENTRE SETUP AND COMPLETE ELECTRIFICATION
FOR DCS BUILDING FOR ACs, UPS AND NETWORKING ETC
FOR CMA (P) LAHORE DURING CURRENT FY 2021-22**

In continuation of detailed minutes of tender regarding purchase of Data Centre Setup, IT Equipments and Miscellaneous Items for office of the CMA (P) Lahore during current FY 2021-22 forwarded to MAG office vide office of the CMA (P) Lahore letter bearing No.AN/Pen/089/T.03/2021-22/DCS (Re-tender) dated: 30-05-2022;

For Data Centre Setup

It is stated that only one bidder namely M/s Techaccess Pakistan (Pvt) Ltd has participated in bidding in respect of purchase of Data Centre Setup. Technical Evaluation Committee evaluated the technical bid submitted by said bidder and declared their bid as technically qualified. Afterwards their financial bid was opened on 21-05-2022 at 02.00 P.M in the presence of Technical Evaluation Committee IT and Station Purchase Committee (constituted by the MAG) and available representative(s) of the bidding firm(s). Upon opening of their financial bid it revealed that their total quoted rate/bid value i.e. **Rs.79,377,433/-** which is much higher than the estimated cost i.e. Rs.35,000,000/-. Said increase in the rate can be the consequence of enhancement in dollar rate and volatile market conditions. It is further added that bidder has stated that he will be able to provide/install the equipment within 6-7 months due to current volatile situation/flight limitation (copy of email received from M/s Techaccess Pakistan (Pvt) Ltd is attached as **Annexure-I**).

Therefore committee is of the recommendation that it does not seem feasible to finalize procurement contract regarding purchase of Data Centre due to huge rate difference and unrealistic delivery time owing to current volatile national and international market conditions. However, final decision regards the same is solicited from competent authority.

For Complete Electrification for DCS Building for ACs, UPS and Networking etc


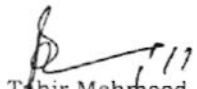

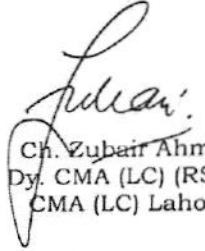
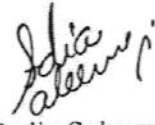
It is stated that two bidders namely M/s Panazone Business System and M/s INTEXCO participated in bidding regarding complete electrification for DCS building for ACs, UPS and networking etc. Station Purchase Committee evaluated the technical bids submitted by said bidders and declared their bids technically qualified (technical evaluation report is attached as **Annexure-II**). Afterwards their financial bids were opened on 21-05-2022 at 02.00 P.M in the presence of committee and available representative(s). Comparison of rates given by both bidders is as under:-

Bid Value quoted by M/s Panazone Business System	Bid Value quoted by M/s INTEXCO
*Rs.2,400,000/-	Rs.3,500,000/-

* M/s Panazone Business System has voluntarily reduced the price of electrification from Rs.2,700,000/- to Rs.2,400,000/- vide their letter dated: 01-06-2022.

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Therefore, Station Purchase Committee recommends to purchase complete electrification of DCS Building from M/s Panazone Business System being lowest/best evaluated rates.

<u>Member</u>	<u>Member</u>	<u>Member</u>	<u>Member</u>	<u>Chairman</u>
 Sadiq Jaffar Hashmi System Analyst CMA (LC) Lahore	 Tahir Mehmood AO (Admin) CMA (P) Lahore	 Tahir Mehmood Dy. CMA (P) (Admin) CMA (P) Lahore	 Ch. Zubair Ahmad Dy. CMA (LC) (RSPA) CMA (LC) Lahore	 Sadia Saleem CMA (P) Lahore