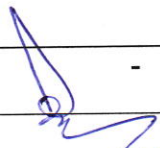


# EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: Finance Division
2. Method of Procurement: Single stage two envelop
3. Title of procurement: Purchase of License Subscription(s) of WatchGuard XTM 5-Series, Kaspersky endpoint Security Business & Laptop.
4. Tender Inquiry No.: 1(9)S-I-2014-15
5. PPRA Ref. No.: TS389004E dated 30-04-2019
6. Date & Time of Bid Closing: May, 17<sup>th</sup>, 2019 10:00 am
7. Date & Time of Bid Opening: May, 17<sup>th</sup>, 2019 10:30 am
8. No. of Bids received: Six (06)
9. Criteria for Bid Evaluation: Annex-A
10. Details of Bid(s) Evaluation: Annex-B (Financial Evaluation)  
Annex-C (Technical Evaluation)

Name of Bidder	Marks		Evaluated Cost	Rule/ Regulation/SBD*/Policy/	
	Technical (if applicable)	Financial (if applicable)			
<b>Watch Guard XTM 5 series Security Bundle</b>					
M/s. Azoure Engineering Services.	Qualified	-	<b>691,818</b>	Bids of these firms have been recommended by Purchase Committee for acceptances which are lowest evaluated bids most conforming / complying to the technical evaluation criteria and other terms / conditions of the bidding document for the respective items / lots.	
<b>Kaspersky endpoint Security Business - Advanced</b>					
M/s. Net IT Matrix	-do-	-	<b>1,155,960</b>		
M/s. Trillium Information Security Systems.	-do-	-	<b>1,190,194</b>		
M/s. Hystar.	-do-	-	<b>1,244,880</b>		
M/s. Azoure engineering & Services.	-do-	-	<b>1,736,600</b>		
<b>HP spectre x 360 Convertible Laptop</b>					
M/s. SK Computers	-do-	-	<b>247,990</b>		
M/s. Margalla Traders	-do-	-	<b>249,990</b>		

  
**MALIK MUHAMMAD ARIF**  
 Superintendent  
 Finance Division  
 Government of Pakistan  
 Islamabad

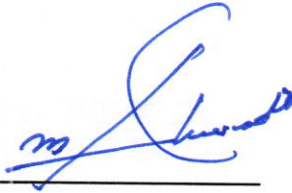
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**Lowest Evaluated Bidder:**

<b>Product Type</b>	<b>Name of Firm</b>
<b>Watch Guard XTM 5 series Security Bundle</b>	
Watch Guard XTM 535 1-yr Security suite Renewal / Upgrade.	M/s. Azoure Engineering Services.
<b>Kaspersky endpoint Security Business - Advanced</b>	
Kaspersky Endpoint Security Business – Advanced, 380 Licenses for 2 Years.	M/s. Net IT Matrix
<b>HP spectre x 360 Convertible Laptop</b>	
HP Spectre x 360 Convertible, pre-installed Win 10 Home & MS Office 2019 Home / Business & Sleeve.	M/s. SK Computers

Signature:




Official Stamp:

DR. G. M. MAHMOODI  
Section Officer  
Finance Division  
Government of Pakistan  
Islamabad

\*Standard Bidding Documents (SBD).

\*\*\*\*\*




MALIK MUHAMMAD ARIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad

Government of Pakistan  
**Finance Division**  
(Services-I Section)  
\*\*\*\*\*

**Allied Terms & Conditions of Tender Notice for renewal of  
Product Licenses**

- The firm must have Income Tax registration, National Tax and GST Number.
- Price must be quoted in Pak Rupees and including GST.
- Firms are required to offer one year warranty after sale.
- Delivery time is two weeks for items at Sr. # 1 & 2 and one day for item at Sr. # 3 after issuance of supply order.
- Earnest Money in the shape of Pay order / demand draft equal to 2% of total worth of bid has to be attached with the bid. The pay order / demand draft shall be in favor of Finance Division, Islamabad which will be released after satisfactory completion of warranty period in case of successful bidder. However Security deposit of the non-successful bidders will be returned after approval of the case by the Competent Authority.
- The admissible taxes shall be deducted at source.
- An affidavit that firm has neither been involved in any litigation with any party nor has been blacklisted by any government organization.
- The job will be made strictly in accordance with PPRA Rules, 2004.
- Single stage - two envelops procedure containing Technical proposal and Financial proposal separately in sealed envelops.
- The Finance Division reserves right to reject any or all bids conveying the reason therefore.
- The Licenses to be offered must be as per the enclosed specifications.

  
MALIK MUHAMMAD ARIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad



Government of Pakistan  
Finance Division  
(IT Section)  
\*\*\*\*\*


**Purchase of License Subscription(s) for Watchguard XTM 5-Series,  
Kaspersky Endpoint Security Business & Laptop**

S. #	Type of Software	Renewal Period	Quantity
1	Watchguard XTM 5 Series Total Security Bundle Delivery Time: Two weeks after issuance of purchase order	One year	1
2	Kaspersky Endpoint Security Business -Advanced (Conversion from Business SELECT to Advanced) Delivery Time: Two weeks after issuance of purchase order	Two year	380
3	HP Spectre x360 Convertible 13-AP0080TU Corei7 (8 <sup>th</sup> Gen), 8GB RAM, 512 GB SSD Drive with Active pen or equivalent with pre-installed Windows 10, MS Office 2016 home/Business & executive sleeve Delivery Time: One day after issuance of purchase order	--	1

**Technical Evaluation Criteria**

1- Screening of bids will be conducted on the basis of following parameters:

1. Respondent organization should be a Pakistani company OR a multinational corporation with a branch office in Islamabad.
2. Respondent organization must provide valid company registration certificate in order to prove that company has been in IT business/operations for at least last five (05) years.
3. Respondent organization must be an Authorized Partner/ Reseller/Manufacturer/ Integrator, FROM THE ORIGINAL EQUIPMENT MANUFACTURER (OEM), for hardware, software and licenses subscriptions.
4. All license subscriptions must be loaded/activated on hardware equipment, should have warranties for one year against defects/bugs as well as update patches.

  
MALIK MUHAMMAD ARIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad

  
(Adnan Muazzam)  
Webmaster



**Bid Declaration Form**  
**(On stamp paper of Rs.20/-)**

1. Name of Interested Firm:

\_\_\_\_\_

2. CNIC No: \_\_\_\_\_

(please attach copy of valid CNIC)

3. NTN No: \_\_\_\_\_

(please attach copy of valid NTN Certificate)

4. Sales Tax Registration No: \_\_\_\_\_

(please attach copy of Registration)

5. Vender No: \_\_\_\_\_

(please attach copy of Vender Form)

6. Value of Earnest Money:

Rs. \_\_\_\_\_

(In words) \_\_\_\_\_

7. Contact Number:

\_\_\_\_\_

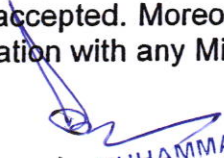
8. Postal Address:

\_\_\_\_\_

\_\_\_\_\_

9. Email Address: \_\_\_\_\_

Declaration: I certify that, to the best of my knowledge and belief, that all the information on and attached is true, correct, complete and made in good faith. I understand that false or fraudulent information on or attached to this form may be grounds for not entertaining my bid, or for cancellation after bid acceptance, and may be punishable by fine or imprisonment according to law of Pakistan. I understand that any information I voluntarily provided on or attached to this bid may be investigated. Moreover, I hereby declare that all the terms and conditions of the bidding document are accepted. Moreover the company has never been blacklisted nor involved in any litigation with any Ministry / Division or Government Department / Organization.

  
MALIK MUHAMMAD ARIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad



**AGREEMENT FORM**

Contract No.

Dated \_\_\_\_\_, 2019

**Subject:- AGREEMENT FOR PROVISION / INSTALLATION / RENEWAL OF PRODUCT LICENSES.**

This agreement is made at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ between the Government of Pakistan through the Finance Division (hereinafter referred as "the Finance Division") AND M/s \_\_\_\_\_ (hereinafter as the "Company"), who have agreed as follows:-

**TERMS & CONDITIONS**

- i. The tenure of appointment of the (the company) shall be for one year till the satisfactory completion of warranty period.
- ii. The company shall retain earnest money in shape of demand draft / pay order as performance guarantee which will be refundable on satisfactory completion of warranty period.
- iii. Delivery time is two weeks for items at Sr # 1 and 2 and one day for item at Sr. # 3.
- iv. The equipments to be offered must be as per the enclosed specifications.
- v. In case of unsatisfactory service in any manner including quality and timeline, the bid security / earnest money will be forfeited and contract will be partially / fully cancelled which may lead to blacklisting of the Company.
- vi. All taxes shall be deducted at source from the bill of the Company as per Government rules unless an exemption certificate from the appropriate authority is produced.
- vii. This Agreement shall become effective from the date of signatures.

**The Company**  
M/s.....

  
**MALIK MUHAMMAD ARIF**  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad

**FINANCE DIVISION**  
(.....)

**Witness:**

**Witness:**

Government of Pakistan  
Finance Division  
(Services-I Section)

\*\*\*

Subject: **MINUTES OF MEETING FOR PURCHASE OF LICENSE SUBSCRIPTION(S)  
FOR WATCHGUARD XTM 5-SERIES, KASPERSKY SECURITY BUSINESS &  
LAPTOP**

A Tender Notice for purchase of License subscription (s) for Watchguard XTM 5 series, Kaspersky Security Business and Laptop was released on 1<sup>st</sup> May, 2019 in print media, uploading on the websites of PPRA and Ministry of Finance and published in two leading newspapers "The Nation (English)" and "Jang" (Urdu) of Rawalpindi/Islamabad.

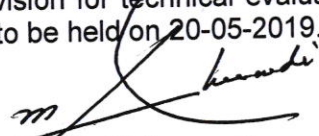
2. The last date for receipt of bids was 17<sup>th</sup> May, 2019 and on the same day meeting of purchase committee was held and technical proposals of bids were opened. The members of the purchase committee also signed the proposals of each bidder in presence of the representatives of the firms. Six (06) firms participated in the bids and signed the attendance sheet. The following members attended the meeting under the chairmanship of DS (HR):-

1.	Deputy Secretary (Exp)	Member
2.	Section Officer (Reg-V)	Member
3.	Section Officer (B & A)	Member
4.	Section Officer (Services-I)	Member/Secretary
5.	Web Master (IT)	Co-opted Member


3. The following all six (06) firms participated:-

S. #	Name of Firms
1	M/S Azoure Engineering & Services
2	M/S. Net IT Matrix
3	M/S. Trillium Information Security System
4	M/S. HYSTAR Sourcing and Services (Pvt.) Ltd.
5	M/S. Margalla Traders
6	M/S. SK Computer

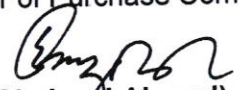
4. The Technical proposals were handed over to Mr. Adnan Muazzam, Web Master (IT) of this Division for technical evaluation and presenting a report in the next meeting of the Committee is to be held on 20-05-2019.

  
(Dr. G.M. Mahmoodi)  
Section Officer (Services)  
Member of Purchase Committee


  
(Ahmad Nawaz Chohan)  
Section Officer (B&A)  
Member of Purchase Committee

  
(Parveen Mubarak)  
Section Officer (R-V)  
Member of Purchase Committee

  
(Adnan Muazzam)  
Webmaster  
Co-opted Member

  
(Shahzad Ahmad)  
Deputy Secretary (Exp)  
Member of Purchase Committee

  
(Abdul Waheed Memon)  
Deputy Secretary (HR)  
Chairman Purchase Committee

  
MALIK MUHAMMAD ARIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad



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Government of Pakistan  
Finance Division  
(IT Section)  
\*\*\*\*\*

**Technical Compliance Sheet for Purchase of License Subscription(s) of WatchGuard XTM 5-Series,  
Kaspersky Endpoint Security Business & Laptop**

WatchGuard XTM 5 Series Security Bundle			
Sr.#	Name of Firm	Type of Software	Remarks
1.	M/s. Azure Engineering & Services	WatchGuard XTM 535 1-yr Security Suite Renewal/ Upgrade	<ul style="list-style-type: none"> <li>Compliant with required specifications</li> <li>Financial bid may be considered</li> </ul>
<b>Kaspersky Endpoint Security Business - Advanced</b>			
1.	M/s. Azure Engineering & Services	Kaspersky Endpoint Security Business – Advanced, 380 licenses for 2 year	<ul style="list-style-type: none"> <li>Compliant with required specifications</li> <li>Financial bid may be considered</li> </ul>
2.	M/s. Net IT Matrix		<ul style="list-style-type: none"> <li>Complaint with required specifications</li> <li>Financial bid may be considered</li> </ul>
3.	M/s. Trillium Information Security Systems		<ul style="list-style-type: none"> <li>Compliant with required specifications</li> <li>Financial bid may be considered</li> </ul>
4.	M/s. Hystar		<ul style="list-style-type: none"> <li>Complaint with required specifications</li> <li>Financial bid may be considered</li> </ul>
<b>HP Spectre x360 Convertible Laptop</b>			
1.	M/s. Margalla Traders	<ul style="list-style-type: none"> <li>HP Spectre x360 Convertible, pre-installed Win 10 Home &amp; MS Office 2016 Pro &amp; sleeve</li> </ul>	<ul style="list-style-type: none"> <li>Compliant with required specifications</li> <li>Financial bid may be considered</li> </ul>
2.	M/s. SK Computers	<ul style="list-style-type: none"> <li>HP Spectre x360 Convertible, pre-installed Win 10 Home &amp; MS Office 2019 Home/ Business &amp; sleeve</li> </ul>	<ul style="list-style-type: none"> <li>Compliant with required specifications</li> <li>Financial bid may be considered</li> </ul>

**MALIK MUHAMMAD ARIF**  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad

(Abdul Waheed Memon)  
Deputy Secretary (HRM)  
Chairman Purchase Committee

(Shahzaib Ahmad)  
Deputy Secretary (Exp)  
Member of Purchase Committee

(Ahmed Nawaz Chohan)  
Section Officer (B&A)  
Member of Purchase Committee

(Perveen Mubarak)  
Section Officer (R-V)  
Member of Purchase Committee

(Dr. G.M. Mahmoodi)  
Section Officer (Services)  
Member of Purchase Committee

(Adnan Muzazzam)  
Webmaster  
Co-opted Member

Government of Pakistan  
Finance Division  
(Services-I Section)  
\*\*\*

Subject: **MINUTES OF MEETING FOR PURCHASE OF LICENSE SUBSCRIPTION(S) FOR WATCHGUARD XTM 5-SERIES, KASPERSKY SECURITY BUSINESS & LAPTOP**

A meeting of the purchase committee regarding evaluation and opening of financial bids in respect of purchase of License subscription (s) for Watchguard XTM 5 series, Kaspersky Security Business and Laptop held under the chairmanship of Deputy Secretary (HR) on 20-05-2019 at 3:00 hours.

2. The committee was informed that last date for receipt of bids was 17<sup>th</sup> May, 2019 and on the same day meeting of purchase committee was held and technical proposals of bids were opened. The members of the purchase committee also signed the proposals of each bidder in presence of the representatives of the firms. Six (06) firms participated in the bid and signed the attendance sheet. The following members attended the meeting under the chairmanship of DS (HR):-

1.	Deputy Secretary (Exp)	Member
2.	Section Officer (Reg-V)	Member
3.	Section Officer (B & A)	Member
4.	Section Officer (Services-I)	Member/Secretary
5.	Web Master (IT)	Co-opted Member

3. Mr. Adnan Muazam, Web Master of this Division presented the technical and financial evaluation report to the Purchase Committee. Purchase Committee signed the Technical and financial evaluation report. As per Evaluation report all the six bidders qualify the technical criterias. Financial bids of the following six bidders qualifying the technical criteria were opened and signed by the member of purchase Committee.

S. #	Name of Firms
1	M/S Azoure Engineering & Services
2	M/S. Net IT Matrix
3	M/S. Trillium Information Security System
4	M/S. HYSTAR Sourcing and Services (Pvt.) Ltd.
5	M/S. Margalla Traders
6	M/S. SK Computer

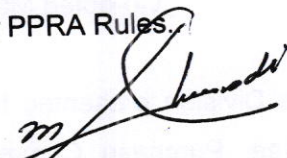
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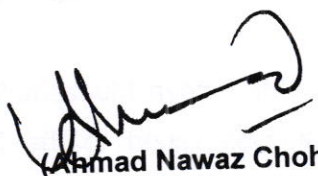
MALIK MUHAMMAD ARIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad


4. The Purchase Committee unanimously recommended that the following firms may be issued purchase/work order as per lowest quoted price.


S#	Name of Firms	Type of Software	Unit Price (Rs.)Incl. GST	Qty	Total Price (Rs.) Incl. GST	Remarks
1	M/S. Azoure Engineering & Services	WatchGuard XTM 535 1-year Security Suite Renewal/ Upgrade	691,818/-	01	691,818/-	• Lowest bidder recommended for purchase
2	M/S. Net IT Matrix	Kaspersky Endpoint Security Business – Advanced, 380 licenses for 2 year	3,042/-	380	1,155,960/-	• Lowest bidder recommended for purchase
3	M/S. SK Computer	HP Spectre x360 Convertible, pre-installed Win 10 Home & MS Office 2019 Home/ Business & sleeve	247,990/-	01	247,990/-	• Lowest bidder recommended for purchase

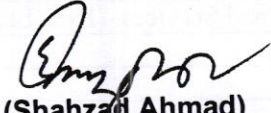
5. The committee further recommend that the terms and conditions of the Tender be followed religiously and rigorously and if the firm does not carry out the work as per terms of quality and quantity of the tender specification, it may be blacklisted and its security deposit be forfeited as per PPRA Rules.

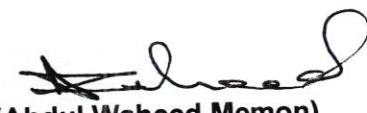
  
**(Dr. G.M. Mahmoodi)**  
 Section Officer (Services)  
 Member of Purchase Committee


  
**(Ahmad Nawaz Chohan)**  
 Section Officer (B&A)  
 Member of Purchase Committee

  
**(Parveen Mubarak)**  
 Section Officer (R-V)  
 Member of Purchase Committee

  
**(Adrian Muazzam)**  
 Webmaster  
 Co-opted Member

  
**(Shahzad Ahmad)**  
 Deputy Secretary (Exp)  
 Member of Purchase Committee

  
**(Abdul Waheed Memon)**  
 Deputy Secretary (HR)  
 Chairman Purchase Committee

  
**MALIK MUHAMMAD ARIF**  
 Superintendent  
 Finance Division  
 Government of Pakistan  
 Islamabad

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Government of Pakistan  
Finance Division  
(IT Section)  
\*\*\*\*\*

**Recommendations for Purchase of License Subscription(s) of WatchGuard XTM 5-Series, Kaspersky Endpoint Security Business & Laptop**

Sr.#	Name of Firm	Type of Software	WatchGuard XTM 5 Series Security Bundle		Remarks
			Unit Price (Rs.)Incl. GST	Total Price (Rs.) Incl. GST	
1.	M/s. Azoure Engineering & Services	WatchGuard XTM 535 1-yr Security Suite Renewal/ Upgrade	691,818/-	691,818/-	<ul style="list-style-type: none"> <li>Lowest bidder</li> <li>May be recommended for purchase</li> </ul>
<b>Kaspersky Endpoint Security Business - Advanced</b>					
1.	M/s. Net IT Matrix	Kaspersky Endpoint Security Business - Advanced, 380 licenses for 2 year	3,042/-	1,155,960/-	<ul style="list-style-type: none"> <li>Lowest bidder</li> <li>May be recommended for purchase</li> </ul>
2.	M/s. Trillium Information Security Systems		3,132.09	1,190,194/-	<ul style="list-style-type: none"> <li>2nd Lowest bidder</li> <li>May be recommended for purchase</li> </ul>
3.	M/s. Hystar		3,276/-	1,244,880/-	<ul style="list-style-type: none"> <li>3rd Lowest bidder</li> <li>May be recommended for purchase</li> </ul>
4.	M/s. Azoure Engineering & Services		4,570/-	1,736,600/-	<ul style="list-style-type: none"> <li>4th Lowest bidder</li> <li>May be recommended for purchase</li> </ul>
<b>HP Spectre x360 Convertible Laptop</b>					
1.	M/s. SK Computers	HP Spectre x360 Convertible, pre-installed Win 10 Home & MS Office 2019 Home/ Business & sleeve	247,990/-	247,990/-	<ul style="list-style-type: none"> <li>Lowest bidder</li> <li>May be recommended for purchase</li> </ul>
2.	M/s. Margalla Traders	HP Spectre x360 Convertible, pre-installed Win 10 Home & MS Office 2016 Pro & sleeve	249,990/-	249,990/-	<ul style="list-style-type: none"> <li>2nd Lowest bidder</li> <li>May be recommended for purchase</li> </ul>

(Abdul Waheed Memon)  
Deputy Secretary (HRM)  
Chairman Purchase Committee

(Shahzad Ahmad)  
Deputy Secretary (Exp)  
Member of Purchase Committee

(Ahmed Nawaz Chohan)  
Section Officer (B&A)  
Member of Purchase Committee

(Perveen Mubarak)  
Section Officer (R-V)  
Member of Purchase Committee

(Dr. G.M. Mahmoodi)  
Section Officer (Services)  
Member of Purchase Committee

(Adnan Muzammil)  
Webmaster  
Co-opted Member

MALIK MEHAMMAD RIF  
Superintendent  
Finance Division  
Government of Pakistan  
Islamabad