

# EVALUATION REPORT

## (As Per Rule 35 of PPRules, 2004)

1.	Name of Procuring Agency:	National Highway Authority
2.	Method of Procurement:	Two Stage Bidding Procedure
3.	Title of Procurement:	Operation & Management of Rest Area / Resort at KM 123 Near Naran on National Highway N-15
3.	Date & Time of Bid Closing:	22 <sup>nd</sup> November, 2018 at 1100 hours local time
4.	Date & Time of Bid Opening:	22 <sup>nd</sup> November , 2018 at 1130 hours local time
5.	No of Bids Received:	Stage 1: Nine (09) Proposals were received Stage 2: Five (05) Proposals were received
6.	Criteria for Bid Evaluation:	Criteria of Bid Evaluation is attached at Annex-I
7.	Details of Bid(s) Evaluation:	The combined evaluation of revised technical and financial proposals (Stage 2) submitted by four (04) eligible firms are as below:

Name of Bidder	Marks			Evaluated Bid/ (Revenue Sharing) (PKR)	Rule / Regulation / SBD* / Policy / Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004
	Technical (if applicable)	Financial (if applicable)	Total (out of 1000)		
M/s CHIB Enterprises	218.00	600.21	<b>818.21</b>	56,529,942	1 <sup>st</sup>
M/s Sizzle Group	233.00	581.73	<b>814.73</b>	44,273,225	2 <sup>nd</sup>
M/s H&B Construction Services (SMC Pvt. Ltd.)	217.50	586.51	<b>804.01</b>	37,860,621	3 <sup>rd</sup>
M/s MEFA Industries (Pvt.) Ltd.	270.00	370.48	<b>640.48</b>	18,183,000	4 <sup>th</sup>

**Top Ranked Bidder:** M/s CHIB Enterprises Pvt. Ltd.

**Any other additional/supporting information, the procuring agency may like to share:**  
The Procurement was carried out in line with PPRA Rules & Regulations.

Signature: 

Official Stamp: 

\* SBD = Standard Bidding Documents

# National Highway Authority



## Annex-I Criteria FOR Bid Evaluation

Operation & Management of Rest Area / Resort at KM  
123 Near Naran on National Highway N-15

March, 2019

**OPERATION & MANAGEMENT OF REST AREA / RESORT AT KM 123  
NEAR NARAN ON NATIONAL HIGHWAY N-15**

**PROPOSAL EVALUATION PROCESS, CRITERION AND  
PROCEDURES**

**The Overall Evaluation Process**

NHA will use the evaluation criteria detailed in this section to determine the highest evaluated proposal. The evaluation process will consist of a four-step approach; i.e., responsiveness, eligibility, technical evaluation and financial evaluation.

NHA shall first determine whether or not Bidders' Technical and Financial proposals are contained in separately sealed envelopes. NHA shall announce, to those persons present at the Proposal Opening, the name and address of each Bidder whose package is opened. Such announcement shall be recorded immediately in the record of the tendering proceedings. In order to objectively evaluate Technical proposals without being influenced by financial data, Bidders failing to separate Technical and Financial proposals shall be deemed non-responsive and so recorded immediately in the record of the tendering proceedings. NHA will not evaluate either Technical or Financial proposals from any Bidder determined to be non-responsive. NHA shall separately, and privately, evaluate responsive proposals in accordance with the evaluation criteria detailed in this Section.

**Firms Eligibility Criteria**

The firms must fulfil following criteria to be eligible for further evaluation.

<b>Checklist</b>	
1.	Registration with PEC or SECP
2.	Submission of latest Audited Financial Statements* (comprising Balance Sheets, Income (Profit / Loss) statement, Cash flow statement, Notes) for last three years.
3.	Average Annual Turnover for last three years > Rs. 50 Million
4.	Financial Resource Requirement > Rs. 10 Million

\* Conforming to the criteria described in **Annex-A**.

\*\* Financial resource requirement will be calculated as bidder's available financial resources (i.e. working capital, credit line) minus the current commitments. Current commitments against a project shall be calculated based on monthly financial resource requirement for each contract using outstanding contract value divided by the remaining contract period in months. Total current commitments shall be the sum of financial resource requirement against all contracts under execution.

Description of Contract	Employer Name	Outstanding contract value (Rs.) [A]	Remaining duration (months) [B]	Monthly financial resource requirement [A / B]
1				
2				
3				
...				
<b>Total current commitments</b>				<b>Σ</b>



## Technical Proposal Evaluation Criteria

NHA developed a list of evaluation factors that will be used to evaluate each Technical proposal. The following is a list of the quantitative factors and their associated maximum technical Point scores which will be used for the technical component evaluation:

	Description / Items	Points
1.	Status of the firm	75
2.	Experience of the firm(s) for similar assignments* > 10 years	75
3.	Basis of Cost Estimation for Conceptual layout plan**	75
4.	Performance certification from client (25 marks for each contract, maximum 75 marks)	75
<b>Total Points</b>		<b>300</b>
<b>Minimum qualifying technical score:</b>		<b>210</b>

\* Experience of the firm shall be assessed based on the provided documentary evidence by the respective firm.

\*\* the final conceptual layout plan is attached at **Annex-B**. The interested firm shall provide the narrative and technical basis for establishing the construction cost.

### Status of the firm (evaluation criteria)

- |      |                                   |                         |
|------|-----------------------------------|-------------------------|
| i.   | Corporate Entities:               | 100% of marks allocated |
| ii.  | Partnership/ JV Firm/ AOPs:       | 30% of marks allocated  |
| iii. | Individual / Sole Proprietorship: | 10% of marks allocated  |

## Financial Proposal Evaluation Criteria

The firms are required to submit the financial proposals on "Financial Proposal Submission Form" attached at **Annex-C**. The financial proposals of only technically qualified firms shall be opened and evaluated according to following criteria.

	Description / Items	Points
1.	Construction Cost of additional facilities*	150
2.	Revenue Sharing with NHA (Cumulative amount of 10 years)**	350
3.	Report on Financial model for revenue sharing with NHA***	200
<b>Total Points</b>		<b>700</b>

\* The interested firms will provide the construction cost of additional facilities consistent with basis of cost estimation for conceptual layout plan provided in technical proposal. The points shall be assigned relative to the highest value among all proposals.

\*\* The points shall be assigned relative to the highest value among all proposals.

\*\*\* Report should indicate the revenue originated from each source/component of the facility with supporting data

## Final Evaluation Results

The final results of the evaluation process will be determined by adding together the results of the technical and financial evaluations to determine the final ranking of each proposal.



## Financial Proposal Submission Form

I/we on behalf of M/s ..... address ..... as authorized representative submits the following:

- i Existing Building Covered Area 38,167 ft<sup>2</sup>
- ii Extra Construction to be undertaken by the firm within one year 10,000 ft<sup>2</sup>
- iii The Extra Construction will involve:

Sr.	Facility	Nos.	Total Covered Area
1	Tourism Information Center	1	64 ft <sup>2</sup>
2	Cottages/Huts	4	1500 ft <sup>2</sup>
3	Wash rooms with PWD toilets	8	370 ft <sup>2</sup>
4	Landing area for Zip line and Rope way	1	2400 ft <sup>2</sup>
5	Restaurant	1	2100 ft <sup>2</sup>
6	Kids Play Area	1	1250 ft <sup>2</sup>
7	Fishing Point	1	300 ft <sup>2</sup>
8	Water Sports Station	1	800 ft <sup>2</sup>
9	Prayer area	1	370 ft <sup>2</sup>
10	Rest Rooms Existing structures	1	
11	Coffee Shop with bakery	1	300 ft <sup>2</sup>
12	Tuck Shop/Kiosk	6	384 ft <sup>2</sup>
13	Water Fountain	1	162 ft <sup>2</sup>
<b>Total</b>			<b>10,000 ft<sup>2</sup></b>

- iv Construction for extra building/facilities will be undertaken by the firm at cost of Rs. \_\_\_\_\_
- v Construction period \_\_\_\_\_ 01 Year
- vi The firm if assigned the contract will share following Revenue with NHA:

Year	Revenue Share of NHA Amount (Rs.)	Increase (% age)
1 <sup>st</sup>		
2 <sup>nd</sup>		
3 <sup>rd</sup>		
4 <sup>th</sup>		
5 <sup>th</sup>		
6 <sup>th</sup>		
7 <sup>th</sup>		
8 <sup>th</sup>		
9 <sup>th</sup>		
10 <sup>th</sup>		

- vii Bank Guarantee amounting to 10% of 1<sup>st</sup> year Revenue share is enclosed with the Financial Proposal equal to Rs. \_\_\_\_\_ from Bank with Guarantee No. \_\_\_\_\_ issued on \_\_\_\_\_

I/we confirm that we have no condition to state that may have financial implications over and above the amount quoted above.

We understand you are not bound to accept any proposal you receive.

Yours Sincerely,



Signature: \_\_\_\_\_  
Name and Title of Signatory: \_\_\_\_\_

**Guidelines for submission of Audited Financial Statements**

Sr. No.	Type of Organization	Minimum Requirement of Auditors	Basis of Preparation of Audit Reports	Basis of Preparation of Financial Statements
1.	Corporate entities (duly registered with Securities and Exchange Commission of Pakistan)	Licensed Chartered Accountant Firms (Minimum Partnership Firm with international affiliation) enlisted and appearing on the list of firms in ICAP directory as at the Finalization of procurement.	International auditing standards as applicable in Pakistan.	i. Companies Ordinance 1984 or Companies Act 2017 (whichever is applicable) ii. International accounting and financial reporting standards as applicable in Pakistan at the time of issuance of the reports.
2.	Partnership Firm/ AOPs/Joint Ventures	Licensed Chartered Accountants Firms (Minimum Partnership Firm) enlisted and appearing on the list of firms in ICAP directory as at the finalization of procurement.	International Auditing standards as applicable in Pakistan.	International accounting and financial reporting standards as applicable in Pakistan at the time of issuance of reports.
3.	Individuals/ Sole Proprietorship	Licensed Cost & Management Accountant Firms enlisted and appearing on the list of firms in ICMAP directory as at the finalization of procurement for organizations of net worth up to 10 million only. In all other cases Licensed Chartered Accountants Firms enlisted and appearing on the list of firms in ICAP directory as at the finalization of procurement.	International auditing standards as applicable in Pakistan.	Consistent and acceptable Accounting policies.



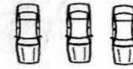
CHILLAS ←

NATIONAL HIGHWAY N-15

→ NARAN

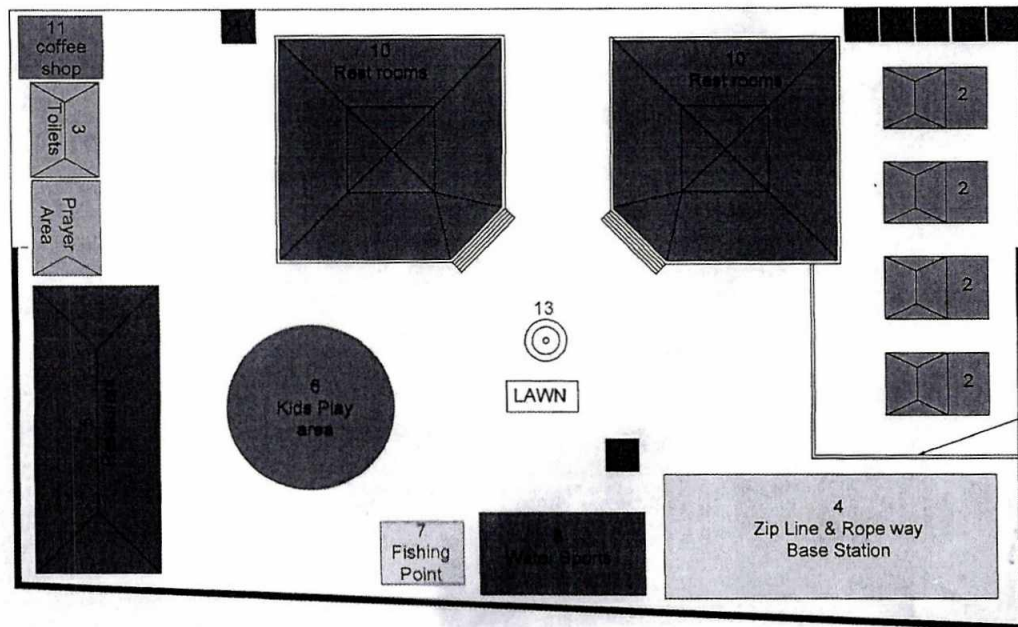


PARKING AREA



Proposed Facilities:

1. Tourism Information Center 64sft.
2. Cottages/Huts 1500 sft 4 Nos.
3. Wash rooms with PWD toilets 370 sft 8 Nos.
4. Landing area for Zip line and Rope way 2400 sft.
5. Restaurant 2100 sft.
6. Kids Play Area 1250 sft.
7. Fishing Point 300 sft.
8. Water Sports Station 800sft.
9. Prayer area 370 sft.
10. Rest Rooms Existing structures.
11. Coffee Shop with bakery 300sft.
12. Tuck Shop/Kiosk 384 sft 6 Nos.
13. Water Fountain 162 sft.



Boundary Wall will be replaced by New Grill all around premises for wider river and resort view

Grill to confine cottages area

KUNHAR RIVER

LAYOUT PLAN OF RESORT/REST AREA AT NARAN

