

FINAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

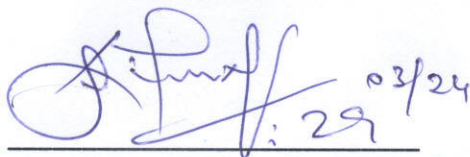
1. Name of Procuring Agency: PAKISTAN NATIONAL SHIPPING CORPORATION
2. Method of Procurement: SINGLE STAGE – ONE ENVELOPE PROCEDURE
PPRA 2004 CLAUSE 36(a)
3. Title of Procurement: TENDER FOR ALL TYPE OF MARINE FUEL OILS ANALYSIS AT
INTERNATIONAL PORTS FOR PNSC'S MANAGED VESSELS FOR
THE PERIOD OF ONE YEAR
4. Tender Inquiry No.: PRCD/BS/FOA/2023/265
5. PPRA Ref. No. (TSE): TS530029E
6. Date & Time of Bid Closing: 16/02/2023 – 1100 HOURS PKT
7. Date & Time of Bid Opening: 16/02/2023 – 1130 HOURS PKT
8. No. of Bids Received: SIX (06)
9. Criteria for Bid Evaluation: MOST ADVANTAGEOUS BID
10. Details of Bid(s) Evaluation: DETAILS AS TABULATED HEREUNDER

Name of Bidder	Annual Estimated Cost \$	Rank	Reason of Dis-Qualification	Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004.
M/s. VISWA Group	15,960.00	1 st Lowest	-	Fulfilled tender documents criteria
M/s. Lloyd's Register EMEA	17,493.00	2 nd Lowest	-	Fulfilled tender documents criteria
M/s. SGS	18,430.00	3 rd Lowest	-	Fulfilled tender documents criteria
M/s. Intertek Lintec	19,289.00	4 th Lowest	-	Fulfilled tender documents criteria
M/s. Geo Chem Middle East	24,898.00	5 th Lowest	-	Fulfilled tender documents criteria
M/s. Qingdao Global Marine Safetycare Technology Co., Ltd.	27,600.00	6 th Lowest	-	Not Fulfilled tender documents criteria

Most Advantageous Bidder (Lowest Financial + Fulfilled Tender Documents Criteria): **M/s. VISWA Group**

11. Any other additional/supporting information, the procuring agency may like to share: Comparative Report Attached

Signature:

 03/24
29

Official Stamp:

Dr. M. Khursheed Farooqi
General Manager (MIS)
PAKISTAN NATIONAL SHIPPING CORPORATION
KARACHI ☎ 9204009
NIC# 42201-0264843-5



TENDER FOR ALL TYPES OF MARINE FUEL OILS ANALYSIS AT INTERNATIONAL PORTS FOR A PERIOD OF ONE (1) YEAR

FOA - Eligibility Criteria:

Tender opened on 16th February 2024

Tender No. PRCD/BS/FOA/2023/265

TESTS QUOTATION														
a. Routine Tests:			1		2		3		4		5		6	
Sr. No.	TEST	* QUANTITY	GEO-CHEM MIDDLE EAST LLC		INTERTEK LINTEC		VISWA GROUP		QINGDAO GLOBAL MARINE SAFETYCARE		LLOYD'S REGISTER EMEA		SGS	
			Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$) QTY x Amnt	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)
a	VLSFO Per Sample	75	\$250.00	\$18,750.00	\$162.00	\$12,150.00	\$150.00	\$11,250.00	\$300.00	\$22,500.00	\$169.00	\$12,675.00	\$190.00	\$14,250.00
b	LSMGO Per Sample	17	\$290.00	\$4,930.00	\$287.00	\$4,879.00	\$165.00	\$2,805.00	\$300.00	\$5,100.00	\$169.00	\$2,873.00	\$190.00	\$3,230.00
Total Cost US\$ (VLSFO + LSMGO)		-	-	\$23,680.00	-	\$17,029.00	-	\$14,055.00	-	\$27,600.00	-	\$15,548.00	-	\$17,480.00
b. Optional Tests:														
1	Asphaltene	1	\$75.00	\$75.00	\$125.00	\$125.00	\$60.00	\$60.00	\$0.00	\$0.00	\$95.00	\$95.00	\$75.00	\$75.00
2	Reserve Stability Number	1	\$100.00	\$100.00	\$350.00	\$350.00	\$150.00	\$150.00	\$0.00	\$0.00	\$395.00	\$395.00	\$0.00	\$0.00
3	GCMS Screening (Headspace)	1	\$200.00	\$200.00	\$40.00	\$40.00	\$50.00	\$50.00	\$0.00	\$0.00	\$40.00	\$40.00	\$50.00	\$50.00
4	Xylene Equivalent Test	1	\$140.00	\$140.00	\$0.00	\$0.00	\$100.00	\$100.00	\$0.00	\$0.00	\$125.00	\$125.00	\$75.00	\$75.00
5	Stability Spot Test	1	\$80.00	\$80.00	\$50.00	\$50.00	\$50.00	\$50.00	\$0.00	\$0.00	\$30.00	\$30.00	\$40.00	\$40.00
6	Toulene Insolubles Test	1	\$22.00	\$22.00	\$150.00	\$150.00	\$50.00	\$50.00	\$0.00	\$0.00	Included at no extra cost	Included at no extra cost	\$75.00	\$75.00
7	PH	1	\$10.00	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00	\$25.00	\$0.00	\$0.00
8	Lubricity Test for Distillate Fuel	1	\$300.00	\$300.00	\$170.00	\$170.00	\$120.00	\$120.00	\$0.00	\$0.00	\$200.00	\$200.00	\$135.00	\$135.00
9	Full GCMS CRA	1	\$200.00	\$200.00	\$750.00	\$750.00	\$775.00	\$775.00	\$0.00	\$0.00	\$570.00	\$570.00	\$500.00	\$500.00
10	FTIR Analysis	1	\$41.00	\$41.00	\$150.00	\$150.00	\$275.00	\$275.00	\$0.00	\$0.00	\$370.00	\$370.00	\$0.00	\$0.00

b. Optional Tests:			1		2		3		4		5		6	
Sr. No.	TEST	QUANTITY	GEO-CHEM MIDDLE EAST LLC		INTERTEK LINTEC		VISWA GROUP		QINGDAO GLOBAL MARINE SAFETYCARE		LLOYD'S REGISTER EMEA		SGS	
			Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)	Amount Per Sample	Total Amount (US\$)
11	Sediment & Wax Precipitation Point Test	1	\$50.00	\$50.00	\$475.00	\$475.00	\$275.00	\$275.00	\$0.00	\$0.00	\$95.00	\$95.00	\$0.00	\$0.00
Total Amount (US\$)			-	\$1,218.00	-	\$2,260.00	-	\$1,905.00	-	\$0.00	-	\$1,945.00	-	\$950.00
Grand Total US\$ (a +b)			-	\$24,898.00	-	\$19,289.00	-	\$15,960.00	-	\$27,600.00	-	\$17,493.00	-	\$18,430.00
Rank			5th Lowest		4th Lowest		1 st Lowest		6th Lowest		2nd Lowest		3rd Lowest	
Remarks			Qualified		Qualified		Qualified		Dis-qualified		Qualified		Qualified	

Note: E&OE

- a) For routine test (a), the one year historical data from 09th February 2023 to 08th February 2024 (Flag "H") has been taken as quantity required.
- b) OFAC (Office of Foreign Asset Control), we have used in order to check international sanctions on bidders.
- c) All participants are leading industry companies on worldwide basis and they are qualified/fulfilled PNSC criteria/requirement as per tender documents except M/s. Qingdao Global Marine as they have not submitted their documents as per tender requirement.
- d) We have calculated total cost on the basis of within 1 year historical data and tests were performed from February 2023 to February 2024.
- e) The tender committee unanimously recommends to award contract to the most advantageous bidder M/s. VISWA Group.

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