

FINAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. NAME OF PROCURING AGENCY : PAKISTAN NATIONAL SHIPPING CORPORATION,
2. METHOD OF PROCUREMENT : SINGLE STAGE ONE ENVELOP PROCEDURE, AS PER PPR RULE 36(a) of PPR 2004,
3. TITLE OF PROCUREMENT : **INTERNATIONAL TENDER FOR PROCUREMENT OF INTERNATIONAL AIRTIME SERVICES
ALONG WITH V-SAT EQUIPMENT FOR PNSC MANAGED VESSEL.**
4. TENDER INQUIRY NO. : **PRCD/SM/FMD/VSD/2022/122**
5. PPRA REF. NO. (TSE) : **TS471798E**
6. DATE & TIME OF BID CLOSING : 08-03-2022 (03:00 P.M)
7. DATE & TIME OF BID OPENING : 08-03-2022 (03:30 P.M)
8. No of Bids Received : EIGHT (08)
9. Criteria for Bid Evaluation : MOST ADVANTAGEOUS BID,
10. Details of Bid(s) Evaluation : **Scanned Bidder's Comparative Statements are attached,**

NAME OF BIDDERS	MARKS		EVALUATED COST	RULES/ REGULATION/ SBD*/POLICY/ BASIS OF REJECTION/ ACCEPTANCE AS PER RULE 35 OF PP RULES, 2004
	TECHNICAL	FINANCIAL		

MOST ADVANTAGEOUS BID : M/S SINGAPORE TELECOMMUNICATIONS LIMITED (SINGTEL)

11. Any other additional/supporting information, **Scanned Bidder's Comparative Statements are attached,**

Signature:


Irfan Mahmood Shaikh
General Manager (SM)
Ship Management Division
Pakistan National Shipping Corporation

Official Stamp:

Standard Bidding Documents (SBD).

SR. NO.	FIRMS	1			2			3			4		
		Installation Charges at key ports One Time Cost (OTC)			Monthly Equipment Charges (Each)			Monthly Internet Airtime Package (Minimum Required 05 Gb Volume, 10 Mbps Download, 3 Mbps Upload)			Email Account per vessel for 11 Vessels including Email Client [Specify Mailbox Size (Min 1 Gb) with Anti-spam protection/ Filter]		
		Total Amount Year 2022-2023	Total Amount Year 2023-2024	Total Amount Year 2024-2025	Total Amount per month Year 2022-2023	Total Amount per month Year 2023-2024	Total Amount per month Year 2022-2023	Total Amount per month Year 2022-2023	Total Amount per month Year 2023-2024	Total Amount per month Year 2022-2023	Total Amount per month Year 2022-2023	Total Amount per month Year 2023-2024	Total Amount per month Year 2022-2023
1	SINGAPORE TELECOMMUNICATIONS LIMITED	NIL	NIL	NIL	INCLUDED	INCLUDED	INCLUDED	1,315	1,315	1,315	0	0	0
2	STAR LINK.	100	-	-	INCLUDED	INCLUDED	INCLUDED	1,385	1,385	1,385	-	-	-
3	Northtelecom	1,000	N/A.	N/A.	INCLUDED	INCLUDED	INCLUDED	1,378	1,378	1,378	-	-	-
4	SAFA I.T.C. GENERAL TRADING L.L.C.	9,500	-	-	481	481	481	855	855	855	39	39	39
5	CAN MARINE SYSTEMS PTE LTD	NIL	NIL	NIL	INCLUDED	INCLUDED	INCLUDED	1,414	1,414	1,414	195	195	195
6	Elcome International L.L.C.	2,500	-	-	410	410	410	1,800	1,800	1,800	125	125	125
7	Quicklink Communications FZC	4,920	N/A	N/A	436	436	436	1,921	1,921	1,921	Included	Included	Included
8	SATCOM GLOBAL AURA NOW	1,800	N/A.	N/A.	1,067	1,067	1,067	4,819	4,819	4,819	Included	Included	Included

SR. NO.	FIRMS	5			6			7			Gross Amount for three years	Cyber Security (Optional) [Specify Cyber security contents*]			
		Low Speed Internet (Unlimited)	OTC for Removal of Equipment at Completion of Contract	Total Amount per vessel per year USD with out any ADD-ON	Total Amount per month Year 2022-2023	Total Amount per month Year 2023-2024	Total Amount per month Year 2022-2023	Total Amount Year 2022-2023	Total Amount Year 2023-2024	Total Amount Year 2024-2025		Total Amount Year 2022-2023	Total Amount per month Year 2022-2023	Total Amount per month Year 2023-2024	Total Amount per month Year 2022-2023
1	SINGAPORE TELECOMMUNICATIONS LIMITED	INCLUDED	INCLUDED	INCLUDED	-	-	13,750	15,780	15,780	29,530	61,090	600	110	110	110
2	STAR LINK.	INCLUDED	INCLUDED	INCLUDED			13,750	16,720	16,620	30,370	63,710	600	110	110	110
3	Northtelecom	FREE	FREE	FREE	-	-	13,750	17,536	16,536	30,286	64,358		195	195	195
4	SAFA I.T.C. GENERAL TRADING L.L.C.	N/A	N/A	N/A	-	-	9,500	26,000	16,500	26,000	68,500		99	99	99
5	CAN MARINE SYSTEMS PTE LTD	INCLUDED	INCLUDED	INCLUDED	-	-	13,750	19,308	19,308	33,058	71,674	-	195	195	195
6	Elcome International L.L.C.	unlimited	unlimited	unlimited	-	-	2,500	30,520	28,020	28,020	86,560		450	450	450
7	Quicklink Communications FZC	N/A	N/A	N/A	-	-	1,800	33,204	28,284	30,084	91,572		205	205	205
8	SATCOM GLOBAL AURA NOW	Included	Included	Included	-	-	1,500	72,432	70,632	72,132	215,196		Included	Included	Included

Signature

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SR. NO.	FIRMS	8			Total Amount per vessel per year USD (Without backup solution and media Package)			Total Amount for 11 vessel per year USD (Without backup solution and media Package)			Gross amount for 11 vessels in three years
		Total Amount Year 2022-2023	Total Amount Year 2023-2024	Total Amount Year 2024-2025	Total Amount Year 2022-2023	Total Amount Year 2023-2024	Total Amount Year 2024-2025	Total Amount Year 2022-2023	Total Amount Year 2023-2024	Total Amount Year 2024-2025	
1	SINGAPORE TELECOMMUNICATIONS LIMITED	-	-	-	17,700	17,100	30,850	194,700	188,100	339,350	722,150
2	STAR LINK.				18,640	17,940	31,690	205,040	197,340	348,590	750,970
3	Northtelecom	Included	Included	Included	19,876	18,876	32,626	218,636	207,636	358,886	785,158
4	SAFA I.T.C. GENERAL TRADING L.L.C.	-	-	-	27,188	17,688	27,188	299,068	194,568	299,068	792,704
5	CAN MARINE SYSTEMS PTE LTD	Included	Included	Included	21,648	21,648	35,398	238,128	238,128	389,378	865,634
6	Elcome International L.L.C.	Included	Included	Included	35,920	33,420	35,920	395,120	367,620	395,120	1,157,860
7	Quicklink Communications FZC	Included	Included	Included	35,664	30,744	32,544	392,304	338,184	357,984	1,088,472
8	SATCOM GLOBAL AURA NOW	Included	Included	Included	72,432	70,632	72,132	796,752	776,952	793,452	2,367,156


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International Tender for the Procurement of International Airtime Services along with V-SAT equipment for PNSC Managed Vessels
Comparative Statement

Services	Singapore Telecommunication Limited			Star Link			Northtelecom			Safa I.T.C.			CAN Marine			Elcome Intl'			Quicklink Communication			SATCOM Global		
	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25	2022-23	2023-24	2024-25
Installation Charges	-	-	-	100	-	-	1,000	-	-	9,500	-	-	-	-	-	2,500	-	-	4,920	-	-	1,800	-	-
Monthly Equipment Charges	-	-	-	-	-	-	-	-	-	5,772	5,772	5,772	-	-	-	4,920	4,920	4,920	5,232	5,232	5,232	12,804	12,804	12,804
Monthly Airtime package	15,780	15,780	15,780	16,620	16,620	16,620	16,536	16,536	16,536	10,260	10,260	10,260	16,968	16,968	16,968	21,600	21,600	21,600	23,052	23,052	23,052	57,828	57,828	57,828
Email Account	-	-	-	-	-	-	-	-	-	468	468	468	2,340	2,340	2,340	1,500	1,500	1,500	-	-	-	-	-	-
Low Speed Internet	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
OTC for removal of equipment	-	-	13,750	-	-	13,750	-	-	13,750	-	-	9,500	-	-	13,750	-	-	2,500	-	-	1,800	-	-	1,500
OTC Cyber Security	600	-	-	600	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cyber Security monthly charges	1,320	1,320	1,320	1,320	1,320	1,320	2,340	2,340	2,340	1,188	1,188	1,188	2,340	2,340	2,340	5,400	5,400	5,400	2,460	2,460	2,460	-	-	-
Total yearly cost for 11 vessels	17,700	17,100	30,850	18,640	17,940	31,690	19,876	18,876	32,626	27,188	17,688	27,188	21,648	21,648	35,398	35,920	33,420	35,920	35,664	30,744	32,544	72,432	70,632	72,132
No. of PNSC Owned vessels	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11
Total Cost for 11 vessels in 03 years	194,700	188,100	339,350	205,040	197,340	348,590	218,636	207,636	358,886	299,068	194,568	299,068	238,128	238,128	389,378	395,120	367,620	395,120	392,304	338,184	357,984	796,752	776,952	793,452


Kashif K. Khan
 Deputy Manager Finance
 Pakistan National Shipping Corporation