

GOVERNMENT OF PAKISTAN  
MINISTRY OF FINANCE  
CENTRAL DIRECTORATE OF NATIONAL SAVINGS  
**ISLAMABAD.**

**Bid Evaluation Report**

**F.No.1 (12) Tender/AML-CFT/2020**

***Islamabad the 21<sup>st</sup> of April, 2021***

<b>1</b>	<b>Name of Procuring Agency</b>	CENTRAL DIRECTORATE OF NATIONAL SAVINGS (CDNS)
<b>2</b>	<b>Method of Procurement</b>	RULE 36(B) OF PPR RULES, 2004  HIRING OF FOLLOWING SERVICES IN LINE WITH NATIONAL SAVINGS (AML AND CFT) REGULATIONS, (2020), AML ACT, 2010 AND FATF RECOMMENDATIONS:
<b>3</b>	<b>Title of Procurement</b>	1. SOLUTION FOR SCREENING OF POLITICALLY EXPOSED PERSONS ("PEP") INITIALLY FOR TWO YEARS. 2. CONSULTANCY FOR EFFECTIVE IMPLEMENTATION OF AML-CFT REGIME INITIALLY FOR ONE YEAR.
<b>4</b>	<b>Tender Inquiry No.</b>	F.NO.1(12)TENDER/AML-CFT/2020
<b>5</b>	<b>PPRA Ref. No. (TSE)</b>	TS441108E
<b>6</b>	<b>Date and Time of Bid Closing</b>	12:00 NOON ON 09-02-2021
<b>7</b>	<b>Date and Time of Bid Opening</b>	FEBRUARY 09, 2021 AT 1200HRS (TECHNICAL BID) MARCH 31, 2021 AT 1200HRS (FINANCIAL BID)
<b>8</b>	<b>No. of Bids Received</b>	FIVE (05)

## 9. Criteria for Bid Evaluation

### 2. Parameters for technical evaluation

#### 2.1. Experience:

- 2.1.1. Number of years, since inception as registered firm/company.
- 2.1.2. Number of years for doing AML-CFT related work

#### 2.2. Clientele & Coverage:

- 2.2.1. No. of Banks \_\_\_\_\_ (Please Fill-in)
- 2.2.2. No. of Financial institution (other than Banks)\_\_\_\_\_ (Please Fill-in)
- 2.2.3. No. of Other Clients (Private/Govt.)\_\_\_\_\_ (Please Fill-in)

#### 2.3. Human Resource:

- 2.3.1. Number of Domain Experts and Managers
- 2.3.2. Number of offices in Pakistan

#### 2.4. Proposed allocation of HR for CDNS

- 2.4.1. Number of HR to be allocated for CDNS for completion of the ToRs
- 2.4.2. Profile of HR to be allocated for CDNS for completion of the ToRs

#### 2.5. Methodology for provisioning of PEP solution

- 2.5.1. Provide effective and efficient methodology for acquiring and deployment PEP Solution with Core system of CDNS and its periodical updating (this is not required for consultancy services)

#### 2.6. Financial soundness:

- 2.6.1. Provide Financial Statements for last 3 years

#### 2.7. Affiliation /Accreditation

- 2.7.1. Provide details of Affiliation /Accreditation

### 3. Responsiveness Test / Initial Screening

- 3.1. Prior to the Technical Evaluation of the Technical Bids, all the Technical Bids shall be examined for the Responsiveness Test / Initial Screening on the basis of parameters listed as under. Non-compliance to these parameters shall disqualify the bidder.
  - 3.1.1. The bid is received to the Address for the purpose of Bid Submission prior to the expiration of deadline of submission of bids.
  - 3.1.2. The Bidder is registered with Taxation department and is on Active Tax payer List for NTN/GST.
  - 3.1.3. The Bidder has been in business for at least three years.
  - 3.1.4. The Bidder has legal presence in Pakistan for doing business.
  - 3.1.5. Affidavit on stamp paper (original and latest) of Rs.100/- signed by bidder and duly attested by Notary Public/oath commissioner, describing that bidder is not black listed from any government department and no suit is pending against the bidder(s) in any court of law or any

case /litigation.

3.1.6. Bid Security as an earnest money of required amount and shape, placed in the sealed Technical Bid.

#### 4. Evaluation of Technical Proposal

4.1. The total technical scores (T) assigned to each Proposal in the Evaluated Proposal Formula will be determined by adding the scores assigned by an Evaluation Committee to technical features of the Proposal in accordance with the Parameters set out in **Annex-A**. Only Proposals that are substantially responsive to the initial screening set out in **Para 3** are to be assessed against **Annex-A**.

#### 5. Acceptance Criteria

5.1. As per PPRA Rule 36(b) – Single Stage bidding procedure, the proposals will be evaluated technically first. The Technical and Financial Proposals shall be allocated 50 marks each. In Evaluation of Technical Bids 30 (60%) out of 50 marks are the qualifying marks. Financial bids of only qualified bidders will be opened. The distribution of 100 marks and formulae of financial bids evaluations will be as follows.

<b>Factor</b>	<b>Marks</b>
Technical Proposal (T)	50 (30 are qualifying marks)
Financial Proposal (F)	50
Total (T+F)	100

5.2. The technical proposals/bids securing 30 marks i.e. 60% of total marks (50) allocated for Technical Proposals or more in the technical evaluation will qualify for the next stage, i.e. financial bid opening. The bidder whose quoted prices are lowest will get the maximum marks (i.e. 50 marks) in financial evaluation using formulae given below:

<i>Bid Ratio</i>	<i>Lowest quoted price (a)</i>
	<i>Quoted price for which financial marks are require [For lowest it would be 1] (b)</i>

$$\text{Financial marks of (b)} = \text{Bid Ratio} \times 50$$

5.3. The cumulative effect of both Technical and Financial marks shall determine the position of the Bidders. The contract may be awarded to the Bidder(s) whose Bid is approved on the basis of evaluated to be most advantageous Bid as per PPRA Rules.

## 10. Details of Bids Evaluation

Evaluation Table:

S #	Name of Bidder	Marks		Evaluated Cost	Rule / Regulation / SBD* / Policy Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
		Technical Marks	Financial Marks		
1	M/s First Paramount Modaraba	Obtained 34.8 out of 50	Obtained 50 out of 50	Total = 4,150,000 for PEP Solution & Consultancy as per published RFP Rs. (Exclusive of all applicable Taxes)	Most Advantageous Bid, as per PP Rule-35.
2	M/s A. F. Ferguson & Co.	Obtained 41 out of 50	--	--	Price has been quoted in USD, which is in violation of sub-Clause 2.1 of Clause 2 of Section-III of Part-2 of the published RFP. Therefore, the Bid stands rejected.

\* Standard Bidding Documents

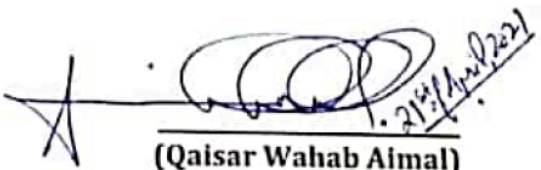
Most Advantageous Bidder: M/s First Paramount Modaraba

## 11. Any other additional / supporting information, the procuring agency may like to share:

At first, Technical Bids were opened and evaluated as per pre-defined criteria in line with the published RFP. Out of five (05) bids, three (03) bids were screened-out during Responsiveness Test/Initial Screening. The remaining two (02) bids were recommended for Technical Evaluation.

Following a detailed Technical Evaluation as per published criteria the two (02) residual bids were declared Technically Qualified for Financial Bid Opening, as per criteria mention in published RFP.

Afterwards, Financial Bids of Technically qualified bidders were opened and evaluated as per the financial evaluation criteria in line with the published RFP. Finally, on the basis of published criteria and in line with PPR Rules, the Purchase/Finance Committee recommended awarding of the contract as per the details mentioned in *Evaluation Table* above.



(Qaisar Wahab Aimal)

Secretary – Technical/Finance Committees  
NSO (AML-Policy)  
V&M Wing, CDNS