

Pakistan International Airlines

Supply Chain Management Dept

Purchase Technical Commercial

SCM Building Near PIA HO Karachi Airport

Tel: 0092 21 99044483/99043048 em: khijzpk@piac.aero

EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

| | |
|-----------------------------------|---|
| 1. Name of Procuring Agency: | Pakistan International Airlines |
| 2. Method of Procurement: | Single Stage Two Envelope (Press Tender) |
| 3. Title of Procurement: | Ground Power Unit (GPU) |
| 4. Tender Inquiry No.: | 17010260 |
| 5. PPRA Ref. No. (TSE): | TS467153E |
| 6. Date & Time of Bid Closing | 17-01-2022 10:30 AM |
| 7. Date & Time of Bid Opening | 20-04-2022 11:00 AM |
| 8. No. of Bids Received: | 09 |
| 9. Criteria for Bid Evaluation: | As per Bidding Document |
| 10. Details of Bid(s) Evaluation: | |

*Technical Weight age: 70% or 0.7

*Financial Weight age: 30% or 0.3

***Technical Marks: [Earned by the bidders; as per evaluation by TEC]**

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|--|--|--|--|
| Firm A = 100 (1/9) (M/s Electro Air) Qualified | Firm B = 100 (2/9) (M/s Bertoli) Qualified | Firm C = 75 (3/9) (M/s Guangtai) Not Qualified | Firm D = 00 (4/9) (M/sShanghai Cartoo) Not Qualified |
| Firm E = 100 (5/9) (M/sGuinault) Qualified | Firm F = 100 (6/9) (M/s TLD) Qualified | Firm G = 00 (7/9) (M/s Fuzhou Hosem Power) Not Qualified | Firm H = 00 (8/9) (M/s Dynell GmbH) Not Qualified |
| Firm I = 100 (9/9) (M/s ITW GSE) Qualified | | | |

***Financial Bids: [Quoted by each bidder]**

| | | |
|--|---|--|
| Firm A (1/9) (M/sElectro Air) USD 68,000.00 1 USD = 184.95.00 dtd 20-04-2022) (PKR 12,576,600.00) | Firm B (2/9) (M/s Bertoli) Euro 59,842.00 1 Euro =200.23 dtd 20-04-2022 (PKR11,982,163.66) | Firm E (5/9) (M/sGuinault) Euro 61,500.00 1 Euro =200.23 dtd 20-04-2022 (PKR12,314,145.00 |
| Firm F (6/9) (M/s TLD) USD 72,000.00 1 USD = 184.95.00 dtd 20-04-2022) (PKR 13,316,400.00) | Firm I (2/6) (M/s ITW GSE) USD121,904.21 1 USD =184.95 dtd 20-04-2022) (PKR 22,546,183.63) | |

Formula: $\frac{\text{Lowest Bid}}{\text{Bid of the Participant}} \times 30$ (Weight age)

| Name of Bidder | Marks | | Evaluated Bid (Final) (Tech + Fin = Total) |
|--|--------------------|---|---|
| | Technical | Financial (PKR Basis) | |
| Firm B M/sElectro Air (1/9) (Model: Electro Air APA-180 EACR-2X180/800) | 100.00 x 0.7=70.00 | $\frac{11,982,163.66}{12,576,600.00} \times 30 = 28.50$ | 70 + 28.50 = 98.50 |
| Firm C M/s Bertoli (3/9) (Model: 18D/180TNE ITALY) | 100.00 x 0.7=70 | $\frac{11,982,163.66}{11,982,163.66} \times 30 = 30$ | 70 + 30.00 = 100 |
| Firm C M/s Guinault (5/9) (Model:Guinault GA180) | 100.00 x 0.7=70.00 | $\frac{11,982,163.66}{12,314,145.00} \times 30 = 29.10$ | 70 + 29.10 = 99.10 |
| Firm C M/s TLD (6/9) (Model TLD unit GPU-418-E-CUP-28) | 100.00 x 0.7=70.00 | $\frac{11,982,163.66}{13,316,400.00} \times 30 = 26.70$ | 70+26.70= 96.70 |
| Firm C M/s ITW GSE (9/9) (Model:HGO426) | 100.00 x 0.7=70.00 | $\frac{11,982,163.66}{22,546,183.63} \times 30 = 15.90$ | 70 + 15.90 = 85.90 |

Lowest Evaluated Bidder:

M/s Bertoli with offered price of EUR 59,842.00Ea equivalent to (PKR) Rs.11,982,163.66 Ea CFR Karachi basis

For: Pakistan International Airline
Purchase Tech Commercial Section
Supply Chain Management Department
PIAC- Head Office- Karachi

NB: In case of any grievance on above Evaluation Report to any participating party, please contact on above contact number & email address within period of 10 days after publication of this report.