



Dated: 15-04-2024


EVALUATION REPORT
(As Per PPRA Rule 35 of PP Rules, 2004)
TECHNICAL & FINANCIAL EVALUATION REPORT

01	Name of Procuring Agency	Karachi Port Trust
02	Method of Procuring	Notice for inviting Tenders through News Papers Published in Daily The News & Daily Ausaf at on 27-08-2023, KPT & PPRA Websites, & Corrigendum through News Papers Published in Daily The News & Daily Ausaf at on 21-09-2023, KPT & PPRA Websites, under PPRA Rule 36(b) from Bidders i-e Single Stage Two Envelope.
03	Title of Procurement	<u>PROVIDING & FIXING OF MISSING RUBBER FENDER AT BERTH NO.01,02 & 03 AT EAST WHARF.</u>
04	Tender Inquiry No	E/CS-2(941)/
05	PPRA Ref No. (TSE)	TS523412E
06	Date & Time of Bid Closing	24-10-2023 at 10:30 AM
07	Date & Time of Bid Opening	24-10-2023 at 11:00 AM
08	No. of Bid Received	Single Bid.
08	Criteria of Bid Evaluation	Single Evaluated Bid under Rule 36(b) PPRA
09	Detail of Bid (s) Evaluation	<u>As Per Technical Evaluation Sheet & Financial Departmental Tender Committee Report BR (attached).</u>

S. No.	Name of Bidder	Marks	Evaluated Cost	Rule / Regulation / SBD / Policy / Basis of Rejection / Acceptance as per Rule 35 of PP Rules,2004
		Technical (If Applicable)		
1.	M/s. Iqbal & Sons.	87	Rs. 61,890,806.25	Evaluated Bid

Most Advantageous Bidder: - M/s. IQBAL & SONS.

11. Any other additional /supporting information, the procuring agency may like to share (DTC) Report and Comparative Statement, Technical Evaluation Sheet).

Signature 
 Deputy Chief Engineer,
 KARACHI PORT TRUST
 Official Stamp

**MINUTES OF THE MEETING OF THE DEPARTMENTAL TENDER COMMITTEE HELD ON
30-11-2023 IN THE COMMITTEE ROOM OF THE ENGINEERING DEPARTMENT, KPT.**

**NAME OF WORK:- PROVIDING & FIXING OF MISSING RUBBER FENDERS AT
BERTH NO. 01, 02 & 03 AT EAST WHARF.**

1. The Dy. Conservator vide his letter placed at S.No.1 (Para-b), has requested for fixing of missing Rubber Fenders at Berth No. 01, 02 & 03 at East Wharf, for the safety of quay wall structure and as well as for the safe Berthing of vessels (Photographs placed at S.No.2).
2. It is pertinent to mention here that, the Rubber Fenders at subjected sites were installed about 20 years ago, hence the same have passed their useful life. The detail as prepared by AXEN (KW) is also placed at S.No. 3.
3. Accordingly, to keep the Berth Operational and prevent from further deterioration, AXEN (KW) after having thorough survey of subject berths has prepared an Estimate amounting to Rs.44,564,940.00 alongwith a detail Plan placed at S.No. 4/A & 4/B respectively, for attending the work, as the same is beyond the capacity of KPT's In-house arrangements.
4. Accordingly, the tenders were invited through Press on 27-08-2023 and KPT / PPRA & MoMA Websites on 28-08-2023 and received on 24-10-2023 in accordance under Rule 36 (b) of PPRA.
5. In response, the following Single Firm has submitted his sealed Technical / Financial Proposals.

S.No.	Name of Firms
1.	M/s. Iqbal & Sons

8. Technical Proposals for the above Single firm was opened on same day in the presence of the Committee Members or their representative.
9. After the opening of Technical Proposals, an In-house Committee comprising on the following members was constituted by the Chief Engineer KPT vide letter at S.No.28, to examine the received Technical Bid as per criteria and submit their Technical Evaluation Report as per the practice in vogue.

1.	Engr. Zubairuddin	Executive Engineer (S)	Convener
2.	Engr. Mansoor Bhutto	Executive Engineer (W)	Member
3.	Engr. Naushad Anwer	Executive Engineer (Coord)	Member
4.	Mr. Waqas Ali Memon Rep. of Finance Division	Finance Officer	Member

10. The Technical Evaluation Criteria of the bidders as mentioned in the Advertisement / Tender Documents is as under:

- a. Duly licensed by the Pakistan Engineering Council (PEC) category C-5 and above with specialized code CE-03, CE-10 & BC-01 above valid on the date of opening of Tender.
- b. Copy of latest Valid NTN, SRB Certificates.

- c. Online Tax verification (fresh copy of ATL).
- d. Company Profile.
- e. Copy of Valid PEC Registration Certificate.
- f. Affidavit, that the firm is not defaulter in Income tax department nor blacklisted by any Organization.
- g. Provision of Audited Financial Statement for last 03Years showing minimum turnover of Rs. 40 Million. (As also specified in the S.No.PP-8).
- h. Relevant work experience (as laid down in Bidding Documents).
- i. All submission will be duly signed & stamped by the Bidder.

11. After due diligence, the Committee submitted its detail report as (placed at S.No. 30 to 34) for reference.

12. As per the Technical Evaluation Report of In-house Committee, The Single Bidder viz. M/s. Iqbal & Sons stood Technically Qualified.

RECOMMENDATIONS OF THE IN-HOUSE COMMITTEE:

It is pertinent to mention here that, to keep the Berth Operational and prevent from further deterioration & is a continuous revenue generation source for the KPT and also meeting the challenging demand of the Country's Cargo but with the passage of time & due to extreme weather its condition has deteriorated, in-spite of extensive routine repair & maintenance works & now it has become hazardous for the precious human life as well as for the valuable vessels which are loading & unloading cargo. Hence, the Technical Evaluation Committee after due diligence has recommended the Single Bidder who has stood Technically Qualified, after the due scrutiny of the Technical Bids, details mentioned as under:

S. NO	NAME OF QUALIFIED FIRMS	OBTAINED MARKS	REMARKS
1.	M/s. Iqbal & Sons	87	Qualified



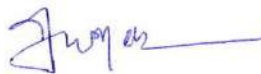
ENGR. NAUSHAD ANWER
EXECUTIVE ENGINEER (D)
(MEMBER)



ENGR. MANSOOR AHMED BHUTTO
EXECUTIVE ENGINEER (W)
(MEMBER)



MR. ALI WAQAS MAMON
FINANCE OFFICER
(MEMBER)



ENGR. ZUBAIR UDDIN
EXECUTIVE ENGINEER (S)
(CONVENER)

RECOMMENDATIONS OF DEPARTMENTAL TENDER COMMITTEE:

13. The in-house Technical Evaluation Committee has carried out the Evaluation of the Bids and has recommended the M/s. Iqbal & Sons Technically Qualified.
14. Accordingly, the Technical Evaluation Report was placed before the DTC members, who have also endorsed the Report / Recommendation of In-House Technical Committee & the same is now being placed before the Chairman KPT, so that the necessary approval for the opening of Financial Proposals of Single Technically Qualified firm may be sought.
15. In the light of above DTC Committee ^{that} Recommends Chairman sanction is therefore solicited for the approval of opening of Financial Bid of Technically Qualified firm i.e. M/s. Iqbal & Sons. for the work viz. **"PROVIDING & FIXING OF MISSING RUBBER FENDERS AT BERTH NO. 01, 02 & 03 AT EAST WHARF"**



**CHIEF ENGINEER
(MEMBER)**



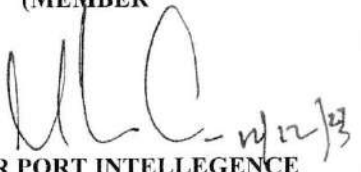
**MANAGER FINANCE
(MEMBER)**



11/12/23
**DY. CONSERVATOR
(MEMBER)**



**TRAFFIC MANAGER
(MEMBER)**




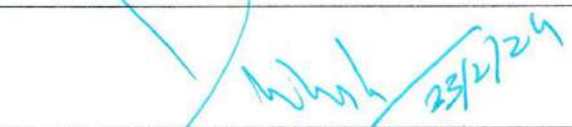
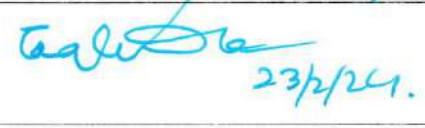

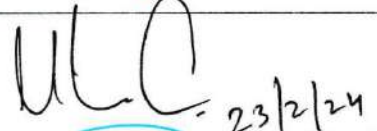
11/12/23
**DIRECTOR PORT INTELLEGENGE
(MEMBER)**

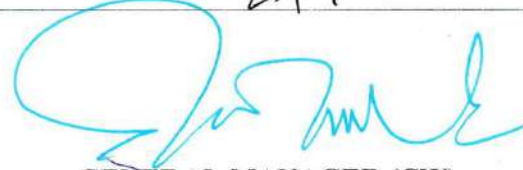


**GENERAL MANAGER (CW)
(CONVENER)**

ATTENDANCE SHEET

DEPARTMENTAL TENDER COMMITTEE (DTC) MEETING FOR FINANCIAL PROPOSAL

NAME OF WORK		<u>PROVIDING & FIXING OF MISSING RUBBER FENDERS AT BERTH NO. 01, 02 & 03 AT EAST WHARF.</u>
FILE NO.		E/CS-2(941)/
DATE OF FINANCIAL DTC MEETING		23-02-2024
S.No	NAME OF MEMBERS	SIGNATURE
1.	GENERAL MANAGER (O) (MEMBER)	
2.	GENERAL MANAGER (E) (MEMBER)	
3.	GENERAL MANAGER (P&D) (MEMBER)	
4.	GENERAL MANAGER (F) (MEMBER)	
5.	DIRECTOR PORT INTELLIGENCE (MEMBER)	



GENERAL MANAGER (CW)
CONVENOR

COMPARATIVE STATEMENT

NAME OF WORK		<u>PROVIDING & FIXING OF MISSING RUBBER FENDERS AT BERTH NO. 01, 02 & 03 AT EAST WHARF</u>	
FILE NO.		E/CS-2(941)	
ESTIMATED COST		44,564,940.00	
DATE OF OPENING OF FINANCIAL PROPOSAL		29-12-2024	
S.No.	Name of Bidder	Amount of Earnest Money with Pay Order No Date & Bank	Amount Quoted
1.	M/s. Iqbal & Sons	Rs. 1,500,000/- Pay Order No. 00009083 dated 19-09-2023 issued by Bank Alfiah, Gulshan-e-Iqbal Branch, Karachi.	Rs.61,890,806.25



EXECUTIVE ENGINEER (S)
(MEMBER)



DY. CHIEF ENGINEER-II
(MEMBER)



GENERAL MANAGER (CW)
(CONVENER)

**MINUTES OF THE MEETING OF THE DEPARTMENTAL TENDER COMMITTEE HELD ON
21-02-2024 IN THE COMMITTEE ROOM OF THE ENGINEERING DEPARTMENT, KPT.**

**NAME OF WORK:- PROVIDING & FIXING OF MISSING RUBBER FENDERS AT
BERTH NO. 01, 02 & 03 AT EAST WHARF.**

1. The Dy. Conservator vide his letter placed at S.No.1 (Para-b), has requested for fixing of missing and deteriorated Rubber Fenders at Berth No. 01, 02 & 03 at East Wharf, for the safety of quay wall structure as well as for the safe Berthing of vessels (**Photographs placed at S.No.2**).
2. Total Rubber Fenders at Berth No.1-3 are 48 in Nos. (Vertical & Horizontal) and were installed some 20 years back. Subsequently after visit, it has been observed that 05 nos. vertical and 04 Nos. horizontal fenders are either missing or in deteriorated condition. The overall status of fenders in detail as prepared by AXEN (KW) is **placed at S.No.3**.
3. Accordingly, to keep the Berth Operational and to prevent from further deterioration, AXEN (KW) after thorough survey of subject berths has prepared an Estimate amounting to Rs.44,564,940.00 alongwith a detail Plan **placed at S.No. 4/A & 4/B** respectively, for attending the work, as the same is beyond the capacity of KPT's In-house arrangements. Plan & Estimate for the work has been approved by the Chairman, KPT vide **PP-3** and conveyed through Finance Officer at **PP-4**.
4. Accordingly, the tenders were invited through Press on 27-08-2023 and KPT / PPRA & MoMA Websites on 28-08-2023 and received on 24-10-2023 in accordance under Rule 36 (b) of PPRA.
5. In response, the following Single Firm has submitted his sealed Technical / Financial Proposals.

S.No.	Name of Firms
1.	M/s. Iqbal & Sons

6. Technical Proposals for the above Single firm was opened on the same day in the presence of the Committee Members or their representative.
7. After the opening of Technical Proposals, an In-house Committee comprising on the following members was constituted by the Chief Engineer KPT vide letter at S.No.28, to examine the received Technical Proposal / Bid as per criteria and submit their Technical Evaluation Report as per the given criteria specified in Tender Documents.

1.	Engr. Zubairuddin	Executive Engineer (S) / Ag. Dy. Chief Engineer-III	Convener
2.	Engr. Mansoor Bhutto	Executive Engineer (W)	Member
3.	Engr. Naushad Anwer	Executive Engineer (Coord)	Member
4.	Mr. Waqas Ali Memon Rep. of Finance Division	Finance Officer	Member

8. The In-house Technical Evaluation Committee carried out the Evaluation of the Bid and has recommended the Single Bidder viz. M/s. Iqbal & Sons as stood Technically Qualified (**placed at S.No. 30 to 34**), details mentioned as under:

S. NO	NAME OF QUALIFIED FIRMS	OBTAINED MARKS	REMARKS
1.	M/s. Iqbal & Sons	87	Qualified

9. The Departmental Tender Committee (DTC) Members recommended the Technical Evaluation Report of the In-house Committee vide its meeting held on 30-11-2023 detail minutes **placed at S.No.36**.
10. After the approval from the Competent Authority on 22-12-2023 (**Placed at PP-23**), the Financial Bids of Technically Qualified firm were opened in presence of the members of Department Tender Committee on 29-12-2023. Attendance sheet is **placed at S.No.40**.

11. Accordingly, as per procedure, an In-house Committee was constituted on the following officers to evaluate the Financial Bids as per the Criteria prescribed in the Tender Documents (**Placed at S.No.35**).

1.	Engr. Arif Badar	Dy. Chief Engineer-II	Convener
2.	Engr. Zubair Uddin	Executive Engineer (S)	Member
3.	Engr. Mansoor Bhutto	Executive Engineer (W)	Member
4.	Engr. Muhammad Khan	Asst. Executive Engineer (W)	Member
4.	Mr. Waqas Ali Memon Finance Department	Finance Officer	Member

12. Further, the Evaluation of the Financial Bids was carried out as per the criteria as mentioned in the Tender Documents. The Financial Evaluation is duly signed by the In-House Financial Evaluation Committee and is **placed at S.No.44**.

PARTICULARS OF BID:

- a) Authority of Sanction. KPT Board
- b) Budget Provision figures. Rs. 150 (M)
- c) Estimate for the job. Rs. 44,564,940.00
- d) Debit Head
The cost of work will be debited to “*Capital Project*” Account Code No.01013012-082199 (Provision of Fenders at Wharves) under Project No. 11207 wherein an amount of Rs.150 (M) have been proposed under 2023-2024 Budget.
- e) Date on which tender notice was published in Press 27-08-2023
- Date on which tender notice was published KPT, PPRA & MoMA Websites 28-08-2023
- f) Date of opening of Technical & Financial Proposal
➤ Technical 24-10-2023
➤ Financial 29-12-2023
- g) Total No. of Bids Sold. Not Known (Uploaded on Website)
- h) Total No. of Proposal received. Single Bid Received
- i) Date when Departmental Tender Committee meeting held. Technical 30-11-2023
Financial 21-02-2024
- j) Detail of offers received.
- | S.No. | Name of Tenderers | Corrected Tendered Amount
<u>Including 5% Contingencies</u> |
|-------|-------------------|--|
| 1. | M/s. Iqbal & Sons | Rs. 61,890,806.25 (38.87% above) |
- k) Position of offer recommended for acceptance as compared with other offers. Single Evaluated Bid
- l) Validity period of the offers. Six months expiring on 24-04-2024
- m) Past performance of the tenderer recommended and how they behaved in the past. M/s. Iqbal & Sons is registered with Pakistan Engineering Council in category “C-1/E”. They have carried out many works for KPT, and their past performance in those works found satisfactory.

RECOMMENDATIONS OF IN-HOUSE COMMITTEE:

Keeping in view the recommendation of the Financial Evaluation of the In-house Committee, it has been observed that, Bidder M/s. Iqbal & Sons after all due diligence have become the Single Evaluated Bidder and the same can be observed from the chart as tabulated:

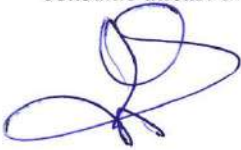
S. No	Name of Firms (M/s.)	Technical Status	Estimated Cost (Rs.)	Financial Bid Price (Rs.)	Financial Status
1	Iqbal & Sons	Qualified	44,564,940.00	61,890,806.25	38.87% (above)

Though this is a single bid and its higher by 38.87% than our estimated cost prepared in April-2023 and may be re-tendered, however considering the following aspects which are elaborated for award for following reasons as under the bid be recommended for kind consideration of DTC Members as well as BTC / Board.

- i. The subject work i.e. Installation of Fenders at Berth No. 1,2 & 3 have significant importance as such the berth 6th to 11th have already been handed over to M/s. KGTL as they are utilizing these berths for their own business plan. This leaves only berth 1 to 5 with KPT for handing of general and bulk cargo, additionally Non-POL cargo is also handed at DB-1 & DB-2.

Therefore, it is imperative that the said Berth 1,2 & 3 be kept in operational working condition. The fenders at these berth are either damaged or some of them are missing, hence the subject work is highly important in nature.

- ii. Since, the major component of work i.e. Rubber Fenders are imported items therefore due to fluctuation in dollar v/s. PKR, it is foresee that, if work is further delay, it may escalate the bid price and at the same time further deterioration of existing fenders & structure.
- iii. Moreover, if the project is re-tendered, the lengthy process from invitation to finalization of bid will consume atleast 6-8 months.



ENGR. MANSOOR AHMED
EXECUTIVE ENGINEER (W)
(MEMBER)



ENGR. ZUBAIR UDDIN
EXECUTIVE ENGINEER (S)
(MEMBER)



ENGR. MUHAMMAD KHAN
ASSTT. EXECUTIVE ENGINEER
(MEMBER)



WAQAS ALI MEMON
FINANCE MANAGER
(MEMBER)



ENGR. ARIF BADAR
DY. CHIEF ENGINEER-II
(CONVENER)

RECOMMENDATION OF GM'S DEPARTMENTAL TENDER COMMITTEE.

1. As per the request of user: i.e. Deputy Conservator vide his letter (placed at F/A). An estimate for the work amounting to Rs. 44,564,940.00 was prepared and processed for inviting tenders. Accordingly after completing all the formalities Technical and Financial proposal of single firm i.e. M/s Iqbal & Sons received on 24-10-2023 accordance to PPRA Rules 36-(b).
2. An In house committee, evaluated the Technical proposal, as per the Tender Documents. As the estimated cost of the project was less than Rs. 50(M,) therefore DTC of concerned HOD's was called on 30-11-2023, and processed for the approval. After opening of Financial Bid on 29-12-2023, the quoted bid price was more than Rs. 50(M), of opening of Financial Bid. Therefore as per procedure in vogue any bid exceeds Rs. 50 (M) is to be deliberated by the GM's Departmental Tender Committee (DTC) hence, the said Financial Bid Evolution Report was placed before the GM's (DTC) for their deliberation / discussion. (placed at F/B).
3. Accordingly a GM's committee meeting was called on 13-02-2024 in the Committee Room, wherein following points were discussed:-
 - The General Manager (CW) chaired & welcomed the members of the Committee and in detail explained to the Committee Members about the subject project.
 - GM(P&D) being as a member inquired on why the GM's committee was not involved in the endorsement of the Technical Evaluation Report, which was duly explained by GM(CW) and same has clarified in above para-2. He further inquired about the recommendations of the in-house committee in Financial Evaluation Report to which Dy. Chief Engineer-II replied, **as convener of the In-house committee considering the deteriorated condition of berth and safety of infrastructure together with safe berthing of vessel has recommend to award the work to the contractor M/S Iqbal & Sons of Rs. 61,890,806.25 at their quoted price**, the same has been highlighted in the recommendation of the Financial Evaluation Report.(Placed at F/C)
 - GM(E), being a member of the committee informed that **rebate may be requested from the bidder before finalization of the contract and in one of the case in recent past, CM&EE Department has adopted this practice**. He further

suggested that the same practice may be applied for this Work. The Committee agreed for the issuance of letter to bidder for his consent. Accordingly, a letter was issued to contractor on 14-02-2024 (placed at F/D). In response to our letter, the bidder vide his letter replied that, firm is unable to provide any rebate with reasons (Placed at F/E).

- Manager Procurement {Rep of GM (O) suggested that the details specification of the fenders be shared with procurement department, in order to confirm the rate from a Korean company for further authentication of Rate quoted by the bidder. However Dy. Chief Engineer-II clarified that the company as named by Manager Procurement is fairly a new company and none of its products have ever been used by any Ports of Pakistan and as such procurement of required Fenders from this company may be a risky decision.

4. Keeping in view the above clarification and the Recommendation of award by in-house committee report, the Departmental Tender Committee recommends the acceptance of the single Evaluated Bid amounting to Rs.61,890,806.25 (Rupees Sixty One Million Eight Hundred Ninety Thousand Eight Hundred Six & Twenty Five Paisa Only) which is 38.87% above corresponding estimated cost of Rs. 44,564,940.00 received from M/s Iqbal & Sons is considered reasonable for the work viz PROVIDING & FIXING OF MISSING RUBBER FENDERS AT BERTH NO.01, 02 & 03 AT EAST WHARF.



GENERAL MANAGER (O)
(MEMBER)



GENERAL MANAGER (E)
(MEMBER)



GENERAL MANAGER (P&D)
(MEMBER)



GENERAL MANAGER (F)
(MEMBER)



DIRECTOR PORT INTELLIGENCE
(MEMBER)



GENERAL MANAGER (CW)
(CONVENOR)

KARACHI PORT TRUST
(SECRETARIAT)

No. KPT/S-BS/ 417
Dated 09 APR 2024

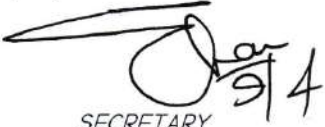
GENERAL MANAGER (O)
GENERAL MANAGER (F)
GENERAL MANAGER (CW) ←
CHIEF ENGINEER


SUB: - EXTRACT OF MINUTES OF BOARD MEETING OF 25.03.2024.
Providing & Fixing of Missing Rubber Fenders at Berth No. 01,
02 & 03 at East Wharf

A copy of B.R.No.725 (Item-V) dated 25.03.2024, on the above subject
is forwarded herewith for necessary action.

Encl:-

1. B.R.No.725 (Item-V) dated 25.03.2024
2. (File No. E/CS-2(941)/0805230008) to General Manager (CW)


SECRETARY

~~Dycc ii / XEN (S)~~
Pr. Expedite to
Place on PRA (35)
as discussed.




B.R.No.725 (Item-V) dated 25.03.2024


725. Resolution:-The Board considered Agenda Item No.2 i.e 33rd Report of the Board's Tender Committee Meeting dated 18.03.2024.

V. Providing & Fixing of Missing Rubber Fenders at Berth No. 01, 02 & 03 at East Wharf

The Board considered the matter regarding Providing & Fixing of Missing Rubber Fenders at Berth No. 01, 02 & 03 at East Wharf, in the light of Executive Engineer (S)'s Note dated 26-02-2024 duly endorsed by Dy. Chief Engineer-II, Chief Engineer / General Manager (CW), / General Manager (O) & General Manager (F). The Board after examining the matter, sanctioned the Most Advantageous Bid under PPRA rule 36(b) as under :

- a. Acceptance of the Single Evaluated Bid received from M/s. Iqbal & Sons amounting to Rs.61,890,806.25 (Rupees: Sixty One Million Eight Hundred Ninety Thousand Eight Hundred Six & Paisa Twenty Five, only) for the Project "Providing & Fixing of Missing Rubber Fenders at Berth No. 01, 02 & 03 at East Wharf."
- b. As the subject case is above Rs.50 million, the (civil) Engineering Department would:
 - i. Furnish the relevant documents to National Accountability Bureau (NAB) prescribed under Section 33-B of NAO as accentuated by Ministry of Maritime Affairs U.O. Note No. 4(8)/2007-Coord dated 28-12-2017.
 - ii. Comply with Chairman's Directive No.02 of 2023 dated 01-02-2023 titled 'Declaration Of Beneficial Owners' information of Public Procurement Contracts Awarded Worth Rs.50 Million and Above.'

TRUE COPY,


Secretary
KARACHI PORT TRUST