



MOST IMMEDIATE

OFFICE OF THE
CONTROLLER GENERAL OF ACCOUNTS
DIRECTORATE GENERAL MIS/FABS, Islamabad.

CGA Complex, FBC Building Sector, G-5/2, ISLAMABAD
Ph: 051-9203219 Fax: 92-051-9208896

IFB-30/MIS/FABS/Proc/H.W-Basis-N.W/2021/Vol-II/S39

April 05, 2022

The Deputy Director (IT)

Public Procurement Regulatory Authority,
CGA Complex,
Islamabad.

Subject: Publishing of BER against TS No. 470993E dated 26.01.2022 under IFB-30
“Procurement of Centralized Servers and Network Firewall Solutions for
FABS”, as per PPRA Rule 35 on PPRA Website.

Please find enclosed a copy of Final Evaluation Report against TS No.470993E dated 26.01.2022 for immediate publishing on PPRA website to further issue contract award according to the Single stage-two envelopes procedure of PPRA within bid validity time period.

2. This issues with the approval of Head of Department/Director General (MIS/FABS).

Encl: (09)

(Maqbool Ali)
Deputy Director (Admn)

Copy to:-

1. Director (FABS), AGPR, Islamabad with a request to direct the concerned for uploading on FABS website.
2. Accounts Officer (Admin), CGA, Islamabad with a request to direct the concerned for uploading on CGA website.
3. PS to Dy. CGA (FABS/MIS), Islamabad.
4. AO (Budget), MIS Directorate, Islamabad.

DIRECTORATE GENERAL MIS/FABS
OFFICE OF THE CONTROLLER GENERAL OF ACCOUNTS

FINAL EVALUATION REPORT (IFB-30)
(As per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: Directorate General MIS, Controller General of Accounts (CGA)
2. Method of Procurement: Open Competitive Bidding
3. Title of Procurement: Procurement of Centralized Servers and Network Firewall Solutions for FABS
4. Tender Inquiry No.: IFB-30/MIS/FABS/Proc/Basis-N.W/2021
5. PPRA Ref. No. (TSE): 470993E dated 26.01.2022
6. Date & Time of Bid Closing (Technical and Financial): February 14th, 2022, 11:00 A.M
7. Date & Time of Bid Opening (Financial): March 16th, 2022, 12:30 P.M
8. No of Bids Received: Three (03)
9. Criteria for Bid Evaluation Criteria: Annex-I
10. Details of Bid(s) Evaluation:

Name of Bidder	Marks		Evaluated Cost	Rules/ Regulations /SBD/Policy/ Basis for Rejection/ Acceptance as per Rule 35 of PP Rules, 2004
	Technical (if applicable)	Financial (if applicable)		
Sr. No. 1, BASIS Servers and Allied Equipment (Turnkey Solution) for Centralized Data Centre:				
i) 17 HPE Superdome Flex 280 -SAP HANA Compliant Servers (15 Platinum + 2 Silver), Software-VMWare-SUSE Linux, Microsoft with 05 years subscription, iii) Backup Software-Veeam, iv) 02 Tape Libraries-Store Ever v) 01 Flash Storage Solution, vi) 02 disk based backup software-HPE Store Once 3660, vii) 04 SAN Switches-HPE SN6600B, viii) 02 KVM Switches, ix) 04 Server Racks (42U), x) Trainings for 06 Human Resources in administration of Servers, Storage, disk base Backup appliance/software, Veeam and VMWare Trainings (not virtual trainings) for 06 personnels in certified institute by certified trainer of the HP xi) SLA for 5 Years (24 hours*7 days)				
M/s Multilyn	85/100	91.45/100	Rs671,512,199/-	The financial bid of M/s Multilyn was accepted by the Financial Bid Evaluation Committee (FBEC) after comparative analysis/market quotes with single bid price with cost breakup and due diligence prior to issuance of contract award/Purchase order to M/s Multilyn at a total price of

				Rs671,512,199/- . The contract award recommended by the committee on the basis of compliance of technical bid evaluation criteria evaluated by the Technical Bid Evaluation Committee as per required Technical specifications, fulfilling bidders qualification and financial bid evaluation by the FBEC in a compliance to PPRA Rule 38B related to single responsive bid for goods.
Sr. No. 2: Network Equipment: i) Network-Lot-1- Core Firewalls , (Qty = 04) ii) Network-Lot-2- Core Switches , (Qty = 04) iii) Network-Lot-4- SSL VPN Solution, (Qty = 02 for 1000 Users each at Primary, DR)				
M/s Wateen Solutions Private Limited	90/100	94.30/100	Rs.59,952,722/- (Lot-1- Core Firewalls) Rs.25,702,165/- (Lot-2- Core Switches) Rs.10,358,495/- (Lot-4- SSL VPN Solutions)	The Financial Bid Evaluation Committee (FBEC) accepted the bid of M/s Wateen Solutions for supply of Lot-1-Core firewalls, Lot-2-Core Switches and Lot-4-SSL VPN Solution after comparative analysis of relevant purchase orders for supply of related network equipment with the single bid price by exercising due diligence prior to issuance of contract award/Purchase order to M/s Wateen Solutions at a consolidated price of Rs96,013,382/- . The contract award recommended by the committee on the basis of compliance of technical bid evaluation criteria evaluated by the Technical Bid Evaluation Committee as per required Technical specifications, fulfilling bidders qualification and financial bid evaluation by the FBEC in a compliance to PPRA Rule 38B related to single responsive bid for goods.
<u>Total (M/s Wateen Solutions Pvt Ltd)</u>			Rs96,013,382/-	
Sr. No. 3, Network-Lot-2 Core Switches , (Qty = 04)				
M/s Premier Systems	81/100	89.17/100	25,846,134/-	The Financial Bid Evaluation Committee (FBEC) accepted the bid of M/s Premier Systems Pvt

Private Limited			(Lot-3-Distributions Firewalls)	Limited for supply of Lot-3-Distribution firewalls after comparative analysis of relevant purchase orders for supply of related network equipment with the single bid price by exercising due diligence prior to issuance of contract award/Purchase order to M/s Premier Systems Pvt Ltd at a price of Rs25,846,134/- . The contract award recommended by the committee on the basis of compliance of technical bid evaluation criteria evaluated by the Technical Bid Evaluation Committee as per required Technical specifications, fulfilling bidders qualification and financial bid evaluation by the FBEC in a compliance to PPRA Rule 38B related to single responsive bid for goods.
-----------------	--	--	---------------------------------	--



(Maqbool Ali)

Deputy Director (Admn)

Copy to:

1. The Asstt. Director (PPRA) for uploading on PPRA Website prior to issuance of contract award /work order.
2. PS to the Dy. Controller General Accounts (FABS)
3. M/s Multilyn
4. M/s Wateen Solutions Pvt Limited.
5. M/s Premier Systems Pvt Limited.

B-Technical Bid Evaluation Criteria (BASIS Turnkey solution)

Technical Bid Evaluation Criteria (Weightage/Marks as given with procurement methods):

Sr. No.	Description	Maximum Assigned Weightage (Marks)	Compliance i)Yes ii)No iii) Partially	Marks/ Weightage Obtained (%age/ marks) with Submission of proof:
1	Directly authorized by the Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan	i) Category I (up to 15 or more Internationally Certified Personnel) 10 Marks OR ii) Category II (10 to 14 Internationally Certified Personnel) 07 Marks OR iii) Category III (up to 05 or more Internationally Certified Personnel) 05 Marks <u>Maximum 10 Marks</u>	i)Yes ii)No iii) Partially	i)10 Marks ii)7 Marks iii) 5 Marks
2	<u>Processor Generation</u> (2 nd or higher with HANA compliant and Certified by listing it on SAP hardware directory at its website)	i) 10 Marks for higher generation than 2 nd generation OR ii) 08 Marks for second generation <u>Maximum 10 Marks</u>	i)Yes ii)No iii) Partially	i)10 Marks ii)08 Marks
3	<u>Storage solution:</u> preferably NVMe Technology	i) 10 Marks for NVMe Technology OR ii) 08 Marks for SSD <u>Maximum 10 Marks</u>	i)Yes ii)No iii) Partially	i)10 Marks ii) 08 Marks
4	<u>Contract value in similar nature of Hardware Implementations/testing till go live in Pakistan during last</u>	I) Total contracts value in PKR during last 10 years 2011 to 2020: i) PKR 1.6 Billions or above 10 Marks	i)Yes ii)No iii) Partially	i)10 Marks ii) 07 Marks iii) 05 Marks

	10 years with minimum contract value of US\$ 2-3 Million or Rs.300-400 Million (supported by purchase orders/contract copy:	<p style="text-align: center;">OR</p> <p>ii) PKR 1-1.5 Billions</p> <p style="text-align: center;">7 Marks</p> <p style="text-align: center;">OR</p> <p>iii) PKR 700 Millions-1 billion</p> <p style="text-align: center;">5 Marks</p> <p>Note: Forex contracts be converted in US\$ currency with Avg. 1 US\$= PKR 100 for calculation of projects value while contracts in actual Rupee value will be considered at actual value for evaluation.</p> <p style="text-align: center;"><u>Maximum 10 Marks</u></p>		
5	<u>Inventory/Spares store/service centre/warehouse/ Depot in any major cities of Pakistan (Lahore/ Islamabad/ Rawalpindi)</u>	<p><u>i) Depot for spare parts:</u> 10 Marks</p> <p><u>ii) Service centres (08 Marks):</u> Islamabad/Rwp (Mandatory) Lahore (Mandatory)</p> <p style="text-align: center;"><u>Maximum 10 Marks</u></p>	<p>i)Yes</p> <p>ii)No</p> <p>iii) Partially</p>	<p><u>i) Depot for spare parts:</u> 10 Marks</p> <p><u>ii) Service centres (8 Marks):</u> Islamabad/Rwp Yes/No Lahore Yes/No</p>
6	<u>Hardware Assembly, configuration, testing experience of Individual/firm/team etc (Number of Implementations in Pakistan) in last 10 years (local /foreign)</u>	<p><u>i) No . of Hardware supply/Assembly/configuration/testing/Implementations</u></p> <p>20 Marks</p> <p>02 Marks for each Hardware Implementation</p> <p style="text-align: center;"><u>Maximum 20 Marks</u></p>	<p>i)Yes</p> <p>ii)No</p> <p>iii) Partially</p>	<p>..... Marks for</p> <p>..... Number of Implementations</p>

7	<u>Number of Certified Human Resources in following fields:</u> i) VMWare (Max 15 marks) ii) Backup support (Max 7 marks) iii) Back appliances (Max 04 marks) iv) Server Installation/ configuration/ Administration (Max 04 marks)	<u>i) Credit of Certified Human Resources:</u> i) 05 marks for each certification by company's/bidder's Human Resources ii) 3.5 marks each certified human resource. iii) 02 Marks each certified human resource. iv) 02 Marks each certified human resource. Total marks of all (i to iv categories) shall be taken but not exceeding total 30 marks. <u>Maximum 30 Marks</u>	i)Yes ii)No iii) Partially	<u>i) Credit of Certified Human Resources:</u> i)marks out of total 15 marks. ii)marks out of total 07 marks. iii)marks out of total 04 marks. iv)marks out of total 04 marks.
	Maximum Marks	100 marks		

C- Financial Bid Evaluation Criteria

Financial Bid Evaluation Criteria (Weightage/Marks shall be assigned as given with respective procurement method at the end of evaluation sheets):

Sr. No	Description	BASIS of Weightage (100 Marks)	Maximum assigned Weightage (%age)/Marks	Compliance by bidder: i-Yes ii-No	Obtained weightage (%age)/ Marks
1	Total Hardware value with 05 Years SLA Price evaluation under Standard financial Formula- (% weightage/Marks on the basis of above formula for 24hrs* 07 Days SLA Price with 04 hours response and restore time with any faulty parts replacement.)	Lowest bid price among bidders/ concerned bidder price *100	100%	i)Yes ii)No	i)M/s % ii) M/s % iii) M/s %

A-Technical Bid Evaluation Criteria (Network Lot-1 to Lot-5)

Technical Bid Evaluation Criteria (Networks) (Weightage/Marks as given with procurement methods):

Sr. No.	Description	Maximum Assigned Weightage (Marks)	Compliance i)Yes ii)No iii) Partially	Marks/ Weightage Obtained (%age/ marks) with Submission of proof:
1	Directly authorized by the Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan	<p>i) Category I Tier 1 (Top Level) Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan (05 to 07 Internationally Certified Personnel) 10 Marks</p> <p style="text-align: center;">OR</p> <p>ii) Category II Tier 2 (Medium Level) Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan (03 to 05 Internationally Certified Personnel) 07 Marks</p> <p style="text-align: center;">OR</p> <p>iii) Category III Tier 3 (Low Level) Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan (01 to 03 Internationally Certified Personnel) 05 Marks</p> <p><u>Maximum 10 Marks</u></p>	i)Yes ii)No iii) Partially	i)10 Marks ii)7 Marks iii) 5 Marks
2	Advertised Hardware Specifications Compliance or higher	i) 01-10 Marks for Compliance of Hardware Specifications or higher <u>Maximum 10 Marks</u>	i)Yes ii)No iii) PartiallyMarks

3	<p><u>Contract value in similar nature of Hardware Implementations/testing till go live in Pakistan during last 10 years with minimum contract value of US\$ 0.3-0.5 or higher Million or Rs.30-40 Million or higher (supported by purchase orders/contract copy:</u></p>	<p><u>I) Total contracts value in PKR during last 10 years 2011 to 2020:</u></p> <p>i) PKR 500 Millions or above 10 Marks</p> <p>OR</p> <p>iii)) PKR 300 Millions-499 Millions 7 Marks</p> <p>OR</p> <p>ii) PKR 100 Millions-299 Millions 5 Marks</p> <p>Note: Forex contracts be converted in US\$ currency with Avg. 1 US\$= PKR 100 for calculation of projects value while contracts in actual Rupee value will be considered for evaluation.</p> <p><u>Maximum 10 Marks</u></p>	<p>i)Yes ii)No iii) Partially</p>	
4	<p><u>Inventory/Spares store/service centre/warehouse/ Depot in any one major cities of Pakistan (Lahore/ Islamabad/ Rawalpindi/Karachi/ Peshawer)</u></p>	<p>i) <u>OEM Depot for spare parts in Pakistan</u> 10 Marks</p> <p>ii) <u>Service centres:</u></p> <p>Islamabad (02 Marks) Lahore (02 Marks) Karachi (02 Marks) Peshawar (02 Marks) Quetta (02 Marks)</p> <p><u>Maximum 20 Marks</u></p>	<p>i)Yes ii)No iii) Partially</p>	<p>i).....Marks ii)Marks</p>
5	<p><u>Hardware Assembly, configuration, testing experience of Individual/firm/team etc (Number of Implementations in Pakistan) in last 10 years (local /foreign)</u></p>	<p><u>i) No . of Hardware supply/Assembly/configuration/testing/Implementations</u></p> <p>20 Marks</p> <p>02 Marks for each Hardware Implementation</p> <p><u>Maximum 20 Marks</u></p>	<p>i)Yes ii)No iii) Partially</p>	<p>..... Marks for Number of Implementations</p>

6	<u>Number of Certified Human Resources in following fields:</u> i) Switching/Firewalls/SSL VPN (Max 15 marks) ii) Backup support (Max 7 marks) iii) Switching/Firewalls/SSL VPN Installation/Configuration/Administration (Max 08 marks)	<u>i) Credit of Certified Human Resources:</u> iii) 05 marks for each certification by company's/bidder's Human Resources iv) 3.5 marks each certified human resource. iii) 04 Marks each certified human resource. Total marks of all (i to iii categories) shall be taken but not exceeding total 30 marks. Maximum 30 Marks		<u>i) Credit of Certified Human Resources:</u> i)marks out of total 15 marks. ii)marks out of total 07 marks. iii)marks out of total 08 marks.
		i) Yes ii) No iii) Partially	Maximum Marks	

**C-Financial Bid Evaluation Criteria-
Network Items (Lot- 1 to 5)**

Financial Bid Evaluation Criteria-Networks Hardware (Weightage/Marks shall be assigned as given with respective procurement method at the end of evaluation sheets):

Sr. No.	Description	BASIS of Weightage (100 Marks)	Maximum assigned Weightage (%age)/Marks	Compliance by bidder: i-Yes ii-No (tick mark any one)	Obtained weightage (%age)/ Marks
1	Total Network Hardware value/ Price evaluation under Standard financial Formula- (% weightage/Marks on the basis of above formula under standard 01 year or higher warranty by Original Equipment Manufacturer)	Lowest bid price among bidders/concerned bidder price *100	Weightage as per respective procurement method.	i-Yes ii-No	i) M/s% ii) M/s% iii) M/s%