

EVALUATION REPORT

(As Per Rule 35 of PP Rules 2004)

1. Name of Procuring Agency: The Karachi Cotton Association
2. Method of Procurement: Single Stage Two Envelopes Procedure
3. Title of Procurement: Designing of Air management system. Its supply, installation, commissioning of related equipment including certification
4. Tender Inquiry No.: KCA180118
5. PPRA Ref No. (TSE): TS342959E
6. Date and Time of Bid Closing: 12-02-2018 at 3:00 p.m.
7. Date and Time of Bid Opening: 12-02-2018 at 3:30 p.m.
8. No. of Bids Received: 03.
9. Criteria of Bid Evaluation: Attached at Annex-I
10. Details of Bid (s) Evaluation: Attached at Annex-II

Name of Bidder	Marks		Evaluated Cost	Rule / Regulation/SBD*/Policy/ Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004
	Technical (if applicable)	Financial (if applicable)		
M/s. H.K. Shah Enterprise (Pvt.) Ltd	-	-	Rs. 3,851,575.65	Accepted in term of PPRA Rule 36 (b) (ix)
M/s. Me Connect.	-	-	Rs. 4,503,530.03	Accepted in term of PPRA Rule 36 (b) (ix)
M/s. HKS Technology	-	-	-	Rejected in term of PPRA Rule 36 (b) (v)

Lowest Evaluated Bidder: **M/s. H.K. Shah Enterprise (Pvt.) Ltd**

11. Any other additional / supporting information, the procuring agency may like to share.

Signature: _____

Official Stamp _____



MTI 153.

THE KARACHI COTTON ASSOCIATION

(The Cotton Exchange, I.I. Chundrigar Road, Karachi)

Phone: (9221) 32412570 / 32425007

Fax No. (9221) 32413035

DESIGNING OF AIR MANAGEMENT SYSTEM AND ITS SUPPLY, INSTALLATION
COMMISSIONING OF RELATED EQUIPMENT INCLUDING CERTIFICATION.

CRITERIA OF BID EVALUATION

BIDDING INSTRUCTIONS

From hereinafter "The Karachi Cotton Association" (KCA) will mean "Company" and The Contractor bidding against this invitation will mean "Bidder".

In order to quote, bidders must submit a comprehensive Proposal in strict compliance with the Terms & Conditions set forth in this Tender Document. Bidders to ensure that all details mentioned in this document have been addressed in their Proposal, otherwise same will be processed/ evaluated on the basis of available information only.

All Bidders are advised to read these instructions carefully prior to preparing their Proposals.

1. Any Proposal not complying with the contents of this Tender Document shall be considered incomplete and may be disqualified.
2. The Bidder shall sign, stamp and submit the Proposal in two sealed envelopes containing:

FIRST ENVELOPE MARKED

"TECHNICAL PROPOSAL FOR DESIGNING OF AIR MANAGEMENT SYSTEM.
IT'S SUPPLY, INSTALLATION, COMMISSIONING OF RELATED EQUIPMENT
INCLUDING CERTIFICATION"

It should contain following documents:

- I. Covering Letter clearly stating validity of bid (at least 90 days from the bid closing date).
- II. Signed & stamped complete Tender Document.
- III. Complete Technical Proposal as per this Tender Document.
- IV. Un-priced copy of Financial Proposal (Mandatory).
- V. Un-priced copy of Bid Bond/ Earnest Money (if applicable).

SECOND ENVELOPE MARKED

"FINANCIAL PROPOSAL FOR DESIGNING OF AIR MANAGEMENT SYSTEM.
IT'S SUPPLY, INSTALLATION, COMMISSIONING OF RELATED EQUIPMENT
INCLUDING CERTIFICATION"

- I. Complete Financial Proposal as per this Tender Document.
- II. Original Bid Bond (if applicable) valuing two percent (02%) of the total bid value in the form of Bank Draft or Pay-order in favor of "The Karachi Cotton Association", valid for at least ninety (90) days starting from the bid closing date.

Contd. on page/2



Handwritten signature

NOTE

1. No unauthorized alteration or erasure to the text of the Tender Document shall be permitted. Any Proposal containing such alteration or erasure may not be considered.
2. The Bidder shall be required to check the number of pages of the Tender Document etc. Should he find any missing, in duplicate, or indistinct, he must inform the Company at once and have the same rectified.
3. The Bidder must at his own expense, obtain for himself all information that may be necessary submission of his Proposal.
4. The Company will not be responsible for any costs incurred by the Bidder in preparing or submitting this Tender.
5. Minimum qualification criteria required for the Bidder:
 - a. The Bidder should be registered in Pakistan and holding valid N.T.N certificate (Local Bidders only) and must be in existence for at least the past five years.
 - b. The Bidder must not be blacklisted by any government or private organization in Pakistan at the time of submission of bid.
 - c. The Bidder shall be an authorized dealer, distributor, or value-added reseller of the original brand manufacturer, and shall have its technical support offices with qualified technicians as well as spare equipment and parts inventory in Karachi (Local Bidders only).
 - d. The Bidder must be direct re-seller of proposed brand in Pakistan and experience of at least five years of providing Construction, Supply, Installation and Commissioning of proposed system and its related equipment with similar operating environment.
 - e. The Bidder shall be able to provide qualified technical support to the Company's operating premises, equipment in accordance with prevailing relevant HSE rules and regulations promulgated by the Government of Pakistan.
 - f. The Bidder shall ensure that all the components used for the required supplies are genuine and original. Bids proposing substandard, low quality, refurbished or copy items will be rejected.
 - g. All the above must be substantiated through suitable documentary proof.
 - h. Bidder must confirm its registration with FBR and any provincial revenue authority (e.g. SRB, PRB etc, for local bidders only) with documentary proof.
6. The Bidder is requested to quote prices in PKR.
7. The Bidder is reminded that it is his sole responsibility to ensure that all services under the Tender are carried out and his other obligations are performed in accordance and compliance with all relevant laws and regulations including but not limited to labour laws (including, but not limited to laws pertaining to EOBI and SESSI), as well as all laws pertaining to applicable taxes and duties, including, but not limited to stamp duties. The successful Bidder will be liable to pay any stamp duty that is assessable in accordance with applicable laws.

Contd. on page/3



Wakis

8. The Bidder shall prepare a complete list of items ("Deviation List") set out in Schedule 6 which is deviated from the Company requirements listed in Schedule 2.
9. Items not listed in the Deviation List shall be deemed as being fully complying with the Company Functional and Service Specifications requirement.
 - i. If in the event any inconsistency exists between the Service Specifications and Bidders description which is not listed on the Deviation List, the Service Specification shall prevail.
 - ii. If the Bidder fully complies with the Service Specification and has no deviation item, write "NONE" on the Deviation List Form. A Tender without the Deviation List Form may be disqualified.
10. The Bidder shall fully comply with the Company requirement of Delivery Dates for the Construction of Air Management System and its Supply, Installation and Commissioning of related Equipment and write "NONE" on the Deviation List Table in Schedule 6 in accordance with the milestones set out in Schedule 3. A Tender without the Delivery Dates Deviation List Form may be disqualified.
11. The Company is not bound to consider or accept the lowest or any other tender and shall not be bound to assign any reason for the non-considerations, rejection or non-acceptance of any Proposal. The Company shall be entitled to terminate the tender process at any time with intimation to the Bidders.
12. The Bidder shall treat the details and contents of the Tender Document as private and confidential.
13. It shall be understood that after the Tender Document has been issued to the Bidder, the Bidder is permitted to participate in tender process on the clear understanding that, after submission of Proposal he will not rescind from his offer or modify the Terms and Conditions thereof in manner not acceptable to the Company after tender opening date.
14. All rates quoted must remain valid for a period of ninety (90) days after the deadline of tender submission date as specified in the Letter of Invitation.
15. The Bidder must give an assurance to Company that neither the Bidder nor any of the Bidder's agents, employees or servants have been involved in any corruption, bribery, extortion, fraud, deception, collusion, cartels, abuse of power, embezzlement. Trading influence, money laundering and any similar criminal activity.
16. Earnest Money.

Each Bidder shall be required to deposit a sum equivalent to three per cent (3%) of its total bid value as Earnest Money. The Earnest Money shall be deposited along with the Proposal as specified above.

Earnest Money must be in the form of Pay-Order or Demand Draft in favor of "The **Karachi Cotton Association**". The Earnest Money mentioned above shall be forfeited to the Company if the Bidder fails to observe or fails to execute the Agreement or refuses to accept the formal Letter of Award or Agreement or fails to furnish the stipulated Performance Bond.

Contd. on page/4



No interest shall be applicable on the Earnest Money deposited.

The Earnest Money of unsuccessful bidders will be returned within one month, after issuance of Agreement/ Letter of Award whereas Earnest Money of successful Bidder shall be returned upon submission of Performance Bond.

17. In case of award of Contract for civil services only (where applicable), Contract will be executed as per Terms and Conditions of the tender document for which the Bidder has to provide Revenue Stamps for the Agreement value @ Rs. 35 paisas per Rs. 100/- of the value of the Contract (Levied under Article 22-A of Schedule to the Stamp Act. 1899). For all other Agreements, two sets of Agreement shall be printed on stamp paper of at least PKR 250 (for each set).
18. Financial bid should bear no correction / cutting of any kind at all.
19. Unit rate/ Net price quoted by the bidder shall be irrevocable and treated as final. Any calculation/ mathematical error(s) (if found) shall be rectified by the Company and communicated to the bidder accordingly. In case of discrepancy/ error between the unit rate/ Net Price and Net Amount, unit rate shall be treated as final. Also, if unit rate/ net price is found missing against any of the item, then cost of same shall be considered to be included in total bid value.
20. Proposals delivered/ received to/ at the office of the executing/ issuing department of the Company after the tender closing date and time shall be rejected automatically.

Failing to submit bid as per requirement / format and in separate sealed envelopes or omitting any of the requested information shall lead automatically to the rejection of bid.



Wata

THE KARACHI COTTON ASSOCIATION

(The Cotton Exchange, I.I. Chundrigar Road, Karachi)

ANNEX-II

DETAILS OF BID (S) EVALUATION

PRESENT

- | | | | |
|------|-----------------------|---|-------------------------------|
| i) | Mr. Naser Wahab | - | Vice-Chairman, the KCA |
| ii) | Mr. Rizwan Iqbal Umer | - | Former Vice-Chairman, the KCA |
| iii) | Mr. Aftab Alam | - | Secretary General |
| iv) | Mr. Hassan Haider | - | Accounts Officer |

1.0 GENERAL

The Karachi Cotton Association (KCA) invited sealed bids from eligible firms for the Designing of Air management system. Its supply, installation, commissioning of related equipment including certification through publication of Tender Notice KCA- No.180118 published in Daily Business Recorder and Daily Express on 23-01-2018.

2.0 SCOPE OF WORKS (SOW)

Designing of Air management system, its supply, installation, commissioning and certification of related equipment in the KCA's Fibre testing lab. at the cotton exchange building Karachi.

3.0 THE BIDDERS PARTICIPATED

Following Companies participated in this tender:-

S.No.	Bidder Name
1	M/s. H.K. SHAH ENTERPRISE (PVT) LIMITED, KARACHI
2	M/s. ME CONNECT, KARACHI
3	M/s. HKS TECHNOLOGY, KARACHI.

4.0 COMMENTS ON TECHNICAL PROPOSAL AFTER EVALUATION

4.1 M/s. H.K. SHAH ENTERPRISE (PVT) LIMITED, KARACHI

M/s. H.K. Shah Enterprise (Pvt.) Limited technically qualifies as all required documents were found satisfactory.

They qualify for the participation in financial bid opening.

4.2 M/s. ME CONNECT

M/s. ME CONNECT technically qualifies as all required documents were found satisfactory.

They also qualify for the participation in financial bid opening.

4.3 M/s. HKS TECHNOLOGY

M/s. HKS TECHNOLOGY has not submitted Un-priced copy of Bid Bond/ Earnest Money as required. Some of there mandatory documents were not found in their technical bid. Hence its Technical Bid was rejected .

Karachi :16-02-2018

(AFTAB ALAM)
Secretary General

