

# FINAL EVALUATION REPORT

(As per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency	<u>IGNITE National Technology Fund</u>
2. Method of Procurement	<u>RFP</u>
3. Title of Procurement	<u>Establish &amp; Manage National Incubation Center Faisalabad</u>
4. Tender Inquiry No	<u>IGNITE/NICF/2021-22/0040/Proc</u>
5. PPRA Ref. No. (TSE)	<u>TS 468931E</u>
6. Date & Time of Bid Closing	<u>February 02 2022, 1500 Hrs</u>
7. Date & Time of Bid Opening	<u>February 02 2022, 1530 Hrs</u>
8. No. of Bids Received	<u>02</u>
9. Criteria for Bid Evaluation	Attached as Annex – 1
10. Details of Bid Evaluation	Received proposals were evaluated w.r.t evaluation criteria as published in RFP document.

Name of Bidder	Marks		Evaluated Cost	Basis of Technical Rejection/Acceptance as per Rule 35 of PP Rules, 2004
	Technical*	Financial		
FFC	58.05**	30	499M	Qualified techno commercially
NUST University	38.35	0.00	-	Did not qualify Technically

**Most Advantageous Bidder: Fauji Fertilizer Company (FFC)**

\*Minimum qualification score was 70%

\*\*Weighted average score

Signature: Usman Bin Tahir

Official Stamp .....



## Annex - 1

S. No.	Evaluation Criteria	Sub marks	Marks
1.	<b>Profile of the Lead Bidder– (Form B2)</b>		<b>15</b>
	a. Registered age	05	
	i. Between 5 years to 10 years	03	
	ii. More than 10 years	05	
	b. Financial Position	10	
2.	<b>Physical Infrastructure - (Forms B3)</b>		<b>15</b>
	a. Layout planning <b>(Form B3-1)</b>		
	b. Quality/Class of Equipment (Software, Hardware, Electrical & other Appliances, Furniture, etc.) <b>(Form B3-2)</b> [A class (Branded/Imported, state of the art) or B class (Non branded/local)]-Bill of material with complete material specifications(durability)	05 10	
3.	<b>Relevant Experience of the Firm/Bidder (Forms B4)</b>		<b>70</b>
	a. Managing & running Incubator/Accelerator – Years in operation <b>(Form B4-1)</b>	10	
	1 to 3 years	05	
	More than 3 years	10	
	b. Successful Graduation of Start-ups <b>(Form B4-2)</b>	30	
	i. Incubation Stage (Generic Startups)	20	
	Between 20 to 30 Startups	10	
	Between 31 to 40 Startups	15	
	More than 40 Start-ups	20	
	ii. Incubation Stage (agritech Startups)	10	
	Between 5 to 10 Startups	03	
	Between 11 to 20 Startups	06	
	More than 20 Start-ups	10	
	c. Cumulative Verifiable Investment Raised by Start-ups <b>(Form B4-3)</b>	15	
	Between PKR 100 m to 500 m	5	
	More than PKR 500 m to 1 b	10	
	More than 1 b	15	
	d. Cumulative Verifiable Revenue Generated by Start-ups <b>(Form B4-4)</b>	15	

	Between PKR 100m to 250m	5	
	More than PKR 250m to 500m	10	
	More than 500m	15	
4.	<b>Proposed Methodology (Form B5)</b>		<b>110</b>
	a. Outreach Plan (Advertisements, Promotions, branding etc.) and ability to create local & international collaborations with relevant entities	20	
	b. Start-up Induction & Selection Process & Criteria, i.e., Business Canvas Model or Business Plan, Start-up graduation criteria	20	
	c. Incubation Cycle Activities (Training & Mentorship Program, workshops, customized programs relevant to agritech etc.), Mentoring Strategy, Culture & Work Environment		
	d. Project Plan including Charter, Gantt Chart & Timelines, M & E Process, Project Success, Scalability etc., and Monitoring Mechanism & KPI's to assess the performance of Incubatees	30	
	e. Investor linkages/ Methodology to attract for financing/investments (List of Venture Capitalists, Angel Funding, Private Equity etc. with which the bidder has raised funding in the past)	20	
5.	<b>Proposed Curriculum (Form B6)</b>		<b>20</b>
6.	<b>Proposed Project Team (Form B7)</b>		<b>50</b>
	<b>Qualification and Competence of the proposed Team Members–Full Time/Part time/ On-call (Forms B7)</b>		
	a. Proposed Team Structure <b>(Form B7-1)</b>	10	
	b. Qualifications, Total experience, and Professional Certifications/Memberships <b>(Form 7-2)</b>	20	
	c. Significant measurable professional achievements in last 10 years of Proposed Project Team members <b>(Form B7-3)</b>	20	
	<b>Total</b>		<b>280</b>

