

EVALUATION REPORT
(As Per Rule 35 of PP Rules-2004)

1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) - Single Stage Two Envelope Procedure,2004
3. Title of Procurement: Procurement of Primary Connectivity Links and Allied Hardware with Managed Services for Business to Business (B2B) and Core WAN (Wide Area Networks) Links
4. Tender Inquiry No.: NT-09/29/2021-2
5. PPRA Ref. No. TSE: TS460949E
6. Date & Time of Bid Submission: November 10, 2021 at 11:00 pm.
7. Date & Time of Bid Opening: November 10, 2021 at 11:30 pm (Technical Bid Opening)
February 22, 2022 at 03:30 pm (Financial Bid Opening)
8. Number of Bids Received: Four (04)
9. Criteria for Bid Evaluation: Mentioned in the RFP/Bidding documents.
10. Details of Bid(s) Evaluation: As follows

Name of Bidder	Marks		Total Evaluated Cost PKR	(As Per Rule 35 of PP Rules-2004)
	Technical Score	Financial Score		
M/s. Wateen Telecom Limited	N/A	N/A	29,412,000/-	Successful (Most Advantageous Bid)
M/s. PTCL	N/A	N/A	37,319,850/-	Unsuccessful
M/s. Cybernet	N/A	N/A	134,265,452/-	Unsuccessful
M/s. Link Dot Net	N/A	N/A	N/A	Technically Disqualified

Most Advantageous Bidder: **M/s.Wateen Telecom Limited**

11. Any other additional / supporting information, the procuring agency may like to share.
- Annexure II- Evaluation Criteria.

(Divisional Head)
Procurement Division
Logistics, Communications & Marketing Group
Head Office, NBP, Karachi.

Evaluation Criteria

Connectivity Services for NBP B2B & Core WAN Links (Primary)

The bids/proposals with all complete documents will be evaluated as under:

1. **All bidders are required to submit filled, correct, and complete Annexure III – Technical Requirement Document and Annexure III (B) along with their bids.** If the bidder fails to do so, its bid will be considered as rejected. All bidders are also requested to affix their company's stamp/signature on each page of the submitted Annexure III – Technical Requirement Document.
2. All Bidders are required to propose Primary connectivity links with Allied Hardware and managed services for Business to Business (B2B) Services and critical Core WAN (Wide Area Networks) Links as any alternate or additional Solution will not be considered for evaluation and such bid will be deemed as rejected.
3. If any bidder includes proposed solution financial details (i.e. price, cost bid security amount etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query during evaluation of technical proposal, its bid will be considered as rejected.
4. For evaluation of solution functional requirements mentioned in Annexure-III Technical Requirement Document, NBP may request bidders to demonstrate their proposed software to NBP during evaluation stage, at no extra cost to NBP, if required. If any bidder failed to demonstrate its respective solution, its bid will be considered as technically disqualified / rejected / non-responsive. The place, date & time of demonstration sessions will be communicated to bidders separately by NBP.
5. For evaluation purpose, **Relevant evidence/reference must be provided in the technical proposal with complete reference/ page no, and if the evidence are not provided the proposal may be rejected.**
 - a. All Requirement mentioned in Annexure III – Technical Requirement Document with “Priority (High/Low)” is evaluated as follows:
 - i. All requirements with “High” Priority must be answered as ‘Y’ or ‘N’. If bidder response ‘N’ against any of such “High” Priority requirement, its bid will be considered as technically disqualified and will be rejected.
 - ii. For with “Low” Priority can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’. If bidder responds ‘N’ or ‘No’ against any of the “Low” Priority requirement, its bid will not be considered as rejected.
 - iii. “**Low**” priority requirements that shall be responded “Y” by bidder shall be treated as complimentary, without any addition in the above-mentioned quoted price.
 - iv. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than “Y”/‘Yes’ or ‘N’/‘No’), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP ask clarification from the bidder about its response, however if reference document will also

not found or provided then response of bidder shall be considered as 'No' and its bid will be considered as rejected if the requirement item is high priority.

v. For all technical requirements against which Bidder is responding "Y", all bidders are required to provide **Documentation with proper reference (Section No/ Page No) in the proposal against all requirements. It is mandatory to provide proper reference of document.** It is NBP's discretion to raise clarification queries against requirements where reference is provided, and further clarification is required. In case no reference is available, and documents are not available in the submitted proposal, NBP may not raise any clarification query and response will be considered as **NIL**, which may lead to disqualification, if mentioned in the criteria.

vi. NBP may ask any other additional documentary evidence or explanation against any item for clarification that must be provided by the Bidder during the period of evaluation within the scope of the RFP. Bidders should respond to such requests within the time frame indicated in the correspondence (letter/fax/ e-mail). If the bidder fails to provide the required information within given timeframe, its bid will be considered as rejected.

vii. All bidders are required to submit the proposals with proper page numbering with master table of contents of all attached documents in the proposal.

viii. All bidders must submit Bid Forms in their Technical (without financial value) and Financial (with total financial bid value) proposals as per format provided in Annexure VI – Standard Bidding Document, duly named, signed and stamped by the authorized representative.

6. Financial proposals will be opened for only technically qualified bidders only. Technically unqualified bidders will be considered as disqualified and their financial proposals will be returned unopened.
7. The Bidders must include price of all requirements with its Financial Proposal inclusive of all applicable taxes as the price mentioned in Financial Proposal will be considered as final and cannot be changed in any circumstances after the submission of bid.
8. The prices will be evaluated on the basis of all items mentioned in Annexure III – Technical Requirement and Annexure VII- BOQ (Bill of Quantity) of the RFP (Request for Proposal) documents which will be considered as total bid value / bid amount / contract price.
9. Combined evaluation of technical and financial proposals shall be conducted (where applicable) and the bidder with the winning proposal (technical + financial) will be termed as qualified
10. As per requirement of ITB (Invitation to Bid) 31 mentioned in Annexure VI – Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the bidder's bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.