## **EVALUATION REPORT**

(As Per Rules 35 of PP Rules, 2004)

| Name of Procuring Agency:     | Pakistan International Airlines Corporation Limited   |  |  |  |  |  |
|-------------------------------|---|--|--|--|--|--|
| Method of Procurement:        | Single Stage One Envelope   |  |  |  |  |  |
| Title of Procurement:         | Appointment of General Sales & Services Agent (GSSA) in UK  |  |  |  |  |  |
| Tender Inquiry No.:           | -   |  |  |  |  |  |
| PPRA Ref. No. (TSE):          | TS434976E   |  |  |  |  |  |
| Date & Time of Bid Closing:   | 30.11.2020 at 4:00 PM   |  |  |  |  |  |
| Date & Time of Bid Opening:   | 30.11.2020 at 4:30 PM   |  |  |  |  |  |
| No. of Bids Received:         | Seven (07)  |  |  |  |  |  |
| Criteria for Bid Evaluation:  | As per published tender criteria  |  |  |  |  |  |
| Details of Bid(s) Evaluation: | As given below  |  |  |  |  |  |
|                               | Method of Procurement:  Title of Procurement:  Tender Inquiry No.:  PPRA Ref. No. (TSE):  Date & Time of Bid Closing:  Date & Time of Bid Opening:  No. of Bids Received: |  |  |  |  |  |

| Sr.# | Name of Bidder                                   |                       |                                  |            |                    |                                       |                       |              |   |
|------|--|-----------------------|----------------------------------|------------|--------------------|---------------------------------------|-----------------------|--------------|---|
|      |  | Financial<br>Standing | Annual Turnover<br>(USD 5M = 20) | No. of GSA | Office<br>Location | Staff<br>Experience/<br>Qualification | Company<br>Experience | Total Points | Rule/Regulation/SBD*/Policy/Basi<br>for Rejection/Acceptance as per<br>Rules 35 of PP Rules, 2004 |
| 1    | M/s. Global GSA Group                            | 22.8                  | 20                               | 6.2        | 10                 | 10                                    | 10                    | 79.0         | Accepted  |
| 1    | M/s. Airbridge International<br>Agencies Limited | 15.6                  | 20                               | 10.8       | .6                 | 10                                    | 10                    | 72.4         | Accepted  |
| 3    | M/s. Euro GSA Limited                            | 22.2                  | 20                               | 3.1        | 10                 | 10                                    | 10                    | 75.3         | Accepted  |
| 4    | M/s. Heavy Weight Air<br>Express Limited         | 22.8                  | 20                               | 3.1        | 6                  | 10                                    | 10                    | 71.9         | Accepted  |
| 5    | M/S. APG UK Limited                              | 17.1                  | 20                               | 6.2        | 10                 | 10                                    | 10                    | 73.3         | Accepted  |
| 6    | M/s. FlyUS Aviation Group                        | 26.4                  | 20                               | 9.2        | 10                 | 10                                    | 10                    | 85.6         | Accepted  |
| 7    | M/s. Air Logistics Group                         | 19.2                  | 20                               | 20.0       | 6                  | 10                                    | 10                    | 85.2         | Accepted  |

Lowest Evaluated Bidder: 2nd Lowest Evaluated Bidder: M/s FlyUs Aviation Group UK M/s Air Logistics Group UK

Signature:

Stamp:

ARSHAD SAMMAD DURRANI

GM Industry Affairs
Oate: 08-17-6-22 Commercial Department
PIA Islamabad

Pig 142222