



Government of Gilgit-Baltistan
Department of Health
SOCIAL HEALTH PROTECTION INITIATIVE
GILGIT-BALTISTAN



No. SHPI/Admin/2021-22

Date: 14th February, 2022

To,

1. **Public Procurement Regulatory Authority (PPRA)**
(To publish on PPRA website)
2. **Mr. Muhammad Ashar,**
Regional Chief Health & Accident Insurance
State Life Insurance Corporation of Pakistan.
3. **Mr. Muhammad Sohail Fakhar,**
Group Head,
Corporate Business, Micro Insurance, Marketing & Administration
Jubilee Life Insurance Company Limited
4. **Mr. Muhammad Kashif Shafique**
General Manager,
United Insurance Company of Pakistan Limited

SUBJECT: ANNOUNCEMENT OF TECHNICAL PROPOSAL EVALUATION REPORT AS PER RULE 35 OF PP RULES, 2004 IN RESPECT OF PROCUREMENT TITLED "HIRING IF INSURANCE COMPANY FOR DEIVERY OF HEALTH INSURANCE SERVICES TO THE TARGETED POPULATION IN DISTRICT GILGIT OF GILGIT-BALTISTAN" PPRA Ref. No. (TSE) TS458000E

Health Department GB invited proposals from insurance companies for selection of insurance firm for provision of health insurance services to 21000 households in District Gilgit through Social Health Protection Phase: II.

2. The procurement/evaluation committee has finalized the technical evaluation of proposals submitted by the insurance firms and competent authority as well as KfW has accorded approval of the Technical Evaluation Report.
3. As Per Rule 35 of PP Rules, 2004 the technical evaluation report shall be announced before opening of the financial proposal.
4. The Technical Evaluation Report is hereby submitted for your reference. As per Rule 48 (3) of PP Rules, 2004; any bidder feeling aggrieved may lodge a written complaint concerning his grievances within seven days of announcement of the technical evaluation report.

(SYED ISHTIAQ HUSSAIN)

Project Director
Social Health Protection Initiative
Gilgit-Baltistan

Copy To:

1. P.S to Secretary Health GB
2. Office Copy

TECHNICAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

GILGIT DATED, 11TH FEBRUARY, 2022

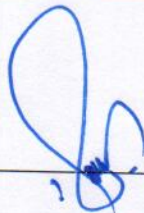
1	Name of Procuring Agency:	SOCIAL HELTH PROTECTION INITIATIVE DEPARTMENT OF HEALTH GOVERNMENT OF GILGIT-BALTISTAN																						
2	Method of Procurement	Single Stage - Two Envelopes Procedure. (Quality & Cost Based Selection)																						
3	Title of Procurement	Hiring Of Insurance Company for Delivery Of Health Insurance Services To The Targeted Population in District Gilgit of Gilgit-Baltistan																						
4	Tender Inquiry No																							
5	PPRA Ref. No. (TSE)	TS458000E																						
6	Date & Time of Bid Closing	04 th October, 2021, 02:00 PM																						
7	Date & Time of Bid Opening	04 th October, 2021, 02:30 PM																						
8	No. of Bids Received:	THREE																						
9	Criteria for Bid Evaluation	<table border="1"><thead><tr><th colspan="3">TECHNICAL PROPOSAL EVALUATION CRITERIA</th></tr></thead><tbody><tr><td>i</td><td>Organizational Strength</td><td>20</td></tr><tr><td>ii</td><td>Experience Of Firm</td><td>10</td></tr><tr><td>iii</td><td>Proposed Description of The Approach</td><td>65</td></tr><tr><td>iv</td><td>Work Plan</td><td>05</td></tr><tr><td colspan="2">TOTAL</td><td>100</td></tr><tr><td colspan="2">MINIMUM TECHNICAL SCORE REQUIRED TO QUALIFY</td><td>70</td></tr></tbody></table>		TECHNICAL PROPOSAL EVALUATION CRITERIA			i	Organizational Strength	20	ii	Experience Of Firm	10	iii	Proposed Description of The Approach	65	iv	Work Plan	05	TOTAL		100	MINIMUM TECHNICAL SCORE REQUIRED TO QUALIFY		70
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SYED ISHTIAQ HUSSAIN
Project Director Social
Health Protection Initiative
Gilgit-Baltistan

10 Details of Bid(s) Evaluation			
Name of Bidder	Total Marks	Marks Obtained in Technical Proposal Evaluation	Rule/Regulation/SBD*/Policy/Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
1. State Life Insurance Corporation of Pakistan (SLIC)	100	80.33	QUALIFIED in Technical Evaluation as minimum score to qualify in the Technical Proposal Evaluation as set in RFP is 70
2. Jubilee Life Insurance Company (JLI) in Consortium with AKF (Pak)	100	84.16	QUALIFIED in Technical Evaluation as minimum score to qualify in the Technical Proposal Evaluation as set in RFP is 70
3. United Insurance Company of Pakistan (UIC)	100	58.83	NOT QUALIFIED in Technical Evaluation as minimum score to qualify in the Technical Proposal Evaluation as set in RFP is 70

11. It is hereby recommended to open the Financial Proposals of Technically Qualified firms i.e *State Life Insurance Corporation of Pakistan (SLIC)* and *Jubilee Life Insurance Company (JLI) in Consortium with AKF (Pak)* on a convenient date after seven days of announcement of this report. Whereas the Financial Proposal of **United Insurance Company of Pakistan (UIC)** will be returned unopened on completion of the bidding process as the firm has not qualified in Technical Proposal Evaluation.

Signature: _____

 11/2/22

Official Stamp: _____

SYED ISHTIAQ HUSSAIN
Project Director Social
Health Protection Initiative
Gilgit-Baltistan

(SYED ISHTIAQ HUSSAIN)

PD SHPI-GB

SHPI PMU OFFICE

HRDC COMPLEX NEAR LG&RD SECRETARIAT

JUTIAL GILGIT

(05811-940601)



RFP ADVERTISEMENT

**SOCIAL HEALTH PROTECTION PHASE: II
DEPARTMENT OF HEALTH
GOVERNMENT OF GILGIT-BALTISTAN**

REQUEST FOR PROPOSAL

FOR

HIRING OF INSURANCE COMPANY

**FOR DELIVERY OF HEALTH INSURANCE SERVICES
TO THE TARGETED POPULATION IN DISTRICT GILGIT OF GILGIT-BALTISTAN**

- 1** Department of Health, Government of GB, with financial and technical support of German Government through KfW, is launching Social Health Protection Phase: II in District Gilgit to introduce Social Health Insurance to provide Health Insurance coverage to around 21000 poor households.
- 2** Health Department, Government of Gilgit-Baltistan invites "Proposals" from well reputed, SECP registered Insurance Companies or Consortiums having minimum PACRA rating BBB or above & expertise in the field of Health Insurance for implementation of Health Insurance Scheme for the targeted population in district Gilgit of Gilgit-Baltistan.
- 3** The insurance company will be selected through National Competitive bidding by following "Single Stage Two Envelopes" bidding procedure in accordance with the "Public Procurement Rules, 2004" and KfW Guidelines for Procurement (*The most recent version available at <https://www.kfw-entwicklungsbank.de/PDF/Download-Center/PDF-Dokumente-Richtlinien/FZ-Vergaberichtlinien-V-2021-EN.pdf>*)
- 4** Request for Proposal (RFP)/Bidding Document containing detailed terms and conditions, evaluation criteria etc can be obtained from Social Health Protection PMU office during office hours or through e-mail request within the given timelines on the e-mail address provided below.
- 5** RFP would be issued only to the authorized representatives of insurance companies having authorization letter from their respective head offices/competent authorities.
- 6** Interested Insurance Companies are required to provide detailed information of their capacity/qualification to perform this assignment as detailed in the RFP. The Insurance Companies are allowed to make Consortiums or Joint Ventures (JVs) to enhance their capabilities; however, the lead firm must be an insurance company.
- 7** In order to explain various elements of the scheme, a pre-bid conference will be held on **02nd September 2021 at 02:00 PM** in office of *Oxford Policy Management, Plot 271 Street 1, I-9/3, Islamabad*. All prospective bidders/interested companies are invited to attend the pre-bid conference. Arrangements will be made for online participation.
(Participants who intend to attend the conference via video link can request for online invitation on the given e-mail at least 24 Hours before the pre-bid conference)
- 8** The proposals, prepared in accordance with the instructions in the RFP document, must reach at the address given below on or before **04th October, 2021, 02:00 PM**. The Technical Proposals will be opened on the same day at **02:30 PM** at the address given below.
This advertisement is also available on PPRA website at www.ppra.org.pk.

**PROJECT DIRECTOR
SOCIAL HEALTH PROTECTION INITIATIVE
PROJECT MANAGEMENT UNIT (PMU) OFFICE
HRDC COMPLEX NEAR LG&RD SECRETARIAT, JUTIAL, GILGIT.
Tel: (05811) 920601
E-mail: shpigbpmu@gmail.com**

SYED ISHTIAQ HUSSAIN
Project Director Social
Health Protection Initiative
Gilgit-Baltistan