

**DIRECTORATE GENERAL MIS/FABS**  
**OFFICE OF THE CONTROLLER GENERAL OF ACCOUNTS**

**TECHNICAL EVALUATION REPORT (As per Rule 35 of PP Rules, 2004)**


**Publishing of Technical BER for RFP-31 "Procurement of Centralized Servers and Network Firewall Solutions" as per Rule 35 of PP Rules, 2004**

1. **Name of Procuring Agency:** Directorate General MIS, Controller General of Accounts (CGA)
2. **Method of Procurement:** Open Competitive Bidding/Single stage-two envelopes procedure
3. **Title of Procurement:** IFB-30-Procurement of Centralized Servers and Network Firewall Solutions
4. **Tender Inquiry No.:** IFB-30/MIS/FABS/Proc/H.W-Basis-N.W/2021
5. **PPRA Ref. No. (TSE):** TS No. 470993E dated 26.01.2022
6. **Date & Time of Bid Closing:** 14.02.2022 dated 11:00 A.M
7. **Date & Time of Bid Opening:** 14.02.2022 dated 11:30 A.M
8. **No of Bids Received:** Four (04)
9. **Criteria for Technical Bids Evaluation:** Annex-I
10. **Details of Bid(s) Evaluation:**

Sr #	Name of Bidder	Technical Marks (if Applicable)	Rules/ Regulations/SBD/Policy/ Basis for Technical Rejection/Acceptance as per Rule 35 of PP Rules, 2004.
1.	M/s Wateen Solutions (Private Limited)	90 Marks	Qualified in Technical Evaluation for Lot-1,2,4 (Networks) as per recommendations/Minutes of the Meeting by the Technical Bids Opening/Evaluation Committee.
2.	M/s Premier Systems (Private) Limited	81 Marks	Qualified in Technical Evaluation for Lot-3 (Networks) as per recommendations/Minutes of the Meeting by the Technical Bid Opening/Evaluation Committee.

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3.	M/s Mutilynx (Partnership)	85 Marks	Qualified in Technical Evaluation for BASIS SAP Servers (Turnkey Solution) as per recommendations/Minutes of the Meeting by the Technical Bid Opening/ Evaluation Committee.
4.	M/s IBL Unisys (Pvt) Ltd	Nil	<p>Disqualified. M/s IBL Unisys (Pvt) Ltd is disqualified by Technical Committee due to two discrepancies as mentioned below:</p> <p>i) Gold processor is quoted in technical specification of M/s IBL Unisys (Pvt) Ltd for application servers of SAP Dialog, PO, BW 4 Hana and other instances on Primary and DR Site whereas Platinum Processor is required as per Bidding Documents.</p> <p>ii) For primary and DR site tape library quoted with 08 slots where as required slots are 40.</p>

  
**(Zafar Mehmood)**  
 Accounts Officer (Proc & CM)

**Copy to:**

1. The Deputy Director (IT) PPRA for uploading on to PPRA Website.
2. The Deputy Director (FABS) for uploading on to FABS Website.
3. PS to the Deputy CGA (FABS/MIS), Islamabad.
4. All participant Bidders/Consultants (IFB-30).

**B-Technical Bid Evaluation Criteria****Technical Bid Evaluation Criteria (Weightage/Marks as given with procurement methods):**

Sr. No.	Description	Maximum Assigned Weightage (Marks)	Compliance i)Yes ii)No iii) Partially	Marks/ Weightage Obtained (%age/ marks) with Submission of proof:
1	Directly authorized by the Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan	<b>i) Category I</b> (up to 15 or more Internationally Certified Personnel) <b>10 Marks</b> <b>OR</b> <b>ii) Category II</b> (10 to 14 Internationally Certified Personnel) <b>07 Marks</b> <b>OR</b> <b>iii) Category III</b> (up to 05 or more Internationally Certified Personnel) <b>05 Marks</b>  <b><u>Maximum 10 Marks</u></b>		Original Manufacturer Authorization letter comprises content:  i) Specific authorization for participation in IFB-30 (i) ii) Backup local support from alternate local partner of same capacity/ category/resources without additional cost and in existing contract price.
2	Processor Generation (2 <sup>nd</sup> or higher with HANA compliant and Certified by listing it on SAP hardware directory at its website)	<b>i) 10 Marks</b> for higher generation than 2 <sup>nd</sup> generation <b>OR</b> <b>ii) 08 Marks</b> for second generation  <b><u>Maximum 10 Marks</u></b>		Technical compliance in specifications. Authentication from OEM may be checked, if required.
3	Storage solution: preferably NVMe Technology	<b>i) 10 Marks</b> for NVMe Technology <b>OR</b> <b>ii) 08 Marks</b> for SSD <b><u>Maximum 10 Marks</u></b>		-do-
4	Contract value in similar nature of Hardware Implementations/ testing till go live in Pakistan during last 10 years with minimum contract	<b><u>I) Total contracts value in PKR during last 10 years 2011 to 2020:</u></b>  <b>i) PKR 1.6 Billions or above</b> <b>10 Marks</b> <b>OR</b> <b>ii) PKR 1-1.5Billions</b> <b>7 Marks</b>		Attach copies of contracts/ purchase orders/work orders to authenticate proof of contract execution/

	value of US\$ 2-3 Million or Rs.300-400 Million (supported by purchase orders/contract copy:	<p style="text-align: center;"><b>OR</b></p> <p>iii) PKR 700 Millions-1 billion</p> <p style="text-align: center;"><b>5 Marks</b></p> <p><b>Note:</b> Forex contracts be converted in US\$ currency with Avg. 1 US\$= PKR 100 for calculation of projects value while contracts in actual Rupee value will be considered at actual value for evaluation.</p> <p style="text-align: center;"><b><u>Maximum 10 Marks</u></b></p>		of required monetary value/worth.
5	<u>Inventory/Spares store/service centre/warehouse/ Depot</u> in any major cities of Pakistan (Lahore/ Islamabad/ Rawalpindi)	<p>i) Depot for spare parts: <b>10 Marks</b></p> <p>ii) <u>Service centres (08 Marks):</u> Islamabad/Rwp (<b>Mandatory</b>) Lahore (<b>Mandatory</b>)</p> <p style="text-align: center;"><b><u>Maximum 10 Marks</u></b></p>		Attach copy of brochure/registration with tax authorities/ownership/lease agreement details to authenticate existence of depot, service centre.
6	<u>Hardware Assembly, configuration, testing experience of Individual/firm/team</u> etc (Number of Implementations in Pakistan) in last 10 years (local /foreign)	<p><b>i) No . of Hardware supply/Assembly/configuration/testing/Implementations</b></p> <p><b>20 Marks</b></p> <p>02 Marks for each Hardware Implementation</p> <p style="text-align: center;"><b><u>Maximum 20 Marks</u></b></p>		Attach copies of contracts/ purchase orders/work orders to authenticate proof of each implementation alongwith letter from clients for successful implementation.
7	<u>Number of Certified Human Resources in following fields:</u>  i) VMWare (Max 15 marks)  ii) Backup software	<p><b>i) <u>Credit of Certified Human Resources:</u></b></p> <p>i) 05 marks for each certification by company's/bidder's Human Resources</p> <p>ii) 3.5 marks each certified human</p>		Copies of certification from internationally recognized body/ organization in the name of certified human

	<p>(Max 7 marks)</p> <p>iii) Back appliances (Max 04 marks)</p> <p>iv) Server Installation/ configuration/ Administration (Max 04 marks)</p>	<p>resource.</p> <p>iii) 02 Marks each certified human resource.</p> <p>iv) 02 Marks each certified human resource.</p> <p>Total marks of all (i to iv categories) shall be taken but not exceeding total 30 marks.</p> <p><b><u>Maximum 30 Marks</u></b></p>	<p>resource be submitted with authorization by certified resource that he/she is permanent resource of vendor/contractor /bidder firm <b>(Office card/certified payroll from bank be submitted to authenticate proof.)</b></p>
	<p><b>Maximum Marks</b></p>	<p><b>100 marks</b></p>	

## B-Technical Bid Evaluation Criteria

Technical Bid Evaluation Criteria (Networks) (Weightage/Marks as given with procurement methods):

Sr. No.	Description	Maximum Assigned Weightage (Marks)	Compliance i)Yes ii)No iii) Partially	Marks/ Weightage Obtained (%age/ marks) with Submission of proof:
1	Directly authorized by the Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan	<p><b>i) Category I</b> Tier 1 (Top Level) Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan (05 to 07 Internationally Certified Personnel) <b>10 Marks</b></p> <p style="text-align: center;"><b>OR</b></p> <p><b>ii) Category II</b> Tier 2 (Medium Level) Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan (03 to 05 Internationally Certified Personnel) <b>07 Marks</b></p> <p style="text-align: center;"><b>OR</b></p> <p><b>iii) Category III</b> Tier 3 (Low Level) Certified partner of Original Equipment Manufacturer /Principal (OEM) in Pakistan (01 to 03 Internationally Certified Personnel) <b>05 Marks</b></p> <p><b><u>Maximum 10 Marks</u></b></p>		<p>Original Manufacturer Authorization letter comprises content:</p> <p>i) specific authorization for participation in IFB-30</p> <p>ii) Backup local support from alternate local partner of same capacity/ category/resources without additional cost and in existing contract price.</p>
2	Advertised Hardware Specifications Compliance or higher	<p><b>i) 01-10 Marks</b> for Compliance of Hardware Specifications or higher <b><u>Maximum 10 Marks</u></b></p>		<p>Technical compliance in specifications. Authentication from OEM may be checked, if required.</p>

3	<p><u>Contract value in similar nature of Hardware Implementations/testing till go live in Pakistan during last 10 years with minimum contract value of US\$ 0.3-0.5 or higher Million or Rs.30-40 Million or higher (supported by purchase orders/contract copy:</u></p>	<p><b>I) Total contracts value in PKR during last 10 years 2011 to 2020:</b></p> <p>i) PKR 500 Millions or above <b>10 Marks</b></p> <p><b>OR</b></p> <p>iii) ) PKR 300 Millions-499 Millions <b>7 Marks</b></p> <p><b>OR</b></p> <p>ii) PKR 100 Millions-299 Millions <b>5 Marks</b></p> <p><b>Note:</b> Forex contracts be converted in US\$ currency with Avg. 1 US\$= PKR 100 for calculation of projects value while contracts in actual Rupee value will be considered for evaluation.</p> <p><b><u>Maximum 10 Marks</u></b></p>	<p>Attach copies of contracts/ purchase orders/work orders to authenticate proof of contract execution/ of required monetary value/worth.</p>
4	<p><u>Inventory/Spares store/service centre/warehouse/ Depot in any major cities of Pakistan (Lahore/ Islamabad/ Rawalpindi/Karachi/ Peshawar)</u></p>	<p>i) <u>OEM Depot for spare parts in Pakistan</u> <b>10 Marks</b></p> <p>ii) <u>Service centres:</u></p> <p>Islamabad <b>(02 Marks)</b> Lahore <b>(02 Marks)</b> Karachi <b>(02 Marks)</b> Peshawar <b>(02 Marks)</b> Quetta <b>(02 Marks)</b></p> <p><b><u>Maximum 20 Marks</u></b></p>	<p>Attach copy of brochure/registration with tax authorities/ ownership/ lease agreement details to authenticate existence of depot, service centres.</p>
5	<p><u>Hardware Assembly, configuration, testing experience of Individual/firm/team etc (Number of Implementations in Pakistan) in last 10 years (local /foreign)</u></p>	<p><b>i) <u>No . of Hardware supply/Assembly/configuration/testing/Implementations</u></b></p> <p><b>20 Marks</b></p> <p>02 Marks for each Hardware Implementation</p> <p><b><u>Maximum 20 Marks</u></b></p>	<p>Attach copies of contracts/ purchase orders/work orders to authenticate proof of each implementation alongwith letter from clients for successful implementation.</p>

6	<p><u>Number of Certified Human Resources in following fields:</u></p> <p>i) Switching/Firewalls/SSL VPN (Max 15 marks)</p> <p>ii) Backup support (Max 7 marks)</p> <p>iii) Switching/Firewalls/SSL VPN Installation/Configuration/Administration (Max 08 marks)</p>	<p><b><u>i) Credit of Certified Human Resources:</u></b></p> <p><b>i)</b> 05 marks for each certification by company's/bidder's Human Resources</p> <p><b>ii)</b> 3.5 marks each certified human resource.</p> <p><b>iii)</b> 04 Marks each certified human resource.</p> <p>Total marks of all (i to iii categories) shall be taken but not exceeding total 30 marks.</p> <p><b>Maximum 30 Marks</b></p>		<p>Copies of certification from internationally recognized body/organization in the name of certified human resource be submitted with authorization by certified resource that he/she is permanent resource of vendor/contractor/bidder firm (Office card/certified payroll from bank be submitted to authenticate proof.)</p>
	<b>Maximum Marks</b>	<b>100 marks</b>		