



Dated: 27-12-2022

## **TECHNICAL & FINANCIAL EVALUATION REPORT**

(As Per PPRA Rule 35 of PP Rules, 2004)

01	Name of Procuring Agency	<b>Karachi Port Trust</b>
02	Method of Procuring	Notice for inviting Tenders through News Papers Published in Daily Business Recorder & Daily Ausaf Karachi On 19-06-2022 KPT & PPRA Websites On 17-06-2022, under PPRA Rule 26(b) from Bidders i-e Single Stage Two Envelope.
03	Title of Procurement	<b><u>Supply of Portabil Water to Kpt Offices and Accommodations through Bowers for Two Year.</u></b>
04	Tender Inquiry No	E/N-28(1241)/23-25
05	PPRA Ref No. (TSE)	TS483886E
06	Date & Time of Bid Closing	05-07-2022 at 1030 AM
07	Date & Time of Bid Opening	05-07-2022 at 1100 AM
08	No. of Bid Received	03 (Three) Nos.
08	Criteria of Bid Evaluation	Lowest Bid
09	Detail of Bid (s) Evaluation	<u>As Per Technical Evaluation Sheet Financial Departmental Tender Committee Report (attached).</u>

S. No.	Name of Bidder	Marks		Evaluated Cost	Rule / Regulation / SBD / Policy / Basis of Rejection/Acceptance as per Rule 35 of PP Rules,2004
		Technical	Financial		
1.	M/s. M.S Tariq & Brothers,	Qualified	Rs2.15 Per Gallons	Rs. 220 (Million)	Least Cost Method
2.	M/s. Ghulam Nabi Water Contractor,	Qualified	Rs2.49 Per Gallons	Rs. 255 (Million)	Least Cost Method

**Lowest Evaluated Bidder: - M/s. M.S Tariq & Brothers,**

**11. Any other additional /supporting information, the procuring agency may like to share (DTC Report and Comparative Statement, Technical Evaluation Sheet).**

Signature \_\_\_\_\_

Official Stamp




Head Office. Eduljee Dinshaw Road I. I. Chundrigar Road, Karachi Phone # 99214530-40  
Fax # 99214329-30

**MINUTES OF THE MEETING OF THE DEPARTMENTAL TENDER COMMITTEE HELD ON 14-10-2022 IN THE COMMITTEE ROOM OF ENGINEERING DEPARTMENT K.P.T.**

**SUB: SUPPLY OF POTABLE WATER TO KPT OFFICES AND ACCOMMODATIONS THROUGH BOWSERS FOR TWO YEARS.**

**IN-HOUSE COMMITTEE DETAILED REPORT**

1. The Civil Works Division is entrusted with the upkeeping and maintenance of the Port's infrastructure, constructed port facilities, offices, accommodation of Officers and staff, etc within KPT limits. The department is also responsible to fulfill the demand for potable water at various locations. The demand is currently being fulfilled through the supply of potable water by bowsers and the same is being delivered at the desired various facilities, offices, and accommodations of KPT.
2. To fulfill the requirement of demand of consumers in an effective way, KPT Management signed a supply contract with M/s. Tariq & Brother for the supply of potable water at the contract price of Rs. 330 Million for the period of 03 yrs (i.e. Rs.110 M/year). The contract period started with effect from 01 July-2019 and same was due to expire on 30 June 2022.
3. For future needs a Plan & Estimate for the upcoming tender has been approved by the Competent Office of Chairman KPT vide M-5 dated 11 Mar 2022 for an amount of Rs. 285 Million for the period of next 02 years. The Draft Tender Document was prepared by the Department and the same was then vetted by the Finance Division on dated 07 Apr 2022.
4. After due process, the tender was advertised under Single Stage Two Envelop Procedure (PPRA Rule 36b) vide Advertisement dated 24 Apr 2022. The due date and time for the submission of Technical & Financial Proposals were 17-05-2022 at 1200 hrs. After evaluation of the Technical Bids, it transpired that all the bids were Non-Responsive and hence the tender was recommended to be discharged by the DTC Committee dated 31 May 2022 and finally the tender was discharged by the Competent Office of Chairman KPT dated 07 June 2022.
5. Subsequent to the discharge of tender, it was a mandatory requirement for supply of Potable water to all KPT Installations to meet the Operational and domestic needs, hence as there were almost Rs. 180 Million available in the previous tender, hence the Contractor M/s. Tariq Bros. contract period was extended for 8 months at the existing rates vide dated 30-06-2022, so that in the meantime fresh tenders for the engagement of Contractors may be called.
6. Thereafter, the tender was again advertised under Single Stage Two Envelop Procedure of PPRA Rule 36 (b) vide Advertisement dated 19 June 2022. The due date and time for the submission of Technical & Financial Proposals were 05 July 2022 at 1130 hrs. In this regard as a Pre-Bid meeting was held on 27-06-2022 & the same was attended by all the bidders.
7. In response to the bid, three bidders submitted their sealed Technical / Financial Proposal on 05-July-2022 as per advertisement. The Technical Proposals were opened on the same day in the presence of the Committee Members / Representatives. 





8. Accordingly, as per procedure, an In-house Committee was constituted to evaluate the Technical Bids as per the Evaluation/Qualification Criteria given in the Bidding Document. The In-house Committee constitutes of following officers:

a.	Chief Engineer, KPT	Convener
b.	Ag. Dy. Chief Engineer-I	Member
c.	Dy. Chief Engineer-III	Member
d.	Executive Engineer (W)	Member
e.	Asst. Manager Finance	Member

9. Evaluation of the Technical Bids has been carried out as per the criteria and the documents provided by the bidders. The detailed chart duly signed by the Technical Evaluation Committee as per the Technical Evaluation Report (TER) following Two Bidders stood Technically qualified:

1.	M/s. M.S. Tariq & Brothers	Qualified
2.	M/s. Ghulam Nabi Water Contractor	Qualified
3.	M/s. HR Brothers	Not Qualified

However the 3<sup>rd</sup> bidder viz. M/s. H.R. Brothers stood disqualified as the firm could not meet the Evaluation Criteria No. 2.1 (a) i.e. the firm did not provide Work Order (License) from KW&SB awarded to the bidder and also did not meet the Evaluation Criteria as per IB.15 i.e. the firm did not provide the Bid Security in the form of Pay Order.

10. The Departmental Tender Committee (DTC) members recommended the Technical Evaluation Report of the In-house Committee vide its meeting held on 19-07-2022 detail minutes placed at S.No.28.
11. After the approval from the Competent Authority on 09-09-2022, the Financial Bids of Technically Qualified firms were opened in the presence of members of Department Tender Committee on 21-09-2022 at 1500 Hrs. Attendance sheet is placed at S.No. 38.
12. Accordingly, as per procedure, an In-house Committee was constituted on the following officers to evaluate the Financial Bids as per the Criteria prescribed in the Bidding Document.

1.	<b>Engr. Zahid Hussain</b>	<b>Chief Engineer</b>	<b>Convener</b>
2.	Engr. Ismail Soomro	Ag. Dy. Chief Engineer-I	Member
3.	Engr. Ahmed Sami Ahmed	Dy. Chief Engineer-III	Member
4.	Engr. Mansoor Ahmed Bhutto	Executive Engineer (Works)	Member
5.	Mr. Haris Usman Rep. of Manager Finance	Asstt. Manager (Finance)	Member

13. Accordingly, the Evaluation of the Financial Bids have been carried out as per the criteria as mentioned in the Documents. The Financial Evaluation duly signed by the Financial Evaluation Committee and the same is placed at S.No. 45.

1. The particulars of the bid are as under-

- a) Budget Provision A provision of Rs.50 (M) is kept for the Four Months starting from 01-03-2023 to ending on 30-06-2023 fiscal year 2022-23. However the provision for next Twenty Months i.e. July-2023 to Feb-2025 have been kept in the budget in every year budget's provision as per the tentative cost as worked-out.
- b) Debit Head The cost of the work will be debited to Internal Maintenance & other Expense Account Code 8-8-21-17-82-43 (Water Charges), in the budget of 2022-2023.
- c) Date on which notice was published on News Paper / PPRA & KPT Website. 19-06-2022
- d) Date of opening of Technical / Financial Bids 05-07-2022 / 21-09-2022
- e) Total No. of Bids Received 03 Nos.
- f) Bids Technically qualified 02 Nos.
- g) Date when Departmental Tender Committee meetings held. Technical 28-07-2022  
Financial 14-10-2022
- h) Detail of Bids /offers received.

S. No	Name of Qualified Firms	FINANCIAL EVALUATION REPORT PER 1000 GALLONS						Average rate per 1000 gallons
		TPX HYDRANT			KW&SB HYDRANTS			
		Port Area		Manora	Port Area		Manora	
		Inside	Outside		Inside	Outside		
Rate per 1000 Imperial Gallons								
1.	M/s. M.S. Tariq & Brothers  (% Variation with previous for 03 years i.e. 2019-2022 Contract)	1,420/-  +	1,400/-  +	1,800/-  -	2,600/-  +	2,600/-  +	3,100/-  +	(1420+1400+1800+2600+2600+3100)/6/1000 =2.15 (P/Gal)
2.	M/s. Ghulam Nabi Water Contractor	1,800/-	1,800/-	1,900/-	2,950/-	3,000/-	3,500/-	(1800+1800+1900+2950+3000+3500)/6/1000 =2.49 (P/Gal)

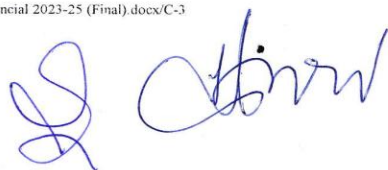


- i) Position of offer recommended for acceptance as compared with other offers. Lowest Responsive bid
- j) Validity period of the offers. Four months expiring on 04-11-2022, however it is further extended by the firm upto 02-03-2023
- k) Past performance of the bidder recommended and how they behaved in the past. Keeping in view the past performance and the documents furnished as per our mandatory requirement, the firm is considered capable to carry-out this work.

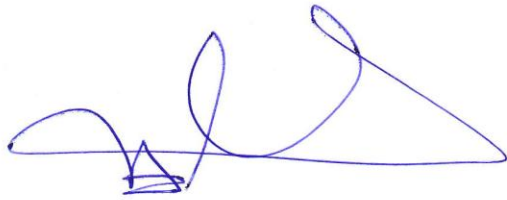
It is to mention here that the Estimated price as approved by the Competent Authority was based on the maximum rate i.e. from KW&SB Hydrant to Port area which was Rs. 1950/- per 1000 gallons whereas the lowest bidder M/s M.S. Tariq & Brothers has quoted for the same trip a rate of Rs. 2600/- per 1000 gallons which is about 33.29% above from the estimated base rate.

#### **RECOMMENDATIONS OF IN-HOUSE COMMITTEE**

It is pertinent to mention here that as per the previous past three years practice, it has been observed that almost 85% of the water is transported from TPX Hydrant for which the lowest bidder has quoted the rates of Rs. 1420 per 1000 gallons, hence it can be easily perceived and predicted that the lowest offer received for the Supply of Potable Water to KPT Offices and Accommodations through Bowsers for Two Years (tabulated as under) amounting to Rs. 313,900,000/- (Three hundred and Thirteen Millions Nine hundred thousands Only) for a period of 24 months starting from 01-03-2023 to 28-02-2025 with adjustment of fuel prices as on 05-07-2022 and filling charges of Water Bowsers from KW&SB Hydrants w.e.f 01-03-2024 as per Contract Conditions can be margined down, keeping in view of the previous practice / trend to Rs. 220,000,000/- (Two hundred and twenty Million only) for the same period and same conditions. In the light of the evaluation done by the committee at F/A for the rate analysis of the quoted price, and the price margined down, the in-house committee recommends to the Departmental Tender Committee for accepting the lowest offered rates (as tabulated below) of M/s M.S. Tariq & Brothers to the margined down price of Rs. 220,000,000/- ( Two hundred and twenty Million only) as the same seems viable due to the economic un-certainty and surge in inflation across all over the country. The details quoted rates are as follows:



S. No	Name of Qualified Firms	FINANCIAL EVALUATION REPORT PER 1000 GALLONS						Average rate per 1000 gallons
		TPX HYDRANT			KW&SB HYDRANTS			
		Port Area		Manora	Port Area		Manora	
		Inside	Outside		Inside	Outside		
Rate per 1000 Imperial Gallons								
1.	M/s. M.S. Tariq & Brothers	1,420/-	1,400/-	1,800/-	2,600/-	2,600/-	3,100/-	$(1420+1400+1800+2600+2600+3100)/6/1000 = 2.15$ per gallon



**MR. MANSOOR AHMED BHUTTO**  
EXECUTIVE ENGINEER  
(MEMBER)



**MR. HARIS USMAN**  
ASSTT. MANAGER (FINANCE)  
(MEMBER)



**MR. ISMAIL SOOMRO**  
DY. CHIEF ENGINEER I  
(MEMBER)




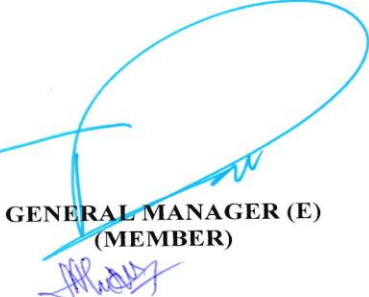






**MR. AHMED SAMI AHMED**  
DY. CHIEF ENGINEER III  
(MEMBER)



**MR. ZAHID HUSSAIN**  
CHIEF ENGINEER  
(CONVENER)

**REPORT OF DEPARTMENTAL TENDER COMMITTEE**

The Financial Evaluation Committee has carried out the Financial Evaluation of the Bids. Previously the Technical Evaluation Committee had also carried out the Technical Evaluation of the firms, which was placed before the DTC, who endorsed the Technical Evaluation Report of the TEC. With the consent of the Chairman KPT, the Financial Proposals were opened & evaluated by the Financial Evaluation Committee. The In-house Committee on 14-10-2022 presented the evaluation report before the DTC. After due deliberation, the DTC endorsed the recommendation of the In-house Committee and recommends to the Chairman / Board of Trustees for the award of work **“Supply of Potable Water to KPT Offices and Accommodations through Bowsers for Two Years”** at their quoted rates and the margined down price of Rs. 220,000,000/- (Two Hundred and Twenty Millions Only)

 <b>GENERAL MANAGER (O)</b> (MEMBER)	 <b>GENERAL MANAGER (E)</b> (MEMBER)	 <b>GENERAL MANAGER (A)</b> (MEMBER)
 <b>GENERAL MANAGER (P&amp;D)</b> (MEMBER) 17/10/22		 <b>GENERAL MANAGER (F)</b> (MEMBER)
 <b>GENERAL MANAGER (RED)</b> (MEMBER) 17/10/22		 <b>PORT INTELLIGENCE OFFICER</b> (MEMBER)
	 <b>GENERAL MANAGER (CW)</b> (CONVENOR)	