



National Insurance Company Limited

Final Evaluation Sheet

(Combined Evaluation of Technical Proposals & Financial Proposals)

Name of Procuring Agency:	National Insurance Company Ltd.		
Title of Procurement:	Hiring of Recruitment Firms/Agency Services		
Method of procurement	Single Stage Double Envelope		
PPRA Ref No. (TSE)	461480E		
Last Date for Submission of Bids:	October 22, 2021	Till:	11:00 AM
Tender/Bids Opening held on: Only Technical Proposals were opened	October 22, 2021	At:	11:30 AM
Opening of Financial Bids held on:	December 06, 2021	At:	11:30 AM
Location: 3 rd Floor, NICL Building, Abbasi Shaheed Road, Karachi	Total No of Bidders:		06 (Six)
	Technically Qualified		02 (Two)
	Technically Disqualified		04 (Four)

Following two Bidders **QUALIFIED** in "Evaluation of Technical Proposals" and considered for step 2 i.e. "Evaluation of Financial Proposals". Combined Evaluation is as under:

• **BIDDER-1 M/s. A.F. Ferguson**

STEP 1 (Technical Evaluation)	+	STEP 2 (Financial Evaluation)
Score for Combined Evaluation (against marks obtained in Technical Evaluation) as per Formula i.e. 70% weightage to Technical Evaluation. 55	+	Score for Combined Evaluation (against Financial Bid) as per Formula i.e. 30% weightage to Financial Evaluation. 24.99
Combined Evaluation Score = 55 + 24.99 = 79.99 = 80		

• **BIDDER-2 M/s. Sidat Hyder Morshed Associates (Pvt) Ltd.**

STEP 1 (Technical Evaluation)	+	STEP 2 (Financial Evaluation)
Score for Combined Evaluation (against marks obtained in Technical Evaluation) as per Formula i.e. 70% weightage to Technical Evaluation. 65	+	Score for Combined Evaluation (against Financial Bid) as per Formula i.e. 30% weightage to Financial Evaluation. 30
Combined Evaluation Score = 65 + 30 = 95		

Technical Evaluation Sheet is attached



Signature

Bilal Kully

Act General Manager
(HR, Admin & IT)

NATIONAL INSURANCE COMPANY LTD
Ministry of Commerce Government of Pakistan
NIC Building Abbasi Shaheed Road,
Karachi-74400 (Pakistan)

Official Stamp

Tender: Request for Proposal for "Hiring of Recruitment Services" for National Insurance Company Limited

Sr. No.	Description and Requirement	Total Marks	Evidence	MARKS OBTAINED BY THE BIDDERS					
				A.F. Ferguson	Sidat Hyder Morshed Associates	National Testing Service	HRSG Recruiting	Career Testing Services Pakistan	Multi Emerging Solutions
1	Established in Pakistan: Pakistani Registered Firms/Vendors with presence in Pakistan.	20	Certificate of incorporation. 20 + years - 20 Marks 10 + years - 10 marks	20	20	10	10	0	0
2a	Relevant Experience of HR assignments in Public Sector: Firm to provide details of general HR consultancy assignments carried out in large Public Sector organizations	20	20+ assignments - 20 marks 10-20 assignments- 10 marks Evidence of work done such as Experience letters/ Copies of Contracts	20	20	20	20	20	0
2b	Relevant Experience of recruitment in Public Sector: Firm to provide details of Recruitment assignments carried out for last 5 years in public sector organizations.	30	10+ assignments - 30 marks 5 to 10 assignments - 20 marks Evidence of work done such as Experience letters/ Copies of Contracts	20	30	0	20	0	0
2c	Relevant Experience of Insurance Sector : Firm to provide details of HR consultancy assignments in Insurance sector	20	10+ assignments - 20 marks 5 to 10 assignments - 10 marks Evidence of work done such as Experience Letters / Copies of Contracts	0	10	0	0	0	0
3a	Relevant Project Team: Project Team should include at least 2 seasoned members with at least 15+ years' experience in carrying out Recruitment for large public sector organizations and for senior management Project Team should also include: a) A MSc Psychology with 10+ years experience in HR consulting b) Team member with Actuarial background for ensuring fitness for technical posts	30	Seasoned interviewers- 10 marks Psychologist - 10 marks Actuarial background - 10 marks CVs of Project Team	30	30	20	10	0	10
4	Firm's Financial Strength: Firm to have average annual revenue during each of the last three (03) years	20	External Auditor Report Tax Certificate 200m+ 20 marks 100m+ 10 marks	20	20	20	20	0	0
TOTAL MARKS		140	OBTAINED MARKS	110	130	70	80	20	10
A minimum score of 70 % is required to qualify for step-2 (i.e. financial evaluation) of this process			PERCENTAGE (% age)	79 %	93 %	50 %	57 %	14 %	7 %
			REMARKS	Qualified	Qualified	Not Qualified	Not Qualified	Not Qualified	Not Qualified


Bilal KullyAct General Manager
(HR, Admin & IT)NATIONAL INSURANCE COMPANY LTD
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