

EVALUATION REPORT

(As Per Rules 35 of PP Rules, 2004)

1.	Name of Procuring Agency:	Pakistan International Airlines Corporation Limited
2.	Method of Procurement:	Single Stage One Envelope
3.	Title of Procurement:	Appointment of General Sales Agent in France
4.	Tender Inquiry No.:	Nil
5.	PPRA Ref. No. (TSE):	TSE434015E
6.	Date & Time of Bid Closing:	19.11.2020 at 4:00 PM
7.	Date & Time of Bid Opening:	19.11.2020 at 4:30 PM
8.	No. of Bids Received:	Two (2)
9.	Criteria for Bid Evaluation:	Appointment of a General Sales Agent
10.	Details of Bid(s) Evaluation:	As given below

Sr.#	Name of Bidder	Marks						Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rules 35 of PP Rules, 2004	
		Financial Standing 30 points 30/5=6	Annual Turnover (US\$5M=20 Points)	No. of GSA 20 Points	Office Location 10 Points	Staff Experience/Qualification 10 points	Company Experience 10 points		Total Points
1	MED Tours - France	16.80	20	20	10	10	10	86.80	Qualified as per Tender specification
2	Global GSA Group	22.80	20	Nil Passenger GSA	10	No experience in Passenger Sales	10	62.80	Global GSA is involved in Cargo business only. They have no experience in as GSA (Passenger Sales) and does not fulfill PIA tender requirement.

Qualified Bidder: M/s MED Tours Paris France

Signature: 

Stamp: **ARSHAD SAMMAD DURRANI**
GM Industry Affairs
Commercial Department
PIA Islamabad

Date: 27-Dec-2021