

# **EVALUATION REPORT**

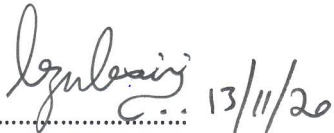
## **(As Per Rule 35 of PP Rules, 2004)**

1. Name of Procuring Agency : Pakistan National Shipping Corporation
2. Method of Procurement : Least Cost under Regulation 3 (C) Of PPRA 2010
3. Title of Procurement : Development of Inventory of Hazardous Materials (IHM) Part-1 for Compliance with Ship Recycling Requirements & Hong Kong Convention
4. Tender Inquiry No : MRD/18830/07/2020
5. PPRA Ref. No. (TSE) : TS430292E
6. Date & Time of Bid Closing : 08/10/2020 1500 hours PKT (1000 hours GMT)
7. Date & Time of Bid Opening : 08/10/2020 1530 hours PKT (1030 hours GMT)
8. No of Bids Received : Nine Request for Proposals (RFP) received.
9. Criteria for Bid Evaluation : Least Cost (Qualified Bidder).
10. Details of Bid(s) Evaluation : As Tabulated Below:

Name of Bidder	Marks		Evaluated Cost (Gross Cost for 07 vessels only)	Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
	Technical (If applicable)	Financial (If applicable)		
M/s Haida United Marine Tech-Services Co., Ltd.	Qualified	1 <sup>ST</sup> LOWEST	USD 53,820	Accepted as per Least Cost under Regulation 3 (C) of PPRA 2010.
M/s Suzhou FALAB Test Technology Co. Ltd	Qualified	2 <sup>ND</sup> LOWEST	USD 62,400	2 <sup>ND</sup> LOWEST
M/s Bureau Veritas Pakistan Marine & Offshore	Qualified	3 <sup>rd</sup> LOWEST	USD 112,657	3 <sup>rd</sup> LOWEST
M/s. GSR Services GmbH	Qualified	4 <sup>th</sup> LOWEST	USD 131,716	4 <sup>th</sup> LOWEST
M/s SGS Pakistan Private Limited	Qualified	5 <sup>th</sup> LOWEST	USD 148,876	5 <sup>th</sup> LOWEST
M/s. Maritime Asbestos Solutions B.V.	Technically Disqualified			Mandatory Qualification documents not provided
M/s Class NK Consulting Service Co., Ltd.	Technically Disqualified			Mandatory Qualification documents not provided
M/s ICS-Solix - Environmental Consulting Engineers	Technically Disqualified			Mandatory Qualification documents not provided
M/s. Peak Marine Tech AS	Technically Disqualified			Mandatory Qualification documents not provided

**Lowest Evaluated Bidder:** M/s Haida United Marine Tech-Services Co. Ltd

11. Any other additional/supporting information, **Scanned Bidders Technical and Financial Comparative** are attached.

Signature:  13/11/20

Official Stamp: **BABER JAMAL ZUBAIRI**  
Chief Internal Auditor

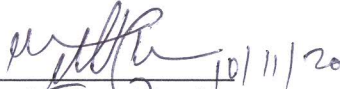
**\*Standard Bidding Documents (SBD).**


**COMPARISON OF TECHNICAL BID AS PER QUALIFICATION CRITERIA OF REQUEST FOR PROPOSALS (RFP)**

**TENDER # MRD/18830/07/2020**


**Development of Inventory of Hazardous Materials (IHM) Part-1 for Compliance with Ship Recycling Requirements & Hong Kong Convention**

Description	M/s Bureau Veritas Pakistan Marine & Offshore	M/s SGS Pakistan Private Limited	M/s Class NK Consulting Service Co., Ltd.	M/s Haida United Marine Tech-Services Co., Ltd.	M/s. GSR Services GmbH	M/s. Maritime Asbestos Solutions B.V.	M/s. Peak Marine Tech AS	M/s Suzhou FALAB Test Technology Co. Ltd	M/s ICS-Solix - Enviromental Consulting Engineers
Years of Experience (Max Marks: 20)	20	20	20	20	20	20	0 (No Document provided)	20	0 (No Document provided)
Approved from Class ABS, LR, BV and NK (Max Marks: 20)	5	15	0 (No Document provided)	5	5	15	0 (No Document provided)	15	0 (No Document provided)
Availability of HazMat analysis laboratory for sample testing (In-house/Outsource Laboratory): (Max Marks: 20)	20	20	0 (No Document provided)	15	15	0 (No Document provided)	0 (No Document provided)	20	0 (No Document provided)
Expert Team: Surveyors availability: (Max Marks: 15)	15	10	0 (No Document provided)	15	10	0 (No Document provided)	0 (No Document provided)	15	0 (No Document provided)
Relevant experience and Completed similar projects in Merchant Shipping Sector: (Max Marks: 25)	25	25	25	25	25	25	0 (No Document provided)	25	0 (No Document provided)
<b>Total Marks Obtained</b>	<b>85</b>	<b>80</b>	<b>45</b>	<b>80</b>	<b>75</b>	<b>60</b>	<b>0</b>	<b>95</b>	<b>0</b>
<b>Technical</b>	<b>Qualified</b>	<b>Qualified</b>	<b>Disqualified</b>	<b>Qualified</b>	<b>Qualified</b>	<b>Disqualified</b>	<b>Disqualified</b>	<b>Qualified</b>	<b>Disqualified</b>

  
 Syed Masood Ahmed  
 Supdt (MR&S)  
 Member - Tender Committee

  
 Abid Ur Rehman  
 Actg. DM (Finance)  
 Member - Tender Committee

  
 Faisal Qamar  
 Manager (ISM/Training)  
 Member - Tender Committee

  
 Baber Jamal Zubairi  
 Chief Internal Audit  
 Chairman - Tender Committee

**COMPARISON OF FINANCIAL BID AS PER FINANCIAL BID FORM OF REQUEST FOR PROPOSALS (RFP)**

TENDER # MRD/18830/07/2020

**Development of Inventory of Hazardous Materials (IHM) Part-1 for Compliance with Ship Recycling Requirements & Hong Kong Convention**

Description	M/s Bureau Veritas Pakistan Marine & Offshore		M/s SGS Pakistan Private Limited		M/s Haida United Marine Tech Services Co., Ltd.		M/s. GSR Services GmbH		M/s Suzhou FALAB Test Technology Co. Ltd	
	Bulk Carrier	Tanker	Bulk Carrier	Tanker	Bulk Carrier	Tanker	Bulk Carrier	Tanker	Bulk Carrier	Tanker
	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD
<b>A. Service Charges</b>										
Cost per vessel: Collection / Assessment of information, Preparation of Visual Sampling Check Plan VSCP, Onboard Visual/Sampling Survey, IHM Report Delivery	10,375	Bol: 10,560 Khair: 7872	9500	9500	3 China: 6,700 2 Brazil: 8,800	7,950 (Gulf)	8460	8950	3000	3200
HazMat Sample lab testing Charges	incl. in above	incl. in above	incl. in above	incl. in above	incl. in above	incl. in above	incl. in above	incl. in above	2500	2500
<b>Total Cost per vessel 'A' (USD)</b>	<b>10,375</b>	<b>Bol: 10,560 Khair: 7872</b>	<b>9500</b>	<b>9500</b>	<b>3 China: 6,700 2 Brazil: 8,800</b>	<b>7,950</b>	<b>8460</b>	<b>8950</b>	<b>5,500</b>	<b>5,700</b>
<b>B. Additional Charges</b>										
Extra waiting Charges (2 Days per vessel estimated)	2000		4460		110 (Gulf Only)		2400		200	
Mobilization Cost / Travelling expenses within <u>China</u> .	600	600	1110	1110	incl. in price	incl. in price	only travel cost as per actual + travel time 1110 (NQ)	only travel cost as per actual + travel time 1110 (NQ)	500	500
Mobilization Cost / Travelling expenses within <u>Gulf</u> .	600	600	1110	1110	incl. in price	incl. in price	only travel cost as per actual + travel time 2000 (NQ)	only travel cost as per actual + travel time 2000 (NQ)	2000	2000
Mobilization Cost / Travelling expenses within <u>other ports</u> .	600	600	1110	1110	incl. in price	incl. in price	only travel cost as per actual + travel time 2000 (NQ)	only travel cost as per actual + travel time 2000 (NQ)	2000	2000
Any other charges if applicable: 2. Reinspection of Samples 3. Fee for Processing with Class 4. Annual Maintenance of IHM 5. Any other.... 6. Any other....	2. USD 450 (see Table 2) 3. USD 1100 4. USD 1800 5. USD 100 Total: 3450	2. USD 450 (see Table 2) 3. USD 1100 4. USD 1800 5. USD 100 Total: 3450	2. USD 1818 3. 2580 (NQ) 4. 1800 (NQ) Total: 6198	2. USD 1818 3. 2580 (NQ) 4. 1800 (NQ) Total: 6198	incl. in price	incl. in price	2. USD 1818 (NQ) 3. 2580 per vessel 4. 1800 (NQ) Total: 6198	2. USD 1818 (NQ) 3. 2580 per vessel 4. 1800 (NQ) Total: 6198	2. 800/vessel 3. Free of Charge 4. 1000 / vessel per year Total: 1800	2. 800/vessel 3. Free of Charge 4. 1000 / vessel per year Total: 1800
<b>Gross Total Cost per vessel at China 'B'</b>	6050		11768		0		9708		2,500	
<b>Gross Total Cost per vessel at Gulf 'B'</b>	6050		11768		110		10598		4,000	
<b>Gross Total Cost per vessel at Other ports 'B'</b>	6050		11768		0		10598		4,000	
<b>Gross Total Cost (A+B) (USD) (7 vessels)</b>	<b>USD 112,657</b>		<b>USD 148,876</b>		<b>USD 53,820</b>		<b>USD 131,716</b>		<b>USD 62,400</b>	
<b>RANK</b>	<b>3rd</b>		<b>5th</b>		<b>1st Lowest (Qualified)</b>		<b>4th</b>		<b>2nd</b>	

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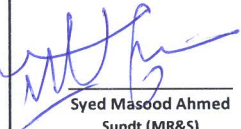



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**COMPARISON OF FINANCIAL BID AS PER FINANCIAL BID FORM OF REQUEST FOR PROPOSALS (RFP)**

TENDER # MRD/18830/07/2020

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	Bulk Carrier	Tanker	Bulk Carrier	Tanker	Bulk Carrier	Tanker	Bulk Carrier	Tanker	Bulk Carrier	Tanker	
	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD	
Agency, custom clearance, boat charges or any other unexpected charges	To be charge as per actual		To be charge as per actual		To be charge as per actual		To be charge as per actual		To be charge as per actual		
Validity of Quotation	120 days		120 days		120 Days		120 Days		not mentioned		
Payment terms	50% advance, 50% after completion		within 15 days after completion		Within 30 days after receiving invoice		50% advance, 50% after completion		not mentioned		
Taxes/VAT	included		not included		Included		not included		not mentioned		
<b>Notes:</b>	1) Service Charges 'A' : Fixed										
	2) Additional Charges 'B': applicable as per actual as per mentioned Terms & Conditions of Bidding Documents.										
	3) IT IS ASSUMED THAT 3 BULK CARRIERS SURVEY WILL BE DONE IN CHINA REGION, 2 BULK CARRIERS AT OTHER PORTS AND 2 TANKERS AT GULF REGION.										
	4) Extra Waiting Charges: 2 Days per vessel included in Gross Total Cost for Financial Comparison purpose.										
 Syed Masood Ahmed Supdt (MR&S) Member - Tender Committee		 Abid Ur Rehman Actg. DM (Finance) Member - Tender Committee		 Faisal Qamar Manager (ISM/Training) Member - Tender Committee		 Baber Jamal Zubairi Chief Internal Audit Chairman - Tender Committee					10/11/20