

FINANCIAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: Directorate General of Immigration and Passports, Islamabad
2. Method of Procurement: Open competition bidding (Single stage- two envelope Procedure)
3. Title of Procurement: Tender for Hiring of Registered Pvt Security company for DGIP (Hqrs) and 164 Regional Passport offices throughout Pakistan.
4. Tender Inquiry No: F.No. 1/05/23/Pvt/Security/DGIP
5. PPRA Ref. No. (TSE): TS521895E
6. Date & Time of Bid Closing: 20-10-2023 (11:00AM)
7. Date & Time of Bid Opening: 20-10-2023 (11:30AM)
8. No of Bids Received: Ten (10) bid received.
Out of three (03) only two (02) bidders stand technically qualified
9. Criteria for Bid Evaluation: Technical qualification followed by Financial
10. Detailed of Bid (s) Technical Evaluation: The detail of bid evaluation report are as under:-
11. Minutes of The Procurement Committee Is Attached at **Annex-A.**
12. The detailed Financial Evaluation Report duly signed by the Members of the Procurement Committee is attached at **Annex-B.**

No.	Name of Bidder	Evaluation Status of Technical		Financially evaluation cost (Inclusive with all taxes)	Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004.
		Company Evaluation	Technically Qualified/Not Qualified		
1.	M/s Dragon Security Services	Qualified	Qualified	23,095,296	Technically & Financially qualified (Lowest bidder as per minimum wages)
2.	M/s Sigma Security Services	Qualified	Qualified	20,455,227	Technically qualified Financially disqualified the rate quoted by the bidder for security guards is less than the minimum wages i.e. 43,008/-

Signature: _____

Official Stamp: _____

Standard Bidding Documents (SBD)

DGIP 17/11/23

MINUTES OF THE MEETING

Subject:- MEETING OF THE PROCUREMENT COMMITTEE HELD ON 16-11-2023 TO EVALUATE THE FINANCIAL PROPOSALS FOR HIRING OF REGISTERED PRIVATE SECURITY COMPANY FOR DGIP (HQ) AND 164 REGIONAL PASSPORT OFFICES THROUGH PAKISTAN

A meeting of the purchase committee was held on Tuesday 16-11-2023 for opening of financial proposals in respect of tender for hiring of registered Private security company for DGIP (HQ) and 164 Regional Passport Offices throughout Pakistan, under the Chairmanship of Director (Logistics) in the conference Room of Directorate General, Immigration & Passport (HQrs), Islamabad. The following were the participants of the said meeting.

S.No.	Designation	Name
1.	Director (Logistics)	Chairman Committee
2.	Account Officer (I&P) Budget & Revenue	Member
3.	Incharge Hardware Specialist	Member
4.	Assistant Director (General)	Member
5.	Assistant Account Officer (Logistics)	Secretary Committee

2. Following two (02) companies, stands technically qualified for hiring of registered Private security company for DGIP (HQ) and 164 Regional Passport Offices throughout Pakistan as detailed below:-

S.No.	Company Name	Minimum qualifying marks	Marks	Status
1.	M/s Dragon Security Servicers (Pvt) Ltd	70/100	98/100	Technically Qualified
2.	Sigma Security Services (Pvt) Ltd	70/100	72/100	Technically Qualified

3. Financial Proposals of the following companies were opened in the presence of representatives of the technically qualified two companies, as detailed below:

- i. M/s Dragon Security Services (Pvt) Ltd
- ii. M/s Sigma Security Services (Pvt) Ltd

4. The result of the financial evaluation is as under:-

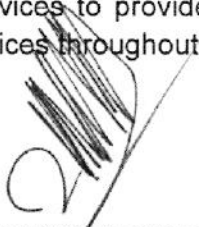
S.No.	Name of bidder	Per person cost	Total monthly cost	Status
1.	M/s Dragon security services (Pvt) Ltd	43,008	23,095,296	Financially qualified (Lowest bidder)
2.	M/s Sigma security services (Pvt) Ltd	38,091.67	20,455,227	Financially disqualified the rate quoted by the bidder for security guards is less than the minimum wages i.e. 43,008/-

5. Secretary Committee informed the participants that as per tender document, the bidders were required to quote rates inclusive of all statutory obligations of the contractor as per labour laws in accordance with the instructions of Government of Pakistan. According to the labour laws, the security agencies are required to maintained minimum wage rate i.e Rs. 32000. The Committee observed that in order to maintain the minimum wage rate, the company must have to quote rate of Rs. 43,008 and above which includes all contributions and taxes as per formula stated below:-

S. No	Particular	Rate	Amount
1	Minimum Wages fixed by Govt of Pakistan 2023-24	32,000	32,000
2	Social Security contribution	6%	1,920
3	Employee Old Age Benefit Institution contribution	6%	1,920
Sub Total			35,840
5	General Sales Tax	16%	5,734.40
6	Withholding Tax	4%	1,433.60
Grand Total			43,008

Recommendations of Procurement Committee:-

6. Based on the above calculations, the Committee observed that the rates quoted by M/s. Sigma Security Services are below the required standards, hence, they cannot maintain the minimum threshold of Rs. 32000 wage rate. Whereas, M/s. Dragon Security Services quoted rates which are in accordance with the labour laws maintaining minimum wage rate of Rs. 32000. Hence, the Committee unanimously recommended to issue work order to M/s. Dragon Security Services to provide security services to DG I&P Hqrs, Islamabad and 164 Regional Passport Offices throughout Pakistan on the quoted rates as per financial bids.



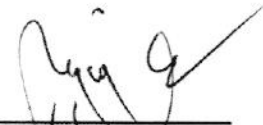
(ZIA-UR-REHMAN)
Assistant Account Officer
(Member/Secretary Committee)



(ZIAN-ULLAH MEHSUD)
Assistant Director (General)
(Member)



(MUMTAZ HUSSAIN)
Incharge Hardware Specialist/HWS
(Member)



(MUJEEB ALAM QAZI)
Account Officer (B&R)
(Member)



(ASIM FAWAD MIRZA)
Director (Logistics)
(Chairman Committee)

DIRECTORATE GENERAL OF IMMIGRATION & PASSPORTS
TENDER FOR HIRING OF PRIVATE REGISTERED SECURITY AGENCY FOR IMPASS
COMPARATIVE STATEMENT OF FINANCIAL BIDS


Designation	DGIP office Location	No of Guards	Dragon Security Services (Pvt) Ltd			Sigma Security Services (Pvt) Ltd		
			Per person per month cost (Rs.) with tax	Total Monthly Cost (Rs.) with Tax	Total Per Annum Cost (Rs.) with Tax	Per person per month cost (Rs.) with tax	Total Monthly Cost (Rs.) with Tax	Total Per Annum Cost (Rs.) with Tax
Security Supervisor	HQ	2	43,008	86,016	1,032,192	38,091.67	76,183	914,200.08
Security Guard armed		14	43,008	602,112	7,225,344	38,091.67	533,283	6,399,400.56
Security Guard-Un- armed		3	43,008	129,024	1,548,288	38,091.67	114,275	1,371,300.12
Security Supervisor	RPOs	162	43,008	6,967,296	83,607,552	38,091.67	6,170,851	74,050,206.48
Security Guard armed		167	43,008	7,182,336	86,188,032	38,091.67	6,361,309	76,335,706.68
Security guard-Un- armed		189	43,008	8,128,512	97,542,144	38,091.67	7,199,326	86,391,907.56
Total Cost			258,048	23,095,296	277,143,552	228,550	20,455,227	245,462,721
Walk through gate	Optional	12		24,000	200,000			
Hand held metal detector				Free of Cost	Free of Cost			
Torch	Required	0		Free of Cost	Free			
Whistle	Required	0		Free of Cost	Free			
Grand Total			258,048	23,119,296	277,343,552	228,550	20,455,227	245,462,721

Note:- As per tender document, the bidders were required to quote rates inclusive of all statutory obligations of the contractor as per labour laws in accordance with the instructions of Government of Pakistan. According to the labour laws, the security agencies are required to maintained minimum wage rate i.e Rs. 32000. The Committee observed that in order to maintain the minimum wage rate, the company must have to quote rate of Rs. 43,008 and above which includes all contributions and taxes as per formula stated below:-

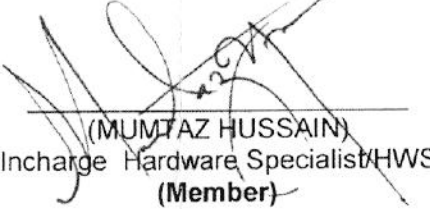
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Recommendation:-


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(ZIA-UR-REHMAN)
Assistant Account Officer
(Member/Secretary Committee)



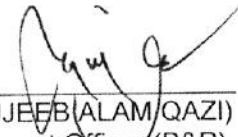
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