

**Evaluation Report**  
**Hiring of Firm for Audit & Certification of ISO 27001:2013**  
**(Rule 35 of PP Rules, 2004)**

| 1     | Name of Procuring Agency                  | Benazir Income Support Programme (BISP)  |       |                                    |   |                             |   |                               |   |                             |   |                               |
|-------|---|--|-------|------------------------------------|---|-----------------------------|---|-------------------------------|---|-----------------------------|---|-------------------------------|
| 2     | Method of Procurement                     | Quality & Cost Based Selection (QCBS),<br>(Regulation 3B of the Procurement of Consultancy Services Regulations, 2010)   |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 3     | Title of Procurement                      | Selection of "Hiring of Firm for Audit & Certification of ISO 27001:2013".   |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 4     | Tender Inquiry No.                        | 1-75/Proc/BISP/ISMS/2020   |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 5     | PPRA Ref. No. (TSE)                       | TS 420642E   |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 6     | Date & Time for Submission of EOIs        | 6 <sup>th</sup> May, 2020 at 1400 hours PST  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 7     | Date & Time for Opening of EOIs           | 6 <sup>th</sup> May, 2020 at 1430 hours PST  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 6     | Date & Time for Closing of Proposals      | 22 <sup>nd</sup> July, 2020 at 1400 hours PST  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 7     | Date & Time for Opening of Proposals      | 22 <sup>nd</sup> July, 2020 at 1430 hours PST  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 8     | Number of EOIs Received                   | Four (04)<br><table border="1" style="margin-left: 20px;"> <thead> <tr> <th>S.No.</th> <th>Name of Firms which submitted EOIs</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>M/s SGS Pakistan (Pvt) Ltd.</td> </tr> <tr> <td>2</td> <td>M/s RICI Pakistan Pvt. Ltd.</td> </tr> <tr> <td>3</td> <td>M/s DAS Pakistan Pvt. Ltd.</td> </tr> <tr> <td>4</td> <td>M/s TUV Austria BIC Pvt. Ltd.</td> </tr> </tbody> </table> | S.No. | Name of Firms which submitted EOIs | 1 | M/s SGS Pakistan (Pvt) Ltd. | 2 | M/s RICI Pakistan Pvt. Ltd.   | 3 | M/s DAS Pakistan Pvt. Ltd.  | 4 | M/s TUV Austria BIC Pvt. Ltd. |
| S.No. | Name of Firms which submitted EOIs        |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 1     | M/s SGS Pakistan (Pvt) Ltd.               |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 2     | M/s RICI Pakistan Pvt. Ltd.               |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 3     | M/s DAS Pakistan Pvt. Ltd.                |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 4     | M/s TUV Austria BIC Pvt. Ltd.             |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 9     | Number of EOIs shortlisted and issued RFP | Four (04)<br><table border="1" style="margin-left: 20px;"> <thead> <tr> <th>S.No.</th> <th>Name of Shortlisted Firms</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>M/s SGS Pakistan Pvt. Ltd.</td> </tr> <tr> <td>2</td> <td>M/s TUV Austria BIC Pvt. Ltd.</td> </tr> <tr> <td>3</td> <td>M/s RICI Pakistan Pvt. Ltd.</td> </tr> <tr> <td>4</td> <td>M/s DAS Pakistan Pvt. Ltd.</td> </tr> </tbody> </table>           | S.No. | Name of Shortlisted Firms          | 1 | M/s SGS Pakistan Pvt. Ltd.  | 2 | M/s TUV Austria BIC Pvt. Ltd. | 3 | M/s RICI Pakistan Pvt. Ltd. | 4 | M/s DAS Pakistan Pvt. Ltd.    |
| S.No. | Name of Shortlisted Firms                 |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 1     | M/s SGS Pakistan Pvt. Ltd.                |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 2     | M/s TUV Austria BIC Pvt. Ltd.             |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 3     | M/s RICI Pakistan Pvt. Ltd.               |  |       |                                    |   |                             |   |                               |   |                             |   |                               |
| 4     | M/s DAS Pakistan Pvt. Ltd.                |  |       |                                    |   |                             |   |                               |   |                             |   |                               |



| 10    | Number of Proposals Received  | Three (03)   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
|-------|---|--|--|--|-------|---|-------|----------------------------|---|-------------------------------|---|---|----|-----|--|----|-----|---|----|-----|--|----|----|---|----|-----|---|----|
|       |   | <table border="1"> <thead> <tr> <th data-bbox="711 259 804 309">S.No.</th> <th data-bbox="804 259 1458 309">Name of Firms which submitted proposals</th> </tr> </thead> <tbody> <tr> <td data-bbox="711 309 804 376">1</td> <td data-bbox="804 309 1458 376">M/s SGS Pakistan Pvt. Ltd.</td> </tr> <tr> <td data-bbox="711 376 804 443">2</td> <td data-bbox="804 376 1458 443">M/s TUV Austria BIC Pvt. Ltd.</td> </tr> <tr> <td data-bbox="711 443 804 510">3</td> <td data-bbox="804 443 1458 510">M/s RICI Pakistan Pvt. Ltd.</td> </tr> </tbody> </table>   |  |  | S.No. | Name of Firms which submitted proposals | 1     | M/s SGS Pakistan Pvt. Ltd. | 2   | M/s TUV Austria BIC Pvt. Ltd. | 3 | M/s RICI Pakistan Pvt. Ltd.   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| S.No. | Name of Firms which submitted proposals   |  |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 1     | M/s SGS Pakistan Pvt. Ltd.  |  |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 2     | M/s TUV Austria BIC Pvt. Ltd.   |  |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 3     | M/s RICI Pakistan Pvt. Ltd.   |  |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 11    | Criteria for Evaluation of Technical Proposal   | <table border="1"> <thead> <tr> <th data-bbox="724 584 817 633">S.No.</th> <th data-bbox="817 584 1347 633">Criteria</th> <th data-bbox="1347 584 1458 633">Marks</th> </tr> </thead> <tbody> <tr> <td data-bbox="724 633 817 763">1</td> <td data-bbox="817 633 1347 763">Specific experience i.e. Total numbers of "ISO 27001 Audits" conducted in Pakistan by the Firm.</td> <td data-bbox="1347 633 1458 763">10</td> </tr> <tr> <td data-bbox="724 763 817 972">2</td> <td data-bbox="817 763 1347 972"><b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs). The firms were evaluated on the basis of following sub-criteria and marks:</b></td> <td data-bbox="1347 763 1458 972">50</td> </tr> <tr> <td data-bbox="724 972 817 1151">2.1</td> <td data-bbox="817 972 1347 1151">Approach &amp; Methodology<br/>Does the proposed approach and methodology cover the high-level objectives elaborated in the TORs?</td> <td data-bbox="1347 972 1458 1151">25</td> </tr> <tr> <td data-bbox="724 1151 817 1267">2.2</td> <td data-bbox="817 1151 1347 1267">Does the proposed solution cover the road map of deliverables elaborated in Terms of Reference?</td> <td data-bbox="1347 1151 1458 1267">15</td> </tr> <tr> <td data-bbox="724 1267 817 1503">2.3</td> <td data-bbox="817 1267 1347 1503">Work Plan<br/>[It will be assessed that work plan is responding to the given timelines of the client, realistic, implementable and covering all the aspects/components of the assignment]</td> <td data-bbox="1347 1267 1458 1503">10</td> </tr> <tr> <td data-bbox="724 1503 817 1682">3.</td> <td data-bbox="817 1503 1347 1682"><b>Key Experts' Qualifications and Competence for the Assignment. The firms were evaluated on the basis of following sub-criteria, weightage &amp; marks:</b></td> <td data-bbox="1347 1503 1458 1682">40</td> </tr> <tr> <td data-bbox="724 1682 817 1863">3.1</td> <td data-bbox="817 1682 1347 1863">K-1: Lead Auditor<br/>• The proposed expert for ISO 27001 must have valid Lead Auditor certification for ISO 27001:2013 from IRCA-UK/Equivalent;</td> <td data-bbox="1347 1682 1458 1863">13</td> </tr> </tbody> </table> |  |  | S.No. | Criteria                                | Marks | 1                          | Specific experience i.e. Total numbers of "ISO 27001 Audits" conducted in Pakistan by the Firm. | 10                            | 2 | <b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs). The firms were evaluated on the basis of following sub-criteria and marks:</b> | 50 | 2.1 | Approach & Methodology<br>Does the proposed approach and methodology cover the high-level objectives elaborated in the TORs? | 25 | 2.2 | Does the proposed solution cover the road map of deliverables elaborated in Terms of Reference? | 15 | 2.3 | Work Plan<br>[It will be assessed that work plan is responding to the given timelines of the client, realistic, implementable and covering all the aspects/components of the assignment] | 10 | 3. | <b>Key Experts' Qualifications and Competence for the Assignment. The firms were evaluated on the basis of following sub-criteria, weightage &amp; marks:</b> | 40 | 3.1 | K-1: Lead Auditor<br>• The proposed expert for ISO 27001 must have valid Lead Auditor certification for ISO 27001:2013 from IRCA-UK/Equivalent; | 13 |
| S.No. | Criteria  | Marks  |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 1     | Specific experience i.e. Total numbers of "ISO 27001 Audits" conducted in Pakistan by the Firm.   | 10   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 2     | <b>Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs). The firms were evaluated on the basis of following sub-criteria and marks:</b> | 50   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 2.1   | Approach & Methodology<br>Does the proposed approach and methodology cover the high-level objectives elaborated in the TORs?  | 25   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 2.2   | Does the proposed solution cover the road map of deliverables elaborated in Terms of Reference?   | 15   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 2.3   | Work Plan<br>[It will be assessed that work plan is responding to the given timelines of the client, realistic, implementable and covering all the aspects/components of the assignment]          | 10   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 3.    | <b>Key Experts' Qualifications and Competence for the Assignment. The firms were evaluated on the basis of following sub-criteria, weightage &amp; marks:</b>                                     | 40   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |
| 3.1   | K-1: Lead Auditor<br>• The proposed expert for ISO 27001 must have valid Lead Auditor certification for ISO 27001:2013 from IRCA-UK/Equivalent;   | 13   |  |  |       |   |       |                            |   |                               |   |   |    |     |  |    |     |   |    |     |  |    |    |   |    |     |   |    |



|             |   |   |  |
|-------------|---|---|--|
|             |   | <ul style="list-style-type: none"> <li>• The proposed Lead Auditor must have at least 10 years of ISO 27001 audit experience;</li> <li>• Lead Auditor should be on the permanent/regular strength of the Certification Body.</li> </ul> |  |
| 3.2         | <p>K-2: Onsite Auditor No.1:</p> <ul style="list-style-type: none"> <li>• The proposed Auditor for ISO 27001 must have Auditor certification for ISO 27001:2013 from IRCA-UK/Equivalent;</li> <li>• The proposed Auditor must have at least five years of ISO 27001 audit experience.</li> <li>• Onsite Auditor should be on the permanent/regular strength of the Certification Body.</li> </ul> | 09  |  |
| 3.3         | <p>K-3: Onsite Auditor No.2:</p> <ul style="list-style-type: none"> <li>• The proposed Auditor for ISO 27001 must have Auditor certification for ISO 27001:2013 from IRCA-UK/Equivalent;</li> <li>• The proposed Auditor must have at least five years of ISO 27001 audit experience.</li> <li>• Onsite Auditor should be on the permanent/regular strength of the Certification Body.</li> </ul> | 09  |  |
| 3.4         | <p>K-4: Onsite Auditor No.3:</p> <ul style="list-style-type: none"> <li>• The proposed Auditor for ISO 27001 must have Auditor certification for ISO 27001:2013 from IRCA-UK/Equivalent;</li> <li>• The proposed Auditor must have at least five years of ISO 27001 audit experience.</li> <li>• Onsite Auditor should be on the permanent/regular strength of the Certification Body.</li> </ul> | 09  |  |
| Total Marks |   | 100   |  |





|  |   |              |  |   |
|--|---|--------------|--|---|
| 12   | Number of Technical Proposals Qualified | Two (02)     |  |   |
|  |   | <b>S.No.</b> | <b>Name of Firms which are Technically Qualified</b> | <b>Marks Obtained (St) Out of total 100</b> |
|  |   | 1            | M/s SGS Pakistan Pvt. Ltd.                           | 83.40                                       |
|  |   | 2            | M/s RICI Pakistan Pvt. Ltd.                          | 72.20                                       |
| 3  | *M/s TUV Austria BIC Pvt. Ltd.          | 49.05        |  |   |
| <b>Note:</b> Minimum qualifying marks = 70 |   |              |  |   |

| 13                           | <p>Criteria for Evaluation of Financial Proposals</p> <p>The lowest evaluated Financial Proposal (Fm) is given the maximum financial score (Sf) of 100. The formula for determining the financial scores (Sf) of all other Proposals is calculated as following:<br/> <math>Sf = 100 \times Fm / F</math>, in which "Sf" is the financial score, "Fm" is the lowest price, and "F" the price of the proposal under consideration.</p> |                      |   |                      |                              |         |     |                              |         |       |
|------------------------------|---|----------------------|---|----------------------|------------------------------|---------|-----|------------------------------|---------|-------|
|                              | <table border="1"> <thead> <tr> <th>Name of Firms</th> <th>Proposal Price Inclusive of Indirect Tax (GST) in PKR</th> <th>Financial Score (Sf)</th> </tr> </thead> <tbody> <tr> <td>M/s SGS Pakistan (Pvt) Ltd.;</td> <td>516,200</td> <td>100</td> </tr> <tr> <td>M/s RICI Pakistan Pvt. Ltd.;</td> <td>600,000</td> <td>86.03</td> </tr> </tbody> </table>  | Name of Firms        | Proposal Price Inclusive of Indirect Tax (GST) in PKR | Financial Score (Sf) | M/s SGS Pakistan (Pvt) Ltd.; | 516,200 | 100 | M/s RICI Pakistan Pvt. Ltd.; | 600,000 | 86.03 |
| Name of Firms                | Proposal Price Inclusive of Indirect Tax (GST) in PKR   | Financial Score (Sf) |   |                      |                              |         |     |                              |         |       |
| M/s SGS Pakistan (Pvt) Ltd.; | 516,200   | 100                  |   |                      |                              |         |     |                              |         |       |
| M/s RICI Pakistan Pvt. Ltd.; | 600,000   | 86.03                |   |                      |                              |         |     |                              |         |       |

| 14                          | <p>Details of Evaluation of Proposals</p> <p>Total Financial Score of a Firm = St (T) + Sf (P).<br/> T is the weightage given to the Technical Proposal and P is the weightage given to the Financial Proposal.<br/> T = 0.8 and P = 0.2<br/> St is the Technical score obtained by a Firm.</p>   |                                     |                                       |   |                                       |   |                                     |                                     |                             |       |       |         |  |
|-----------------------------|---|-------------------------------------|---------------------------------------|---|---------------------------------------|---|-------------------------------------|-------------------------------------|-----------------------------|-------|-------|---------|--|
|                             | <table border="1"> <thead> <tr> <th rowspan="2">Name of Firms</th> <th colspan="2">Marks Obtained</th> <th rowspan="2">Evaluated Cost (Inclusive of GST) PKR</th> <th rowspan="2">Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004</th> </tr> <tr> <th>Technical Weightage Assigned (80 %)</th> <th>Financial Weightage Assigned (20 %)</th> </tr> </thead> <tbody> <tr> <td>M/s SGS Pakistan Pvt. Ltd.;</td> <td>66.72</td> <td>20.00</td> <td>516,200</td> <td>Top ranked firm on the basis of combined evaluation (Technical &amp; Financial).</td> </tr> </tbody> </table> | Name of Firms                       | Marks Obtained                        |   | Evaluated Cost (Inclusive of GST) PKR | Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004 | Technical Weightage Assigned (80 %) | Financial Weightage Assigned (20 %) | M/s SGS Pakistan Pvt. Ltd.; | 66.72 | 20.00 | 516,200 | Top ranked firm on the basis of combined evaluation (Technical & Financial). |
| Name of Firms               | Marks Obtained  |                                     | Evaluated Cost (Inclusive of GST) PKR | Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004 |                                       |   |                                     |                                     |                             |       |       |         |  |
|                             | Technical Weightage Assigned (80 %)   | Financial Weightage Assigned (20 %) |                                       |   |                                       |   |                                     |                                     |                             |       |       |         |  |
| M/s SGS Pakistan Pvt. Ltd.; | 66.72   | 20.00                               | 516,200                               | Top ranked firm on the basis of combined evaluation (Technical & Financial).                |                                       |   |                                     |                                     |                             |       |       |         |  |

|                              |       |       |         |  |
|------------------------------|-------|-------|---------|--|
| M/s RICI Pakistan Pvt. Ltd.; | 57.76 | 17.21 | 600,000 | 2 <sup>nd</sup> highest ranked firm on the basis of combined evaluation (Technical & Financial). |
|------------------------------|-------|-------|---------|--|

**Top Ranked Firm on the Basis of Combined Evaluation (Technical & Financial): M/s SGS Pakistan Pvt. Ltd.**



**(Syed Tauqeer Hussain)**  
Additional Director General (Procurement)  
Benazir Income Support Programme

