

## EVALUATION REPORT OF TRACK AND TRACE SYSTEM, FBR

1.	Name of Procuring Agency	Federal Board of Revenue
2.	Method of Procurement	Single stage two envelopes
3.	Title of Procurement	Invitations for Licensing for IT-based solution for Electronic Monitoring (Track and Trace System) for tobacco products.
4.	Tender Inquiry No.	TS397083E
5.	PPRA Ref No. (TSE)	TS397083E
6.	Date & Time of Bid closing	1700 hours on 27 <sup>th</sup> September, 2019
7.	Date & Time of bid opening	1730 hours on 27 <sup>th</sup> September, 2019
8.	No of Bids received	13
9.	Criteria for Bid Evaluation	One stage two envelop (Lowest Evaluated Bid)
10	Details of bids evaluation:	As under

	Name of Bidder	Marks		Evaluated Cost per 1000 stamps	Rules/Regulations/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004
		Technical (if applicable)	Financial (if applicable)		
1.	NRTC	NA	NA	Rs.0.731	The bidder has offered price of Rs.0.731 with the unit of 1000 stamps. However, the bidder claimed that this price quoted is per one stamp and not per quoted 1000 stamps. As per Annex-6 of IFL, the bidder was required to offer rate per 1000 stamps and not per stamp. Therefore, the rate quoted in the bid is to be taken such i.e. 0.731 per 1000 stamps. However, if contention of the bidder is accepted, the cost comes to Rs.731 per 1000 stamps. <b>Apparently the bidder has violated Annex-6 of the IFL and if the bidder does not agree to Rs.0.731 per 1000 stamps, the next lowest responsive bidder (i.e. NIFT) may be offered the license.</b>
2.	SICPA	NA	NA	Rs.799	The following 03 conditions, among others, have been submitted in the


2.	SICPA SA/Arwentec	NA	NA	Rs.799	<p>The following 03 conditions, among others, have been submitted in the financial offer, <b>which render the bidder disqualified</b> because it has made with conditional financial offer:-</p> <p>(1) All prices quoted above are only valid for the annual total volume communicated by FBR and mentioned in Annex-6</p> <p>(2) As described in the Technical proposal, stamps are assumed to be delivered in reels of 40k dry stamps and the production control equipment to be installed on a maximum of 67 lines across 18 sites.</p> <p>(3) SICPA reserves the right to modify the pricing accordingly should above conditions change.</p>
3.	NIFT CONSORTIUM	NA	NA	Rs.868.36	
4.	DE LA RU & NTL	NA	NA	Rs.882.36	<p>The bidder has offered proposal of GBP Pound 4.56 with the conversion of Pak Rs.193.499 per Pound as on 26.09.2019, which equates the offer to Rs.882.36 per 1000 stamps. As per IFL, bidder was required to offer price in Pak rupees and not in foreign currency, which does not remain static due to fluctuation of foreign currency rates. The bidder has also stated in his quoted bid that "proposed to agree with manufacturers alongwith all other terms and conditions, that the Invoice Price for any payments which are not in GBP will be determined by multiplying the price of Pound 4.56 by the appropriate currency spot rate versus GBP at the time of each order." <b>That renders the bid to be disqualified for making it conditional and not quoting the unqualified price.</b> The firm has also raised certain other conditions at <b>Annex-C. All these in toto render the bidder disqualified.</b></p>

5.	Reliance IT Solutions (Pvt) Ltd	NA	NA	Rs.987	
6.	STEUERMAAKEN SOLUTION (PVT)LTD	NA	NA	Rs.1,191	
7.	AUTHENTIX INC. JAFFER BROTHERS CONSOTIUM (JBL)	NA	NA	Rs.1,250	
8.	ITECHNOLOGY	NA	NA	Rs.3,450	
9.	Synavos Solutions (Pvt) Ltd	NA	NA	Not responsive	A number of missing documents were requisitioned vide letter dated 2 <sup>nd</sup> October, 2019 latest by 1300 hours on 07.10.2019. The company failed to submit none of the documents within the given time.
10.	Beijing Santel Technology & Trading Co.	NA	NA	Not responsive	M/s Santel Technology Pakistan (Pvt) Ltd, a company incorporated with SECP, is not a partner in the JV Agreement while all other partners are foreign companies. Thus, the company has not fulfilled the requirement of sub-rule (h) of Sub-rule (2) of 150ZK of Sales Tax Rules, 2006 as amended vide SRO 250(I)/2019 dated 26.02.2019.
11.	Ora-Tech System Pvt Ltd	NA	NA	Not responsive	A number of missing documents were requisitioned vide letter dated 2 <sup>nd</sup> October, 2019 latest by 1300 hours on 07.10.2019. Although company submitted some documents but has not submitted following four (04) mandatory documents within the given time:-  (a). Documents showing relevant experience in Track and Trace;  (b). Complete history of activities undertaken;  (c). Annex-2 additional technical requirements;  (d). Annex-5 Bidding process & evaluation criteria;

12.	Eagle Fly –Capital Services System	NA	NA	Not responsive	Consortium Agreement filed with the bid has three partners and none is registered/incorporated with SECP. In response to Board’s letter instead of submitting incorporation certificate of the existing partners, the company formed altogether a new consortium with a fourth partner, which is incorporated with SECP. New consortium agreement cannot be accepted under PPRA Rules, 2004 as it is changing the bid materially. Hence the bid cannot be considered.
13.	CRPT (MMT&T) Associates	NA	NA	Not responsive	After evaluation of the documents filed in respect of FBR’s letter dated 02.10.2019 as well as practical demonstration given by the company on 09.10.2019, the Licensing Committee has found that as per Part 2-A of Annex-5 to the Invitation for License (IFL)-Track and Trace System and in terms of Rule 150ZL(2)(b) of Sales Tax Rules, 2006 as amended vide SRO 250(I)/2019 dated 26.02.2019, they do not possess the requisite experience and capability (which carries 35 marks). As a result, the Licensing Committee has found that the company is <b>not technically qualified</b> .

**Lowest Evaluated Bidder:      National Radio Telecommunication Corporation (NRTC)**

11. Any other additional/supporting information, the procuring agency may like to share. This report is being issued on the basis of recommendations contained in Minutes of Meeting of the Licensing Committee held on 14<sup>th</sup> October, 2019 at FBR-HQs, Islamabad.

Signature.  14/10/2019

(TARIQ HUSSAIN SHAIKH)

PROJECT DIRECTOR(T&TS), FBR