

# EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: Finance Division
2. Method of Procurement: Single stage two envelop
3. Title of procurement: Floor Satanding Air-conditioners
4. Tender Inquiry No.: 1(3)Ser.I/2020-21
5. PPRA Ref. No.: TS428665E dated 17-08-2020
6. Date & Time of Bid Closing: September 3<sup>rd</sup> 2020 11:00 am
7. Date & Time of Bid Opening: September 3<sup>rd</sup> 2020 11:30 am
8. No. of Bids received: Four(04)
9. Criteria for Bid Evaluation: Annex-A
10. Details of Bid(s) Evaluation: Annex-B (Financial Evaluation)  
Annex-C (Technical Evaluation)

Name of Bidder	Marks		Evaluated Cost	Rule/ Regulation/SBD*/Policy/
	Technical (if applicable)	Financial (if applicable)		
M/s SK Traders, Rawalpindi	Qualified	-	1,490,954	Bid of M/s S.K Traders has been recommended by Purchase Committee as the lowest evaluated bid most conforming/ complying to the financial, technical evaluation criteria and other terms/ conditions of the bidding document.
M/s Afzal Corporation Islamabad	Qualified	-	1,808,440	2 <sup>nd</sup> Lowest Bidder.
M/s. The Imporium Alliance (Pvt) Ltd Islamabad.	Not Qualified	-	NA	M/s. The Imporium Alliance could not qualified the technical criteria.
M/s. Super tech Business System Islamabad.	NA	NA	NA	M/s. Super tech Business System which wrongly marked the envelop as technical bid instead of financial bid was rejected on the objection of other three firm.

Lowest Evaluated Bidder: M/s SK Traders,Rawalpindi

Signature: \_\_\_\_\_

Official Stamp: \_\_\_\_\_

\*Standard Bidding Documents (SBD).  
Islamabad

1 mot 610 P

230831

(A)

**Technical Evaluation Criteria:**

3- **Preliminary evaluation** (Initial Screening) of bids will be conducted on the basis of following parameters:

- v. The offered product must be compliant with the required specifications.
- vi. Respondent organization must have nationwide presence with a branch office in Islamabad/Rawalpindi.
- vii. Respondent organization should provide valid company registration certificate in order to prove that the company has been in business/operations for at least last five (5) years.
- viii. The respondent organization must be an Authorized Partner / Distributor / Manufacturer for the Air-Conditioners.

4- **Detailed evaluation** will be conducted for the firms which qualify the preliminary evaluation mentioned above.

- iii. In-depth analysis session including authenticity of product, information validity, quality & performance evaluation of equipment.
- iv. Purchase Committee will examine and verify the compliance with the required specification in demonstration session.



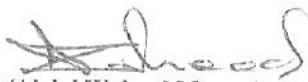
(B)

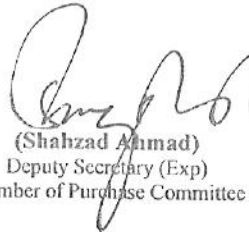
## FINANCIAL COMPARISON OF FIVE (4 TON) FLOOR STANDING AIR CONDITIONERS


Sr. #	Name of Firm	Product Type	Unit Price incl. GST & Installation	Total Price incl. GST & installation	Remarks
1	M/S. S.K Traders, Rawalpindi	PEL, PFSAC-48K ES INV (Heat & Cool), (4Ton)	Rs. 266,488.4	Rs. 1,332,442/-	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> lowest offer</li> <li>• May be recommended for purchase</li> </ul>
1.	M/s. Afzal Corporation Islamabad.	HAIER Heat & Cool, Floor Standing A/C 4.0 Ton HPU-48EDC	Rs. 316,490	Rs. 1,582,450/-	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> lowest offer</li> <li>• May be recommended for purchase</li> </ul>

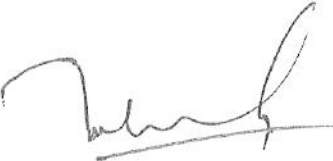
## FINANCIAL COMPARISON OF ONE (2 TON) FLOOR STANDING AIR CONDITIONER

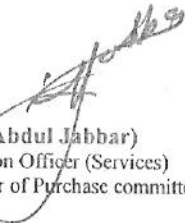
Sr. #	Name of Firm	Product Type	Unit Price incl. GST & Installation	Total Price incl. GST & installation	Remarks
2.	M/S. S.K Traders, Rawalpindi	PEL, FSAC-24K ES INV, 2Ton	Rs. 158,512/-	Rs. 158,512/-	<ul style="list-style-type: none"> <li>• 1<sup>st</sup> lowest offer</li> <li>• May be recommended for purchase</li> </ul>
3.	M/s. Afzal Corporation Islamabad.	HAIER, Heat & Cool 2.0 TonHPU-24HDZ	Rs. 225,990/-	Rs. 225,990/-	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> lowest offer</li> <li>• May be recommended for purchase</li> </ul>

  
 (Abdul Waheed Memon)  
 Deputy Secretary (HRM) Chairman  
 Purchase Committee

  
 (Shahzad Ahmad)  
 Deputy Secretary (Exp)  
 Member of Purchase Committee

  
 (Ahmed Nawaz Chohan)  
 Section Officer (B&A)  
 Member of Purchase Committee


  
 (Abdul Ghaffar Khan)  
 Section Officer (R-V)  
 Member of Purchase Committee

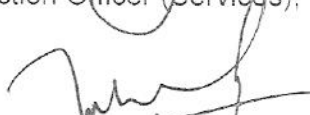
  
 (Abdul Jabbar)  
 Section Officer (Services)  
 Member of Purchase committee

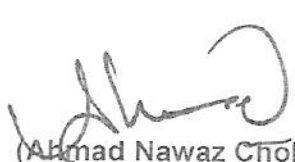
Subject: **MINUTES OF THE MEETING OF PURCHASE COMMITTEE FOR PURCHASE OF FLOOR-STANDING AIR-CONDITIONERS.**

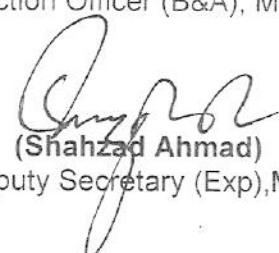
The Purchase Committee again met on 14-09-2020 at 3.00 pm for evaluation and opening of financial bids for purchase of five (05) 4 ton, Floor standing Air-conditioners and one (01) 2 ton floor standing air-conditioner.


2. Before opening of Financial proposals, the Purchase Committee discussed on technical proposals whereby all firms were requested to submit their experience required.
3. The Purchase Committee asked the firms to produce documentary proof of 5 years experience and authorization/Dealership certificates in next meeting which is held on 15-09-2020 at 3.00 pm.
4. Next meeting of Purchase Committee held on 15-09-2020 at 3.00 pm. The purchase Committee inspected the documentary proof experience/authorization /dealership certificate provided by the participating firms. The Committee accepted the experience/Dealership certificates of M/s. Afzal Corporation, Islamabad and M/s. SK Trader, Rawalpindi. The firm namely M/s. Imperium Alliance (Pvt) Ltd which could not provide valid authorization/dealership certificate and required experience was disqualified. The technical comparative statement is attached.
5. Financial bids of the two firms technically qualified were opened and signed by the members of Purchase Committee. Comparative statement of Financial bids is attached.
6. The Purchase Committee unanimously recommends that the firm namely M/s. SK Traders, Rawalpindi may be issued purchase /work order as per lowest quoted price.

  
(Abdul Jabbar)  
Section Officer (Services), Member

  
(Abdul Gaffar Khan)  
Section Officer (R-V), Member

  
(Ahmad Nawaz Chohan)  
Section Officer (B&A), Member

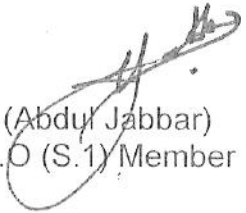
  
(Shahzad Ahmad)  
Deputy Secretary (Exp), Member

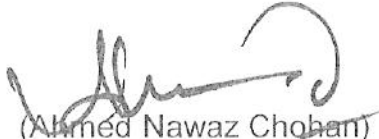
  
(Abdul Waheed Memon)  
Deputy Secretary (HR)/Chairman

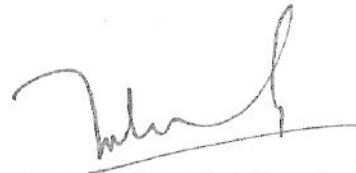
TECHNICAL COMPARATIVE STATEMENT REGARDING FLOOR STANDING AIR-ONDITIONERS

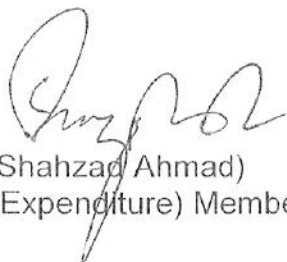
S.No	Technical Evaluation Criteria	M/s. Afzal Corporation, Islamabad	M/s. Imperium Alliance, Islamabad	M/s.S.K Traders, Rawalpindi
1	Compliant with the required specification	Yes	Yes	Yes
2	Nation Vide Presence	Yes	Yes	Yes
3	Experience	Yes	No	Yes
4	Authorized partner//Distributer/Manufacturer	Yes	No	Yes
	<b>Recommendations</b>	<b>Qualified</b>	<b>Not Qualified</b>	<b>Qualified</b>


**Note:** M/s. Imperium Alliance, Islamabad does not meet criteria at serial No.3&4.

  
(Abdul Jabbar)  
S.O (S.1) Member

  
(Ahmed Nawaz Chohan)  
S.O (B&A) Member

  
(Abdul Ghaffar Khan)  
S.O (Reg-V) Member

  
(Shahzad Ahmad)  
D.S (Expenditure) Member

  
(Abdul Waheed Memon)  
DS (HR) Chairman

Government of Pakistan  
Finance Division  
(Services-I Section)

\*\*\*

Subject:

**MINUTES OF THE MEETING OF PURCHASE COMMITTEE FOR PURCHASE OF FLOOR-STANDING AIR-CONDITIONERS.**

A Tender Notice for purchase of floor standing Air-conditioners was released by uploading on the websites of PPRA and Finance Division and published in two leading newspapers "The Pakistan Observer (English)" and "92 Roznama" (Urdu) of Rawalpindi/Islamabad on 15-08-2020 and 14-08-2020.


2. The last date of receipt of bids and opening of technical proposals was fixed on 3<sup>rd</sup> September, 2020. Four firms participated in the bids. However, firm namely M/s. Super Tech Business System which wrongly marked the envelop as technical bid instead of financial bid was rejected on the objection of other two firms. The technical proposals only of each bidder in presence of three (03) representatives of the firms have signed by the Committee members and Financial proposals were retained. Following members of Purchase Committee attended the meeting:-

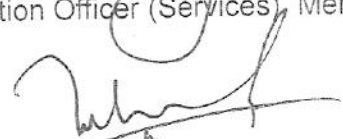
a)	Deputy Secretary (HR)	Chairman
b)	Deputy Secretary (Exp)	Member
c).	Section Officer (Reg-V)	Member
d).	Section Officer (B & A)	Member
e).	Section Officer (Services-I)	Member/Secretary

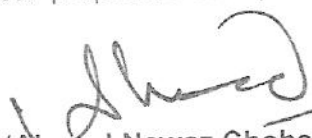
3. Representatives of the following firms attended the proceeding and signed the attendance sheet.

S. #	Name of Firms
1	M/S. Afzal Corporation, Islamabad
2	M/S.SK Traders Rawalpindi
3	M/S. The Imperium Alliance (Pvt) Ltd. Islamabad

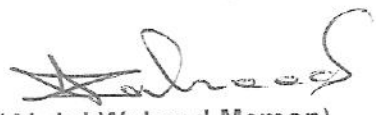
4. The Committee decided to evaluate the technical proposals and presenting the report in the next meeting on 14-09-2020.

  
(Abdul Jabbar)  
Section Officer (Services), Member

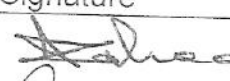
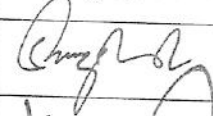
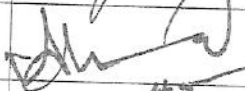

  
(Abdul Gaffar Khan)  
Section Officer (R-V), Member

  
(Ahmad Nawaz Chohan)  
Section Officer (B&A), Member

  
(Shahzad Ahmad)  
Deputy Secretary (Exp), Member

  
(Abdul Waheed Memon)  
Deputy Secretary (HR)/Chairman

Attendance Sheet  
Dated 03-09-2020

S. No	Name of Officer	Designation	Signature
1	Mr. Abdul Waheed Memon	DS (HR), Chairman Purchase Committee	
2	Mr. Shahzad Ahmed	DS (Expenditure) Member	
3	Mr. Ahmed Nawaz Chohan	SO (B&A) Member	
4	Mr. Abdul Jabbar	SO (Services) Member	
5	Mr. Abdul Ghaffar Khan	SO (R-V) Member	