



CANTONMENT BOARD FAISAL

Shahrah e Faisal Karachi, Postal Code 75350

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EVALUATION REPORT

(As per Rule 35 of PPRA rules, 2004)

1	Name of Procuring Agency	Cantonment Board Faisal
2	Method of Procurement	Unsolicited Proposal PPRA rule 37 A & Single stage two envelope PPRA rule 36 b
3	Title of the procurement	Procurement of conservancy vehicles / machinery and inhouse management of sanitation conservancy services.
4	Tender Inquiry No	PID K No 346/21 dated 11-08-2021
5	PPRA Ref No. (TSE):	TS 456852 E dated 05-08-2021 (Call for submission of Pre-Qualification Documents) TS 457259 E dated 10-08-2021 (Extension for submission of Pre-Qualification Documents) (Justification in para 14) TS 458509 E dated 30-08-2021 (Call for Submission of Technical & Financial Bid via PPRA rule 36 b)
6	Time of Technical & Financial Bids Opening	03-09-2021 TS 458509 E dated 30-08-2021
7	Time of Technical & Financial Bid Closing	03-09-2021 (Under PPRA clause 48 proceedings Suspended after Issuance of technical Evaluation bid and after redressal of grievances of by GRC; the financial bids were finalized
8	Time of Re Evaluation of Technical Bid	24-09-2021 (Justification in Para 14)
9	Time of Financial Bid Opening	27-09-2021 02:30 PM (Justification in para 14)
10	Time of Financial Bid Closing	27-09-2021 5:00 PM (Justification in para 14)
11	No of Bids Received	02 Nos 01 Bid from Unsolicited proposal 01 Bid Through Advertisement
12	Criteria for Bid Evaluation	As per Bidding Document
13	Details of Bids Evaluation	As below

Name of the bidder	Marks		Evaluated Cost		Rules/ Regulations/ SBD/ Policy/ Basis of Rejection/ Acceptance as per Rule 35 of PPRA rules, 2004
	Technical (If applicable)	Financial (If Applicable)	Million PKR		
M/S Master Motors Karachi	93	N/A	4 ton	6.40	PPRA rule 37 A & PPRA rule 36 (b) 5 percent extra marks given to the Unsolicited proposal initiator Master Motors Karachi.
			6 ton	6.60	
Lahore Central Motors	80	N/A	4 ton	5.00	Accepted under PPRA rule 36 (b)
			6 ton	5.375	

The Lowest Evaluated Bidder is Lahore central Motors. In both Categories of Garbage trucks.

14. Any other additional/ supporting information the procuring agency may like to share.

1. Proceedings of the procurement

- i. An unsolicited Proposal Received by the management for the provision of vehicles on easy payment schedule dated 07-07-2021.
- ii. Letter of advertisement sent to PID for publishing of advertisement on 5th August 2021 with opening time on 23-08-2021.
- iii. News Paper add sent to PPRa which was published with TS no 456852 E with Pre-Qualification documents submission closing time of 23-08-2021.
- iv. PID requested to remove the names of News Papers for which new draft letter was sent to PID that was published in news Paper on 11-08-2021 with Pre-Qualification documents submission closing time of 27-08-2021. While Notice in PPRa published for submission of Pre-Qualification extension time of 27-08-2021 with TS no 457259 E dated 10-08-2021 to meet the advertisement date as per news Papers.
- v. Pre-Qualified firms were notified via PPRa notice i.e TS No 458509E dated 30-08-2021 and Pre-Qualified Firms were asked to submit their Technical & Financial bids on 03-09-2021.

2. Redressal of grievances by the Grievance Redressal Committee (GRC)

- vi. On 03-09-2021 Technical evaluation was done in light of the criteria set in bidding document. Both Firms raised objections on marking of technical evaluation Report for which under PPRa clause 48 further proceedings were suspended and the case was forwarded to the grievance committee.
- vii. GRC found that No objection against eligibility parameters or evaluation criteria or any other terms set in bidding document were raised by any company before deadline of submission or during Pre-qualification and also after submission of the bids. Which was 30-08-2021 for prequalification and 03-09-2021 for Technical and Financial Evaluation.
- viii. The grievance committee investigated and decided the complaint with in 10 days of its recipient and opted to get second opinion from Bureau Veritas Pakistan (Karachi & Lahore), regarding the built-in features of the vehicles. And asked the both firms to submit the requisite details asked from the contractor till 16-09-2021.
- ix. Lahore central Motors submitted their reports on 16-09-2021 via Bureau veritas Lahore.
- x. Bureau veritas Karachi asked for extension in time which was forwarded by Master motors Karachi via their letter dated 16-09-2021.
- xi. Master motors Karachi submitted their report of Bureau veritas Karachi on 24-09-2021.
- xii. The grievance committee called the suppliers for Re-evaluation of technical bids on 24-09-2021.
- xiii. In light of the above circumstance the Grievance Committee opted to Re-evaluate technical Bid on 24-09-2021 in light of the report of Bureau veritas Pakistan and original submitted by the original Manufacturers of Both companies.
- xiv. The technical Evaluation report was finalized for Garbage disposal Vehicles which are as follow,

3. Technical Evaluation (24-09-2021 Friday)

S/No	Companies	M/S Ghandhara Industries Ltd		M/S Lahore Central Motors		M/S Work Truck Pvt Ltd		M/S Master Karachi Motors Pvt Ltd	
		4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons
	Vehicles load wise specs	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons
	Model/ Series	N/A	N/A	CHTC Kama 3041 P3	CHTC Kama 1060 D3	N/A	N/A	Fuso canter-II/ series not mentioned	Fuso Canter-II/ Series not mentioned
	Criteria of Marking								
1	Chases Specification	Absent		4/5	4/5	Absent		5/5	5/5
2	Specification & shelf life of tires provided		2.0/5	2.0/5	2.5/5		2.5/5		
3	Steering specifications		5/5	5/5	5/5		5/5		
4	Capacity Pay load		4/5	4/5	4/5		4/5		

S/No	Companies	M/S Ghandhara Industries (Pvt) Ltd		M/S Lahore Central (Pvt) Motors Ltd		M/S Work Truck (Pvt) Ltd		M/S Master Karachi Motors (Pvt) Ltd	
		4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons	4.0 Tons	6.0 Tons
Vehicles load wise specs									
Model/ Series		N/A	N/A	CHTC Kama 3041 P3	CHTC Kama 1060 D3	N/A	N/A	Fuso canter-II/ series Nil	Fuso Canter-II/ Series Nil
Criteria of Marking									
5	Body			4/5	4/5			4/5	4/5
6	Wheel Base			4/5	4/5			4/5	4/5
7	No of cylinders			4.5/5	4.5/5			5/5	5/5
8	Max engine output			4/5	4/5			5/5	5/5
9	Fuel tank capacity			4.5/5	4.5/5			5/5	5/5
10	Max graduality			4/5	4/5			5/5	5/5
11	No of wheels & gears			4/5	4/5			4.5/5	4.5/5
12	Overall length			4/5	4/5			4.5/5	4.5/5
13	Un laden curbed weight of original body			4/5	4/5			5/5	5/5
14	Type of gears and clutch plates etc			4/5	4/5			5/5	5/5
15	Certificate for metallurgical engineer regarding fabricated body for the alloy used and its tensile strength			10/10	10/10			10/10	10/10
16	Load bearing capacity and specification and made of hydraulic			4/5	4/5			4.5/5	4.5/5
17	Willing ness for delivery of vehicles on installments i.e., easy payment schedule without quoting of prices as it will be part of financial bid			10/10	10/10			10/10	10/10
18	Unsolicited Proposal			0/5	0/5			5/5	5/5*
Grand Total		Absent		80/100(Passed)		Absent		93/100 (Passed)	

- In light of PPRA rule 37 A 5 marks were awarded to Karachi Master motors during technical bid evaluation.

4. Financial Evaluation (27-09-2021 Monday)

The financial Bid were opened on 27-09-2021 which is as follow,

--P.T.O--

4.1. Per unit Quoted price of the vehicles as per bidding document

S/No	Vehicle Name	Vehicle carriage Capacity	Karachi Master Motors Unit Price	Lahore Central Motors Unit Price
1	Garbage truck	6 tons	6,600,000	5,375,000
2	Garbage truck	4 tons	6,400,000	5,000,000
3	Tractor auto Loader	395 HP	Not quoted	Not quoted
4	Tractor With Blade	395 HP	Not quoted	Not quoted
5	Tractor with Hydraulic trolley	395 HP	Not quoted	Not quoted
6	Tractor Mounted mechanical sweeper	395 HP	Not quoted	Not quoted

In Both Categories M/S Lahore Central Motors Won the Bid as depicted above being the lowest Bids in specified categories.

4.2. Estimated Maintenance Cost of Per vehicle Per Annum

S/No	Vehicle Name	Vehicle carriage Capacity	Karachi Master Motors Per unit per annum Maintenance Price for 2 years	Lahore Central Motors Per unit per annum Maintenance Price for 3 years
1	Garbage truck	6 tons	776,400	700,000
2	Garbage truck	4 tons	776,400	700,000
3	Tractor auto Loader	395 HP	Not quoted	Not quoted
4	Tractor With Blade	395 HP	Not quoted	Not quoted
5	Tractor with Hydraulic trolley	395 HP	Not quoted	Not quoted
6	Tractor Mounted mechanical sweeper	395 HP	Not quoted	Not quoted

In Both Categories M/S Lahore Central Motors Won the Bid as depicted above being the lowest Bids in specified categories.

5. Delivery Plan of vehicles of both Firms

The delivery and payment plan of both suppliers are as follow,

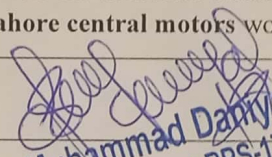
S/No	Installments i.e schedules	Company/ Suppliers			
		Karachi Master motors		Lahore Central Motors	
		Payment Schedule to be obliged by CBF	No of Vehicles to be delivers to be obliged by supplier	Payment Schedule to be obliged by CBF	Vehicles delivery schedule to be obliged by supplier
1	1 st	30% of quoted bid in advance in first payment		30% of quoted bid in advance in first payment	Whole lot of 20 vehicles to be delivered within 30 days after execution of the agreement
2	2 nd	10% of the quoted bid		10% of the quoted bid	N/A

3	3 rd	10 % of the quoted bid	Vehicles to be delivered into 3 installments 2 months after payment of advance and relevant installments.	10 % of the quoted bid	N/A
4	4 th	10 % of the quoted bid		10 % of the quoted bid	N/A
5	5 th	10 % of the quoted bid		10 % of the quoted bid	N/A
6	6 th	10 % of the quoted bid		10 % of the quoted bid	N/A
7	7 th	10 % of the quoted bid		10 % of the quoted bid	N/A
8	8 th	10 % of the quoted bid		10 % of the quoted bid	N/A
<i>Lahore Central Motors Won the Bid in Liu of schedule of delivery of vehicles while the payment schedule of both firms was same.</i>					

6. Negotiation with Unsolicited proposal initiator

Master motors Karachi was asked to meet the lowest bid of Lahore central motors along with schedule of delivery of Vehicles which they couldn't hence **Lahore central motors** won the bid.

Signature :


Muhammad Daniyal
 Horticulturist BPS-17
 Cantonment Board Faisal

Official :

On behalf of GRC committee.

* SBD Standard Bidding Document.