

TECHNICAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

- 1 Name of procuring Agency: Project Director/TS/PR/H.O: Office, Lahore
- 2 Method of Procurement: Single Stage Two Envelope Procedure as per rule 36(b)
- 3 Title of Procurement: Telecom System Equipment, System Engineering, ITC & Training.
- 4 Tender Inquiry No: 264-TS/38/PSDP/Pt-VIII/Pc-1/2023-2024
- 5 PPRA Ref. No. (TSE): TS526592E
- 6 Date & Time of Bid Closing: 20.12.2023 at 12:00 Hours
- 7 Date & Time of Bid Opening: 20-12-2023 at 12:30 Hours
- 8 No of Bids Received: Two
- 9 Criteria for bid Evaluation: Attached (Two)
- 10 Details of Bid(s) Evaluation: Attached (Fourteen)

Name of Bidder	Technical Marks Obtained	Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004
M/S. MULTITEK ENGINEERING (PVT) LTD.	82	The bid found responsive and technically qualified
M/S. HIGHRISE (PVT) LTD.	72	The bid found responsive and technically qualified



(Muhammad Nadeem Taj)

Project Director/Telecom System
Pakistan Railways HQ, Office Lahore
+92-42-99205858

Detail Evaluation Criteria of Eligibility and Qualification

S.NO	Category	Max Score	Highrise (Pvt) Ltd		Multitek Engineering Services (Pvt) Ltd	
			Comply	Marks Obtained	Comply	Marks Obtained
1	Experinace of Similar Projects	50	Yes	35	NO	45
2	Key Professional	25	Yes	12	Yes	12
3	Financial Soundness	25	Yes	25	Yes	25
	Total	100		72		82
	Responsive/ Non Responsive		RESPONSIVE		RESPONSIVE	

Note: Passing / Qualifying Score = 65


[Irshad Ul Haque]
 CSTE/Operations


[Suhail Iqbal Siddique]
 Director Procurement


[Ejaz Ahmed Bijrani]
 Director/IT(MIS)


[Muhammad Nadeem Taj]
 Project Director/TS

SN- 25/1

Evaluation Proforma of Financial Soundness (Max Score: 25)

S.NO	Average Annual Turnover	Given Marks	Highrise (Pvt) Ltd			Multitek Engineering Services (Pvt) Ltd		
			Comply	Marks Obtained	Remarks	Comply	Marks Obtained	Remarks
1	More than or equal to Pkr 500 millions	25	Yes	25	Marks given as per Provided Financial Turnover in compliance to PR requirements	yes	25	Marks given as per Provided Financial Turnover in compliance to PR requirements
2	More than or equal to Pkr 300 million but less than 500 million	15	-	-	-	-	-	-
3	More than or equal to Pkr 200 million but less than 300 million	10	-	-	-	-	-	-
4	Less than Rs. 200 million	5	-	-	-	-	-	-
	Total Marks	25		25			25	

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P.D/TS
P.D/Telecom System
P.R.H.Qrs Office, Lahore

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DIRECTOR

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Telecom Operations

SN-25/2

Evaluation Proforma for Key Professional Max score: 25

S.NO	Position	Number	Academic Qualification	Total Work Experience (Years)	Givens Score	Highrise (Pvt) Ltd			Multitek Engineering Services (Pvt) Ltd		
						Comply	Marks Obtained	Remarks	Comply	Marks Obtained	Remarks
1	Project Manager /Team Leader	1	Masters' degree in Business Management/ Project Management/ Engineering's	Min 5 years in the same role	10	No	0	Educational qualification Not Comply to PR requirements	Yes	10	Comply to PR requirements
2	Telecommunication Expert	2	Masters/ Bachelors' degree in Telecommunication Engineering	Min 7 years in the telecom sector	04	Yes	4	Comply to PR requirements	Yes	2	One Employee Qualification Comply to PR requirements
3	System Intergration Expert	2	Bachelors degree in Computer Science Software, Electronics	Min 3 years in same role	04	Yes	4	Comply to PR requirements	No	0	Educational qualification Not Comply to PR requirements
4	Contract management	1	Bachelor's degree in Business, law	Min 5 years in same role	03	No	0	Educational qualification Not Comply to PR requirements	No	0	Educational qualification Not Comply to PR requirements
5	Optical Fiber system Expert	1	Bachelors' degree in Electrical/Electronics/Telecom munication Engineering. Certification in OFC and allied system is considered	Min 5 Years	04	Yes	4	Comply to PR requirements	No	0	Educational qualification Not Comply to PR requirements
Total Marks					25		12			12	

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 Jitendra Haque
 Sr. Operations

DIRECTOR

P.D. Telecom System
 P.R.H.Qrs Office, Labort

SN-25/3

Evaluation Proforma for Work Experience Max score: 50

S.NO	Category	Given Score (in %) 50 marks	Highrise (Pvt) Ltd			Multitek Engineering Services (Pvt) Ltd		
			Comply	Marks Obtained	Remarks	Comply	Marks Obtained	Remarks
1	Experinace of One (01) Similar Assigements	40% (20)	Yes	20	01 similar project completion is provided by Bidder	yes	20	01 similar project completion is provided by Bidder
2	2nd Similar Assigements	30% (15)	Yes	15	2nd Similar project completion is provided.	yes	15	2nd Similar project completion is provided.
3	3rd Similar Assigements	20% (10)	No	--	--	yes	10	3rd Similar project completion is provided.
4	4th Similar Assigements	10% (05)	No	--	--	No	--	--
	Total	100% 50 marks		35			45	


 Ishad-ul-Haque
 CS/TE/Operations


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TECHNICAL EVALUATION REPORT.

Name	Initial Price		Multitek Price		Highrise (Pvt) Ltd Price		Technical Committee Remarks	Technical Committee Remarks
Totals								
1 SECTION I - INVITATION TO BID								
1.1 Invitation to bid are available in PDF and is downloadable. Bidders are requested to read through the instructions and bid accordingly. References								
2 SECTION II - INSTRUCTION TO BIDDERS								
2.1 INSTRUCTION TO BIDDERS (ITBs) Instruction to bidders are available in PDF and is downloadable. Bidders are requested to read through the instructions and bid accordingly. References								
3 Section IV - ELIGIBLE COUNTRIES								
3.1 Following countries are ineligible to participate in the procurement process:								
1. India								
2. Israel								
Ministry of Interior, Government of Pakistan has notified List of Business Friendly Countries (BVL), information can be accessed through following link: http://www.dgip.gov.pk/Files/Isa%20Categories.aspx#L								
4 Technical Envelope								
4.1 SECTION III - BID DATA SHEET (BDS)								
4.1.1 BID DATA SHEET (BDS) Bid data sheet is available in PDF and is downloadable. Bidders are requested to read through the instructions and bid accordingly. References								
4.1.2								

Complied

The completion of project will be

Complied

The completion of project will be

Complied

The completion of project will be

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The completion of project will be carried out 425 days after awarding the contract as per scope of work (define in the specifications part project scope on all the mentioned sites) in all aspects, including delivery of equipment, installation, testing and commissioning and supply of spares.	carried out 425 days after awarding the contract as per scope of work (define in the specifications part project scope on all the mentioned sites) in all aspects, including delivery of equipment, installation, testing and commissioning, testing an	carried out 425 days after awarding the contract as per scope of work (define in the specifications part project scope on all the mentioned sites) in all aspects, including delivery of equipment, installation, testing an	carried out 425 days after awarding the contract as per scope of work (define in the specifications part project scope on all the mentioned sites) in all aspects, including delivery of equipment, installation, testing an
<p>4.1.3 BDS 8 / ITB 8.5 Pre-bid meeting will be held on dated 7-12-2023 in the Conference Room No.1, Headquarters' Office, Pakistan Railway, Empress Road, Lahore, Pakistan at 11:15 am.</p>	Yes	Yes	Yes
<p>4.1.4 BDS 12 / ITB 11.1 (h) 4.1.4.1 Registration certificate with FBR 4.1.4.2 Registration certificate with SECP 4.1.4.3 Registration certificate with Pakistan Engineering Council (PEC) in C-2 category or above.</p>	<p>TaxPayer Registration Certificate NTN GST.pdf Certificate of Incorporation SECP.pdf PEC Registration Certificate.pdf</p>	<p>TaxPayer Registration Certificate NTN GST.pdf Certificate of Incorporation SECP.pdf PEC Registration Certificate.pdf</p>	<p>FBR Registration Certificate.pdf 7. SECP-Col.pdf PEC 2023-24.pdf</p>
<p>4.1.4.4 General Sales Tax registration certificate of Company. 4.1.4.5 National Tax registration certificate of company 4.1.4.6 Active Taxpayer List certificate 4.1.4.7 CNIC of authorized representative:</p>	<p>TaxPayer Registration Certificate NTN GST.pdf TaxPayer Registration Certificate NTN GST.pdf Active Taxpayer Profile Inquiry CNIC of Authorized Representative.jpg</p>	<p>TaxPayer Registration Certificate NTN GST.pdf TaxPayer Registration Certificate NTN GST.pdf Active Taxpayer Profile Inquiry CNIC of Authorized Representative.jpg</p>	<p>General Sales Tax registration certificate.pdf Tax Registration Certificate.pdf Active Taxpayer List certificate.pdf CNIC.pdf</p>



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<p>4.1.4.8 The electronic Technical Bids must be accompanied by a Bid Security of Rs. 4.0 million (Rupees Four Million only) in favor of F&CAO, Pakistan Railways in the form of a CDR or Bank Guarantee on the prescribed form provided in the Bidding Documents. In case of CDR / Bank Guarantee issued by a foreign bank then it must be duly counter guaranteed by a Scheduled Bank in Pakistan and submitted in the Project Directorate if Telecom systems, Pakistan Railways HQ's office, Lahore and the soft copy of CDR or Bank guarantee should be uploaded on SAP Ariba portal. References</p>	<p>CDR for Tender.pdf</p>	<p>Attached / Compiled The actual CDR is submitted in Project Director Office.</p>	<p>Bid Security of Rs. 4.0 million (Rupees Four Million only).pdf</p>	<p>Attached / Compiled. The actual CDR is submitted in Project Director Office.</p>
<p>4.1.4.9 Bids Securing Declaration:</p> <p>We, the bidder, declare that: We understand that, according to your conditions, Bids must be supported by a Bid Securing Declaration.</p> <p>We accept that we will be blacklisted and henceforth cross debarred for participating in respective category of public procurement proceedings for a period of (not more than) six months, if fail to abide with a bid securing declaration, however without indulging in corrupt and fraudulent practices, if we are in breach of our obligation(s) under the Bid conditions, because we:</p> <p>(a) have withdrawn or modified our Bid during the period of Bid Validity specified in the Form of Bid;</p> <p>(b) Disagreement to arithmetical correction made to the Bid price; or</p>	<p>Yes</p>	<p>Yes</p>	<p>Yes</p>	<p>Yes</p>

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P.R.H.Q's Office, Lahore

P.D/Telecom System
P.R.H.Q's Office, Lahore

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<p>(c) having been notified of the acceptance of our Bid by the Procuring Agency during the period of Bid Validity, (i) failure to sign the contract if required by Procuring Agency to do so or (ii) fail or refuse to furnish the Performance Security or to comply with any other condition precedent to signing the contract specified in the Bidding Documents.</p>					
<p>We understand this Bid Securing Declaration shall expire if we are not the successful Bidder, upon the earlier of (i) our receipt of your notification to us of the name of the successful Bidder; or (ii) twenty-eight (28) days after the expiration of our Bid.</p>					
<p>4.1.4.10 Technical literature/Brochure of offered equipment:</p>					
<p>4.1.4.11 Authorization letter of principle/Manufacturer:</p>	Yes	Attached / Complied	Technical literature Brochure of offered equipment.pdf Yes	4.1.4.10 Technical literature Brochure of offered equipment.rar Yes	Attached / Complied
<p>4.1.4.12 Please attach authorization certificate from the manufacturer authorized dealer of manufacturer in favor of bidder:</p>		Attached / Complied	Manufacturer_SIAE & Phonixtec_Eton_UPS_Authorization.pdf	Authority Letter Highrise.rar	Attached / Complied
<p>4.1.4.13 Any other document specified:</p>		Attached / Complied	Compliance Certificate Multitek & ISO Certificate Multitek.pdf Yes	Pakistan Railways - Technical Proposal - Integrated Infrastructure v2.0.pdf Yes	Attached / Complied
<p>4.1.5 BDS 20 / ITB 17.1 The Bid Validity period will be 90 days:</p>	Yes				
<p>4.1.6 BDS 40 / ITB 33.5(g)</p>	3 years				
<p>4.1.6.1 Warranty Certificate</p>	3 years	Complied		3 years	Complied
<p>The seller warranty that the stores will be in accordance with the particulars mentioned in the purchase order.</p>					
<p>The seller warrants that the stores will be brand new and free from defects in material and workmanship.</p>					

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ISMAIL KHAN
 Director

P.D/Telecom System
P.R.H.Qrs/Office, Lahore

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<p>The seller's obligation under the warranties expressed in sub-paragraphs (i) & (ii) above shall be limited to replacement FOR KARACHI Cantt free of cost stores which at the time of receipt by the consignee or under normal use and maintenance prove defective in material / workmanship or fail to comply with the required performance in the normal course of service. The warranty shall be valid for a period of _____ months from the date of supply or _____ months from the date put in service.</p>				
<p>4.1.6.2 I/We confirm buyer Warranty requirement</p>	<p>Yes</p>	<p>Yes</p>	<p>Attached / Complied</p>	<p>Attached / Complied</p>
<p>4.1.7 Clause 45 BDS No: 43.1 The Performance Security (or guarantee) shall be 05% to 10% of the value of Purchase order:</p>	<p>10%</p>	<p>10%</p>	<p>Litigation History.pdf</p>	<p>Litigation History.docx</p>
<p>4.1.8 Litigation History References</p>				
<p>4.2. EVALUATION CRITERIA</p>				
<p>4.2.1 Please find the attached Technical Evaluation Criteria. The Technical bids will be evaluate as per mentioned attached criteria, hence attach all the required documents as per mentioned eligibility and evaluation criteria. References</p>				
<p>4.2.2 Number of Similar assignment</p>	<p>Please Select Number of Years</p>	<p>Four Assignment</p>	<p>Attached / Complied Completion certificated are accepted.</p>	<p>Three Assignment Attached / Complied Completion certificated are accepted.</p>
<p>4.2.3 Please Attach Experience Certificate</p>		<p>Similar Projects Information Sheets & Completion Certificates.pdf More than or Equal to PKR 500 Million</p>	<p>Attached / Complied</p>	<p>4.2.3 Please Attach Experience Certificate.rar More than or Equal to PKR 500 Million</p>
<p>4.2.4 Financial Soundness:</p>	<p>Please Select</p>	<p>Financial Information Sheet & Financial Audits Reports 3 years.pdf</p>	<p>Attached / Complied</p>	<p>4. B-Financial Statements 2022.pdf Attached / Complied</p>
<p>4.2.5 Please Attach Financial Soundness Certificate:</p>				
<p>4.2.6 Key Professional</p>				

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P.R.H.Q's Office, Lahore

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4.2.6.1 Masters' degree in Business Management/ Project Management/ Engineering's		Yes	Complied	Yes	Not Complied. The educational qualification is not as per PR requirements.
4.2.6.2 Two Telecommunication Expert required with Masters' / Bachelors' degree in Telecomm/ication Engineering (Min 7 years in the same role);		Yes	Complied. One employee is as per PR requirements but the other educational qualification is not as per PR requirements.	Yes	Complied
4.2.6.3 Two System integration Expert required with Bachelors' degree in Computer Science, Software, Electronics (Min 3 years in the same role);		Yes	Not Complied. The educational qualification is not as per PR requirements.	Yes	Complied
4.2.6.4 One Contract Management Expert required with Bachelor's degree in Business, law (Min 5 years in the same role);		Yes	Not Complied. The educational qualification is not as per PR requirements.	Yes	Not Complied. The educational qualification is not as per PR requirements.
4.2.6.5 Optical fiber system Expert required with Bachelors' degree in Electricals/Electronics/Telecommunication Engineering. Certification in OFC and allied system is considered (Min 5 years in the same role);		Yes	Not Complied. The educational qualification is not as per PR requirements.	Yes	Complied
4.2.6.6 List of key professionals Attached Form: References		List_of_Key_Professionals & Cvs.pdf	Attached / Complied	List of Key Professionals.docx	Attached / Complied
4.3 SECTION 5 - BIDDER QUALIFICATION		Multitek Engineering & Services (Pvt.)		Highrise Private Limited	
4.3.1 Bidder's legal name:		Pakistan		Pakistan	
4.3.2 Bidder's country of constitution:		2016		2004	
4.3.3 Bidder's year of constitution:		H. # 385-B, Block-A1, Revenue Housing Society Lahore		Plot No.10, Sanitary Market, I-11/3, Islamabad, Ph: +92(51)4863931-32	
4.3.4 Bidder's legal address in country of constitution:		Certificate of Incorporation SECP.pdf	Attached/Complied	4.3.5 Registration with SECP.rar	Attached/Complied
4.3.5 : Registration with SECP:		TaxPayer Registration Certificate NTN GST.pdf	Attached/Complied	FBR Registration Certificate.pdf	Attached/Complied
4.3.6 : Registration with FBR:		PEC Registration Certificate.pdf	Attached / Complied.	PEC 2023-24 .pdf	Attached/Complied
4.3.7 : Registration with PEC in C2 category or above:	Ishad-ul-Haque CST/Operations				

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	Yes	Attached	No
4.3.8 Partnership in case of JV?	JV Agreement Multitek & Hytera.pdf	Attached	
4.3.9 Please Attach Partnership/JV Deed: References	Financial Information Sheet & Financial Audits Reports 3 years.pdf	Attached/Complied	4.3.16 Financial Information on attached Form.rar
4.3.10 Please attach turnout for the last three financial year:	Affidavit never Blacklisted Company, Individual & JV.pdf	Attached/Complied	Affidavit.pdf
4.3.11 Affidavit indicating that individual / party / firm / Company / Partner / Shareholder is never blacklisted by any Government Department or Bank.	Litigation History.pdf	Attached/Complied	Pending Litigation and Arbitration.docx
4.3.12 Pending Litigation and Arbitration: References	Sillar_Projects_Information_Sheets & Completion Certificates.pdf	Attached/Complied	4.3.13 Bidder's Experience of Similar Projects on.rar
4.3.13 Bidder's Experience of Similar Projects on Attached Form: References	List_of_key_professionals & Cvs.pdf	Attached/Complied	4.3.14 List of key professionals Attached Form.rar
4.3.14 List of key professionals Attached Form: References	Detail CV of proposed key Professional.pdf	Attached/Complied	4.3.15 Detail CV of proposed key Professional on attached Form.rar
4.3.15 Detail/CV of proposed key Professional on attached Form: References	Financial Information Sheet & Financial Audits Reports 3 years.pdf	Attached/Complied	4.3.16 Financial Information on attached Form.rar
4.3.16 Financial information on attached Form: References			
4.4 SECTION V - SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS			
4.4.1 Delivery Schedule/Period Already Indicated Above			
4.4.2 Delivery Terms Please see above.			
4.4.3			
Validity of Offer Already Indicated Above.			
4.4.4			
Schedule of Requirement Please see line item in Technical Envelope.			
4.4.5 Technical Specifications			
4.4.5.1 Appendices to Technical Specifications, the scope of project, Specifications of Equipment including network diagram and lists of Stations on which microwave and OFC installations has to be carried. References			

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P.R.H. Office, Lahore

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4.5 BDS 11 / ITB 11.2 (We/Supplier certifies that the offered material is as per Railway requirement and conforms to Pakistan Railway specifications)	Yes	Yes	Complied	Yes	Complied
4.6 Section VI - STANDARD FORMS (Single Stage Two Envelope Procedure)	Not Open	Not Open		N/A	
5 Financial Envelope	Not Open				
5.1 System Engineering					
Quantity	1				
Extended Price					
Savings					
5.2 Cost of provision of Micro wave radio link from Karachi city - Rohri - Multan - Lahore - Shabdara Bakh Jn. Section					
5.3 Cost of provision of interconnectivity with existing OFC from Karachi city - Rohri - Multan - Lahore - Shabdara Bakh Jn. Section					
5.4 Cost of Provision of 10 No's New Towers for Micro wave radio from Karachi city - Rohri - Multan - Lahore					
5.5 Cost of repair of 28 No's existing old Towers for Micro wave radio from Karachi city - Rohri - Multan - Lahore					
5.6 Cost of Station Master and Control office monitoring & supervisory system in Karachi, Sukkur, Multan & Lahore Divisions					
5.7 ITC Charges					
5.8 Training					
5.9 Training					
6 SECTION VII: GENERAL CONDITIONS OF THE CONTRACT (GCC)					
6.1 General conditions of the contracts (GCC) are available in PDF and is downloadable. Bidders are requested to read through the instructions and bid accordingly. References					
7 SECTION VIII: SPECIAL CONDITIONS OF THE CONTRACT (SCC)					
7.1 Particular/Special Condition of the Contract (SCC) including conditions of contract are available in PDF in attachments. References				S.	

(Signature)

DIRECTOR/IT

P.D/Telecom System
P.R.H.Q/6 Office, Lahore

(Signature)
S. H. Qureshi
S. H. Qureshi

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8. CONTRACT FORMS									
8.1	Please download the Contract Form attached as reference. References								
8.2	Please download the Performance Security (or guarantee) form attached as reference. References								
8.3	Please download the Integrity Pact attached as reference. References								

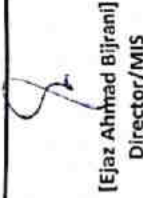
Note: Both Firms has qualify the Technical Evaluation.

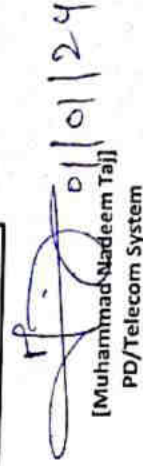
S.NO	Category	Max Score	Highrise (Pvt) Ltd		Multitek Engineering Services (Pvt) Ltd	
			Comply	Marks Obtained	Comply	Marks Obtained
1	Experinace of Similar Projects	50	Yes	35	NO	45
2	Key Professional	25	Yes	12	Yes	12
3	Financial Soundness	25	Yes	25	Yes	25
	Total	100		72		82
	Responsive/ Non Responsive		RESPONSIVE		RESPONSIVE	

Note: Passing / Qualifying Score = 65


[Irshad-ul-Haque]
CSTE/Operations


[Sohail Ahmad Siddiqui]
Director/Procurement


[Ejaz Ahmad Bijrani]
Director/MIS


[Muhammad Nadeem Taj]
PD/Telecom System

Note: The Technical evaluation has been carried out as per Evaluation criteria and marking has been carried out against Item No: 4.2.2, 4.2.3, 4.2.4, 4.2.5, 4.3.13, 4.3.14, 4.3.15 & 4.3.16. The detail marks sheet as per evaluation criteria is also attached.

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EVALUATION SUMMARY OF TECHNICAL SPECIFICATION OF TELECOMMUNICATION SYSTEM

S/No.	Description	M/s Higrise (Pvt) Ltd		M/s Multiteck Engineering (Pvt) Ltd	
		Compliance	Partially Compliance	Compliance	Partially Compliance
1	IP Microwave Radio modular type Link 1+0, High performance ACT, IP/Eth/E1/MPLS supported (OFC interface) 155+Mbps Through put (complete with IDU+ODU+Dish)	✓		✓	
2	Cabinets for Indoor MW IDU, UPS and battery etc.	✓		✓	
3	Transceiver, Single mode (1310 nm - 1550 nm, 30 Km)	✓		✓	
4	ODF & DDF and allied accessories SM loaded with SC Adapter & cord (with splicing & Termination)	✓		✓	
5	Event Logger and allied accessories	✓		✓	
6	IP Soft switch voice communication platform (1000 lines) & SE1 Interfacing facility	✓		✓	
7	Digital relay gateway	✓		✓	
8	Loop relay gateway	✓		✓	
9	Conventional Telephone	✓		✓	
10	Network Cabinet with accessories	✓		✓	
11	48 Port Industrial L3 ethernet switch H3C	✓		✓	
12	16 Port Industrial L3 ethernet switch	✓		✓	
13	PC attendant console	✓		✓	
14	UPS 3 KVA 12V, 100 AH dry battery Backup time 4 hours for Core network	✓		✓	
15	UPS 01 KVA 12V, 100 AH dry battery Backup time 4 hours for Core network	✓		✓	
16	NMS software with firewall & security system installation, configuration & execution	✓		✓	
17	Electrical work for stations	✓		✓	
18	IP phones with Built-in camera for video conferencing	✓		✓	
19	Photometry and radiometry apparatus	✓		✓	
20	SIP hardware device with NASH at controller boards for audio recording	✓		✓	
21	Supervisory system (Core -17, min 10th Gen, 16GB RAM, Hard Disk 10 TB) Including Video recording cards, server and software	✓		✓	


[Irshad Ul Haque]
 CSTE/Operations


[Sohail Iqbal Shadique]
 Director Procurement


[Ejaz Ahmed Bijrani]
 Director/IT(MIS)


[Muhammad Nadeem Taj]
 PD/Telecom System

01/10/24

SECTION-3 ELIGIBILITY AND QUALIFICATION CRITERIA (EQC)

Section-3: Eligibility and Qualification Criteria

1. General

This Section contains the criteria that the Employer shall use to evaluate Bids and qualify Bidders. No other criteria shall be used. The Bidder shall provide all the information requested in the Bidding Documents particularly in this section in the forms contained in Section-4. The information provided in the forms shall be substantiated with valid documentary evidences otherwise the requirement will not be considered as complied.

1.1 Eligibility of the Bidders

Eligibility of the Bidders shall be determined in accordance with ITB.3. The Technical Bids which will not meet the eligibility criteria shall be declared as non-responsive.

The Bidder shall provide requisite details using Forms Tech-1&Tech-2.

1.2 One Bid per Bidder

Each Bidder shall submit only one Bid either by himself, or as a partner in a Joint Venture. A Bidder who submits or participates in more than one Bid will be disqualified and the Bid submitted by him shall be declared as non-responsive.

1.3 Similar Project

For the purpose of comparison of previously completed projects by the Bidder, the Similar Project is defined as under:

“Similar Project” means a project of provision of ‘Hybrid Packet Integrated IP Microwave Radio Link’.

1.4 Mandatory Qualification Requirements

The Bidder must fulfill the following mandatory qualification requirements. In case the Bidder fails to fulfill these requirements, the Bid of such Bidder shall be declared as non-responsive.

1.4.1 Experience of executing Similar Projects

- (i) The Bidder (Any partner in case of JV) must have successfully completed at least One (01) Similar Project.

The Bidder shall provide details of work experience using Forms Tech-4.

1.4.2 Average Annual Turnover

- (i) The Bidder (Lead Partner in case of JV) must have average annual turnover of not less than Pak Rs. 200 million during last three years (calendar years or financial years).

- (ii) The Bidder must attach documentary evidence (Audited Financial

Statements) to establish that turnover of the Bidder's firm is in accordance with above requirement.
The Bidder shall provide requisite details using Form Tech-8.

1.5 Detailed Evaluation Criteria

The Employer shall evaluate the Technical Bids by applying the point system given in table below. The maximum Technical Score shall be 100. A Technical Bid shall be rejected as non-responsive if it fails to secure minimum qualifying score of overall Sixty-Five (65) points.

Sr. No.	Category	Max. Score
1	Experience of Similar Projects	50
2	Key Professionals	25
3	Financial Soundness	25
	Total	100

1.5.1 Work Experience (Max Score: 50)

- (i) Experience of One (01) Similar Assignments = 40%
- (ii) Second Assignment = 30%
- (iii) Third Assignment = 20%
- (iv) Fourth Assignment = 10%

For fulfillment of Mandatory Re-equipment, only project as defined in Similar Project under Clause 1.3, will be considered. However, for marking other than mandatory one Project, the projects of "Communication through Optical Fiber will also be acceptable".

- a) The Bidder shall provide details of work experience using Form Tech-4.
- b) Only completed Projects shall be considered for evaluation.
- c) In case of JV, projects completed only by the Lead Partner shall be considered.
- d) Documentary evidence of completion of Projects must be attached.

1.5.2 Key Professionals (Max Score: 25)

Key professionals shall be evaluated as under:

Sr. No.	Position	Number	Academic Qualification	Total Work Experience [years]	Score
1	Project Manager/Team Leader	1	Masters' degree in Business Management/ Project Management/ Engineering's	Min 5 years in the same role	10
2	Telecommunication Expert	2	Masters'/ Bachelors' degree in Telecommunication Engineering	Min 7 years in the telecom sector	4
3	System Integration Expert	2	Bachelors' degree in Computer Science, Software, Electronics	Min 3 years in same role	4

Sr. No.	Position	Number	Academic Qualification	Total Work Experience [years]	Score
4	Contract Management Expert	1	Bachelor's degree in Business, law	Min 5 years in same role	3
5	Optical fiber system Expert	1	Bachelors' degree in Electrical/Electronics/Telecommunication Engineering. Certification in OFC and allied system is considered	Min 5 years	4

The Bidder shall provide details of proposed personnel using Forms Tech-5& Tech-6.

Note: Bidders can quote equivalent or other relevant degree of the professionals as per norms of the country from where such degree has been obtained and it would be considered for acceptance if found appropriate.

1.5.3 Financial Soundness (Max Score: 25)

(i) Average Annual Turnover

Sr.	Average Annual Turnover	Score
1	More than or equal to PKR 500 million	25
2	More than or equal to PKR 300 million but less than 500 million	20
3	More than or equal to Pak Rs. 200 million but less than Rs. 300 million.	15
4	Less than Rs. 200 million	05

The Bidder shall provide requisite details using Form Tech-7.