

EVALUATION REPORT (As Per Rule 35 of PP Rules. 2004)

1	Name of Procuring Agency:	Pakistan International Airlines
2	Method of Procurement:	Open Competitive Bidding (Single Stage Single Envelope)
3	Title of Procurement:	Dry Lease of Up to Three (03) Narrow Body Twin Jet Aircraft
4	Tender Inquiry No.:	CDD/Lease/Narrow Body/Oct-2019
5	PPRA Ref. No. (TSE):	TS402748E
6	Date & Time of Bid Closing:	13th Nov 2019, 1500 Hours
7	Date & Time of Bid Opening:	13th Nov 2019, 1600 Hours
8	No. of Bids Received:	38 (Thirty eight)
9	Criteria for Bid Evaluation:	Technical and Financial (as specified in tender)
10	Details of Bid(s) Evaluation:	Given below:

S.NO.	Name of Bidder	Aircraft Type	Aircraft MSN	Marks			Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004
				Technical	Financial	Total	
A320 Family Aircraft with CFM Engines							
1	GECAS	A320-200	2212	35.79	50.00	85.79	Accepted
2	GECAS	A320-200	2274	35.79	50.00	85.79	
3	GECAS	A320-200	2155	34.74	50.00	84.74	
4	ALAFCO	A320-200	4135	37.89	44.98	82.87	
5	ALAFCO	A320-200	4519	36.05	44.98	81.03	
6	ALAFCO	A320-200	4484	36.05	44.98	81.03	
7	DAE	A320-200	2695	23.42	45.98	69.40	
8	Goshawk	A320-200	3596	26.58	42.34	68.92	
9	Castlelake	A320-200	3563	32.37	34.65	67.02	
10	Castlelake	A320-200	3666	32.37	34.65	67.02	
Average for top three A320 Type Aircraft with CFM Engine						85.44	
Boeing 737Max							
1	BOC	B737-Max	TBD	34.74	41.76	76.49	Accepted
2	BOC	B737-Max	TBD	34.74	41.76	76.49	
3	BOC	B737-Max	TBD	34.74	41.76	76.49	
Average for top three for Boeing 737 Max Aircraft						76.49	
A320 Family Aircraft with IAE Engines							
1	SCB	A321-200	3645	23.42	41.67	65.09	Accepted
2	AirCastle	A320-200	4312	23.68	32.06	55.75	
3	AirCastle	A320-200	4008	22.89	32.06	54.96	
4	AirCastle	A320-200	3437	21.84	32.06	53.91	
5	Castlelake	A320-200	4130	17.37	34.65	52.02	
6	Castlelake	A320-200	4110	16.84	34.65	51.50	
Average for top three A320 Type Aircraft with IAE Engine						58.60	

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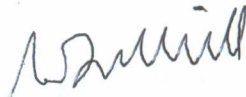
S.NO.	Name of Bidder	Aircraft Type	Aircraft MSN	Marks			Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004
				Technical	Financial	Total	
Disqualified/Withdrawn							
1	AirCastle	A320-200	4113				Not meeting tender criteria
2	AirCastle	A320-200	4156				Not meeting tender criteria
3	AirCastle	A320-200	4216				Not meeting tender criteria
4	CDB	A320-200	4488				Not meeting tender criteria
5	CDB	A320-200	4506				Not meeting tender criteria
6	SCB	A320-200	3674				Not meeting tender criteria
7	SMBC	A320-200	3626				Not meeting tender criteria
8	MIA	A320-200	3087				Not meeting tender criteria
9	MIA	A320-200	3187				Not meeting tender criteria
10	MIA	A320-200	4135				Not meeting tender criteria
11	MIA	A320-200	4376				Not meeting tender criteria
12	MIA	A320-200	4349				Not meeting tender criteria
13	MIA	A320-200	4357				Not meeting tender criteria
14	Aercap	A320-200	3545				Withdrawn by lessor
15	Aercap	A320-200	3574				Withdrawn by lessor
16	ACG	A320-200	1887				Withdrawn by lessor
17	ACG	A320-200	1972				Withdrawn by lessor
18	Carlyle	A320-200	1881				Withdrawn by lessor
19	Carlyle	A320-200	1921				Withdrawn by lessor

Lowest Evaluated Bidders:
GECAS

11 Any other additional / supporting information, the procuring agency may like to share;

Not Applicable

Signature:



Official Stamp:

MUHAMMAD ZAHID SHARIF
Dy. General Manager Fleet Planning
Corporate Development Department
Pakistan International Airlines
Karachi

*Standard Bidding Documents (SBD).