

## EVALUATION REPORT (As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: Bureau of Emigration & Overseas Employment
2. Method of Procurement: Single Stage Single Envelop
3. Title of Procurement: Renewal of 09 FortiGate Firewalls & Provision of Softwares
4. Tender Inquiry No: BE(IT)50(1)2018-2022-23
5. PPRA Ref. No. (TSE): TS495561E
6. Date & Time of Bid Closing: 01-12-2022 at 11:30 AM.
7. Date & Time of Bid Opening: 01-12-2022 at 02-30 PM.
8. No. of Bids Received: Five (05)
9. Criteria of Bid Evaluation:

### Mandatory Eligibility Criteria.

Technical proposal must contain following documents. Preliminary scrutiny (initial Screening) of technical bids will be done on the basis of following parameters which are pre-requisites, non-compliance of any of the following clause shall disqualify the vendor straight away.

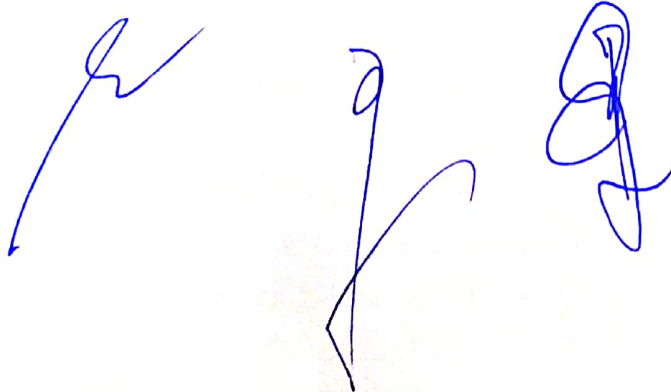
*(Technical Proposal must contain following document)*

- i. Company Profile / Brochures. (For all Lots)
- ii. Bidder must have valid NTN & GST. (Copies of valid NTN, Income / Sales Tax registration certificates and ATL must be attached). (For all Lots)
- iii. Client List and other relevant documents. (Only for Lot # 01)
- iv. Bidders should have service/support mechanism. (Provide list & CVs of technical staff). Bidders should have verifiable presence/support/branch offices in Major cities (i.e; Islamabad, Lahore, Peshawar & Karachi) to provide technical support. (Only for Lot # 01)
- v. Bidders must have experience and documented track of at least 10 (ten) similar assignments, for provision of technical support for Network and Security product line. (Only for Lot # 01)
- vi. Manufacture Authorization Letter or Manufacture Authorization Form. (Only for Lot # 01)
- vii. Affidavit (on stamp paper) that the Company is never ever blacklisted nor in litigation with any Government / Non-Government department in Pakistan. (For all Lots)
- viii. Financial soundness of the company (Minimum 5 Million). Provide Bank letter/Statement confirming annual turn-over. (Only for Lot # 01)
- ix. Copy of Bid Bond (Earnest Money) has to be attached with the technical bid. **(Hide the amount when attached with Technical Bid). Original Bank Draft is to be attached with the financial bid.** (For all Lots)

**Note:** All documents should be properly signed and stamped. Documentary proof for all above requirements is a mandatory requirement, noncompliance will lead to disqualification

### EVALUATION CRITERIA

The work will be awarded to the lowest quoted bidder who fulfills the above Mandatory Eligibility Criteria.



10. Details of Bids Evaluation: (For Lot No. 01)

S. #	Mandatory Eligibility Criteria (Lot No. 01)	M/s. MegaPlus	M/s. ORBIN	M/s. A Hamson	M/s. Arwen Tech.
1.	Company Profile / Brochures.	Yes	Yes		
2.	Bidder must have valid NTN & GST. (Copies of valid NTN, Income / Sales Tax registration certificates and ATL must be attached).	Yes	Yes		
3.	Client List and other relevant documents.	Yes	Yes		
4.	Bidders should have service/support mechanism. (Provide list & CVs of technical staff). Bidders should have verifiable presence/support/branch offices in Major cities (i.e; Islamabad, Lahore, Peshawar & Karachi) to provide technical support.	Yes	Yes		
5.	Bidders must have experience and documented track of at least 10 (ten) similar assignments, for provision of technical support for Network and Security product line.	Yes	Yes		
6.	Manufacture Authorization Letter or Manufacture Authorization Form.	Yes	Yes		
7.	Affidavit (on stamp paper) that the Company is never ever blacklisted nor in litigation with any Government / Non-Government department in Pakistan.	Yes	Yes (Not Signed/Stamped)		
8.	Financial soundness of the company (Minimum 05 Million). Provide bank letter / statement confirming annual turn-over.	Yes	Yes		
9.	Copy of Bid Bond (Earnest Money) has to be attached with the technical bid. (Hide the amount when attached with Technical Bid). Original Bank Draft is to be attached with the financial bid.	Yes	Yes	No (Amount disclosed)	No (Amount disclosed)
<b>Final Status</b>		<b>Qualified</b>	<b>Qualified</b>	<b>Disqualified</b>	<b>Disqualified</b>


Financial proposals of the both qualified bidders were opened in presence of their representatives by the Purchase Committee on the same day. Summary of the financial proposals is given below:

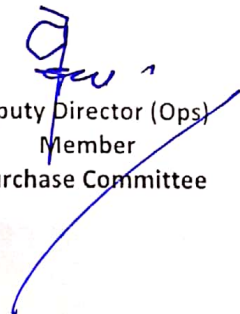
1	2	3	4	5	6
Name of Firm	Description	Qty	Unit Price (Rs.)	Total Price with GST (Rs.)	Remarks
M/s. ORBIN	FC-10-FG1HE-950-02-12 FortiGate-100E 1 Year Unified (UTM) Protection (24 x 7) FortiCare plus Application Control, IPS, Web Filtering, Antispam & FortiCare Premium	1	335,545/- (Including G.S.T)	1,208,660/-	1st Lowest
	FortiGate-60E 1 Year Unified (UTM) Protection (24 x 7) FortiCare plus Application Control, IPS, Web Filtering, Antispam & FortiCare Premium	8	107,042/- X 7= 505,925 (Including G.S.T)		
	FortiGate-100E 1 Year Unified (UTM) Protection (24 x 7) FortiCare plus Application Control, IPS, Web Filtering, Antispam & FortiCare Premium	1	538,800/- (With G.S.T)		


**For Lot No. 02:** Only One (01) Firm / Company i.e. M/s. Data Hawk Enterprises participated and stood disqualified in Mandatory Eligibility Criteria. Detailed Evaluation Sheet duly signed by the Purchase Committee is enclosed and the summary of the same is produced below:


Sr.#	Mandatory Eligibility Criteria	M/s. Data Hawk Enterprises
1.	Company Profile / Brochures.	
2.	Bidder must have valid NTN & GST. (Copies of valid NTN, Income / Sales Tax registration certificates and ATL must be attached).	
3.	Affidavit (on stamp paper) that the Company is never ever blacklisted nor in litigation with any Government / Non-Government department in Pakistan.	
4.	Copy of Bid Bond (Earnest Money) has to be attached with the technical bid. (Hide the amount when attached with Technical Bid). Original Bank Draft is to be attached with the financial bid.	No (Amount disclosed)
	<b>Final Status</b>	<b>Disqualified</b>


11. Keeping in view the results of mandatory eligibility criteria of technical & financial proposal, the Purchase Committee unanimously declared M/s. ORBIN the 1<sup>st</sup> lowest evaluated Bidder for the Lot No. 01 and no bidder stood qualified for the Lot No. 02 against Tender "Renewal of 09 FortiGate Firewalls Licenses/Subscriptions with S.L.A & Provision of Softwares for official use".

  
Deputy Director (I.T)  
Member  
Purchase Committee

  
Deputy Director (Ops)  
Member  
Purchase Committee

  
Asst. Director (Coord)  
Member  
Purchase Committee

  
Assistant Director (Ops)  
Secretary/Member  
Purchase Committee

  
Director (Coord. / Tower)  
Chairman  
Purchase Committee