

# FINAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: PAKISTAN NATIONAL SHIPPING CORPORATION
2. Method of Procurement: SINGLE STAGE – ONE ENVELOPE PROCEDURE  
PPRA 2004 CLAUSE 36(a)
3. Title of Procurement: TENDER FOR ALL TYPE OF MARINE FUEL OILS ANALYSIS AT  
INTERNATIONAL PORTS FOR PNSC'S MANAGED VESSELS FOR  
THE PERIOD OF ONE YEAR
4. Tender Inquiry No.: PRCD/BS/FOA/2022/184
5. PPRA Ref. No. (TSE): TS497332E
6. Date & Time of Bid Closing: 12/01/2023 – 1500 HOURS PST
7. Date & Time of Bid Opening: 12/01/2023 – 1530 HOURS PST
8. No. of Bids Received: SIX (06)
9. Criteria for Bid Evaluation: MOST ADVANTAGEOUS BID
10. Details of Bid(s) Evaluation: DETAILS AS TABULATED HEREUNDER

Name of Bidder	Annual Estimated Cost \$	Rank	Reason of Dis-Qualification	Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules, 2004.
M/s. VISWA Group	17,085.00	1 <sup>st</sup> Lowest	-	Fulfilled tender documents criteria
M/s. Lloyd's Register EMEA	18,928.00	2 <sup>nd</sup> Lowest	-	Fulfilled tender documents criteria
M/s. Tribocare FZC	19,040.00	3 <sup>rd</sup> Lowest	-	Fulfilled tender documents criteria
M/s. Intertek Lintec	20,519.00	4 <sup>th</sup> Lowest	-	Fulfilled tender documents criteria
M/s. SGS	22,400.00	5 <sup>th</sup> Lowest	-	Fulfilled tender documents criteria
M/s. Geo-Chem Middle East	28,760.00	6 <sup>th</sup> Lowest	-	Fulfilled tender documents criteria

**Most Advantageous Bidder (Lowest Financial + Fulfilled Tender Documents Criteria):** M/s. VISWA Group

11. Any other additional/supporting information, the procuring agency may like to share: Comparative Report Attached

Signature: \_\_\_\_\_



Official Stamp: \_\_\_\_\_



TENDER FOR ALL TYPES OF MARINE FUEL OILS ANALYSIS AT INTERNATIONAL PORTS FOR A PERIOD OF ONE (1) YEAR

FOA - Eligibility Criteria:  
Tender opened on 12th January 2023

Tender No. PRCD/BS/FOA/2022/184

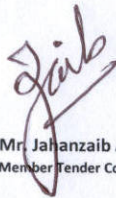
		TESTS QUOTATION					
		1	2	3	4	5	6
Sr. No.	TEST	M/S. GEO-CHEM MIDDLE EAST	M/S. LLOYD'S REGISTER EMEA	M/S. VISWA GROUP	M/S. SGS	M/S. TRIBOCARE FZC	M/S. INTERTEK LINTEC
<b>1st Stage Analysis</b>							
		Sample Charges	Sample Charges	Sample Charges	Sample Charges	Sample Charges	Sample Charges
a	VLSFO Per Sample	\$250.00	\$169.00	\$150.00	\$200.00	\$170.00	\$162.00
	HISTORICAL DATA PER YEAR 07 January 2022 to 08 January 2023	93.00	93.00	93.00	93.00	93.00	93.00
b	LSMGO Per Sample	\$290.00	\$169.00	\$165.00	\$200.00	\$170.00	\$287.00
	HISTORICAL DATA PER YEAR 07 January 2022 to 08 January 2023	19.00	19.00	19.00	19.00	19.00	19.00
<b>VLSFO + LSMGO Per Year Cost</b>		<b>\$28,760.00</b>	<b>\$18,928.00</b>	<b>\$17,085.00</b>	<b>\$22,400.00</b>	<b>\$19,040.00</b>	<b>\$20,519.00</b>
<b>2nd Stage Analysis</b>							
1	Asphaltene	\$75.00	\$95.00	\$60.00	\$75.00	\$60.00	\$125.00
2	Reserve Stability Number	\$100.00	\$395.00	\$150.00	\$395.00	\$150.00	\$200.00
3	GCMS Screening (Headspace)	\$200.00	\$40.00	\$50.00	\$50.00	\$100.00	\$40.00
4	Xylene Equivalent Test	\$140.00	\$125.00	\$100.00	\$75.00	\$150.00	\$375.00
5	Stability Spot Test	\$80.00	\$30.00	\$50.00	\$50.00	\$20.00	\$50.00
6	Toulene Insolubles Test	\$22.00	Included at no extra cost	\$50.00	\$75.00	\$150.00	\$150.00
7	PH	\$10.00	\$25.00	\$440.00	\$25.00	\$20.00	\$440.00
8	Lubricity Test for Distillate Fuel	\$300.00	\$200.00	\$120.00	\$150.00	\$200.00	\$170.00
9	Full GCMS CRA	\$200.00	\$570.00	\$775.00	\$650.00	\$600.00	\$750.00
10	FTIR Analysis	\$41.00	\$40.00	\$275.00	\$150.00	\$100.00	\$150.00
11	Sediment & Wax Precipitation Point Test	\$50.00	\$95.00	\$275.00	\$275.00	\$60.00	\$475.00
<b>Other Tests Basis 1 Sample</b>		<b>\$1,218.00</b>	<b>\$1,615.00</b>	<b>\$2,345.00</b>	<b>\$1,970.00</b>	<b>\$1,610.00</b>	<b>\$2,925.00</b>
<b>Grand Total/Year</b>		<b>\$29,978.00</b>	<b>\$20,543.00</b>	<b>\$19,430.00</b>	<b>\$24,370.00</b>	<b>\$20,650.00</b>	<b>\$23,444.00</b>
<b>Rank</b>		<b>6th Lowest</b>	<b>2nd Lowest</b>	<b>1st Lowest</b>	<b>5th Lowest</b>	<b>3rd Lowest</b>	<b>4th Lowest</b>
<b>Remarks</b>		<b>Qualified</b>	<b>Qualified</b>	<b>Qualified</b>	<b>Qualified</b>	<b>Qualified</b>	<b>Qualified</b>

Note: E&OE

- a) OFAC (Office of Foreign Asset Control), we have used in order to check international sanctions on bidders.
- b) All participants are leading industry companies on worldwide basis and they are qualified/fulfilled PNSC criteria/requirement as per tender documents.
- c) M/s. SGS did not quoted rates for tests as per 2nd stage analysis i.e. Reserve Stability Number, FTIR Analysis and Sediment & Wax Precipitation point test therefore highest quoted rates has been taken for calculation purpose.
- d) M/s. VISWA Group has also not quoted rate for test as per 2nd stage analysis i.e. PH test therefore highest quoted rate has been taken for calculation purpose and still stable as lowest bidder.
- e) We have calculated total cost on the basis of within 1 year historical data and tests were performed from January 2022 to January 2023.
- f) The tender committee unanimously recommended to award contract to the lowest bidder M/s. VISWA Group.




Mr. M. Jahanagir Khan  
Member Tender Committee



Mr. Jahanzaib Arfeen  
Member Tender Committee



Mr. Khurram Shahzad  
Member Tender Committee



Mr. Irfan Mahmood Shaikh  
Chairman Tender Committee