



A. INVITATION TO BID

**[AUTHORIZED VENDORS FOR INSTALLATION AND MAINTENANCE OF PRODUCTION COUNTING SYSTEM IN BEVERAGES SECTOR
(Three years from authorization)]**

1. The Federal Board of Revenue (FBR) invites sealed bids from eligible vendors, registered with PPRA on E-PADS as vendors and with Income Tax and Sales Tax Departments, and included in Active Taxpayer's List of FBR, for the deployment of a production counting solution across the beverage industry in Pakistan. The vendors are required to submit their proposals for a production count solution (e.g. Barcode Scanning – detailed in RFP, Video Analytics or Image Based Recognition – detailed in Annexure A), provided it meets both the Technical and Proof of Concept (POC) evaluation criteria (including preferable accuracy of 99% with a minimum requirement of 95%) defined in Section V – Scope of Work and is cost-effective.
2. Bidding documents are available on e-PADS and FBR/PPRA Websites i.e. <https://www.ppra.gov.pk> & <https://www.fbr.gov.pk/> and can be downloaded free of cost. Encrypted electronic bids duly completed and in conformity with Bidding Documents must be submitted online on e-Pak Acquisition and Disposal System (e-PADS) website till **11 AM - 27th April 2025**.
3. The instant procurement for authorized vendors is being carried out under PPRA Ordinance, 2002 (including Section 2(l)) read with Public Procurement Rules, 2004. Procurement structure has been designed keeping in view Rule 4 and other relevant provisions under PPR, 2004 including but not limited to provisions as referred at Rule 15, Rule 21, Rule 29 and the rules connected thereto. The translation of the relevant provisions of PPR, 2004 into procurement design/structure has been made part of the instant bidding document.
4. The procurement shall be carried out in accordance with PPRA's Two-Stage Bidding Procedure:
 - a. **Stage 1:** Bidders shall submit a technical proposal, including the indicative price per installation point and breakdown of price per component, which will be evaluated based on the Technical Evaluation Criteria defined in Section V. Successful bidders will be required to conduct a POC which will be evaluated based on POC Evaluation Criteria defined in Section V. Afterwards, FBR will conduct a Bidders Conference to discuss all solutions and their feasibility of implementation. Post the Bidders Conference, FBR will, at its discretion, finalize a specific production counting solution for implementation. A revised RFP with FBR's finalized solution will be circulated with all bidders after the Bidders Conference.
 - b. **Stage 2:** All eligible bidders will be required to submit a technical proposal, including the indicative price per installation point and breakdown of price per component, and conduct a POC test for the solution finalized by FBR. Upon evaluation, FBR will shortlist successful bidders and issue authorization.
5. A pre-bid meeting and Bidders Conference will take place as per the following details:

- a. Pre-bid meeting, to clarify vendor queries, will take place before bid submission on **10 AM on 12th April 2025 in Room 358, 3rd Floor, FBR House, Constitution Avenue, G-5, Islamabad.**
The bidders who wish to join the meeting virtually can join by using the following link [Meeting Link: <https://vlc.fbr.gov.pk/meeting/> Meeting ID: 518518 Password: 518 Date: 12-04-2025 Time: 10am]
 - b. Bidders Conference, to discuss technical details of all proposed solutions with all bidders, will take place after bid submission on **10 AM on 13th May in Room 358, 3rd Floor, FBR House, Constitution Avenue, G-5, Islamabad.**
The conference will be conducted before the finalization of solution by FBR.
6. The original bid along with 2 copies, properly filled in, and enclosed in sealed envelopes must be delivered to the address, **Room 506, Fifth Floor, Floor, FBR House, Constitution Avenue, G-5, Islamabad**, at or before **11 AM by 27th April 2025**. The bids shall be opened promptly thereafter in public and in the presence of bidders' representatives who choose to attend in the opening in the Room 358, 3rd Floor, FBR House, Constitution Avenue, G-5, Islamabad.
 7. All bids must be accompanied by a Bid Security amounting *PKR. 1,000,000 (One million Only)*, or freely convertible currencies in case of foreign Bidders in an acceptable form
 8. Interested eligible bidders may request for further information/clarification by email at hasham.malik@fbr.gov.pk during official business days and timings, within Seven (07) days before the proposal submission deadline.
 9. In case opening date(s) is declared as a Public Holiday by the Government, the next working date shall be deemed to be the date for submission and opening of tender(s) at the same time and place. FBR may reject all bids at any time prior to the acceptance of a bid by invoking rule 33 of Public Procurement Rule (PPR), 2004. Additionally, bids will not be entertained if not submitted via E-Pads

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