

Tender No: FSD-24010048

Dated. 02th July, 2024

Tender Cost (Pay Order) PKR: 10,000.00

Earnest Money (Pay Order) PKR: 100, 000.00

INVITATION TO BID

1. Pakistan International Airline (PIA) invites quotations through E-PADS along with sealed bids from renowned (Eligibility as per tender documents) Vendors “Single Stage Two Sealed Envelope Basis” for supply of Dishwashing Liquid [Annual].
2. Bidding documents containing detail terms and conditions, etc. which are available at electronically and can be downloaded from following:
3. PIACL Website: <https://www.piac.com.pk/corporate/sales- procurement/tenders>
4. PPRA Website: <https://www.ppra.org.pk/active-tenders>
5. E-PADS-PPRA website: <https://www.eprocure.gov.pk> under Supplier Login
6. Bids should be submitted electronically through E-PADS .
Please Note: Manual submission of bid without E-PADS is NOT allowed.
7. The bids must be prepared in accordance with the instruction in the bidding documents and must submit by **22-07-2024 at 10:30 AM**. Bids will be opened on the same day at 11:00 AM
8. Hard Copy of bid along with Original Bid Security instrument **MUST BE** submit to the under signed before deadline of the bid.

Pakistan International Airlines

Purchases Flight Kitchen Section

1st Floor, Supply Chain Management Department Building,

[PIACL], Head Office Karachi Airport-75200 Pakistan

Tel: +92-21-99045668 / 5379, Fax: +92-21-34570120

E-mail. dgmpe@piac.aero / khijzpk@piac.aero / spo.fk@piac.aero

Website: <http://web.piac.com.pk/>

Instructions to Bidders [Must Read Carefully]

After Submission of bids through E-PADS, following evidences are required:

- E-PADS Reference _____
- Tender Fee: PKR _____
- Bid Security: PKR _____
- Quality Tender Samples (Qty) _____
- Technical Literature (If applicable) _____
- Company Profile _____
- Certifications _____
- Authorizations _____

M/s. _____

Sub : Dishwashing Liquid Annual 2024

Dear Sir,

We are pleased to invite your sealed bid for the items listed in the attached schedule/s. In case of more than one schedule separate bid for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

SUBMISSION OF TENDER

1. You are required to send your sealed bids on “Single Stage Two Sealed Envelope Basis” addressed to D.G.M Purchases Commercial, Supply Chain Management (old P&L / Store) Department Building, PIACL Head Office, JIAP Karachi-75200 by **22-07-2024**.
2. The bid must be submit on E-PADS and Hard copy may be dropped in the tender box marked as “Tender Box Commercial Purchases” placed at the entrance of the PIA Supply Chain Management (Old P&L) Building latest by 10:30 hours on the specified date.
3. You may also send your bid through registered courier, which must reach before the closing date and time as mentioned above.
4. Bids will be opened at 11:00 hours, on the same day in the presence of bidders. (optional)
5. **Both technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.**
 - a) Tenders must be in two separate sealed envelopes;
 - ✓ (Technical Proposal) → with Tender Reference Number
 - ✓ (Financial Proposal) → with Tender Reference Number.
 - b) Note: All foreign bidders must mention Tender Ref No, date of opening & item description on their courier envelope. (strict compliance)
6. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays.
7. The decision of **General Manager (Procurement)** in this respect shall be final and binding.

BID SECURITY / EARNEST MONEY (for local bidders only)

The Bid must be accompanied by Rupees 100,000/- having been deposited in the form of a Pay Order [from any scheduled bank] and must be payable at Karachi Pakistan in lieu thereof in the name of M/s. PAKISTAN INTERNATIONAL AIRLINES CORPORATION LTD as interest free Bid Security / Earnest Money (Refundable) with **Technical Proposals.**

Please Note:

- 1-Bid Security / Earnest Money in any other shape shall not be accepted.
- 2-Bid Security / Earnest Money deposited against a running contract(s) purchase orders(s) shall not be transferred as Bid Security / Earnest money for any other tender.
- 3- All tenders without Bid Security / Earnest Money shall not be considered.

PERFORMANCE GURANTEE / SECURITY DEPOSIT (For Successful bidders)

The successful bidders upon award of Contract / Purchase Order will be required to furnish in the amount PKR 150,000/= [WILL CALLED IF REQUIRED] of total tender value as interest free in shape of Pay Order of an equivalent amount or a Bank Guarantee for an equivalent amount countersigned by the Head Office of the Bank and to remain valid for 3-months after the expiry period of the Contract.

The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

PREPARATION OF TENDER

Bid will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of Technical proposal and samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable and technically qualified. Technical and Financial Evaluation Reports as per PPRA Rule-35 will be uploaded on both E-PADS, PPRA and PIA websites.

Financial Proposal having following documents.

- Tender Schedule –“A” Complete Form duly filled in, signed, stamped every page and sealed with scotch tape.

Technical Proposal having following documents “Mandatory Requirement”.

1. Tender Fees Pay Order of Rs 10,000.00 for Local Bidders. (Non-Refundable).
 - (On Pay Order's back side, vendor must write company name/stamp, Tender Ref. No, date, EM & amount)
- Fixed Bid Security / Earnest Money [Rs. 100,000.00] of Total Bid Value in shape of Pay Order [issued from any scheduled bank] as Earnest Money (Refundable/Interest Free). For Local Bidders.
 - (On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount)
2. Quality samples 25 ltr Chemical White Can. (Non-Returnable)
3. Technical Proposal of item & Company profile.
4. Copy of GST & NTN certificate (for local bidders only)
5. **Tender Schedule “B”**, & Specifications, must be attached with Technical Proposal.
6. Manufacturers / Authorized Distributor of manufacturer & Related Business Operators can participate in tender.
7. Please see Specification part of tender.
8. Item's technical literature etc

All information about the material proposed to be supplied must be given as required in the schedule to tender. The tender will not be considered if complete information required is not given therein. Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) In any query without hesitate you will contact / emails mentioned concerned officer.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule of tender, inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Flight Kitchen through Foreign / Local Receipt Section Supply Chain Management (old P&L) Department Building PIA Karachi Airport. **However, if GST is applicable, same should be shown separately.**
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days. (Extendable in line with PPRA Rules)
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) Correction White Fluid or Over Writing strictly is not allowed otherwise tender will be rejected/ not-considered.
- g) For foreign bidders, rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.

ACCEPTANCE OF TENDER

PIA does not pledge itself to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

- Note. All Foreign Bidders must sent their samples / tender envelopes on DDP (Delivery Duty Paid this is only for Tender Samples / Envelopes) basis. Outer Courier Envelope must be with cross Tender Reference Number/ Item Description.

Yours truly,
for and on behalf of **Pakistan International Airlines**

Purchases Flight Kitchen.
Supply Chain Management – PIA KHI

Encl:

1. Tender Schedule “A” & “B” complete form.
2. Undertaking (If attached with tender)

Notes: 1- Prescribed Tenders form for the subject item may be directly downloaded from <http://web.piac.com.pk/> or www.ppra.org.pk, <https://www.eprocure.gov.pk> websites. <https://www.piac.com.pk/corporate/sales-procurement/tenders>

Tender Schedule "A"
Ref No: FSD-24010048.

Dishwashing Liquid Annual Requirement 2024.

S#	Particulars of items	Unit	Quantity required	Unit Rate PKR (WITHOUT GST)	GST [if Applicable]	Total Value PKR (Including GST)
1	<u>Dishwashing Liquid</u> (As per specs Page-6 & 7)	<i>ltr</i>	<i>3,500</i>			
TOTAL VALUE IN FIGURES/WORDS →						
TOTAL CONTRACT VALUE Rs. →						
FIXED EARNEST MONEY (w/o GST) Rs. →			100,000/-			

- All participants must quote one rates. Rates must be inclusive of all Govt. Taxes but GST shall be mentioned separately (if applicable) –
- Delivery **“AS AND WHEN REQUIRED BASIS”**.
- No any letter of 90 Exit Clause will be entertained within First Quarter of the Contract Period.
- If any supplier, submit 90 Days Exit Clause within first quarter, their EM will be forfeited.
- If any supplier, submit 90 Days Exit Clause after first quarter, the said Bidder / Or any of its Subsidiary Company will not be able to participate in Next Same tendering Process.
- For any Grievance a fee of Rs 20,000.00 should be submitted. If grievance found Tenable by Grievance Committee same will be refunded, if grievance found Non Tenable, grievance fee will not be refunded.

I/ We hereby confirm having read and understood the terms and conditions of the tender and I / we expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

Must fill all mentioned fields.

Bidder's Signature _____ Bidder's Name _____
 Designation _____
 Address _____
 Tel No: _____ Fax No. _____
 Contact Person _____
 Cell No. _____
 Valid Email _____
 GST No: _____
 NTN NO: _____

Specification Mandatory Requirement

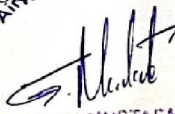


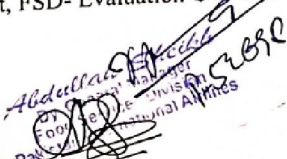
Item Code FSD-4006
Dated: 11-Jun-2024

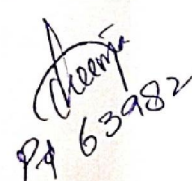
Specification of Dishwashing Liquid

1. **Recommended Brands:**
 - Noble Chemical
 - Linear Alkaline PURGE
 - True Blue
 - Equivalent
2. **Physical:**
 - The liquid should have pleasant fragrance.
 - Dishwashing liquid supplies are required in 25 Litre white transparent can for easy check the liquid quality and level.
 - Supplies should be in Proper Sealed packing can.
 - Branded detergent will be preferred.
 - Dishwashing liquid should create lather foam during washing process.
3. **Dishwashing Liquid Efficiency:**
 - Dishwashing Liquid can remove lime scale, rust, mud and various meal oxides from equipment, enabling machinery to function at an optimal level.
 - Clear up blockages and mineral build-ups on a variety of surfaces.
 - Easily soluble in hot / cold water.
4. **Testing Methodology:**
 - Dishwashing Liquid will be tested in PIA Flight Kitchen on dirty utensils as per dilution standard given in MSDS.
5. **Labeling:**
 - Name of liquid, date of Manufacturing & date of expiry must be mentioned on each can with dilution ratio and direction to use in bold letters.
 - Date of expiry must be one year at the time of delivery.
6. **Laboratory Report / Certification:**
 - Supplier must be submitted Food Grade & Material Safety Data Sheet (MSDS) verifiable Certificate from a Reputable Laboratory.
7. **Transportation/Delivery:-**
 - All supplies are required on as and when required basis, no fixed schedule.
 - Supplies to be delivered in P&L Store Building PIA Head Office Karachi.
8. **Sample:**
 - As per approved specification.
9. **Who can supply:-**
 - Manufacturer Authorized Distributor of Manufactures, & Related Business Operators.


Abdul Rahim
Sr Field Service Officer
Food Service Division
Karachi Airport


GHULAM MUSTAFA
Offg. Assistant Manager
Production & Material Planning
Pakistan International Airlines


Abdulla
Offg. Assistant Manager
Food Service Division
Pakistan International Airlines


Faizan
PA 63982


Faizan Samiullah
General Manager
Food Service Division
PIA Flight Kitchen Karachi

lhpppk@piac.aero



10. Other Terms & Conditions:

- Complementary Liquid Dozing Pump will be supplied by vendor / supplier and it is also responsibility for repairing and maintenance of dozing pump by vendor / supplier till expiry of contract.
- After consumption of empty can will be return to supplier & dozing pump will be return on completion on contract period.
- Items found below the required specs may be rejected / returned without any liability to PIA.
- PIA security pass for vehicle and employees is the responsibility of vendor.
- Supplier staff delivering goods must wear clean uniform (including shoes and company logo/identity). A fine of 2% on each supply will be imposed in case of non-compliance.

[Signature]
GHULAM MUSTAFA
Offg. Assistant Manager
Production & Material Planning
Pakistan International Airlines

[Signature]
P# 52698

[Signature]
P# 63982

[Signature]
S. Shiekh
Dy. General Manager
Food Services Division
Pakistan International Airlines

[Signature]
Abdul Rahim
Sr. Field Service Officer
Food Service Division
Karachi Airport

[Signature]
Fathan Samiullah
General Manager
Food Service Division
PIA Flight Kitchen Karachi

Controlled Document, FSD- Evaluation committee is authorized to amend only. Page # 2/2

https://mailf.piac.aero/#4

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Each supply Can marked with followings:

PIA Part No.	FSD-4006.	P.O No & Date
Item Description	Dishwashing Liquid	Direction to use
MFG& EXP Date		
Supplied by M/s.		

Tender Schedule "B"
Tender No. FSD-24010048.

Dishwashing Liquid Annual Requirement 2024.

Mandatory Requirement (must attach with Technical Proposal)	YES / NO
<u>Dishwashing Liquid.</u> Specification MANDATORY REQUIREMENTS given above on Page-6.	
Participant must be Manufacture / Authorized dealer of manufacture & Related Business Operators can participate.	
Participant must be registered with Sales Tax Authorities. Please attach copy of GST Registration Certificate indicating current "ACTIVE" status otherwise stand "REJECTED" ab-initio.	
Quality samples Qty: 25 ltrs Chemical White can must be submitted (non-returnable)	
Delivery must be made at PIA Flight Kitchen through Local / Foreign Receipt Section PIA P&L Building, PIA CL Head Office Karachi Airport, as per delivery schedule given in PO.	
Fixed Earnest Money (Pay Order) submitted along with the Technical Proposal	
All technical samples will be considered full and final for evaluation. Submit your sample as per specification.	

Tender Terms & Conditions

1. If any stage documents provided by bidder found tempered /bogus deposited E/Money will be forfeited.
2. All participants are required to quote rates inclusive of all Govt: Taxes & GST separately. (for local bidders)
3. Please note that quoted rates must be firm and final in all respect.
4. Guarantee & warrantee must be provided. (if applicable)
5. Payment Terms (30) NET THIRTY DAYS or as agreed.
6. Income tax will be deducted at source. (for local bidders)
7. Quotation must be valid for 120 days from the date of technical proposal opening.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee. Item found below PIA standard shall be rejected & not entertained.
11. It will be the suppliers' responsibility to obtain Entry Passes for PIA Flight Kitchen Division for their personnel and the vehicles form PIA. Security after completing the required formalities. (for local bidders)
12. Supplier staff delivering goods must be in clean uniform, non-conformity will incur 02% deduction from the billing amount.
13. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% / multiple by time bar will be deducted from invoice / bill of bidder (as per rules).
14. PIA has right to visit the bidder's manufacturing site (if required).
15. Technically successful bidders will be informed their results & Financial Opening date.
16. Packing must be industrial standard suitable for four to five times (loading off-loading) / transportation to PIA Network.
17. If you have any query you can contact without any hesitation to concerned Procurement Officer email spo.fk@piac.aero +92-21-99045668 / +92-333-3248871

PARTICIPATION AUTHORIZATION LETTER

*Must be filled by Representative of Company with C.N.I.C Copy, Company Identification & must be submit with
Technical Proposal only*

TO WHOM IT MAY CONCERN

Dated. _____

I namely _____

Bearing CNIC* No. _____

Representing M/s. _____,

am hereby authorized by my company to submit proposal against

Tender No: _____

for (item) _____

To PIA and observe proceeding on tender opening day. Copies of my CNIC & Company Card copy are enclosed.

Authorized Signature & Seal of Supplier with Designation _____

Address _____

Telephone No: _____ Cell No. _____

Fax No: _____ Valid Email _____

**Computerized National Identity Card*