

GOVERNMENT OF PAKISTAN NATIONAL VOCATIONAL AND TECHNICAL TRAINING COMMISSION Plot No. 38, Kirthar Road, Sector H-9/4, Islamabad Ph.051-9044315, Fax No.051-9206338 http:navttc.gov.pk



# TENDER NOTICE

National Vocational & Technical Training Commission (NAVTTC), Government of Pakistan invites sealed proposals, **Signal Stage One Envelope Bidding Procedure** from interested and registered, firms for "Procurement of Furniture and Fixture for NAVTTC/RO,ICT Islamabad". The Financial proposal having combined low rates of total items shall be evaluated as a single one.

2. The interested bidders must be technically competent and registered with relevant authorities in Pakistan, have valid NTN and STRN, possess authorization(where applicable) from Principal/Original manufacturer of equipment / supplies to be provided under this tender and shall demonstrate capacity to complete the assignment as per BOQs specified in RFP.

3. The proposal complete in all respect shall be submitted on E-PADs along with hard copy at following address on the prescribed tender document by 13<sup>th</sup> June, 2024 at 11:00 AM, which will be publically opened on same date at 11:30 AM in presence of the bidders / their representatives. The bid document / RFP can be obtained from this office free of cost or downloaded from our website: <u>http://navttc.gov.pk</u>and <u>http://www.ppra.org.pk</u>. Incomplete proposals or late submissions shall not be entertained.

4. PPRA rules will be applicable.

Deputy Director (Procurement) Ph: 051-9044315

# Section 1: BRIEF INTRODUCTION

1. National Vocational and Technical Training Commission (NAVTTC) is the apex body for technical education and vocational training in the country. Established under the NAVTTC Act-2011, NAVTTC is mandated to provide for regulations, coordination, and policy direction for vocational and technical training and is thus involved in the policy making, strategy formulation, regulation, and revamping of the entire TVET system.

2. NAVTTC is committed to introduce corporate culture and focusing on improving working condition of its employees with a objective to bring change in working environment of the commission. For this purpose, public visiting places, reception information desk, Day Car Center, Gym, stress free/common prayer room, offices, kitchen, wash rooms, interior and exterior decorations etc are being customized, renovated and upgraded.

# Section 2: PROCEDURE FOR SUBMISSION OF BIDS/PROPOSALS

The Bids shall be evaluated on the basis of fulfillment of Eligibility criteria, financial proposals. The proposal, therefore, shall comprise a covering letter (original and two photocopies along with the soft copy) in accordance with the eligibility criteria along with supporting documents.

1. Financial proposal as per requirements of this document should be submitted in separate sealed envelope, complete in all respects and clearly marked as 'FINANCIAL PROPOSAL' on the envelope.

2. In its financial proposal, the BIDDER shall quote the rates and provide all required break ups as mentioned in detail in this document and for better understanding of the NAVTTC.

3. The prospective BIDDER(s) meeting the eligibility criteria shall present its plan, if required, before the Tender Committee constituted for the purpose at NAVTTC HQs as per the time assigned. Proposals of all those BIDDERs who do not meet the eligibility criteria shall be rejected. The eligible BIDDER(s) as per eligibility criteria shall be intimated as per rules.

4. NAVTTC shall not consider any Bid that is received after the deadline for the submission of Bids. However, a Bidder may withdraw, substitute or modify its Bid after it has been submitted at any time prior to the deadline for submission by sending a written request to NAVTTC.

5. Bids requested to be withdrawn shall be returned unopened to the Bidders, except if the bid is withdrawn after the bid has been opened.

6. The Tender Committee of NAVTTC will open the Bid(s) in the presence of Bidders' representative(s) who choose to attend on 13-06-2024 at 1130 hours. In case of public holiday on bid opening day, bids will be opened on next working day at same time and venue.

# Section3: ADDRESS FOR SUBMITTING RESPONSE

Name of procuring agency	National Vocational & Technical Training Commission (NAVTTC)
Response submission deadline:	<b>13-06-2024</b> at <b>1100 Hours</b>
Bid opening Date &Time: Bid opening place:	<b>13-06-2024</b> at <b>1130 Hours</b> Conference Room, NAVTTC HQs, Plot No.38, Kirthar Road, Sector H-9, Islamabad, Pakistan
Contact person:	Deputy Director (Procurement)
Phone:	+92 51 9044315
Fax:	+92 51 920 4856

### Section4: GENERAL ELIGIBILITY CONDITIONS – INSTRUCTIONS

1. In order to be eligible, the interested bidding firm, company, joint-venture partner(s) must be registered with the respective taxation (with valid NTN and STRN) and other relevant authorities in Pakistan, and must possess formal authorization from the principal/original manufacturer of the equipment/supplies( where applicable) being provided with demonstrated capacity to complete the assignment.

2. In addition, the applicant shall submit 'Self Declaration,' on legal stamp paper of Rs. 100, mentioning their eligibility, non-conflict of interest, non-receipt of any punishment while doing business including any kind of suspension, debarment, or any kind of ineligibility by any Governmental or national or international organization operating in Pakistan and litigation history (if any).

3. Those firm(s), who had not fulfilled their contractual obligations with NAVTTC in any previous tender are not eligible to participate in this tender.

4. The Bidder (including the individual members of any Joint Venture) shall submit only one Bid against this tender, either in its own name or as part of a Joint Venture otherwise the Bid will be rejected.

5. A bid must be accompanied by a bid security of minimum two percent (02%) of the bid amount in the shape of Call Deposit/ Demand Draft drawn in favor of "DDO NAVTTC, Islamabad" The Bid Security will be forfeited by NAVTTC, and the Bid rejected, in the event of any, or combination, of the following conditions:

- a. If the Bidder withdraws its offer during the period of the Bid Validity of 120 days; or
- b. In the event the successful Bidder:
  - i. Fails to sign the Contract after NAVTTC has issued an award; or
  - ii. Fails to furnish the Performance Security, insurances, or other documents that NAVTTC may require as a condition precedent to the affectivity of the contract that may be awarded to the Bidder.

6. NAVTTC reserves the right to undertake a due diligence exercise, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:

- a. Verification of accuracy, correctness and authenticity of information provided by the Bidder;
- b. Validation of extent of compliance to the technical specifications, eligibility requirements, and evaluation criteria based on what has so far been found by the Evaluation Committee;
- c. Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;
- d. Inquiry and reference checking with previous clients on the performance on on-going or completed contracts, including physical inspections of previous works, as deemed necessary;
- e. Physical inspection of the deliverables offered, the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;
- f. Any other means that NAVTTC may deem appropriate, at any stage within the selection process.

7. The evaluation of bid shall be made by adopting cumulative quality cost evaluation technique. The Tender Committee will inspect the samples provide by the bidders.

8. Financial proposals shall be opened publicly at a time, date and venue to be announced and communicated later after the evaluation and approval of the technical proposal. However, the financial proposal of bids found technically non-responsive shall be returned un-opened to the respective bidders.

9. NAVTTC's determination of a Bid's responsiveness will be based on the contents of the Bid itself. A substantially responsive Bid is the one that conforms to all the terms, conditions, specifications and other requirements without material deviation, reservation, or omission. If a bid is not substantially responsive, it shall be rejected by NAVTTC and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation.

10. NAVTTC reserves the right to accept or reject any proposal submitted, to render any or all of the proposals as non-responsive, and to reject all Proposals in response to the tender at any time prior to award of contract, while assigning the reason(s) thereof.

11. Prior to expiration of the period of the proposal's validity or the extended period, if any, NAVTTC shall award the contract to the Bidder that is found to be responsive to the requirements of the Technical Specifications and has offered the lowest price. NAVTTC shall not be obliged to award the contract to the lowest price offer, if the response is found deficient to the Technical Specifications and other compliances.

12. NAVTTC will conduct the evaluation solely on the basis of response to this tender received from the firms for which evaluation shall be undertaken in the following steps:

- a. Preliminary Examination including Technical Specifications and other compliances;
- b. Arithmetical check and ranking of bidders who passed preliminary examination by price; and
- c. Evaluation of prices.

13. Price comparison shall be based on the landed price, including ejection, supplies, installation and operationalization.

14. For the Price Schedule that are submitted, NAVTTC shall check and correct arithmetical errors as follows:

- a. If there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of NAVTTC there is an obvious misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected;
- b. if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- c. if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail; and
- d. if the Bidder does not accept the correction of errors made by NAVTTC, its Bid shall be rejected.

15. NAVTTC's grievance readdress procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the Bidder may lodge a complaint to the NAVTTC's Grievance Redressal Committee as per the provision of PP Rule 48.

16. After the approval of any supply, a Contract Agreement on the stamp paper of appropriate value shall be executed by NAVTTC with selected Bidder (i.e. Contractor/Supplier) within 07 days from the date of issuance of LoI (Letter of Intent). Failure to signing of Contract Agreement by the selected Bidder Firm with NAVTTC within the stipulated time may constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security, if any, and on which event, NAVTTC may award the Contract to the Second lowest rated or call for new Proposals.

17. At the time of award of Contract, NAVTTC reserves the right to vary the quantity of works and/or services being procured based on the established rates after opening of financial bids.

18. The successful bidder (contractor/supplier) shall be required, within a maximum of seven (7) days of the Contract signing by both parties, to provide 'performance security' equal to two percent (2%) of the contract value till completion of warranty period referred in the contract document. It shall be considered as a condition for rendering the contract effective.

19. The successful bidder shall have to complete the assigned work within the timeframe mentioned in Contract / Work Order. In case of failure to complete the job within the stipulated period, NAVTTC shall apply **Liquidated Damages** for the damages and/or risks caused to NAVTTC resulting from the Contractor's delays or breach of its obligations as follows:

- a. Damages shall be charged for the period of delay @ 2% of the remaining job, per month or a part of a month for a period beyond the original delivery date subject to the provision that total liquidated damages will not exceed 10% of the total Contract value.
- b. If the Contractor fails to provide supplies/services as per NAVTTC requirements, NAVTTC may forfeit the Performance Security, and the work will be done at the risk and cost of the contractor.
- c. In case of any dispute, matter will be referred to Arbitration whose decision will be binding on both the parties.

20. **"Force Majeure"** means an event which is beyond the reasonable control of a party and which makes a party's performance of its obligations under the Purchase Order/Work Order/Contract impossible or so impractical as to be considered impossible under the circumstances, and includes, but is not limited to, War, Riots, Storm, Flood or other industrial actions (except where such strikes, lockouts or other industrial issues are within the power of the party invoking Force Majeure), confiscation or any other action by Government agencies. In all disputes between the parties as to matters arising pursuant to this Purchase Order/Work Order/Contract, the dispute will be referred to Executive Director, NAVTTC whose decision will be final.

21. Contractor will be required to deliver the goods without claiming any additional cost to the publicsector institutes/schools (as per list at Section 08) at Islamabad Capital Territory, Azad Jammu and Kashmir, and Gilgit-Baltistan in quantities as determined and communicated by NAVTTC.

22. Payment will be made only upon NAVTTC's acceptance of the goods supplies and/ or services performed. The terms of payment shall be within thirty (30) days, after receipt of invoice, and certification of acceptance of goods and/ or services issued by the proper authority in NAVTTC with direct supervision of the Contractor. Payment will be affected by bank transfer in the currency of the contract.

23. The Contractor shall provide all necessary supporting documents along with GST invoice, delivery challan and other relevant documents as required by the NAVTTC.

24. The firms will have to deliver all the quantity of requisite items at the place and premises mentioned in this Document at their own cost including transportation charges.

25. The quoted rates must be inclusive of all taxes and also must be filled in the prescribed column.

# 26. The bidder will complete all works i,e ejection, removal and electrification, ducting of Networking installations, Renovation work etc. without any additional cost.

27. All applicable taxes of Government will be deducted at source from the supplier's payment.

28. No additional cost of any kind will be paid except the rate quoted by the firms.

29. The successful Bidders will have to present samples of the plants, machineries, and other items for visual inspection and/or laboratory tests to assess the quality of equipment etc. The Lab charges will be borne by the Bidder(s).

30. The firms shall be responsible to lift all the defective stock provided contrary to the quoted items/specifications/brands etc. from the place of delivery at their own cost. Five percent (05%) penalty on the quoted prices will be imposed besides rent of warehouses where such defective stock is stored.

31. Brand name and model, etc. of each item and/or tool must be mentioned separately.

32. The Bidders shall quote all the accessories, items/services/works etc. failing which the proposal will be rejected.

#### 33. The payment will be made on actual measurements of things items and works etc.

34. BIDDERS may request a clarification of document not later than five (05) working days before the proposal submission date. Any request for clarification must be sent in writing by paper mail, facsimile, or electronic mail (duly signed) to NAVTTC's. NAVTTC will respond by facsimile or electronic mail to such requests and will send written copies of the response (including an explanation of the query, but without identifying the source of inquiry) to all participating BIDDERs who intend to submit proposals.

35. For interpretation of any clause of this document, the decision of Executive Director NAVTTC would be final and binding on the BIDDER.

- 36. Amendment of Bidding Documents:
  - a. At any time prior to the deadline for submission of bids, the NAVTTC may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the Bidding Documents by issuing addendum.
  - b. Any addendum thus issued shall be part of the Bidding Documents and shall be communicated in writing to all purchasers of the Bidding Documents. Prospective bidders shall acknowledge receipt of each addendum in writing to NAVTTC.
  - c. To afford prospective bidders reasonable time in which to take an addendum into account in preparing their bids, the Employer may extend the deadline for submission of bids.
- **37.** This tender document/RFP/ToRs shall be integral part of contract agreement.

#### Section5: <u>ARBITRATION</u>

1. In the event of any question, dispute or difference arising under the agreement in connection therewith (except as to matters, the decision to which is specifically provided under this agreement) the same shall be referred to the sole arbitrator of the Government of Pakistan ie Executive Director NAVTTC, (hereinafter referred to as the said officer) and if the Government of Pakistanis unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the Government i.e. Ministry concerned / Ministry of Federal Education and Professional Training. The agreement to appoint an arbitrator will be in accordance with the Arbitration Act, 1940. The adjudication of such Arbitrator shall be governed by the provisions of the Arbitration Act, 1940 or any statutory modification or re-enactment thereof or any rules made thereof.

2. The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to aforesaid Arbitration Act, and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this clause.

3. The venue of the arbitration proceeding shall be the office of NAVTTC or such other place as the arbitrator may decide.

4. Upon any and every reference as aforesaid, the assessment of costs and incidental expenses in the proceedings for the award shall be at the discretion of the Arbitrator.

# Section 6: <u>CONFLICT OF INTEREST</u>

1. The BIDDER (including their personnel and sub-BIDDERs) or any of their affiliates shall not receive any remuneration in connection with the assignment except as provided in the contract.

2. The BIDDER (including their personnel and sub-BIDDERs) or any of their affiliates shall not engage in any activity with respect to their assignment that conflicts with the interest under the contract, or that may place them in a position of being unable to carry out the assignment in the best interest of the Government of Pakistan.

3. The BIDDER shall provide professional, objective and impartial advice at all times and hold the Government of Pakistan interest's paramount, and in providing such advice to avoid conflicts with any other assignment and their own corporate interests.

4. BIDDERs are required to provide a declaration regarding the nonexistence of any conflicting activities in the Performa.

SR	Items	Specifications	Quantity Required	Financial Bid (Rs.)
1	Table	Table 2.4	1	
2	Chair	Electric Recliner Chair Black	1	
3	Sofa	Sofa 5 seater in Molty Foam	1	
4	Table	Center table gold electro plated	1	
5	Chair	Visitor Chair black	2	
6	Table	Side Table gold electro plated	1	
7	Chair	Officer Chair Executive (as per sample	1	
8	Table	Officer Table Executive (as per sample)	1	
9	Chair	Office Chair (as per sample)	1	
10	Table	Computer Table (as per sample)	1	
11	Chair	Computer Chair (as per sample)	1	
Tota taxe		al Bid inclusive of all		

Section 7: FINANCIAL PROPOSAL

# (i) The lowest accumulated rate of all items quoted will be the lowest evaluated rate

(ii) In case of ancillary works, rates of PWD will be applicable

# Section 8: <u>RETURNABLE BIDDING FORMS / CHECKLIST</u>

This section serves as a checklist for preparation of your Bid. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Bid submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

#### **Technical Bid:**

Technical Dia.	
Have you duly completed all the Returnable Bidding Forms?	
- Form A: Bid Submission Form	
- Form B: Joint Venture/Consortium/ Association Information Form	
- Form C: Bidder Information Form	
- Form D: Qualification Form	
- Form E: Technical Bid Proposal Form	
Have you provided the required documents to establish compliance with the evaluation criteria?	

#### Name & Designation of Authorized Representative:

Signature:

Date:

Form A: Bid Submission Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	Date :
Tender reference:	

We, the undersigned, submit our Bid for the award of contract to supply the goods and related services required for in accordance with NAVTTC's tender. We hereby submit our Bid, which includes this Technical Bid proposal.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium/Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by any of the Government/ Semi-government/ Autonomous organization;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any Organization in Pakistan;
- c) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against us that could impair our operations in the foreseeable future;
- d) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the NAVTTC, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the NAVTTC.

We declare that all the information and statements made in this Bid are true and we accept that any misinterpretation or misrepresentation contained in this Bid may lead to our disqualification and/or sanctioning by the NAVTTC.

We offer to supply the goods and related services in conformity with the Bidding documents, including the NAVTTC General Conditions and in accordance with the requirements and Technical Specifications.

Our Bid shall be valid and remain binding upon us for the period specified in the General Eligibility Conditions.

We understand and recognize that you are not bound to accept any Bid you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Bid and bind it should NAVTTC accept this Bid.

Name:	 	 
Title:		 
Date:	 	 

[Stamp with official stamp of the Bidder]

#### Form B: Joint Venture/Consortium/Association Information Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	Date :	
Tender reference:		

To be completed and returned with your Bid if the Bid is submitted as a Joint Venture/Consortium/Association.

No	<b>No</b> Name of Partner and contact information (address, telephone numbers, fax numbers, e- mail address)		Proposed proportion of responsibilities (in %) and type of goods and/or services to be performed	
1	[Complete]		[Complete]	
2	[Complete]		[Complete]	
3	[Complete]		[Complete]	
Name of leading partner(with authority to bind the JV,Consortium, Association during theITB process and, in the event aContract is awarded, duringcontract execution)				

We have attached a copy of the below referenced document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

 $\Box$  Letter of intent to form a joint venture **OR**  $\Box$  JV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to NAVTTC for the fulfillment of the provisions of the Contract.

Name of partner:	_Name of partner:
Signature:	_Signature:
Date:	Date:
Name of partner:	_Name of partner:
Signature:	Signature:
Date:	_Date:

Legal name of Bidder	[Complete]
Legal address & Branch Offices	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a NAVTTC registered vendor?	□ Yes □ No
Countries of operation	[Complete]
No. of full-time employees	[Complete]
No. of Technical Staff	
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	[Complete]
Contact person that NAVTTC may contact for requests for clarifications during Bid evaluation (Only Lead Bidder)	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]

Please attach the following documents:	1.	Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods and/or services being procured.
	2.	Certificate of Registration of the business.
	3.	Principal's Authorization Letter in favor of Bidder to participate in this Tender.
	4.	A proofing document confirms the offered warranty in months, excluding the part of normal deterioration, supported by the manufacturer's certificates.
	5.	A proofing document confirming supply of same or similar items of this magnitude by Principal to various clients/ customers in countries in region and/ or globally.
	6.	Proven records of no less than 1 Project of similar value and complexity in which delivery and services are to be extended in various cities across the country.
	7.	Full detailed description of the specifications of the proposed items in addition to catalogues clearly showing the proposed specs responding to the technical requirements.
	8.	Supporting photos of the proposed items.
	9.	Duly signed Confirmation of Availability of spare parts at the manufacturer for at least 4 years, supported by the manufacturer's confirmation.
	10.	Latest Audited Financial Statements (Income Statement and Balance Sheet) including Auditor's Report for the past (3 years).

Note: To be filled in by each partner in case Bid is submitted as a JV/ Consortium/ Association

#### Form D: Qualification Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	Date:	
Tender		
reference:		

If JV/Consortium/Association, to be completed by each partner.

#### **Previous Relevant Experience**

Please list all Projects successfully completed in the last 3 years, covering following aspects;

- a) Previous similar projects/ assignments.
- b) Similar activities performed in different cities across Pakistan.
- c) Support Services Contracts in hand with SLA for the supplied goods.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by NAVTTC.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

#### **History of Non-Performing Contracts**

□ Non-performing contracts did not occur during the last 3 years			
□ Contract(s) not performed in the last 3 years			
Year	Non- performed portion of contract	Contract Identification	<b>Total Contract</b> <b>Amount</b> (current value in US\$)
		Name of Client: Address of Client: Reason(s) for non-performance:	

#### **Financial Standing**

Annual Turnover for the last 3 years	Year Year Year	PKR PKR PKR	
Latest Credit Rating (if any), indicate the source			

<b>Financial information</b> (in PKR equivalent)	Historic information for the last 3 years		
	Year 1	Year 2	Year 3

	Information from Balance Sheet	
Total Assets (TA)		
Total Liabilities (TL)		
Current Assets (CA)		
Current Liabilities (CL)		
	Information from Income Statement	
Total / Gross Revenue (TR)		
Profits Before Taxes		
(PBT)		
Net Profit		
Current Ratio		

 $\Box$  Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

#### Form E: Technical Bid Proposal Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	Date	
Name of Didder.	:	
Tender reference:		

The Bidder's Bid should be organized to follow this format of the Technical Bid Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same may be viewed as non-responsive.

#### PART-1: Bidder's Qualification, Capacity, Financial Strength, Delivery Schedule, and Expertise etc.

- 1.1 Bidder's general organizational capability: management structure, financial stability and project financing capacity, project management controls, extent of work to be subcontracted (if so, provide details).
- 1.2 Bidder's relevance of specialized knowledge and experience on similar engagements done in the region/country. Bidder should submit a detailed description of the projects executed (quantities, value, and beneficiary).
- 1.3 Manufacturer's strengths covering the regional/ global market presence, hi-tech products portfolio, manufacturing capacity, R&D activities resulting in national and international patents, quality control and assurance practices, and international certifications in relevant areas.
- 1.4 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of project describing relationship of key positions and designations.
- 1.5 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to scope of goods and/or services.

Name of	
Personnel	
Position	
Nationality	
Language proficiency	
Education/ Qualifications	
Professional certifications	
Employment	
Record/	
Experience	

Format for CV of Proposed Key Personnel

I, the undersigned, certify that to the best of my knowledge and belief, the data provided above correctly describes my qualifications, my experiences, and other relevant information about myself.

Signature of Personnel:

Date (Day/Month/Year)

#### **Annex – I: Integrity Pact**

The Pre-Qualified Bidders will be required to submit the below text on stamp paper after filling in the details and duly signed as well as stamped, as part of their RFQ Proposal.

#### DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC PAYABLE BY THE SUPPLIER OF GOODS, SERVICES & WORK IN CONTRACTS WORTH RS. 10 MILLION OR MORE

(To be filled by the bidder as a part of technical proposal)

Contract Number: \_\_\_\_\_

Dated: \_\_\_\_\_

Contract Value:

Contract Title: \_\_\_\_\_

hereby declare that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business partner.

Without limiting the generality of the forgoing, \_\_\_\_\_\_\_ represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any nature or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultant fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatever from GoP, except that which has been expressly declared pursuant hereto.

\_\_\_\_\_\_ certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

\_\_\_\_\_\_accept full responsibility and strict liability for making any false declaration, not making full discloser, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, \_\_\_\_\_\_ agrees to identify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by \_\_\_\_\_\_ as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from GoP.

[Buyer]

[Seller / Supplier]

# Samples:



