

REF: GMCM/Pre-Qualification/MROs PW127 Engines/01/21

M/S _____

SUB: Pre-Qualification for Repair & Overhaul of PW127 Engines Installed on PIA CL ATR Fleet

Dear Sir/ Madam,

We are pleased to invite your sealed tenders for the item/ services mentioned above. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / services are given below;

A) **SUBMISSION OF TENDER**

1. You are required to send your tenders addressed to General Manager Contract Management, PIA Supply Chain Management, JIAP Karachi (Pakistan) latest by **07-06-2021 (1030Hrs PST)**. The tenders may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIA CL Supply Chain Management Building latest by **10:30 hours (PST)** on the specified date. You may also send your tenders through registered A/D mail addressed to General Manager Contract Management, which must reach before the closing date and time mentioned above. **Tenders will be opened at 11:00 hours (PST)** the same day in the presence of tenderers.

2. Proposals received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of GM Contract Management in this respect shall be final and binding.

3. **Bidders are required to submit a Pay Order of Rs. 6000/- (Non-Refundable) as tender fees along with Technical Proposal (Local Bidders Only).**

Tenders / Proposals received shall be evaluated in accordance with the given criteria/ requirements.

Mention clearly Tender Reference and description on **PROPERLY SEALED ENVELOPE, BEARING COMPANY'S STAMP**

B) Duration of Pre-Qualification

Pre-Qualification period shall be for Three (03) years

Yours truly,

IftikharM.Usmani
GM Contract Management
Supply Chain Management
PIA Head Office, Karachi.
Ph: 021 9904 3081, 9904 4101
Email: gm.cm@piac.aero,
contract.administration@piac.aero

Section A - Instructions to Bidders

1. Scope of Pre-Qualification

Pakistan International Airlines Corporation Limited (PIACL) invites “sealed proposals” from interested parties for the “Pre-Qualification for Repair & Overhaul of PW127 Engines installed on PIACL ATR Fleet”. The services must include following,

- Complete Overhaul of PW127 Engine with upto date MOD status. (i.e. incorporation of all applicable ADs, Mandatory / Recommended SB’s)
- Availability of Loaner engine to support operations of Aircraft

2. Mandatory Requirements

Offer must contain the above table duly filled to consider the proposal.

S/N	Mandatory Requirements	YES/NO
1.	PIA requires EASA Form-1/ FAA form 8130/TCA form 24-0078 with Repaired /Overhauled engine.	
2.	OEM facility or OEM Designated Overhaul Facility (DOF) for PW127 Engines	
3.	The Service Provider must get their facility audited and approved by PCAA	
4.	No PMA parts & DER repairs allowed	

3. Cost of Proposal

The Service Provider shall bear all costs associated with the preparation and submission of its proposal and PIACL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the pre-qualification process.

4. Clarification on Pre-Qualification Documents

A prospective service provider requiring any clarification(s) in respect of the Pre-qualification Document shall notify PIACL in writing. PIACL will respond to any request for clarification which it receives earlier than **five (5) days prior to the deadline** for the submission of Proposal. For Clarification on Pre-Qualification documents please email to mesca1@piac.aero.

5. Amendment to Pre-Qualification Document

At any time prior to the deadline for submission of Proposal, PIACL may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective service provider, modify the Pre-Qualification document by issuing addendum(s).

6. Extension in Submission Dates

At any time prior to the deadline for submission of Proposal, PIACL may, for any reason, whether at its own initiative or to provide prospective service providers reasonable time, in which to take an addendum into account, at its discretion extend the deadline for submission of Proposals.

7. Submission of Proposal

Interested Service Providers will have to submit their offer in sealed envelopes either in person or through courier. The offer should be clearly marked as **“Pre-Qualification for Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet”**.

8. Pre-Qualification Proceedings

Single stage-one envelope procedure will be followed:-

(i) The Proposal shall comprise a single package containing Pre-qualification proposal.

(ii) The envelope marked **“Pre-Qualification for Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet”** shall be opened;

(iii) Pakistan International Airlines Corporation Limited (PIACL) shall evaluate the proposal in a manner prescribed in advance, without reference to the price and reject any proposal which does not conform to the specified requirements;

(iv) During the evaluation no amendments in the proposal shall be permitted.

9. Proposal Related Details:

Below information should be noted while preparing and submitting the bids.

i) Language of Proposals: The proposal prepared by the service provider and all correspondence and documents relating to the proposal, exchanged between the bidder and PIACL shall be written in the English language. If a document is other than English language then bidder shall provide a true copy of that document in English.

ii) Format and Signing of Proposals: The Service Provider shall prepare one set of the bid typed or written in indelible ink and shall be signed by the Authorized Representative of the bidder (who should be an employee of the bidder).

iii) Sealing and Marking: The envelope should bear the name and address of the sender and clearly marked as “Pre-Qualification for Repair & Overhaul of PW127 Engines installed on PIACL ATR Fleet”. If the envelope is not sealed and marked, PIACL will assume no responsibility for the proposal’s misplacement or premature opening.

12. Late Proposals:

1. Any Proposal received by PIACL after the proposal submission deadline time, for any reason whatsoever, shall be rejected. The decision of GM Contract Management in this respect shall be final and binding.

13. Modification and Withdrawal of Proposal:

The Service Provider may modify or withdraw its Proposal after submission, provided that written notice of the modification or withdrawal is received by PIACL prior to the deadline prescribed for Proposal submission.

10.24. PIACL’s Right

PIACL reserves the right to reject all proposals and to annul the Pre-qualification process at any time prior to award of Contract. PIACL upon request from Service Provider, who submitted a proposal, shall communicate the grounds for its rejection of all proposals, but is not required to justify those grounds. Notice of the rejection of all proposals shall be given promptly to all the service providers through electronic mail.

Section B – Evaluation of Proposals

In order to ensure that the Pre-qualification process is conducted in fair and transparent manner, following Evaluation Criteria will be followed to determine the successful service providers for PIACL in efficient and economical manner. Proposals **must** contain the criteria table with offer mentioned against each field.

1. Evaluation Criteria

Following Criteria will be used for Evaluation:

S. No.	Criteria	Unit	Weightage
1.	Turnaround Time in Days.	Number	8
2.	Penalty clause in Case Of Delay in TAT	USD	4
3.	Warranty (Time on Wing) specified in terms of Flight Hours.	FH	8
4.	In case of engine failure within warranty period, it is Mandatory to provide FOC Loaner, Repair And Transportation both ways by the service provider	AGREE / NOT AGREE	8
5.	Engine In-house Repair / Overhaul Capability with Service Provider in percentage %	%	6
6.	Support for Repair / Overhaul of Engine Module(s) / Sub-assemblies	YES / NO	9
7.	Inbound and Post-Repair Testing and Troubleshooting of PW127 Engine at Vendor Facility as and when required	YES / NO	4
8.	Experience of PW127 Engine Overhaul in Last 3 Years (Max marks for 20 or above engines overhauled in last 03 years)	Number of Engines Overhauled	3
9.	Lease Engine support assurance for all Planned / Unplanned Engine Replacement	AGREE / NOT AGREE	9
10.	Availability of exchange engine option in case of BER declaration	AGREE /NOT AGREE	5
11.	Capped Engine Maintenance Cost	YES / NO	9
12.	Escalation In Labor Rate (to be applicable from January 2022)	%	6
13.	Engine Invoice split into Three (03) sub-invoices (Initial, Mid, Final)	AGREE / NOT AGREE	8
14.	Availability of Mobile Repair Team (MRT) as and when Required to meet Operational Requirement	AGREE / NOT AGREE	5
15.	Invoices to be paid on NTD (Net Thirty Days) Terms	AGREE / NOT AGREE	8
	TOTAL		100

The Top Three (03) offers with will be considered as the Qualified Proposals.

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Service Provider's offer) x weightage