

Expression of Interest (EOI)

The Government of Pakistan has notified the “Pakistan Oil Refining Policy-2023 for Upgradation of Existing/Brown Refineries” in August, 2023 and thereafter amended in February 2024 (“Policy”), with the objective to provide environment friendly transport fuels as per notified Euro V specifications and to maximize production of Motor Gasoline and Diesel by minimizing Furnace Oil (FO)/ other fuels (policy available on www.petroleum.gov.pk). As per Policy, existing five refineries i.e. M/s Attock Refinery Limited, M/s. Cnergyico Pk Limited, M/s National Refinery Limited, M/s. Pak-Arab Refinery Limited and M/s Pakistan Refinery Limited will be upgraded with an estimated cost of USD 5-6 Billion. In pursuance of provisions of the Policy, the Oil and Gas Regulatory Authority (OGRA) intends to pre-qualify/shortlist experienced and competent Technical Consultant(s) for, *inter alia*, evaluation of milestones/deliverables of the Upgrade Project(s) of existing refineries and to verify quantity/quality of each milestone and associated costs for the Upgrade Projects of the refineries. Technical Consultant shall also oversee, verify and monitor progress of “Upgrade Project”, as more specifically given in Terms of Reference (TORs).

2. OGRA invites Electronic Expression of Interest (EOI) from reputable Technical Consultant firms, registered with Income Tax and Sales Tax Department with international repute having at least twenty years’ experience of management and supervision of projects of similar nature of oil refining sector *inter alia* feasibility study, designing, engineering, construction, procurement and commissioning. The selection of firm/company shall be based on quality and cost as per regulation 3(B) of Procurement of Consultancy Services Regulations, 2010 of PPRA.

3. Electronic Expression of Interest documents along with further information, TORs and Evaluation Criteria etc. are available for the registered bidders on EPADS at (<https://eprocure.gov.pk>). The Electronic Expression of Interest, prepared in accordance with the instructions on the EOI documents, must be submitted through EPADS on or before (**08 July, 2025 at 1100hrs**). Manual bids, shall not be accepted. The electronic expression of interest (EOI) will be opened on the same day by using EPADS at **1130 hrs**.

4. In terms of Rule 48 of Public Procurement Rules, 2004 Grievance Redressal Committee (GRC) is constituted for subject procurement, Notification of said GRC is provided on the websites of OGRA (www.ogra.org.pk), PPRA (www.ppra.org.pk) and on EPADS at (<https://eprocure.gov.pk>). OGRA reserves the right to reject all offers, without assigning any reason, in terms of Rule 33 of PPRA Rules.

Senior Executive Director (Refining & Lubricants/CNG)

OIL & GAS REGULATORY AUTHORITY (OGRA)

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Terms of Reference (TORs)

The Government of Pakistan has notified the “Pakistan Oil Refining Policy-2023 for Upgradation of Existing/Brown Refineries” in August, 2023 and thereafter amended in February 2024 (“Policy”), which stipulates fiscal incentives for existing five (05) oil refineries committing to upgrade/modernize/expand their refinery. The Policy aims to provide environment friendly transport fuels as per (notified) Euro-V specifications and to maximize production of Motor Gasoline and Diesel by minimizing Furnace Oil (FO)/ other fuels. Whereas under the provision of said Policy, a Technical Consultant(s) (hereinafter referred to “Consultant”) is required to be engaged by OGRA, who shall be required to perform tasks including but not limited to the following:-

- i) To evaluate the milestones/deliverables, as per project schedule of the respective refinery. The Consultant will review, evaluate and ascertain that the milestones/deliverables of the Upgrade Project and associated costs thereof, are in accordance with the Policy.
- ii) To verify that Upgrade Project(s) are being executed in accordance with, *inter alia*, the Technical Standards for Refineries notified by OGRA and the International best practices.
- iii) To co-ordinate, monitor and verify the progress on feasibility study, FEED, financial close, engineering/ design, procurement, manufacturing, civil works, supply, installation, erection, electrical & instrumentation, construction, testing, completion and commissioning of “Upgrade Project(s)” of any or combination of all existing refineries and report on monthly basis.

Details to be submitted alongwith EOI

The firm/company interested for pre-qualification as “Consultant” to carry out work as given in terms of reference (TORs) must submit the following information/documents as a minimum:

A) GENERAL INFORMATION:

1. Name;
 - Postal & Business Address
 - Telephone
 - Facsimile
 - E-mail
2. Type of Entity/Firm;
 - Public Limited Company
 - Private Limited Company
 - Partnership
 - Proprietorship
3. Name & Address of Owners/Directors/Chief Executive
4. Whether work is to be performed as Joint Venture/Consortium or Not
5. Place and Year of Incorporation/Registration (provide copies of Incorporation/Registration Certificates and Memorandum & Articles of Association)
6. Registration/Certification with (provide copy of same);
 - a) Pakistan Engineering Council (PEC)
 - b) Federal Board of Revenue (FBR), in case of local firm
7. Has the firm/company ever failed to complete any project or been unable to fulfill any contractual commitments or abandoned any project (Yes or No). If yes, provide details and reasons thereof.
8. Details with regard to litigation proceedings/arbitration related to projects undertaken/being undertaken by the firm/company.
9. The consulting firm shall not be in conflict of interest as provided in clause 4 of Procurement of Consultancy Services Regulations, 2010

B) THE EOI SHALL CONTAIN FOLLOWING INFORMATION/DETAILS AND DOCUMENTS AS A MINIMUM:

1. Details with regard to design engineering, procurement and construction/commissioning manpower resources of the firm for the Upgrade Project:

Area	No. of Persons	Total Years of Professional Experience	Experience with Bidder's Organization (Years)
Design Engineering			
Procurement			
Construction			
Commissioning			
Project Management			

2. Details of projects handled and in hand as **Project Management Consultant** of Oil Refining sector during last (20) Twenty years by the firm (In case of JV partner/consortium, separately of each partner along with scope of work) in Pakistan or abroad;
3. Details of other projects undertaken/executed by the firm clearly indicating the scope of work undertaken;

4. Details of academic, professional qualifications, work experience and expertise of firm's key personnel along with resumes;
5. Detail and provision of relevant accreditations with international/national agencies;
6. Details of the computer software and hardware to be used and extent of its use in management of design engineering, procurement and project planning/control/construction management;
7. Detail and provision of relevant accreditations with international/national agencies;
8. In case of joint venture/consortium details of scope of work and division of responsibilities of lead partner and each partner in the project scope of work shall be clearly defined;
9. Information including brochures, reference and other documentary evidence of technical qualification, capability and experience of the firm to execute the Project;

<u>Evaluation Criteria</u>	
Shortlisting of Technical Consultant	
Description	Points
1.0 General Experience of the firm	15
1.1 Experience of all Projects (Total No. of years)	15
2.0 Specific and relevant experience	50
2.1 Relevant experience of Project Management of Oil Refining sector of last twenty (20) years	20
2.2 Professional supervision (No. of assignments including in-hand/on-going)	20
2.3 Physical presence in the country (Islamabad/Karachi)	5
2.4 List of equipment (Hardware /Software) available with the firm	5
3.0 Key staff /Experts for assignmnet on permanent basis	35
3.1 No of Key personnel (Project Management)	20
3.2 Qualification (PMP, API Inspectors, Mechanical, Chemical/Petroleum Engineers etc)	15
Total	100
Note: Minimum score required for shortlisting is 70 Points	