

Tender No: 25010386

Date:- 26-03-2025

Tender fee Rs.10,000/-

(For local bidders only)

INVITATION TO BID

1. Pakistan International Airline Corporation Limited (PIACL) situated Head office Karachi Airport Pakistan invites seal bids from the well reputed Manufacturers OR their Authorized Dealers/ Distributors for the supply of Executive Passenger Coaster (28 Seater) required to its Ground Services Equipment Department at Karachi Airport Pakistan.

Item Description: Executive Passenger Coaster (28 Seater) Qty 01ea

Bidding documents are simultaneously available in following links/websites.

2. PIACL Website <https://www.piac.com.pk/corporate/sales-procurement/tenders>
3. PPRA Website <https://www.ppra.org.pk/active-tenders>
4. EPADS-PPRA website <https://www.eprocure.gov.pk> for Suppliers Login (compulsory)
5. Bids should be submitted electronically through Pakistan PPRA EPADS website.
Special Note: By hand bidding docs submission OR courier dispatch of bidding docs will not be entertained until & unless bidding docs not uploaded in EPADS site of PPRA.
6. Bids must be prepared in accordance with the instruction in the bidding documents and must submit by **28-04-2025 (Monday) at 10:30am both in PPRA EPADS by electronically and by manual submission in the Tender Room at SCM Deptt Building near PIA HO Karachi Airport Pakistan.**
7. Bids will be opened on the same day/date/venue at 11:00am.
8. Note for Pak based Local bidders: Hard copy of biding docs along Original Bid Security instrument /tender fee /EM must be submit with technical bids in envelope.

Seal &Sign of Bidder

M/s. _____

For **Pakistan International Airlines**

General Manager Procurement

Supply Chain Management Deptt SCM Building

Near PIAHeadOfficeKarachiAirport-75200Pakistan

Tel:[0092-21-99043048](tel:0092-21-99043048) /0092_2199044483

Em:khizpk@piac.aero

Website:<http://web.piac.com.pk/>

Instructions to Bidders for the Tender Ref #-25010386

Important Note:

After submission of bids through PPRAEPADS following details/receipt/docs required through manual submission of tender documents at the time of tender opening date:-

- Tender Fee: PKR _____ (For Pak based local bidders)
- Bid Security: PKR _____ (For Pak based local bidders)
- Technical Literature (if applicable) _____
- Company Profile _____
- Certifications(if any) _____
- Authorizations(if any) _____

(Foreign bidders are exempted from Earnest Money and Tender Fee however they require to submit the bid declaration)

INSTRUCTION FOR MANUAL SUBMISSION OF TENDER DOCUMENTS

1. Bidder required to send their sealed BID on "Single Stage Two Envelope Basis addressed To DGM Procurement Management Supply Chain Management 1st Floor SCM Department Building PIACL Head Office, JIAP Karachi-75200 before **28-04-2025 10.30am** (For those bidders who will dispatch by courier services) OR
2. Tenders may be dropped in the Tender Box placed in the main entrance of SCM Deptt Building box marked as "Commercial Purchases" latest by 10:30 hours on the specified date.
3. Tenders will be opened at 11:00hours on same date/venue in the presence of bidders OR local rep [optional]
4. Both Technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.
 - a) Tender must be in two separate sealed envelopes packing;
 - ✓ [Technical Proposal] with Tender Reference Number & Supplier Name Only (literature/Pics/ brochers of item)
 - ✓ [Financial Proposal] with Tender Reference Number & Supplier Name. (Unit price taxes bid security etc)
 - b) Note: bidder must mention Tender Ref No. date of opening & item description on the front face of sealed envelope. [compulsory]
5. Tenders received after stipulated date & time shall not be considered. The procuring agency will not be responsible for any delays due to human or natural reasons.
6. The decision of General Manager Procurement in all terms & conditions shall be final in this binding.

Note If any bidder would like to contact for any query regarding this tender please email us on: hakim.jan@piac.aero & nadeem.majeed@piac.aero & Telephone No; [Tel:0092-21-99043048](tel:0092-21-99043048) / [0092-21-99044483](tel:0092-21-99044483)

Seal & signature of Bidder

M/s. _____

(A) PREPARATION OF TENDER

Tender documents can be prepared in following separate manner:

Technical Proposal: (sealed envelope) should contain following documents

a- **Technical Literature/Brochures of item with tender fee & filling of Annexure A without rates.**

b- **Complete Specification of vehicle (where applicable)**

c- **Authority Letter (In the name of Rep. of Participating Co)**

Tender Fee in shape of **pay order PKR.10,000/ & Earnest Money PKR 500,000/-**

(for Pak based local/bidders) in favor of “**Pakistan International Airline**”

(Note) tender fee not refundable however earnest money is refundable.

d- **Signed Copy of Duly Filled (Schedule-A without rates) compulsory.**

e- **Copies of all Applicable Certificates & “Mandatory Requirement & Check List in tender docs”**

Financial Proposal: (sealed envelope) should contain:

a-unit price, total value must be mentioned in **Tender Schedule-A compulsory.**

(B) -Payment Terms NTD OR LC with EDD in Financial Proposals

Note: As per PPRA Rule bidders need to submit Earnest Money which is PKR Rs.500,000/-(Refundable) in shape of Pay order in favor of “Pakistan International Airlines) Foreign bidders are exempted from Earnest Money and Tender Fee.

Financial Proposals shall remain sealed and in the custody of PIA until the evaluation report is issued by Competent Evaluation Committee(CEC).

Evaluation Report shall be published in PPRA EPADS website for 5-7days. If any bidder intended to lodge their grievances with PIA Grievance Committee through **Email:**

khijzpk@piac.aero within the stipulated time.

Financial Proposal of only technically qualified bidder(s) will be opened on later stage (to be informed successful bidders) Remaining Those bidders who will not qualify in Technical Evaluation their Financial Proposals shall be **returned as un-opened.**

C). ACCEPTANCE/REJECTION OF TENDER

PIA is reserve the rights of following;

- To accept or reject any bids/quotations at any stage as per PPRA rules.
- To divide business among more than one supplier; OR
- To extend /cancel the tender at any stage as per PPRA rules.

(D) COMPULSORY FBR REGISTRATION/CERTIFICATION FILLING/RETURNS:

Pak based Local Bidders must be registered with FBR having NTN GST valid docs and proof submitting return for three years.

If any dealer/ authorized distributor participating in this tender then they're required to submit/provide proof of Authorization from the Principal both local & foreign bidders.

Sign & Official Seal of the Bidder

M/s. _____

(E)- Instruction for both Local & Foreign Bidders:

Successful bidder will be required to submit 05% of total Bid Value in shape of pay order or wire transfer to PIA acctt at the time of awarding contract

(F) -Shipment Inco terms:

Shipment shall be made CFR KARACHI PAKISTAN

Payment Term: will be through 100% confirmed & Irrecoverable LC

(G)-Compulsory Filling of annexed docs

1. Tender Schedule-A
2. Mandatory Requirement/ Terms & Conditions
3. Undertaking
4. Integrity Pact

Seal & Sign of Bidder

M /s. _____

For **Pakistan International Airlines**

General Manager Procurement
Supply Chain Management Deptt SCM
Building Near PIA Head Office Karachi Airport-
75200 Pakistan [Tel:0092-21-99043048/](tel:0092-21-99043048)
[0092-21-99044483](tel:0092-21-99044483)
Em: khjzpk@piac.aero
Website: www.piac.com.pk/

ITEM SPECIFICATION			TenderRef#25010386.				
PARTICULARS (Description) PART NO	ITEMDESCRIPTION	USE/Applicability	UP / UOM	QTY	BRAND NAME	Country of Manufacture	Prod. Date
N/A	<u>Executive Passenger Coaster 28 Seater Specification (s) Standard items required for Executive Passenger Coaster 28 Seater and Technical Evaluation Criteria as per attached TORs.</u>		EA	01			
UNIT RATE (ONLY IN PKR)		GST OR ANY ADDITIONAL TAXES / DUTIES (If Applicable) IN PKR		EXTENDED VALUE (IN PKR)		REMARKS	
		Total					
Expected Delivery time: _____.		Earnest Money (for Pak based local bidders only)					
Only OEMs/Manufacturer/Authorized Distributor /Dealers can participate with documentary proof.		Grand Total					

Note: *Please avoid cutting/overwriting, using correction fluid while filling in this Tender Schedule.*

Authorized Signatures (of the Bidder): _____

Official Seal of the Company: _____

REQUIRED TO FILL BY ALL FOREIGN & LOCAL BIDDERS

MANDATORY REQUIREMENTS

AFFIDAVIT & CHECKLIST Tender Ref 25010386

1	We are participating as:- Manufacturer/Authorized Distributor Only. (Tick where applicable)	Our Principals are M/s. _____ [Note :Please attach Copy as applicable]
2	We are registered with As Manufacturer/Authorities Distributor Yes/ No _____ <u>Note:</u> 1.Please write 'N/A' where Not Applicable. 2. Please attach Copies of relevant docs.	GST : _____ For local bidder NTN : _____ For local bidder ISO : _____ PSQCA: _____ OTHERS: _____
3	We have attached: Sample/Literature/Product Image Yes/No _____	Tender Fee (Rs) : _____ [In Tech. Prop] * Earnest Money: _____ [In Finance. Prop] Applicable to local bidders only
Local bidder required to provide following details for Tender Fee & Earnest Money. * P.O / CR. No _____ Drawn on Bank: _____ Branch: _____ ** P.O / CR. No _____ Drawn on Bank: _____ Branch: _____		
4	We firmly confirm that our product/item will be from Fresh Stock with warranty/Expiry date _____	
5	Our offered item(s) contains OEM certificate/TDS /Aviation Specs	No / Yes _____ Years/Months (By Manufac.)
6	Product Specific "MANDATORY" Requirements Size: _____ Color: _____ Brand Equivalent To: _____ We are submitting quantity of Samples _____ with Technical bid.	
7	We shall make deliveries free of all charges and as per schedule given in tender/Purchase Order in case if order awarded.	
8	We are quoting only ONE RATE (inclusive of all taxes, mentioned separately) that are firm & final in all respects, and shall be valid for 180 <u>days extendable</u> countable from the date of Financial opening..	
9	We have attached (duly signed and affixed sealed) <u>Integrity Pact</u> on our letter head. The same shall be submitted by us (along with <u>Contract Agreement</u>) if tender is awarded to us.	
10	We are agreed for Payment terms LC partial payment <u>Net</u> (NTD), and Income Tax deduction at source if applicable	
11	We understand that the required quantities may be increased/decreased by 15% as and when required	
12	I /We do here by affirm that: I/we have read and understood the terms and conditions of the tender as mentioned above & agreed that our bid is in line with the terms and conditions of this tender. Whatever is written above is true to the best of my knowledge and belief. I/we are fully aware that my/ our bid may be rejected if ;at any time ,any of the entry is found wrong/false. This tender is filled in; the signature & affixing the company's seal on all pages are by me.	

Name : _____ Designation * : _____

Country & Address: _____

_____ E-Mail : _____

Cell No: _____ Tel No : _____ Fax No: _____

Authorized Signature (Bidder): _____ Company's Seal : _____

*[Note: Please specify whether you are signing as:

- | | |
|---|---|
| <input type="checkbox"/> Sole Proprietor or Attorney | <input type="checkbox"/> (if Proprietorship) |
| <input type="checkbox"/> Active Partner or Attorney | <input type="checkbox"/> (if Registered under |
| <input type="checkbox"/> Partnership Act) Secretary / Director / Manager (if Registered under | Company's Ordinance) |

(To be submitted on Company's Letterhead)

General Manager
Procurement Supply
Chain Management
Department Pakistan
International Airlines.
Karachi

Subject: Undertaking / Bid Declaration to Execute The Contract

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and undertake to do following inherent our / my tender for supply of

_____ To PIA is approved and accepted:

That we/I will execute the formal contract, a copy of which has been supplied to us/me, receipt whereof is hereby acknowledged and which has been studied and understood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.

That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me.

That we/I shall deposit with PIA the amount of security as specified in the contract which shall continue to be held by PIA until three months after expiry of the contract period.

That in event of our/ my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall be forfeited and I/we shall not question the same.

Bidders Signature: _____

Name in full: _____

Designation: _____

Address: _____

Phone/Fax No: _____

Passport/CNIC: _____

Seal of Company: _____

TOR's EXECUTIVE PASSENGER COASTER FOR NGIAP SPECIFICATION

PARTICULAR DETAIL

Date: -----/-----/2025

S.NO.	PARTICULARS	DETAILS
1	Engine	4 Cylinder diesel engine, with output power 110 Kw
2	Transmission	Minimum 4 Speed Automatic Transmission
3	Steering	Hydraulic Power Steering (HPS) or Electric Power with 6 to 8 meter turning radius.
4	Suspension	<ul style="list-style-type: none"> • Front: Independent double wishbone with gas dampers. • Rear: Leaf Spring with gas damper.
5	Seat Capacity	28 seats, 3 point seat belt for only driver seat.
6	Doors	<ul style="list-style-type: none"> • 3 Doors (Driver, Passenger and Emergency). • Power doors for driver and passengers. • Automatic sliding door with buzzer and jam protection.
7	Air conditioning System	Required.
8	Brake System	<ul style="list-style-type: none"> • Front: Disc • Rear: Drums ,twin leading shoes
9	Exterior	<ul style="list-style-type: none"> • Dual Halogen Headlights. • Chrome full wheel covers. • Tinted glass. • Sleek design.
10	Interior	<ul style="list-style-type: none"> • Cloth covered driver seat with lumbar adjustment. • Vinyl passenger seats. • Driver under seat storage tray with seat bag pocket. • Leather covered passenger seats. • Grab handles. • Passenger compartment heater. • Microphone with amplifier. • Remote fuel release door. • AM/FM Radio with MP3 player. • Roof lights/indication lights/standard meters/standard electrical lights.
11	Safety	<ul style="list-style-type: none"> • Rear emergency exit door with illuminated sign. • 2.5 Kg Fire extinguisher. • Reversing camera with reverse beep.
12	SPARE PARTS	2-5 years list of recommended spare parts.
13	Provision of "STANDARD ITEMS"	As per annexure-a

57017
OIC CONCERN SHOP

57065
OIC ELECT SHOP

OIC PLANNING

MGR MAINT KHI

IRFAN AHMAD NEMON
Manager Maintenance
RSD - PIAC - JIAP - Karachi

12/25
GM TGS
Imran Ahmad Shah
Oftg. General Manager
Technical Ground Support
Pakistan International Airlines

FOR GMP
GM SCM
only PIRB complaint
Manager
NASC Dept. Karachi

COO
20-11-25
Khurram Mushtaq
Chief Operating Officer
Pakistan International Airlines

(ANNEXURE "A")

"STANDARD ITEMS"

General Items:

Following items to be provided with each unit:-

- a. Spare wheel front and rear. If identical, only one wheel is required.
- b. Apron Beacon Light.
- c. Recommended spares parts list for 2-5 years with Venders name and address to be provided.
- d. Wheel spanners.
- e. Fire extinguisher. As per standard (02 extinguishers/vehicle)
- f. Master switch to disconnect the batteries in emergency.
- g. Flame Trap as per IATA standard.
- h. Recommended spare parts list (RSPL) must be provided.
- i. Schedule maintenance kit for 300 hrs, 600 hr and 1000 hrs must be provided with each unit.
- j. Guarantee to supply spare parts and accessories for a minimum period of 10 years.
- k. Towing eye front and rear inclusive Towing Bar.
- l. Wheel chocks inclusive supports Qty-02.

PUBLICATIONS / SOFTWARE (PER UNIT):

- | | |
|---|-------------------------|
| 1. Operating Manual | 03 copies |
| 2. Workshop Maintenance Manual | 03 copies |
| 3. Illustrated parts list | 03 copies |
| 4. Illustrated parts list of engine | 03 copies |
| 5. Illustrated parts list of Transmission | 03 copies |
| 6. Engine overhaul manual | 03 copies |
| 7. Transmission overhaul manual | 03 copies |
| 8. Soft copies of all documents | 03 CD's/online support. |
| 9. Fault diagnostic tool along with required software (if required) | 01 each |

TOOLS KIT:

Following items to be provided with equipment of renowned brand.

- Complete spanner set (6 mm to 32 mm)
- Complete socket set (6 mm to 32 mm)
- Complete screw driver flat set
- Complete screw driver flat set
- Oil/fuel filter wrench
- Nose pliers
- Cutter pliers
- Grip pliers
- Allen Key set
- Digital AC/DC Clamp meter.
- Any other special tool which is required for maintenance of this Coaster.

Part 4
5707

IRFAN ALI MEMON
Manager Maintenance
RSD - PIAC - JIAP - Karachi

[Handwritten signature]
57065

BYRON CHARLES
Manager Planning & Line Station
Technical Ground Support
Pakistan International Airlines

[Handwritten signature]
01/02/25
Muhammad Ahmad Shah
Oftg. General Manager
Technical Ground Support
Pakistan International Airlines
Page 2 of 5

FACTORY ACCEPTANCE TEST:

Factory Acceptance Test will be carried out by two members PIA TGS team before shipment.

TRAINING:

05 days Electrical/ Mechanical Training at manufacturer's premises for 04 persons. Boarding/lodging for this period will be borne by manufacturer.

Imran
5/10/17

OIC CONCERN SHOP

Imran
5/10/17

OIC ELECT SHOP

OIC PLANNING
Manager Planning & Logistics
Technical Ground Support
Pakistan International Airlines

Imran

MGR MAINT KHI

IRFAN ALI MEMON
Manager Maintenance
RSD - PIAC - JIAP - Karachi

Imran

GM TGS

Imran Ahmad Shah
Oftg. General Manager
Technical Ground Support
Pakistan International Airlines

Imran

GM SCM **COO**

only for PIAA customer

PIA
Karachi Airport

Imran

Khurram Mushtaq
Chief Operating Officer
Pakistan International Airlines

TOR's EXECUTIVE PASSENGER COASTER FOR NGIAP
TECHNICAL BIDS EVALUATION CRITERIA

Company Name:	-----
Total Marks:	100
Qualifying Marks:	80
MANDATORY REQUIREMENTS:	
Automatic Transmission.	
Air conditioning system.	
Guarantee to provide spare parts/accessories for the period of minimum 10 years.	
Two years warranty must be provided.	
Provision of standard items as per annexure "A".	
Coaster Model must be 2025 or onward	
Price must be quoted in PKR	

S.No.	PARTICULARS/PARAMETERS FOR MARKING	Marks
1	Engine Type: Max Marks:-----	10
a.	4 Cylinder diesel engine, with at least output power 110 Kw -----	10
b.	4 Cylinder diesel engine, with at least output power 100 Kw -----	05
c.	Other than above-----	00
2	Transmission : Max Marks:-----	10
a.	4 Speed Automatic Transmission -----	10
b.	Other than above-----	00
3	Steering: Max. Marks:-----	05
a.	Power Steering with tight 06-08 meter turning circle.....	05
b.	Other than above -----	00
4	Suspension: Max Marks:-----	05
a.	<ul style="list-style-type: none"> • Front: Independent double wishbone with gas dampers. • Rear: Leaf Spring with gas damper. 	05
b.	Other than above.....	00
5	Seat Capacity : Max Marks:-----	05
a.	28 seats, 3 point seat belt for only driver seat.....	05
b.	Other than above-----	00
6	Passenger Doors : Max Marks:	05
a.	<ul style="list-style-type: none"> • 3 Doors (Driver, Passenger and Emergency). • Power doors for driver and passengers. • Automatic sliding door for passenger with buzzer and jam protection. 	05
b.	Other than above.....	00
7	Air conditioning System : Max Marks:	05
a.	Required.....	05
b.	Non compliance of above -----	00
8	Brakes & Parking brakes System : Max Marks:	05
a.	<ul style="list-style-type: none"> • Front: Disc • Rear: Drums ,twin leading shoes • Parking brake is required. 	05
b.	Other than above-----	00
9	Exterior: Max Marks	05
a.	<ul style="list-style-type: none"> • Dual Halogen Headlights. • Chrome full wheel covers. 	05

Handwritten notes: 7-11 57017

BYRON CHARLES
 Manager Planning & Line Station
 Technical Ground Support
 Pakistan International Airlines

IRFAN ALI MEMON
 Manager Maintenance
 RSD - PIAC - JIAP - Karachi

Irfan Ahmad Shah
 Chief General Manager
 Technical Ground Support
 Pakistan International Airlines

		• Chrome full wheel covers.	
	b	Non compliance.....	00
10		Interior : Max Marks:	05
	a	<ul style="list-style-type: none"> Leather covered driver seat with lumbar adjustment. Vinyl passenger seats. Driver under seat storage tray with seat bag pocket. Cloth covered passenger seats. Grab handles. Passenger compartment heater. Microphone with amplifier. Remote fuel release door. AM/FM Radio with MP3 player. Roof lights/indication lights/all standard meters/all standard electrical lights. 	05
	b	Non compliance.....	00
11		Safety : Max Marks:	05
	a	<ul style="list-style-type: none"> Rear emergency exit door with illuminated sign. 2.5 Kg Fire extinguisher. Reversing camera with reverse beep. 	
	b	Non compliance of above parameters.....	00
12		Technical Rep in Pakistan Max. Marks -----	05
	a.	Rep in major cities in Pakistan-----	05
	b.	No rep in Pakistan-----	00
13		Market Share (No.of units produced in last ten years) Max. Marks -----	20
	a.	More than 1000 units.	20
	b.	More than 500 units-----	10
	c.	Less than 500 units-----	0
14		Onsite Training of 04 Persons Max. Marks-----	10
	a.	05 days Onsite Training of 04 Persons -----	10
	b.	Other than above-----	00

NOTE:

- Bids having non compliance of any mandatory requirement will not be evaluated.
- Bids will be evaluated on the basis of 70% technical and 30 % weightage of financial bids.
- Customer reference/Cientele list will be provided by Vendor.


OIC CONCERN SHOP

OIC ELECT SHOP

BYRON CHARLES
 Manager Planning & Control
 Technical Ground Support
 Pakistan International Airlines

MGR MAINT KHI

IRFAN ALI MEMON
 Manager Maintenance
 RSD - PIAC - JIAP - Karachi

GM TGS
Imran Ahmad Shah
 Oftg. General Manager
 Technical Ground Support
 Pakistan International Airlines

GM SCM

COO

Khurram Mushtaq
 Chief Operating Officer
 Pakistan International Airlines

MA SCM Deptt. Karachi Airport