

## **Expression of Interest (EOI)**

The Government of Pakistan has notified the “Pakistan Oil Refining Policy-2023 for Upgradation of Existing/Brownfield Refineries” in August, 2023 and thereafter amended in February 2024 (“Policy”), with the objective to provide environment friendly transport fuels as per notified (Euro V) specifications and to maximize production of Motor Gasoline and Diesel by minimizing Furnace Oil (FO)/ other fuels. The said Policy stipulates incentives for existing Oil refineries (05Nos.) fulfilling the eligibility criteria for carrying out the required upgradation (the “Upgrade Project”). In pursuance of provisions of the Policy, the Oil and Gas Regulatory Authority (OGRA) intends to pre-qualify experienced and competent Technical Consultant(s) for, *inter alia*, evaluation of milestones/deliverables of the Upgrade Project(s) of existing refineries and to verify quantity/quality of each milestone and associated costs for the Upgrade Projects of the refineries. Technical Consultant shall also oversee, verify and monitor progress of “Upgrade Project”, as more specifically given in Terms of Reference (TORs).

2. OGRA invites EOI from reputable Technical Consultant firms with international repute having at least twenty years experience of management and supervision of projects of similar nature of oil refining sector *inter alia* feasibility study, designing, engineering, construction, procurement and commissioning. The interested firms/companies may obtain further information, TORs and Evaluation criteria etc. from OGRA & PPRA websites ([www.ogra.org.pk](http://www.ogra.org.pk)), ([www.ppra.org.pk](http://www.ppra.org.pk)) whereas notified “Policy” is available at website ([www.petroleum.gov.pk](http://www.petroleum.gov.pk)).

3. The selection of firm/company shall be based on quality and cost as per regulation 3(B) of Procurement of Consultancy Services Regulations, 2010 of PPRA. OGRA reserves the right to reject all offers, without assigning any reason, in terms of Rule 33 of PPRA Rules.

4. The EOI must be submitted at the address mentioned below in a sealed envelope/package by **30 July 2024 till 1100 hours** which shall be opened on the same date at 1130 hours.

**Senior Executive Director (Refining & Lubricants)**

Oil and Gas Regulatory Authority  
Plot # 37, 39, Mauve Area, G-10/4, Islamabad  
Ph no. 051-9108825

## **Terms of Reference (TORs)**

The Government of Pakistan has notified the “Pakistan Oil Refining Policy-2023 for Upgradation of Existing/Brownfield Refineries” in August, 2023 and thereafter amended in February 2024 (“Policy”), which stipulates fiscal incentives for existing five (05) oil refineries committing to upgrade/modernize/expand their refinery. The Policy aims to provide environment friendly transport fuels as per notified (Euro-V) specifications and to maximize production of Motor Gasoline and Diesel by minimizing Furnace Oil (FO)/ other fuels. Whereas under the provision of said Policy, a Technical Consultant(s) (hereinafter referred to “Consultant”) is required to be engaged by OGRA, who shall be required to perform tasks including but not limited to the following:-

- i) To evaluate the milestones/deliverables, as per project schedule of the respective refinery. The Consultant will review, evaluate and ascertain that the milestones/deliverables of the Upgrade Project and associated costs thereof, are in accordance with the Policy.
- ii) To verify that Upgrade Project(s) are being executed in accordance with, *inter alia*, the Technical Standards for Refineries notified by OGRA and the International best practices.
- iii) To co-ordinate, monitor and verify the progress on feasibility study, FEED, financial close, engineering/ design, procurement, manufacturing, civil works, supply, installation, erection, electrical & instrumentation, construction, testing, completion and commissioning of “Upgrade Project(s)” of any or combination of all existing refineries and report on monthly basis.

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## **Details to be submitted alongwith EOI**

The firm/company interested for pre-qualification as “Consultant” to carry out work as given in terms of reference (TORs) must submit the following information/documents as a minimum:

### **A) GENERAL INFORMATION:**

1. Name;
  - Postal & Business Address
  - Telephone
  - Facsimile
  - E-mail
2. Type of Entity/Firm;
  - Public Limited Company
  - Private Limited Company
  - Partnership
  - Proprietorship
3. Name & Address of Owners/Directors/Chief Executive
4. Whether work is to be performed as Joint Venture/Consortium or Not
5. Place and Year of Incorporation/Registration (provide copies of Incorporation/Registration Certificates and Memorandum & Articles of Association)
6. Registration/Certification with (provide copy of same);
  - a) Pakistan Engineering Council (PEC)
  - b) Federal Board of Revenue (FBR), in case of local firm
7. Has the firm/company ever failed to complete any project or been unable to fulfill any contractual commitments or abandoned any project (Yes or No). If yes, provide details and reasons thereof.
8. Details with regard to litigation proceedings/arbitration related to projects undertaken/being undertaken by the firm/company.
9. The consulting firm shall not be in conflict of interest as provided in clause 4 of Procurement of Consultancy Services Regulations, 2010

### **B) THE EOI SHALL CONTAIN FOLLOWING INFORMATION/DETAILS AND DOCUMENTS AS A MINIMUM:**

1. Details with regard to design engineering, procurement and construction/commissioning manpower resources of the firm for the Upgrade Project:

Area	No. of Persons	Total Years of Professional Experience	Experience with Bidder's Organization (Years)
Design Engineering			
Procurement			
Construction			
Commissioning			
Project Management			

2. Details of projects handled and in hand as **Project Management Consultant** of Oil Refining sector during last (20) Twenty years by the firm (In case of JV partner/consortium, separately of each partner along with scope of work) in Pakistan or abroad;
3. Details of other projects undertaken/executed by the firm clearly indicating the scope of work undertaken;

4. Details of academic, professional qualifications, work experience and expertise of firm's key personnel along with resumes;
5. Detail and provision of relevant accreditations with international/national agencies;
  
6. Details of the computer software and hardware to be used and extent of its use in management of design engineering, procurement and project planning/control/construction management;
7. Detail and provision of relevant accreditations with international/national agencies;
8. In case of joint venture/consortium details of scope of work and division of responsibilities of lead partner and each partner in the project scope of work shall be clearly defined;
9. Information including brochures, reference and other documentary evidence of technical qualification, capability and experience of the firm to execute the Project;

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<b><u>Evaluation Criteria</u></b>	
<b>Shortlisting of Technical Consultant</b>	
<b>Description</b>	<b>Points</b>
<b>1.0 General Experience of the firm</b>	<b>15</b>
1.1 Experience of all Projects (Total No. of years)	15
<b>2.0 Specific and relevant experience</b>	<b>50</b>
2.1 Relevant experience of Project Management of Oil Refining sector of last twenty (20) years	20
2.2 Professional supervision (No. of assignments including in-hand/on-going)	20
2.3 Physical presence in the country (Islamabad/Karachi)	5
2.4 List of equipment (Hardware /Software) available with the firm	5
<b>3.0 Key staff /Experts for assignmnet on permanent basis</b>	<b>35</b>
3.1 No of Key personnel (Project Management)	20
3.2 Qualification (PMP, API Inspectors, Mechanical, Chemical/Petroleum Engineers etc)	15
<b>Total</b>	<b>100</b>
<b>Note: Minimum score required for shortlisting is 70 Points</b>	