

**Tender Ref:GMCM/ENGG/LG EXCHANGE/02/25**

**IMPORTANT NOTES**

Bidding documents, containing detailed terms and conditions, etc. are available and can be downloaded from PIA Website <https://www.piac.com.pk/corporate/sales-procurement/tender> as well as from E-PADS PPRA web site [www.eprocure.gov.pk](http://www.eprocure.gov.pk) free of cost. Bidders need to get registered at E-web portal of E-PADS PPRA (Federal) to access the tender document and other relevant information including electronic bid submission. In case of any help regarding EPADS online Bid submission and vendor registration, email [auditcell.scm@piac.aero](mailto:auditcell.scm@piac.aero) and [contract.tech@piac.aero](mailto:contract.tech@piac.aero) may be contacted.

Bids should be submitted electronically ONLY through EPADS PPRA web portal. Manual submission of bid, without EPADS electronic bid is NOT acceptable. For registration and training on EPADS or in case of any technical difficulty in using EPADS, prospective bidder/s may also contact Mr. Rizwan Mehmood, Director MIS Room No.109, 1<sup>st</sup> Floor, FBC Building Sector G-5/2, Islamabad or Helpline Contact No. 051-111-137-237.

The bids prepared in accordance with the instructions in the bidding documents must be submitted through EPADS web portal by closing time & date mentioned in the tender document. Bids will be opened on the same day at 11:00 AM through EPADS.

All interested bidders must register themselves at EPADS by using link: <https://eprocure.gov.pk/#/supplier/registration>

Original Bid Security and Tender Fee instrument MUST BE attached with the Technical Proposal and the reference / Pay Order copy must be submitted through EPADS online submission as well, before Tender Closing Date & Time ( For Local Bidders only).

**Note for International Bidders**

International Suppliers/Vendors/Bidders are requested to register on EPADS. For assistance to get registered, please contact PIA Focal EPADS DGMPM, [dgmppm@piac.aero](mailto:dgmppm@piac.aero) and [auditcell.scm@piac.aero](mailto:auditcell.scm@piac.aero), [contract.tech@piac.aero](mailto:contract.tech@piac.aero).

Bids should be submitted electronically ONLY through EPADS PPRA web portal. Manual submission of bid, without EPADS electronic bid is NOT acceptable and will be rejected without intimation.

Ref: GMCM/ENGG/LG EXCHANGE/02/25

M/s \_\_\_\_\_

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**SUB: EXCHANGE OF B777 LANDING GEAR SHIPSET installed on Two PIA B777-200ER  
(AP-BMG and AP-BMH) Aircrafts**

We are pleased to invite your sealed tenders for the services/ items listed in the attached schedule (s). The terms & conditions of the tender / supplies are given below:-

**A) SUBMISSION OF TENDER**

Bidding documents containing detail terms and conditions, etc. are available electronically and can be downloaded from

- a) PIACL Website <https://www.piac.com.pk/corporate/sales- procurement/tenders>
- b) PPRA Website <https://www.ppra.org.pk/active-tenders>

c) EPADS-PPRA website <https://www.eprocure.gov.pk> through Supplier Login

**Bids must be submitted electronically through EPADS.**

The bids must be prepared in accordance with the instruction in the bidding documents and must be submitted by **07-04-2025** on/before 10:30 AM (PST). Bids will be opened on the same day at 11:00 AM (PST).

Hard Copies of bids along with Original Bid Security instrument may also be submitted to the undersigned before above given deadline (in addition to EPADS submission).

**NOTE:**

1. Tenders received after stipulated date & time shall not be considered.
2. Bidders are required to submit a Pay Order of Rs. 15,000/- (Not Refundable) as tender fee along with Technical Proposal. (For Local Bidders Only)

**B) BID SECURITY (For Local Bidders Only)**

The tender should be accompanied by a Pay Order of **PKR 500,000.00** in the name of M/S PAKISTAN INTERNATIONAL AIRLINES as interest free Bid Security (Refundable). Bid Security in any other shape shall not be accepted. Bid Security deposited against a running contract (s) purchase orders(s) shall not be transferable as Bid Security for any other tender. All tenders without Bid Security shall not be considered.

**C) PERFORMANCE GUARANTEE (For Local Bidders Only)**

The successful bidder(s) upon award of Contract will be required to furnish Performance Guarantee in the amount equivalent to **5 %** of total base value of the contract as interest free Security deposit in shape of Pay Order / Bank Guarantee. The Bid Security already held can be converted into Performance Guarantee and balance amount if any shall be deposited as above.

**D) PRICES**

- a) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order /Contract.
- b) The Prices must be stated both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- c) Offers must be valid for 180 days.

Yours truly,

**GM Contract Management**

Supply Chain Management

PIA Head Office, Karachi Airport Pakistan

**Tel: +92-21 - 9904 4216, +92-21-9904 5277**

**Email: gm.cm@piac.aero**  
[contract.tech@piac.aero](mailto:contract.tech@piac.aero)

# BIDDING DOCUMENTS

for

**EXCHANGE OF B777 LANDING GEAR SHIPSET installed on Two PIA B777-200ER**

**(AP-BMG and AP-BMH) Fleet of following part No's**

No	Nomenclature	AP-BMH & AP-BMG Part No
1.	MLG BUILDUP ASSEMBLY LH	161W1000-41
2.	SIDE STRUT ASSEMBLY LH	161W3100-15
3.	DRAG STRUT ASSEMBLY LH	161W4100-19
4.	TRUCK COMPONENT ASSEMBLY LH	161W1130-5
5.	MLG BUILDUP ASSEMBLY RH	161W1000-42
6.	SIDE STRUT ASSEMBLY RH	161W3100-16
7.	DRAG STRUT ASSEMBLY RH	161W4100-20
8.	TRUCK COMPONENT ASSEMBLY RH	161W1130-5
9.	NLG BUILDUP ASSEMBLY	162W1000-15
10.	DRAG STRUT ASSEMBLY NLG	162W2000-2

Offered Exchange Landing Gear Shipsets remaining TBO life should be based on the following Landing Gear Tentative requirement date:

No	Aircraft	MSN	Landing gear Tentative Requirement Date
1	AP-BMG	32716	May,2024
2	AP-BMH	32717	January, 2025

## Section A - Instructions to Bidders

### 1. Scope of Bid

Pakistan International Airline (PIA) invites “sealed bids” from interested parties for the Exchange of B777 Landing Gear Shipset installed on PIA B777 (AP-BMG and AP-BMH) Fleet.

**Important Note: Interested parties may bid for one or more Exchange of landing gear separately and can offer the alternate part number as per Boeing Documents as well.**

### 2. Clarification on Bidding Documents

A prospective bidder requiring any clarification(s) in respect of the Bidding Document shall notify PIA in writing. PIA will respond to any request for clarification which it receives earlier than five (5) days prior to the deadline for the submission of bid. For clarification on bidding document please email to [mesca1@piac.aero](mailto:mesca1@piac.aero), [khimapk@piac.aero](mailto:khimapk@piac.aero), [dcetseppoh@piac.aero](mailto:dcetseppoh@piac.aero), and [contract.tech@piac.aero](mailto:contract.tech@piac.aero) <https://drive.google.com/drive/folders/1rw0ktVi311fQhU5S9-GITN5jMT7FkSGX>

### 3. Submission of Bid

Interested bidders will have to submit their offer by in sealed envelopes, submitted either in person or through courier or via password protected email. The document should be clearly marked as Bid for “EXCHANGE OF B777 LANDING GEAR SHIPSET installed on PIA B777-200ER (AP-BMG and AP-BMH)”.

### 4. Deadline for Submission of Bids:

Bids must be received by PIA through EPADS at the following address no later than the Date and Time mentioned in the advertisements published in media **(07-04-2025)**. Bids will be opened the same day at the specified time.

**General Manager Contract Management  
Supply Chain Management  
Pakistan International Airlines JIAP, Karachi.  
Ph: +92 21 9904 4216 / +92 21 9904 5277  
Email: [contract.tech@piac.aero](mailto:contract.tech@piac.aero)**

## Section B – Evaluation of Bids

In order to ensure that the bidding process is conducted in fair and transparent manner, following Evaluation Criteria will be followed to determine the successful service providers for PIACL in efficient and economical manner.

**Note:** Proposals must contain the criteria table duly filled with offer mentioned against each field.

**Otherwise proposals will not be entertained.**

### Mandatory Requirement:

**Following are the mandatory requirements for offered Landing gear to PIA**

1. Offered exchange shipsets must be certified by EASA Form1/FAA Form 8130/TCA Form 24-0078/PCAA Form 1
2. Confirmation of Non-accidental certificate with BTB traceability of Exchange Landing Gear Shipsets.
3. Use of PMA parts, Non - OEM repairs, and DER repairs are **not allowed** for Offered exchange landing gear shipset.
4. All Ads and mandatory SBs must be accomplished.

### Evaluation Criteria

Following Criterion will be used for Evaluation:

**Note:** Below tables should be filled for each Aircraft registration (MSN).

### A: Exchange Offer required for AP-BMG

#### 1. Technical Evaluation Criteria

Following Criteria will be used for Technical Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	<b><u>Exchange Landing Gear Life for first gear AP-BMG:</u></b> . Minimum of 3,000 cycles remaining. (TBO) . Exchange gear having 3,000 cycles or more will get full marks.	Cycles	12	
	. Minimum 36 <b>months</b> life remaining. (TBO) . Exchange gear having remaining 36 Months or more will get full marks	Months	12	
2.	<b><u>Warranty</u></b>			
	a) On-wing Life (Flight Cycles)	Flight	06	

		Cycles		
3.	In case of failure of Landing gear within Warranty / Guarantee period, Service Provider will provide loaner Landing gear/LRU, availability, repair, and transportation on FOC Basis	Agreed / Not agreed	04	
4.	Management of transportation to and from KHI of exchange and core unit.	Agreed / Not agreed	03	
5.	Core return time	Days	03	
		<b>Total</b>	<b>40</b>	

## 2. Financial Evaluation Criteria

Following Criteria will be used for Financial Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	NTE cost for Exchange of Landing Gear	USD	45	
2	Sharing of Transport charges to and from PIA station	%	08	
3.	Bonus Marks for 100% coverage of transportation of exchange & core landing gears to & from JIAP	Agreed/Not agreed	02	
4.	Payment terms (max Marks is 5)	Terms	05	
	Net Thirty Days (NTD)	05		
	50% Advance 50% NTD	03		
	100% Advance	02		
	<b>Total</b>		<b>60</b>	

USD = US Dollars

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Bidder's offer) x weightage

**NOTE: It is mandatory to achieve 70% marks to qualify as successful bidder**

## B: Exchange Offer required for AP-BMH

### 1. Technical Evaluation Criteria

Following Criteria will be used for Technical Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1	<b><u>Exchange Landing Gear Life for first gear AP-BMH:</u></b> Minimum of 3,000 cycles remaining. (TBO) Exchange gear having 3,000 cycles or more will get full marks.	Cycles	12	
	Minimum 44 <b>months</b> life remaining. (TBO) Exchange gear having remaining 44 Months or more will get full marks	Months	12	
2	<b><u>Warranty</u></b>			
	b) On-wing Life (Flight Cycles)	Flight Cycles	06	
3	In case of failure of Landing gear within Warranty / Guarantee period, Service Provider will provide loaner Landing gear/LRU, availability, repair, and transportation on FOC Basis	Agreed / Not agreed	04	
4	Management of transportation to and from KHI of exchange and core unit.	Agreed / Not agreed	03	
5	Core return time	Days	03	
		<b>Total</b>	<b>40</b>	



## 2. Financial Evaluation Criteria

Following Criteria will be used for Financial Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	NTE cost for Exchange of Landing Gear	USD	45	
2	Sharing of Transport charges to and from PIA station	%	08	
3.	Bonus Marks for 100% coverage of transportation of exchange & core landing gears to & from JIAP	Agreed/Not agreed	02	
4.	Payment terms (max Marks is 5)	Terms	05	
	Net Thirty Days (NTD)	05		
	50% Advance 50% NTD	03		
	100% Advance	02		
<b>Total</b>			<b>60</b>	

USD = US Dollars

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Bidder's offer) x weightage

**NOTE: It is mandatory to achieve 70% marks to qualify as successful bidder**

**Note:** All Rates will remain applicable till the completion of exchange of all landing gear shipset, Project.

Marks will be calculated as per following formula:

Obtained Marks (B) = (Best Offer / Bidder's Offer) x weightage

## 3. Methodology for Assessing Best Evaluated Bid

Following methodology will be used for assessing the Best Evaluated Bid:

**X = A + B**

Where,

X = Net Outcome /Total marks

A = Marks obtained in Technical Evaluation of each offered gear

B = Marks obtained in Financial Evaluation of each offered gear

The offer with highest Net (X) will be considered as the Best Evaluated Bid.

**NOTE: It is mandatory to achieve 70% marks to qualify as successful bidder**