

**EXCHANGE OF A320-214 LANDING GEAR SHIPSET INSTALLED ON PIA A320 FLEET**

**IMPORTANT NOTES**

Bidding documents, containing detailed terms and conditions, etc. are available and can be downloaded from PIA Website <https://www.piac.com.pk/corporate/sales-procurement/tender> as well as from E-PADS PPRA web site [www.eprocure.gov.pk](http://www.eprocure.gov.pk) free of cost. Bidders need to get registered at E-web portal of E-PADS PPRA (Federal) to access the tender document and other relevant information including electronic bid submission. In case of any help regarding EPADS online Bid submission and vendor registration ,email at [auditcell.scm@piac.aero](mailto:auditcell.scm@piac.aero) and [contract.tech@piac.aero](mailto:contract.tech@piac.aero) may be contacted.

Bids should be submitted electronically ONLY through EPADS PPRA web portal. Manual submission of bid, without EPADS electronic bid is NOT acceptable. For registration and training on EPADS or in case of any technical difficulty in using EPADS, prospective bidder/s may also contact Mr. Rizwan Mehmood, Director MIS Room No.109, 1<sup>st</sup> Floor, FBC Building Sector G-5/2, Islamabad or Helpline Contact No. 051-111-137-237.

The bids prepared in accordance with the instructions in the bidding documents must be submitted through EPADS web portal by closing time & date mentioned in the tender document. Bids will be opened on the same day at 11:00 AM through EPADS.

All interested bidders must register themselves at EPADS by using link: <https://eprocure.gov.pk/#/supplier/registration>

Original Bid Security and Tender Fee instrument MUST BE attached with the Technical Proposal and the reference / Pay Order copy must be submitted through EPADS online submission as well, before Tender Closing Date & Time (For Local Bidders only).

**Note for International Bidders**

International Suppliers/Vendors/Bidders are requested to register on EPADS if for assistance to get registered contact at following emails [auditcell.scm@piac.aero](mailto:auditcell.scm@piac.aero) and [contract.tech@piac.aero](mailto:contract.tech@piac.aero).

Bids should be submitted electronically ONLY through EPADS PPRA web portal. Manual submission of bid, without EPADS electronic bid is NOT acceptable and will be rejected without intimation.

Bidders must claim their deposit refund (Bid Security/Performance Guarantee) within 180 days of the financial bid opening (if rates are higher side) or completion of contract period/project (in case awarded) or in case of any earlier termination. The time barred CRs (receipts)/refund cases shall not be processed. ( For Local Bidders only).

GMCM/ENGG/A320 LG/EXCHANGE/01/2025

M/s \_\_\_\_\_

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**SUB: EXCHANGE OF A320-214 LANDING GEAR SHIPSET INSTALLED ON PIA A320 FLEET**

We are pleased to invite your sealed tenders for the services/ items listed in the attached schedule (s).

**A) SUBMISSION OF TENDER**

1. You are required to send your tenders addressed to GM Contact Management, Supply Chain Management Department, PIA Head Office, JIAP Karachi latest by **17-02-2025 till 1030 Hrs**. The tenders may be dropped in the tender box marked as “**Tender Box Commercial Purchases**” placed at the entrance of the PIA Supply Chain Management latest by **10:30 hours** on the specified date. You may also send your tenders through registered A/D mail addressed to GM Contact Management, which must reach before the closing date and time mentioned above. **Tenders will be opened at 11:00 hours on the same day** in the presence of bidders.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays.
3. **Bidders are required to submit a Pay Order of Rs. 15,000/- (Not Refundable) as tender fee along with Technical Proposal. (For Local Bidders Only)**

**B) BID SECURITY (For Local Bidders Only)**

The tender should be accompanied by a Pay Order of **PKR 500,000.00** in the name of M/S PAKISTAN INTERNATIONAL AIRLINES as interest free Bid Security (Refundable). Bid Security in any other shape shall not be accepted. Bid Security deposited against a running contract (s) purchase orders(s) shall not be transferable as Bid Security for any other tender. All tenders without Bid Security shall not be considered.

**C) PERFORMANCE GUARANTEE (For Local Bidders Only)**

The successful bidder(s) upon award of Contract will be required to furnish Performance Guarantee in the amount equivalent to **5 %** of total base value of the contract as interest free Security deposit in shape of Pay Order / Bank Guarantee. The Bid Security already held can be converted into Performance Guarantee and balance amount if any shall be deposited as above.

**D) INSTRUCTIONS TO BIDDER**

PREPARATION OF TENDER

“Single Stage Two Envelope Basis”

- The BID (Tender) submitted shall comprise of a single package containing two sealed envelopes, each envelope shall be marked and will contain “**TECHNICAL**” and “**FINANCIAL**” proposal.
- On the given tender opening date only “**Technical Proposal**” will be opened in the presence of tenderers available.
- The “**Financial Proposal**” shall be shown to the parties but will be retained with PIA without being opened.
- After Technical Evaluation of the received Technical Proposals, Financial Proposals will be opened publicly at the date, time & venue to be announced and will be communicated to the bidders in advance.
- PIA will open the “Financial Proposals” publicly of the parties whose Technical Proposals have been found acceptable.
- Financial Proposals of the technically not-acceptable bids shall be remained **un-opened** till the completion of tender process.

**E) PREPARATION OF TENDER - TECHNICALPROPOSAL:**

All mandatory requirements are given in the schedule

Please give all the available technical details of the items offered by you, supported with the technical literature, brochure, drawings and pictures, client list details, authorization certificates etc.

BIDS / Tenders / Technical Proposal received shall be evaluated in accordance with the given technical specifications.

PIA’s requirements with Technical Specifications are given.

Bidders **MUST:**

- Be registered with Sales Tax Authorities; please attach copy of Registration Certificate (Local Bidders Only).
- Quote Rates, GST and other taxes separately.
- Bid on Prescribed Performa issued by PIA (Schedule-A).
- Affix the company seal on all tender documents.

Mention clearly Tender Reference on **TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE BEARING COMPANY’S STAMP**

F) PREPARATION OF TENDER - FINANCIAL PROPOSAL

The tenders should be enclosed in double cover. The inner cover should be sealed having enclosed the following documents:

- a) Price Schedule 'A' duly filled in, signed and sealed.
- b) Original Pay Order for Bid Security/Earnest Money.
- c) Undertaking on Rs. 100/= above non-judicial Stamp Paper duly signed and stamped by a Public Notary Oath Commissioner (Local Bidders Only).
- d) The outer cover should bear address of the **General Manager Contract Management**, PIA SCM Building, Karachi Airport and reference number of the tender with opening date of tender.
- e) All information about the services /material proposed to be supplied must be given as required in the schedule to tender.

G) PRICES

- a) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order /Contract.
- b) The Prices must be stated both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- c) Offers must be valid for 180 days.

Detailed contract document and pricing mechanism will be decided and signed after final selection of the vendor

Yours truly,

GM Contract Management  
Supply Chain Management  
PIA Head Office, Karachi  
Pakistan

Tel: +92-21 - 9904 4216, 9904 5277

Email: gm.cm@piac.aero  
[contract.tech@piac.aero](mailto:contract.tech@piac.aero)

# **BIDDING DOCUMENTS**

**FOR**

**EXCHANGE OF A320-214 LANDING GEAR SHIPSET**

**installed on PIA A320 Fleet**

Landing Gear shipsets Part Numbers and due date for overhaul is as under:

<b>S/N</b>	<b>A/C</b>	<b>Overhaul due date</b>	<b>Description</b>	<b>Part No</b>
1	AP-BLU	20-SEP-24	MLG R/H	201582002-030
			MLG L/H	201582001-030
			NLG	D23757500-8
2	AP-BLW	21-OCT-24	MLG R/H	201582002-030
			MLG L/H	201582001-030
			NLG	D23757500-8
3	AP-BLZ	27-MAY-25	MLG R/H	201582002-40
			MLG L/H	201582001-40
			NLG	D23757500-9
4	AP-BLY	02-AUG-25	MLG R/H	201582002-080
			MLG L/H	201582001-080
			NLG	D23757500-9

## Section A - Instructions to Bidders

### 1. Scope of Bid

Pakistan International Airline (PIA) invites “sealed bids” from interested parties for the Exchange of A320 Landing Gear Shipset installed on-PIA A320 Fleet.

**PIA offered landing gears for exchange are due for second overhaul.**

**Further details will be provided upon request from:**

**Email:** [rotplng@piac.aero](mailto:rotplng@piac.aero), [dceplngeoh@piac.aero](mailto:dceplngeoh@piac.aero)

Data of landing gears uploaded in the following link.

[https://drive.google.com/drive/folders/1cGqxW0HUIUyHyIZSK6Deig61-vPZXQJG?usp=drive\\_link](https://drive.google.com/drive/folders/1cGqxW0HUIUyHyIZSK6Deig61-vPZXQJG?usp=drive_link)

### 2. **Following are the mandatory requirements for offered Landing gear to PIACL**

S/N	Mandatory Requirements	YES/NO
1.	The Service Provider must have in-house overhaul capability of A320 Landing Gear Ship set.	
2.	Offered exchange shipsets must be certified by EASA Form1/FAA Form 8130-3/TCCA Form One / PCAA Form 1/ CAA (UK) Form 1	
3.	The Service Provider must have experience of overhaul of at least 10 ship set of A320 family Landing Gears	
4.	Confirmation of Non-accidental certificate with BTB traceability of Exchange Landing Gear Shipsets/Parts.	
5.	Use of PMA parts, Non - OEM repairs, and DER repairs are not allowed for installation on PIACL landing gears. However, any specific cost-effective DER repair may be discussed, and approved by PIACL prior implementation.	
6.	Proposal must be non-exclusive	
7.	All Ads and mandatory SBs must be accomplished.	

**Note:** Proposals may be rejected if above table is not duly filled against each field.

### Section B – Evaluation of Bids

In order to ensure that the bidding process is conducted in fair and transparent manner, following Evaluation Criteria will be followed to determine the successful service providers for PIACL in efficient and economical manner.

**Note:** Proposals must contain the criteria table duly filled with offer mentioned against each field.

**Otherwise proposals will not be entertained.**

## **Evaluation Criteria**

Following Criterion will be used for Evaluation:

### **1. Technical Evaluation Criteria**

**Note 1:** Offered exchange shipsets must be certified by EASA Form1 / FAA Form 8130 / TCCA Form 24-0078 / PCAA Form1 / CAA UK Form 1

**Note 2:** Below tables should be filled for each exchange offered shipset.

Following Criteria will be used for Technical Evaluation for AP-BLU, AP-BLW, AP-BLZ and AP-BLY separately:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	<b><u>Exchange Landing Gear Life:</u></b> Minimum of 3,600 cycles remaining. (TBO)	Cycles	25	
	Minimum 48 months remaining. (TBO)	Months	25	
2.	<b><u>Warranty</u></b>			
	a) On-wing Life (Flight Cycles)	Flight Cycles	10	
	b) On-wing Life (Days)	Days	10	
3.	In case of failure of Landing gear within Warranty / Guarantee period, Service Provider will provide loaner Landing gear/LRU, availability, repair, and transportation on FOC Basis	Agreed / Not agreed	15	
4.	Management of transportation to and from KHI of exchange and core unit.	Agreed / Not agreed	10	
5.	Core return time	Days	05	
		<b>Total</b>	<b>100</b>	

USD = US Dollars

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Bidder's offer) x weightage

**NOTE: It is mandatory to achieve 70% marks to qualify technically**

## **2. Financial Evaluation Criteria**

Following Criteria will be used for Financial Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	NTE for Exchange of Landing Gear Including Repair of Core landing Gear Ship set and exchange fee included)	USD	60	
2	Sharing of Transport charges to and from PIA station	%	20	
3	<u>Payment Terms:</u>			
	1) Before Release of Exchange LDG	%	10	
	2) After Receipt of core LDG	%	10	
<b>Total</b>			<b>100</b>	

**Note:** All Rates will remain applicable till the completion of exchange of all landing gear shipset, project.

Marks will be calculated as per following formula:

Obtained Marks (B) = (Best Offer / Bidder's Offer) x weightage

## **3. Methodology for Assessing Best Evaluated Bid**

Following methodology will be used for assessing the Best Evaluated Bid:

$$X = 40\% A + 60\% B$$

Where,

X = Net Outcome

A = Marks obtained in Technical Evaluation

B = Marks obtained in Financial Evaluation

The offer with highest Net Outcome will be considered as the Best Evaluated Bid.