

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA - I

To Be Filled And Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services and Goods Worth Fifty Million or More

- * NAME OF THE ORGANIZATION / DEPTT. Pakistan International Airlines
- * FEDERAL / PROVINCIAL GOVT. Federal Government
- * TITLE OF CONTRACT Supplement Agreement to Purchase Agreement for five Boeing 777 Aircraft
- * TENDER NUMBER N/A
- * BRIEF DESCRIPTION OF CONTRACT Purchase of Five additional B777 Aircraft

- * TENDER VALUE N/A
- * ENGINEER'S ESTIMATE N/A
(for civil Works only)
- * ESTIMATED COMPLETION PERIOD Year 2015
- * WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? Yes, Fleet Replacement Plan 2020 Yes/No
- * ADVERTISEMENT:
 - (i) PPRA Website N/A Yes/No
(Federal Agencies) (If yes give date and PPRA's tender number)
 - (ii) News Papers N/A Yes/No
(If yes give names of newspapers and dates)
- * TENDER OPENED ON (DATE & TIME) N/A
- * NATURE OF PURCHASE International Local/International
- * EXTENSION IN DUE DATE (If any) N/A Yes/No

* NUMBER OF TENDER DOCUMENTS SOLD N/A
(Attach list of Buyers)

* WHETHER QUALIFICATION CRITERIA
WAS INCLUDED IN BIDDING/TENDER DOCUMENTS N/A Yes/No
(If yes enclose a copy).

* WHETHER BID EVALUATION CRITERIA
WAS INCLUDED IN BIDDING/TENDER DOCUMENTS N/A Yes/No
(If yes enclose a copy).

* WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

- a) SINGLE STAGE - ONE ENVELOPE PROCEDURE

N/A

- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE

N/A

- c) TWO STAGE BIDDING PROCEDURE

N/A

- d) TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE

N/A

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT
WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY,
DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)

DIRECT CONTRACTING as mentioned in earlier letter

WHO IS THE APPROVING AUTHORITY PIAC Board of Directors ✓

* WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED
FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.
Yes PIA BoD approved

* NUMBER OF BIDS RECEIVED N/A

* WHETHER THE SUCCESSFUL BIDDER WAS LOWEST
BIDDER N/A Yes/No

* WHETHER INTEGRITY PACT WAS SIGNED Yes Yes/No

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA - II

**To Be Filled And Uploaded on PPRA Website In Respect of All
Public Contracts of Works, Services & Goods Worth
Fifty Million Rupees or More**

- * NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS N/A
- * NAME AND ADDRESS OF THE SUCCESSFUL Boeing Co., USA BIDDER
- * RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATED BID). N/A
- * NEED ANALYSIS (Why the procurement was necessary?) Part of Fleet replacement plan 2020
- * IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) N/A

- * WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS N/A Yes/No
- * DATE OF CONTRACT SIGNING 14th February, 2012
(Attach a copy of agreement) US\$ 900,000,000 plus applicable escalation in accordance with the aircraft delivery schedule, actual import duty/taxes
- * CONTRACT AWARD PRICE and interest on pre delivery payments (PDPs) _____
- * WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS N/A Yes/No
(Attach copy of the bid evaluation report)
- * ANY COMPLAINTS RECEIVED No Yes/No
(If yes result thereof)

- * ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS N/A Yes / No
(If yes give details)
- * DEVIATION FROM QUALIFICATION CRITERIA N/A Yes / No
(If yes give details)

- * SPECIAL CONDITIONS, IF Any
(Give Brief Description) Yes, Financing Agreement
Boeing will use its best efforts to obtain Ex-Im financing commitment. If there is any termination under the above provisions, all rights and obligations of Boeing and PIA with respect to the Aircraft will terminate and be without further force and effect, except that Boeing will promptly refund to PIA all applicable advance payments.