

**PUBLIC PROCUREMENT REGULATORY**  
**AUTHORITY (PPRA)**

**CONTRACT AWARD PROFORMA – I**

**To Be Filled And Uploaded on PPRA Website In Respect of**  
**All Public Contracts of Works, Services and Goods Worth**  
**Fifty Million or More**

- NAME OF THE ORGANIZATION **Privatisation Commission**
- FEDERAL / PROVINCIAL GOVT. **Federal Government**
- TITLE OF CONTRACT **Financial Advisory Services Agreement**
- TENDER NUMBER **TS233169E**
- BRIEF DESCRIPTION OF CONTRACT **Appointment Of Financial Advisor For Privatisation Of Central Power Generation Company Limited (CPGCL)**
  
- TENDER VALUE **US\$ 2.22 Million**
- ENGINEER'S ESTIMATE (for civil Works only) **N/A**
- ESTIMATED COMPLETION PERIOD **May - June 2016**
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? **N/A**
- ADVERTISEMENT :
  - (i) PPRA Website **16-03-2015** **TS233169E**  
(Federal Agencies) (If yes give date and PPRA's tender number)
  - (ii) News Papers **Yes (list of news papers is at annex-1)**  
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE & TIME) **20-05-2015**
- NATURE OF PURCHASE **Both Local and/ International**
- EXTENSION IN DUE DATE (If any) **Yes**

- NUMBER OF TENDER DOCUMENTS SOLD 06  
(Attach list of Buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes  
(If yes enclose a copy).
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes  
(If yes enclose a copy).
- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
  - a) SINGLE STAGE – ONE ENVELOPE PROCEDURE \_\_\_\_\_
  - b) SINGLE STAGE - TWO ENVELOPE PROCEDURE. \_\_\_\_\_
  - c) TWO STAGE BIDDING PROCEDURE. \_\_\_\_\_
  - d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE. \_\_\_\_\_
- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)
- WHO IS THE APPROVING AUTHORITY PC Board approves the successful bidder and the contract has been approved by the Chairman, Privatisation Commission
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING. N/A
- NUMBER OF BIDS RECEIVED 06
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER No
- WHETHER INTEGRITY PACT WAS SIGNED Yes

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**CONTRACT AWARD PROFORMA – II**

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**Fifty Million Rupees or More**

- NUMBER OF BIDDERS PRESENT AT THE TIME OF  
OPENING OF BIDS 06
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER.

**Consortium of:**

- a) United Bank Limited (UBL),
- b) Ernst & Young (EY),
- c) Lahmeyer Group,
- d) Pakistan Engineering Services (Pvt.) Limited,
- e) HaiderMotaBNR &
- f) Excelerate

**Address**

- a. United Bank Limited (UBL)  
Investment Banking Group, UBL, 8th Floor, State Life Building # 1, I.I.  
Chundrigar Road, **Karachi**.
- b. Ernst & Young Ford Rhodes Sidat Hyder (EY), 3<sup>rd</sup> Floor, Eagle Plaza, 75-west,  
Fazal-ul-Haq Road, Blue Area, 44000 **Islamabad**.
- c. Lahmeyer International GmbH, Friedberger Straße 173, 61118 Bad Vilbel,  
**Germany**.
- d. Pakistan Engineering Services (Pvt.) Ltd, Plot 7, Sector B, Street 12, Commercial  
Area, PhaseV, **Lahore**.
- e. HaidermotaBNR & Co. (HMCO) and Bhandari, Naqvi & Riaz, House No. 3-A,  
Street No. 32, Sector F-8/1, **Islamabad**.
- f. Excelerate Private Limited, 102/1, 9th Street, Phase 6, Defense Housing  
Authority, **Karachi**

➤ RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID).

Consortium Name / Interested Parties	Rank
M/s United Bank Limited (UBL), Ernst & Young (EY), Lahmeyer Group, Pakistan Engineering Services (Pvt.) Limited, HaiderMotaBNR, Excelerate.	1
M/s JS Bank Limited, JS Global Capital Limited, FIELDSTONE (FS), Burj Capital Pakistan (Pvt.) Ltd.	2
M/s BMA Capital Management Limited, Grant Thornton, FICHTNER, MTC MohsinTayebaly& Co., Engage Human Resources.	3
M/s CIMB Investment Bank Berhad, National Bank of Pakistan (NBP), Bridge Factor, MAS ClearSight, Topline Securities, AF – Consult Switzerland Ltd., RIAA Law, Delloitte, Possibilities, OCEANIC SURVEYORS Pvt. Limited.	4
M/s China Development Bank Securities Company Limited (CDBS), Pak China Investment Company Limited (PCICL), Foundation Securities Pvt Ltd, Tetra Tech ES Inc, HaglerBailly Pakistan Pvt., HorwathHussainChaudhry Chartered Accountants, Orr, Dignam Co., Abacus Consulting Technology Pvt. Co.	5
M/s (Guernsey) C. H. Guernsey & Company, Shajar Capital Pakistan (Pvt.) Limited, Sutter Securities Incorporated & sister Company Zanbato, Integrators (Pvt.) Limited, Lultz, Daily & Brain, LLC (LD&B), The Brattle Group, Energy Markets Group (International), BDO Ebrahim& Co, Liaquat Merchant Associates (LMA).	6

- NEED ANALYSIS (Why the procurement was necessary?) **Federal Government Policy**
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) **Due to Requests from the Interested Parties**
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS Yes
- DATE OF CONTRACT SIGNING August 31, 2015  
(Attach a copy of agreement)
- CONTRACT AWARD PRICE Approx. US\$ 2.22 Million
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS YES  
**Evaluation report already uploaded on PPRA's website (18-06-2015)**  
(Attach copy of the bid evaluation report at **Annex - IV**)
- ANY COMPLAINTS RECEIVED No  
(If yes result thereof)
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS No  
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA No  
(If yes give details)
- SPECIAL CONDITIONS, IF Any N/A