# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) CONTRACT AWARD PROFORMA-I

- 3

	O i No the second Discrimental tel
01. Name of the Organization/Deptt	Sui Northern Gas Pipelines Ltd
02. Federal / Provincial Govt	Public Sector Organization
03. Title of Contract	Pre-Printed Gas Bills on Cut Sheets
04. Tender Number	LED/119/22
05. Brief Description Of Contract	Pre-Printed Gas Bills on Cut Sheets
06. Tender Value	Rs. 66 Million Approx. (Excluding GST)
07. Engineer's Estimated	Not applicable (for civil Works only)
08. Estimated Completion Period	02 months after Signings of Contract
09. Whether The Procurement Was Included In Annual Procurement Plan	Yes
10. Advertisement :	Yes
a. PPRA website (Federal	110-29
Agencies)	Yes 492039
b. News Papers	Yes Nawa e Waqat /Express
11. Tender Opened On (Date & Time)	10.11.2022 at 1600 Hrs.
12. Nature Of Purchase	National
13. Extension In Due Date (If any)	Yes for healthy Competition (02 bids)
14. Number of Tender Documents Sold	04
15. Whether qualification criteria was included in Bidding/Tender documents	Yes
16. Which Method Of Procurement Was Used	Tick one
a. Single Stage – One Envelope Procedure	
b. Single Stage - Two Envelope Procedure	$\checkmark$
c. Two Stage Bidding Procedure	
<ul> <li>d. Two Stage – Two Envelope Bidding Procedure</li> </ul>	
17. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.)	No.
18. Who is the approving authority	Managing Director
<ol> <li>19. Whether approval of competent authority was obtained for using a method other than open competitive bidding</li> </ol>	Not Applicable
20. Number Of Bids Received	03 Nos.
21. Whether The Successful Bidder Was Lowest Bidder	Yes
22. Whether Integrity Pact Was Signed	Yes [Copy Enclosed]
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# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

# **CONTRACT AWARD PROFORMA - II**

01. Number of bidders present at the time of opening of bids	One
02. Name and address of the successful bidder	M/s WASA Printers (Pvt.) Ltd., Plot no.86,87 & 88, Sector -24, Korangi Industrial Area Karachi.
03. Ranking of successful bidder in evaluation report (i.e. 1st, 2nd, 3rd evaluated bid)	Ist lowest Bidder.
04. Need analysis (why the procurement was necessary?)	For billing to the Consumers to generate revenue for the Company.
05. In case extension was made in response time, what were the reasons (briefly describe)	For healthy Competition (02 Bids)
06. Whether names of the bidders and their prices was read out at the time of opening of bids	Yes
07. Date of contract signing	16.12.2022 [Agreement Attached]
08. Contract award price	PKR. 64,221,300.00/-
09. Whether copy of evaluation report given to all bidders	Yes (Attach copy of the bid evaluation report)
10. Any deviation from specifications given in the tender notice/documents	No
11. Any complaints received	No
12. Deviation from qualification criteria	No.
13. Special conditions, if any	No

(OSMAN SALEEM MUSTAFA) (DY. CHIEF OFFICER (PROCUREMENT)

APPENDIX - I Tender Enquiry No. LED/119/22

### INTEGRITY PACT

#### DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE

 Contract Number:
 HOD/341/22

 Contract Value:
 64,221,300.00

 Contract Title:
 Pre-Printed Gas Bills on Cut Sheets

dated: 16-12-202

Wasa Printers (Pvt.) Limited hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing Wasa Printers (Pvt.) Limited represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone, and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto

Wasa Printers (Pvt.) Limited certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken action or will not take any action to circumvent the above declaration, representation or warranty.

Wasa Printers (Pvt.) Limited accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration representation and warranty. It agrees, that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be void able at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, Wasa Printers (Pvt.) Limited agrees to indemnify GoP for any loss of damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten time the sum of any commission gratification, bribe, finder's fee or kickback given by Wasa Printers (Pvt.) Limited as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest privilege or other abligation or benefit in whatsoever form from GoP.

Sui Northern Gas Pipeli

Wasa Printers (Pvt. Limited

	No 1148	$e^{-00} = 0$
Ref: PUR-59		24.11.2022
MANAGING DIRECTOR	SGM (CSS)	
	S BILLS ON CUT SHEETS	2 9 NOV 2022
	UIRY NO. LED/119/22 RDER NO: HOD/ 341 /22	MD SECRETARIAT

Tender Enquiry No: LED/119/22 was processed through press on single stage two envelopes system basis for the procurement of 11,000 Boxes (each box containing 2000 sheets) of Pre-Printed Gas Bills against Indent No: HO/IT/LP/0032/22 dated:21.09.2022 along with Revenue Budget for Rs.66,000,000/- for the Fiscal year 2022-23 (Flag'A').

Sr.#	Description	Store Location	Qty/Boxes
1	Pre-printed Gas Bills on cut sheets	CBS Manga Lahore	9000
2	Pre-printed Gas Bills on cut sheets	Islamabad	2000
Total			11000

<sup>7</sup> der documents were purchased by 04 suppliers. On extended due date i.e.10.11.2022, Three (3) bids were received from the following bidders, which were opened publicly on the same day and sent to GM (IT/MIS) for technical vetting vide memo dated: 10.11.2022 (Flag 'B').

- 1. M/s. Wasa Printers Karachi.
- 2. M/s. Paradise Press Karachi.
- 3. M/s Art & Graphics Lahore.

GM (IT/MIS) vide memo dated:16.11.2022 (Flag'C') conveyed joint technical vetting and advising that all three(03) bids are technically acceptable. The summary of bid evaluation report is as under:-

		Total Marks	Marks Obtained by			
Category	Description		Wasa Printers	Paradise,	Art & Graphics	
А	Organizational Strength & Operational Facilities	50	45	40	45	
В	Printing Experience	40	40	40	40	
С	Working Methodology	10	10	10	10	
Total Marks (A-C)		100	95 (T/A)	90 (T/A)	95 (T/A)	

Financial bids of all bidders were opened publicly on 24.11.2022. PCS was prepared and sent to GM (IT/MIS) on 24.11.2022 (Flag 'D'). GM (IT/MIS) vide memo received on 24.11.22 (Flag 'E'). The prices per box (each containing 2000 Gas Bills) without GST are as under:-

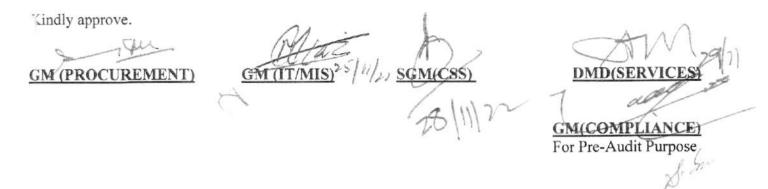
	Sr. No.	Name of supplier	Unit FOR Price Per Box (with out GST @ 17% (Rs.)		DMD I:
			CBS Manga store Lahore	Islamabad Store	00
12	1	M/s. Wasa Printers Karachi.	4990/- Lowest	4990/-Lowest	1-22
S	2	M/s. Paradise Press Karachi	5488/-	5488/-	
C	3	M/s Art & Graphics Lahore.	5505/-	5505/-	
21	1/0 <b>9</b> 	E GM (COMPLIANCE)	2 9 NOV 202	L Cont'	d Page-2

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In view of the above, M/s. Wasa Printers Karachi is lowest priced bidder and their offer meets commercial terms and conditions of tender enquiry.

All facts and complete background with respect to the subject have been fully explained in this note. Furthermore it is certified that all legal, financial, procedural and statutory pre-requisites have been fulfilled in this respect.

Accordingly, purchase order HOD/341/22 amounting Rs.64,221,300/-(Inclusive GST@17%) is being processed on M/s.Wasa Printers Karachi being lowest priced bidder basis for procurement of 11,000 Boxes (each box containing 2000 sheets) of Pre-Printed Gas Bills and is placed opposite for approval please. Their offer is valid till 08.02.2023.



# Last purchase price

Previous purchase price comparison

Description Pre Printed Gas Bills on cut sheets A4 size imported white Paper (2000 sheets in each box)		Previous Purchase Price HOD/267/22 Dated:04.10.2022	Price against LED/119/22	Decrease (Rs.) %age	
		Rs.5100 without GST	Rs.4990 without GST	110/box 2.1%	
Stock Position       Existing stock       500       Boxes         Delivery in transit       1600 Boxes         Expected deliveries of       14824 boxes       i-e 3500 box/month         Consumption per month       3700 boxes.					

# SUI NORTHERN GAS PIPELINES LIMITED

# LOCAL PURCHASE ORDER NO. HOD/341/22

Phone No. 99201070 Web: sngpl.com.pk 16-12-2022 Date: 24.11.2022 Net Cost Rs. 64,221,300.00

M/s. Wasa Printers (Pvt) Ltd, Plot # 86, 87 & 88, Sector-24, Korangi Industrial Area, Karachi.

Dear Sir,

## Subject: Pre-Printed Gas Bills On Cut Sheets

Reference Your Quotation dated 08.11.2022, in response to our Tender Enquiry No. LED/119/22 and all correspondence with regard this tender enquiry.

We are pleased to place an order on you for the following items, subject to terms and conditions printed overleaf, changes, additions, thereto, including those to the ordered equipment or material will be authorized solely by an amendment to this order which will be executed in the same manner as this order:-

ltem No.	DESCRIPTION	Unit	Qty.	Unit Rate (Rs.)	Total Value (Rs.)
1	Pre-Printed Gas Bills on Cut Sheets. On White Paper Imported Brand : IK/Kinmari/Paper One (APRIL)/ Australian Paper Country of Origin: Indonesia/Japan/China/Australia Size: A-4 (8.27" x 11.69") Weight 80 grams (± 5%) 2000 sheets in each box. (As per sample submitted by you with your offer and approved by us.) (Other details As per Annexure-II attached) Phys. Scher, Text (© 1797)	Boxes	11,000	4,990	54,890,000.00
	Plus Sales Tax @ 17%				9,331,300.00
	Total Value FOR Lahore including all Govt. Taxes/ Duties and GST @ 17%			Total:	64,221,300.00
	NOTES:- As per Annexure I attached.				Two Hundred undred Only).

Delivery: As per Note No.6 of Annexure "1" If need be please, contact Mr. Shahzad Ali (99204605)

Appaal

(Shahzad Ali)

SUI NORTHERN GAS PIPELINES LIMITED

(Snanza Au) Executive Officer (Procurement) For MANAGING DIRECTOR

and the second se	denter: CO (IT/MIS) Indent No HO/IT/LP/0032/23 da b No. 00/02/000710 -564 PCS No. 361 dated 24.11.22 vette		and the second se	N. IT/I ED/110/00 Jac J 04 11 00
	a line set of the set		etted by the indentor vide memo	No. IT/LED/119/22 dated 24.11.22.
Amount is c	overed in Reve	nue Budget 2022-23		
cc: SO (Manga) (Islamabad)	contained in the should be men	e delivery challan /invoice is exactly a	as per requirement given in the purch ) without any exception. Please also	sured /certified at the time of receipt of materia base order including country of origin and the same o arrange to pass receiving statement of materia
I- GM(Accounts)'s 2- GM Store's Cop		3-GM Procurement's Copy 4- Material Receiving Store's Copy	5- Indentor's Copy 6- Inventory Section (Acctt HO)'s C	7- P&S (Coord)'s Copy

#### PRE-PRINTED GAS BILLS ON CUT SHEETS <u>TENDER ENQUIRY NO. LED/119/22</u> <u>PURCHASE ORDER NO. HOD/341/22</u> <u>M/S. WASA PRINTERS (PVT) LTD, LAHORE</u> RRANTY BOND CUARANTEE

## PERFORMANCE/WARRANTY BOND GUARANTEE

- Please arrange to provide at your own cost a Performance/Warranty Bond Guarantee equivalent to 10% of the total value of the purchase order (excluding sales tax) within 30- days after receipt of purchase order as per clause 09 of the tender enquiry. The Performance/Warranty Bond Guarantee should remain valid for six months after the last portion of the goods have been delivered to the final destination. In case Performance/Warranty Bond Guarantee is not received within given period of 30 days, the validity period of 06 months will be increased to 09 months after last portion of the goods and services are delivered to final destination.
- Please arrange to provide Integrity Pact attached as Appendix "J" along with the Performance/Warranty Bond Guarantee.
- Sub-standard/Defective material will have to be replaced by you on "NO CHARGE BASIS" even after our acceptance.
- Please mention your National Tax number on the invoices to be submitted for payment.
- Supplier name, purchase order No. Segment No. should be printed on the right side of the cut sheet as per specimen.
- These should also be printed on the packing boxes (as per Clause 9 of Appendix-C).
- 5. The printing of corporate advertisement on bills will be given at the time of approved sample with order.

### 6. <u>DELIVERY</u>

1.

Total deliveries of material against this tender enquiry for 11,000 Boxes (each Box containing of 2000 Sheets imported, color White, A4 (210mm x297 mm) paper Gramage (80 gms+- 5 %) will be in Two (02) monthly segments as per following :

- Each segment will be consisting of 5500 Boxes.
- 4500 Boxes will be delivered at Base Store Manga 38-KM Multan Road Lahore.
- 1000 Boxes at Plot No. 28/30, SNGPL Office I-9 Islamabad,
- However, after checking and verification of format and weight of the paper, SNGPL will receive consignment.
- The delivery period for first segment will be within 30 days starting from the receipt of purchase order which also includes the lead time and designing and followed by delivery in 30 days for every subsequent segments. In case of change in advertisement, the delivery period will be enhanced by 30 days for changed design but supply of consignment for that running month must be completed with the existing advertisement to avoid any delay/shortfall in supply. (Other detailed terms and conditions attached as per Annexure-II.)
- Partial delivery is allowed however payment will be made on monthly (segment wise) delivery basis.

# 7. Sales Tax

The price is inclusive of all Govt. Taxes/Duties including Sales Tax @ 17%. However, the payment of Sales Tax will be made to you on submission of Sales Tax Invoices. We as per Sales Tax special Procedure Rules 2007, shall deduct an amount equal to 1% of the total of Sales Tax shown in the Sales Tax invoice issued by the supplier and make payment of the balance amount.

"Sales Tax return of the relevant bill along with all related documents should be submitted with the invoice(s)"

8. You are required to provide valid Professional Tax Clearance Certificate.

### 9. PAYMENT

- Payment will be made to you by our Accounts Department within 30 days after satisfactory completion of segment of delivery, as given in purchase order and after receipt of your bills duly marked your National Tax Number in duplicate supported with receipted copies of Delivery Challan.
- Payment will be made on monthly (Segment wise) delivery basis.

#### 10. LATE DELIVERY CHARGES i If the material/Services as given

If the material/Services as given in the order have not been dispatched/delivered as per stipulations in the contract except on account of Force Majeure within the delivery period given in the contract, Sui Northern Gas Pipelines Limited shall be entitled to recover 1% (one percent) of the total value of the contract price (excluding sales tax) of the delayed part of material for each week of delay by way of Late Delivery and not by way of penalty subject to maximum of 10% of the total value (excluding sales tax) of the delayed part of the total value (excluding sales tax) of the delayed part of the total value (excluding sales tax) of the delayed part of the total value (excluding sales tax) of the delayed part of the material.

All the supplies after expiry of scheduled delivery period will be subject to clause mentioned above and does not require any additional nothing/marking/comments on delivery challan etc. at the time of receipt of delayed supplies

- iii The payment of such Late Delivery shall not relieve the supplier from performing and fulfilling its obligations under the contract nor will the corresponding rights and entitlements of Sui Northern be affected or reduced in any manner.
- iv Whenever Late Delivery Charges or any other claim become payable, Sui Northern Gas Pipelines Limited, in its sole discretion shall quantify the same as per tender terms and serve a written notice upon the supplier requiring immediate payment thereof. If the supplier fails to remit payment within the given period as mentioned in the notice, to be served under any mode of communication i.e. E Mail, Fax, Courier, registered postal cover etc., Sui Northern will become entitled to recover the same forthwith by calling upon the complete Performance/Warranty Bond Guarantee. The amount over and above Sui Northern Gas Pipelines will be returned to the bank, on supplier account, after completion of contract performance

v period.

ii

In case of a contract on turnkey basis or the material covered in contract is a compact unit consisting of more than one item (s)/ part(s) or the delayed part of supply/services, in any way, affects the overall completion, utilization or functionality of the whole item/work, the late Delivery Charges will be worked out on whole unit(s).

 All terms and conditions of the tender enquiry and those which have been agreed to through exchange of correspondence after bid opening are integral part of this contract.

(Shahzad Ali) Executive Officer (Procurement) For Managing Director

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Annexure - II(1/2)

# TERMS AND CONDITIONS FOR PROPOSALS

Total deliveries of material against this tender enquiry will be in five segments as detail below:

Sr.No.	Delivery Schedule	Monthly Quantity (Boxes)	Total Quantity (Boxes)
1	Two (02) Segments	Center base store manga = 4500 Islamabd store = 1000	11,000
	Total		11,000

Note: Each box will contain 2,000 sheets "imported paper, colour white, Size A4 (210 mm X 297 mm), paper grammage (80 gsm +- 5%).

Partial delivery is allowed, however, payment will be made on a monthly delivery basis.

- The delivery period for the first segment will be 30 days starting from the receipt of the Purchase Order which also includes the lead time and designing and followed by delivery in 30 days for every subsequent segment. In case of change in the advertisement, the delivery period will be enhanced by 30 days for changed design but the supply of consignment for that running month must be completed with the existing advertisement to avoid any delay/shortfall in supply.
- The supplier will inform the Store department before supply the consignment at the given destination.

3. The delivery place for delivery will be SNGPL Base store 38-KM Multan Road Manga, Lahore and plot no28/30, SNGPL office I-9 Islamabad.

- Each delivery (Partial/full) will be accepted or rejected as a whole by randomly checking the selected boxes. SNGPL may sample 2 % on every delivered consignment.
- All non-useable bill sheets due to wrong / blurred printing, ink spots, wrinkles on sheets, extra paper folding and not as per our specification, etc will be taken up by the supplier for replacement without any extra charges to SNGPL.

Any count discrepancy in a bill box, if found, at any stage of the order, the difference of sheets will be calculated on the whole supplied boxes of the respective consignment.

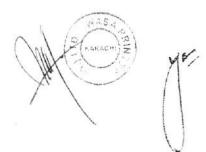
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- 7. New advertisement will commence in the new consignment rather than the consignment in process, supplier will not charge any extra amount for this service.
- 8. SNGPL requires superior quality of packing suitable for transportation to other SNGPL offices having good internal bonding, high surface strength, dimensional stability and lack of curl and bills cover with a plastic bag for free from moisture and box have also cover with a plastic sheet.
- 9. Supplier's Name, Purchase Order No. and segment number should be printed on the right side of the cut sheet as per specimen. These should also be printed on the packing box.
- 10. The supplier will also nominate a person for communication, which will be a focal person during this order.
- 11. Paper margins (top & left) of pre-printed bills should remain the same in all consignments according to approved samples.
- 12. The printing of corporate advertisements on bills will be given at the time of the approved sample with the order.

# Other conditions for technical proposal of pre-printed gas bills on cut sheets.

- 1. The bidder will submit at least 100 sheets of pre-printed bills as a sample.
- 2. Bill sample should be printed from both sides as per specimen attached with documents.
- All sample sheets should be marked with the identification of the firm name.
- All samples should be duly sealed in a plastic bag with the name of the bidder on it.
- 5. Samples should be dust-free and without moisture.
- 6. Plain paper and any other company samples will not be accepted.
- 7. Documentary evidence is required showing the experience of bill printing of any utility
- company (purchased order).
- Samples nor meeting the above conditions shall be rejected.
- 9. SNGPL may visit to evaluate and verify Vendor response/claims. The bidder who has already been visited and degared responsive may not be visited.

Sheen Tomme





# SUI NORTHERN GAS PIPELINES LIMITED

#### Ref: PUR-43 (P)

Dated: 16.11.2022

#### The Deputy Director (Monitoring & Implementation) Public Procurement Regulatory Authority, Cabinet Secretariat,

Cabinet Division, Government of Pakistan,

Federal Bank for Cooperative Building, Sector G-5/2, Islamabad.

Fax # 051-9224823

#### EVALUATION REPORT (AS PER RULE 35 OF PP Rules, 2004)

#### Dear Sir,

In compliance to Rule 35 of Public Procurement Rules, 2004, we give hereunder evaluation result of bids received against Tender Enquiries issued from SNGPL-HO Lahore.

- 1. Name of Procuring Agency:
- Sui Northern Gas Pipe Line Limited. Single Stage Two Envelope
- 2. Method of Procurement: Title of Procurement: Pre-Printed Gas Bill on Cut Sheets White Paper etc. 3.
- Tender Enquiry No: 4.
- 5.
- PPRA Ref. No. (TSE):
- Date & Time of Bid Closing: 6.
- Date & Time of Bid Opening: 7.
- No. of Bids Received: 8. 9. Criteria for Bid Evaluation:
- 10.11.2022 at 1600. 03 (Three).

10.11.2022 at 1530.

As per tender documents. As under.

LED/119/22.

492039

10. Details of Bid(s) Evaluation:

Name of Bidder	Technical (if applicable)	
M/s. Art & Graphics (Pvt) Ltd, Lahore	Responsive	
M/s. Paradise Press (Pvt.) Ltd, Karachi	Responsive	
M/s. Wasa Printer (Pvt.) Ltd, Karachi	Responsive	

Thanking you and best regard.

## Yours Faithfully, SUI NORTHERN GAS PIPELINES LIMITED

(Osman Saleem Mustafa) Dy.Chief Officer (Procurement) for MANAGING DIRECTOR

Copy by post: The Deputy Director (Monitoring & Implementation), Islamabad



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