

**PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)**  
**CONTRACT AWARD PROFORMA-I**

|  |   |
|--|---|
| 23. Name of the Organization/Deptt   | Sui Northern Gas Pipelines Ltd                              |
| 24. Federal / Provincial Govt  | Public Sector Organization                                  |
| 25. Title of Contract  | Pre- ANNUAL SUPPORT FOR IBM HARDWARE AND SOFTWARE (ON YEAR) |
| 26. Tender Number  | LED/096/22  |
| 27. Brief Description Of Contract  | ANNUAL SUPPORT FOR IBM HARDWARE AND SOFTWARE (ONE YEAR)     |
| 28. Tender Value   | Rs. 50 Million Approx. (Excluding GST)                      |
| 29. Engineer's Estimated   | Not applicable (for civil Works only)                       |
| 30. Estimated Completion Period  | within 06 to 08 weeks after Signings of Contract            |
| 31. Whether The Procurement Was Included In Annual Procurement Plan  | Yes   |
| 32. Advertisement :  | Yes   |
| a. PPRA website (Federal Agencies)   | Yes 488201  |
| b. News Papers   | Yes (Daily TIMES/Express)                                   |
| 33. Tender Opened On (Date & Time)   | 19.10.2022 at 1600 Hrs.                                     |
| 34. Nature Of Purchase   | National  |
| 35. Extension In Due Date (If any)   | Yes (Due to no Bid received )                               |
| 36. Number of Tender Documents Sold  | 02  |
| 37. Whether qualification criteria was included in Bidding/Tender documents  | Yes   |
| 38. Which Method Of Procurement Was Used   | Tick one  |
| a. Single Stage – One Envelope Procedure   |   |
| b. Single Stage - Two Envelope Procedure   | √   |
| c. Two Stage Bidding Procedure   |   |
| d. Two Stage – Two Envelope Bidding Procedure  |   |
| 39. Please specify if any other method of procurement was adopted with brief reasons (i.e. emergency, direct contracting, negotiated tendering etc.) | No.   |
| 40. Who is the approving authority   | Managing Director   |
| 41. Whether approval of competent authority was obtained for using a method other than open competitive bidding                                      | Not Applicable  |
| 42. Number Of Bids Received  | 02 Nos.   |
| 43. Whether The Successful Bidder Was Lowest Bidder  | Yes   |
| 44. Whether Integrity Pact Was Signed  | Yes [Copy Enclosed]   |

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**PUBLIC PROCUREMENT REGULATORY AUTHORITY**  
**(PPRA)**

**CONTRACT AWARD PROFORMA - II**

|   |   |
|---|---|
| 14. Number of bidders present at the time of opening of bids                                  | Two   |
| 15. Name and address of the successful bidder   | M/s. New Horizon Computers (Pvt.) Ltd.,<br>Regus Office no.906 Tricon Cooperate<br>Centre 9 <sup>th</sup> Floor ,73 Jail road Gulberg II,<br>Lahore |
| 16. Ranking of successful bidder in evaluation report (i.e. 1st, 2nd, 3rd evaluated bid)      | 1st lowest Bidder.  |
| 17. Need analysis (why the procurement was necessary?)  | ANNUAL SUPPORT FOR IBM HARDWARE<br>AND SOFTWARE (ONE YEAR)  |
| 18. In case extension was made in response time, what were the reasons (briefly describe)     | Yes (Due to no Bid received )   |
| 19. Whether names of the bidders and their prices was read out at the time of opening of bids | Yes   |
| 20. Date of contract signing  | 27.01.2023 [Agreement Attached]   |
| 21. Contract award price  | PKR. 73,387,196/-   |
| 22. Whether copy of evaluation report given to all bidders                                    | Yes (Attach copy of the bid evaluation report)  |
| 23. Any deviation from specifications given in the tender notice/documents                    | No  |
| 24. Any complaints received   | No  |
| 25. Deviation from qualification criteria   | No.   |
| 26. Special conditions, if any  | No  |



(SHAHZAD ALI)

(EXECUTIVE OFFICER (PROCUREMENT))



Mr. Yami  
M. S. 01/06/23

APPENDIX I  
Tender Enquiry No. LED 1086 D2

**INTEGRITY PACT**

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE**

Contract Number: HOD/001/2023 dated: \_\_\_\_\_  
Contract Value: 73,387,197.00  
Contract Title: ANNUAL SUPPORT FOR IBM HARDWARE & SOFTWARE (01 YEAR)

**NEW HORIZON COMPUTER** hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit (GoP) through any corrupt business practice.

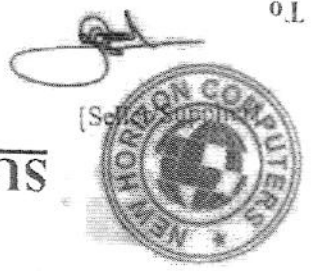
Without limiting the generality of the foregoing **NEW HORIZON COMPUTER** represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

**NEW HORIZON COMPUTER** certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken action or will not take any action to circumvent the above declaration, representation or warranty.

**NEW HORIZON COMPUTER** declares that it is not aware of any information that it was or is or may be in the future be in possession of or has or may have access to or is or may be in a position to disclose or is or may be in a position to induce or attempt to induce any person to disclose or to take any action likely to defeat the purpose of this declaration representation and warranty. It agrees, that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be void able at the option of GoP.

**NEW HORIZON COMPUTER** Notwithstanding any rights and remedies exercised by GoP in this regard, **NEW HORIZON COMPUTER** agrees to indemnify GoP for any loss of damage incurred by it on account of its corrupt business practices and further pay compensation or amount equivalent to the sum of any commission gratification, bribe, finder's fee or kickback given by **NEW HORIZON COMPUTER** as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest privilege or other obligation or benefit in whatsoever form from GoP.

**SUI NORTHERN GAS PIPELINES LTD.**  
Sui Northern Gas Pipelines Ltd.  
21-Kashmir Road,  
Procurement Request Form  
S.N.G.P.L.



**MANAGING DIRECTOR**

**ANNUAL SUPPORT FOR IBM HARDWARE AND SOFTWARE (01 YEAR)**

**TENDER ENQUIRY NO: LED/096/22**  
**PURCHASE ORDER NO: HOD/001 /23**

No. 126  
 12 JAN 2023  
 MD SECRETARIAT

IT/MIS Department is using IBM equipment for Enterprise systems to perform business functions such as Oracle CC&B and E-Business Suite. Various Servers and enterprise disk storage systems are being procured from IBM during the course of past few years. New equipment at the time of procurement is covered under warranty for hardware and operating system as per terms and conditions mentioned in the Purchase Order. After the expiry of warranty period, maintenance and support is provided by IBM through its business partners under the various agreements with the approval of Management on proprietary basis.

A tender Enquiry LED/096/22 was processed through press advertisement on single stage two envelope system basis for Annual Support for IBM Hardware and Software for the period of one year against Indent No. HO/IT/LP/0002/23 dated:18.07.2022 (Flag 'A') alongwith Revenue Budget for Rs.50 Million received from IT/MIS Department alongwith proprietary certificate due to availability of the multiple partners

Tender documents were purchased by 02 business partners of M/s IBM. On due date i.e. 19.10.2022. Two(02) bids were received. Technical bids were opened publicly on the same day and sent to GM (IT/MIS) vide memo dated:19.10.2022 (Flag 'B') for technical vetting.GM (IT/MIS) conveyed joint technical vetting vide memo received on:05.12.2022 (Flag 'C') summary is as under:-

| Sr. No. | Name of Supplier(s)        | Summary of Technical Status |
|---------|----------------------------|-----------------------------|
| 1       | M/s. New Horizon Computers | Technically Responsive      |
| 2.      | M/s. Tech Access Pakistan  | Technically Responsive      |

Accordingly, financial bids of the technical responsive bidders were opened in public on 15.12.2022. The financial bids were forwarded to GM(IT/MIS) vide memo dated:15.12.2022(Flag 'D'). The financial evaluation was received on 19.12.2022 from GM(IT/MIS) (Flag 'E'). Total prices received (without sales taxes) from the bidders are as under:-

| S.No. | Name of Supplier(s)        | Price in Rs. without (Sales Taxes) |
|-------|----------------------------|------------------------------------|
| 1     | M/s. New Horizon Computers | 69,710,833/-*(Lowest)              |
| 2     | M/s. Tech Access Pakistan  | 71,621,515/-                       |

\* Unit price will prevail in case of any discrepancy found in quoted prices of clause 25 of SOR

From the above, M/s. New Horizon Computers Lahore is the lowest priced bidder. While processing of the purchase order a short fall of Rs. 23,387,196/- was observed in the revenue budget and the same was received on 28.12.2022. The offer of M/s. New Horizon Computers meets commercial terms and conditions of the tender enquiry and is valid till 10.02.23.

All facts and complete background with respect to the subject have been fully explained in this note. Furthermore it is certified that all legal, financial, procedural and statutory prerequisites have been fulfilled in this respect.

Accordingly, Purchase Order No: HOD/001/23 valuing Rs.73,387,197/-(including all Govt taxes and PST @ 05% & 16%) has been processed on M/s. New Horizon Computers Lahore Annual Support for IBM Hardware and Software for the period of one year and is placed opposite for approval.

Kindly approve.

**GM (PROCUREMENT)**

**GM (IT/MIS)** 21/1/23

**SGM(CSS)**

**DMD(SERVICES)** 12/1

**GM (COMPLIANCE)**

For Pre-Audit Purpose

IT/MIS Department  
 04 JAN 2023  
 No. 796

GM (COMPLIANCE)  
 05 JAN 2023  
**RECEIVED**

DMS (DIP)  
 25/1/23

**SINGPL RECEIVED**  
 963

**SUI NORTHERN GAS PIPELINES LIMITED**

21-Kashmir Road, Lahore

LOCAL PURCHASE ORDER NO. HOD/001/23

27.01.23  
Date: 02.01.2023

**Net Cost Rs. 73,387,197.00**

M/s. New Horizon Computer,  
REGUS Office # 906  
Tricon Corporate Centre,  
9<sup>th</sup> Floor, 73 Jail Road, Gulberg II,  
Lahore.

Dear Sirs,

**Subject: ANNUAL SUPPORT FOR IBM HARDWARE AND SOFTWARE (01 YEAR)**

Reference Your Quotation dated 19.10.2022, in response to our Tender Enquiry No.LED/096/22 and all subsequent correspondence in this regard.

We are pleased to place an order on you for the following items, subject to terms and conditions printed overleaf, changes, additions, thereto, including those to the ordered material will be authorized solely by an amendment to this order which will be executed in the same manner as this order:-

| Sr. No. | DESCRIPTION  | Unit | Qty. | Unit Price (Rs.) Each  | Total Value (Rs.)    |
|---------|--|------|------|--|----------------------|
|         | <b>ANNUAL SUPPORT FOR IBM HARDWARE AND SOFTWARE (01 YEAR)</b><br>Brand Name: IBM   |      |      |  |                      |
| 1       | <b>Software Maintenance</b>  | No.  | 01   | 67,976,087   | 67,976,087.00        |
| 2       | <b>Hardware Support</b>  | No.  | 01   | 1,734,746  | 1,734,746.00         |
| 3       | <b>Part Replacement</b><br>(Detailed Copy of BOQ as per Annexure II attached)  | -    | -    | FOC  | FOC                  |
|         | Plus PST @ 05% for Sr. No. 1 & PST @ 16% for Sr. No. 2   |      |      |  | 3,676,363.71         |
|         | Total FOR Value Lahore Including all applicable Govt. Taxes/Duties and PST @ 05% for Sr. No. 1 & PST @ 16% for Sr. No. 2 |      |      | Total:   | 73,387,196.71        |
|         | NOTES:-<br>As per Annexure I attached.   |      |      | Says As:   | <b>73,387,197.00</b> |
|         |  |      |      | <b>(Rupees: Seventy Three Million Three Hundred Eighty Seven Thousand One Hundred Ninety Seven only)</b> |                      |

Delivery: As per Note No. 4 of Annexure "I"  
If need be please, contact Mr. *Osman Saleem Mustafa*  
(99204605)

Yours Faithfully,  
SUI NORTHERN GAS PIPELINES LIMITED

*Osman Saleem Mustafa*  
(Osman Saleem Mustafa)  
Dy. Chief Officer (Procurement)  
For MANAGING DIRECTOR

|   |   |
|---|---|
| Indentor: CO (IT/MIS)                       | Indent No HO/11/LP/0002/23 dated 18.07.2022 & 26.12.2022                                  |
| Job No. 00/02/000710-710                    | PCS No. 389 dated 15.12.2022 vetted by indentor vide memo No. LED/096/22 dated 27.12.2022 |
| Amount is covered in revenue Budget 2022-23 |   |

cc: SO (HO) On receipt of above material, please arrange to deliver it to indentor. It should be ensured /certified at the time of receipt of material contained in the delivery challan /invoice is exactly as per requirement given in the purchase order including country of origin and the same should be mentioned in the Dispatch Advice (DA) without any exception. Please also arrange to pass receiving statement of material received at your end under intimation to Procurement Department HO.

- 1- GM(Accounts)'s Copy      3- GM Procurement's Copy      5- Indentor's Copy      7- P&S (Coord)'s Copy  
2- Stores Office's Copy      4- Material Receiving Store's Copy      6- Inventory Section (Acctt HO)'s Copy



**ANNUAL SUPPORT FOR IBM HARDWARE AND SOFTWARE (01 Year)****TENDER ENQUIRY NO. LED/096/22****PURCHASE ORDER NO. HOD/001/23****M/S. NEW HORIZON COMPUTERS, LAHORE****1 PERFORMANCE/WARRANTY BOND GUARANTEE**

- Please arrange to provide at your own cost a Performance/Warranty Bond Guarantee equivalent to 10% of the total value of the purchase order (excluding sales tax) within 30- days after receipt of purchase order as per clause 09 of the tender enquiry. The Performance/Warranty Bond Guarantee should remain valid for six months after the last portion of the goods have been delivered to the final destination. In case Performance/Warranty Bond Guarantee is not received within given period of 30 days, the validity period of 06 months will be increased to 09 months after last portion of the goods and services are delivered to final destination.
- Please arrange to provide Integrity Pact attached as Appendix "J" along with the Performance/Warranty Bond Guarantee

2 Sub-standard/defective Material/Services will have to be replaced by you on "NO CHARGE BASIS" even after our acceptance.

3 Please mention your National Tax number on the invoices to be submitted for payment.

**4 DELIVERY**

You will execute Annual Support for IBM Hardware and Software within 06-08 weeks as per attached Annexure-II under intimation to us through our SNGPL Basement Stores, 21-Kashmir Road, Lahore.

You are required to provide valid Professional Tax Certificate for the current financial year.

**5 SALES TAX**

The above price is inclusive of all Govt. Taxes / Duties including PST @ 05% for Sr. No. 1 & PST @ 16% for Sr. No. 2. However, the payment of S/Tax will be made to you on submission of Sales Tax Invoices alongwith your registration certificate with PRA. We as per Sales Tax Special Procedure (withholding) Rules 2007, shall deduct an amount equal to 1/5" of the total sales tax value shown in the sales tax invoice issued by the supplier and make payment of the balance amount as per applicable rules.

**6 PAYMENT**

- You will raise bill/invoice on quarterly basis for preceding quarter setting out in detail the services rendered to SNGPL and system health check status (As per Annexure II)
- Payment will be made to you by our Account Department within 30 days will be made on quarterly basis after satisfactory completion /provision of services to SNGPL as per attached annexure-II. Services duly verified by the indenter after receipt of your bills duly marked your National Tax Number in duplicate supported with receipted copies of Delivery Challan.

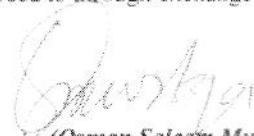
**7 LATE DELIVERY CHARGES**

- If the Services as given in the order have not been provided as per stipulations in the contract except on account of Force Majeure within the delivery period given in the contract, Sui Northern Gas Pipelines Limited shall be entitled to recover as per terms and condition of the SLA attached as per Annexure-II.
- All the supplies after expiry of scheduled delivery period will be subject to clause mentioned above and does not require any additional nothing/markings/comments on delivery challan etc. at the time of receipt of delayed supplies
- The payment of such Late Delivery shall not relieve the supplier from performing and fulfilling its obligations under the contract nor will the corresponding rights and entitlements of Sui Northern be affected or reduced in any manner.
- Whenever Late Delivery Charges or any other claim become payable, Sui Northern Gas Pipelines Limited, in its sole discretion shall quantify the same as per tender terms and serve a written notice upon the supplier requiring immediate payment thereof. If the supplier fails to remit payment within the given period as mentioned in the notice, to be served under any mood of communication i.e. E Mail, Fax, Courier, registered postal cover etc., Sui Northern will become entitled to recover the same forthwith by calling upon the complete Performance/Warranty Bond Guarantee. The amount over and above Sui Northern Gas Pipelines will be returned to the bank, on supplier account,, after completion of contract performance period.
- In case of a contract on turnkey basis or the material covered in contract is a compact unit consisting of more than one item (s)/ part(s) or the delayed part of supply/services, in any way, affects the overall completion, utilization or functionality of the whole item/work, the late Delivery Charges will be worked out on whole unit(s).

**PART REPLACEMENT**

Part Replacement will be free of Cost (If any) and have no impact on Payment and total Value of Purchase Order.

9 All terms and conditions of the tender enquiry and those which have been agreed to through exchange of correspondence after bid opening are integral part of this contract.

  
(Osman Saleem Mustafa)  
Dy. Chief Officer (Procurement)  
For Managing Director

| Technical Specifications for Annual Support for IBM Hardware and Software (01 Year) |   | Quantity |
|---|---|----------|
| No.   | Description   |          |
| 1   | Annual Hardware Maintenance and Software Support for IBM Equipment (01 Year)<br>7014-T42 2189BCG 7014-T42<br>7014-T42 2189BDG 7014-T42<br>7042-CR8 211E11D 7042-CR8<br>7042-CR8 211E12D 7042-CR8<br>7316-TF4 100848X 7316-TF4<br>7316-TF4 101069X 7316-TF4<br>9119-MME 21B81C7 IBM POWER SYSTEM E870<br>9119-MME 21B81D7 IBM POWER SYSTEM E870<br>7014-T42 21B6G1G 7014-T42<br>7042-CR9 214FE6D 7042-CR9<br>7316-TF4 107529X CONSOLE<br>9119-MME 21E19D7 IBM POWER SYSTEM E870<br>2076-524 7822NLG IBM VT000 SFF CONTROL<br>2076-24F 7822W9H V7000 SFF EXPANSION<br>2076-24F 7822W9Y V7000 SFF EXPANSION<br>9848-AF7 9100 78E023V Flash System<br>2498-F96 10374GE SYSNETWORKING SAN96B-S F96<br>2498-F96 10374GL SYSNETWORKING SAN96B-S F96<br>2076-624 7824XVA IBM Storwize V7000 Control Enclosure<br>2076-24F 7824WGK Expansion Enclosure | Lump Sum |

Note: 1) Payments will be made quarterly at the end of each quarter.  
2) Annual Support will be effective from the date of expiry of support.

**Bid Evaluation Criteria (BEC)**

- 1) Only OEM Authorized / Business Partners are eligible to participate.
- 2) The bidder must be authorized by OEM to participate in this tender.
- 3) The bidder must have an office in Lahore.



*Yamir*



# SUI NORTHERN GAS PIPELINES LIMITED

GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

Ref: PUR-43 (P)

Dated: 05.12.2022

## The Deputy Director (Monitoring & Implementation)

Public Procurement Regulatory Authority,  
Cabinet Secretariat,  
Cabinet Division, Government of Pakistan,  
Federal Bank for Cooperative Building, Sector G-5/2,  
Islamabad.

Fax # 051-9224823 ✓

### EVALUATION REPORT (AS PER RULE 35 OF PP Rules, 2004)

Dear Sir,


In compliance to Rule 35 of Public Procurement Rules, 2004, we give hereunder evaluation result of bids received against Tender Enquiries issued from SNGPL--HO Lahore.

- |     |                               |  |
|-----|-------------------------------|--|
| 1.  | Name of Procuring Agency:     | Sui Northern Gas Pipe Line Limited.                    |
| 2.  | Method of Procurement:        | Single Stage Two Envelope                              |
| 3.  | Title of Procurement:         | Annual Support For IBM Hardware and Software (01 Year) |
| 4.  | Tender Enquiry No:            | LED/096/22.  |
| 5.  | PPRA Ref. No. (TSL):          | 488201   |
| 6.  | Date & Time of Bid Closing:   | 19.10.2022 at 1530.                                    |
| 7.  | Date & Time of Bid Opening:   | 19.10.2022 at 1600.                                    |
| 8.  | No. of Bids Received:         | 02 (Two).  |
| 9.  | Criteria for Bid Evaluation:  | As per tender documents.                               |
| 10. | Details of Bid(s) Evaluation: | As under.  |

| Name of Bidder                     | Technical (if applicable) |
|------------------------------------|---------------------------|
| M/s. Techaaccess Pakistan, Lahore  | Responsive                |
| M/s. New Horizon Computers, Lahore | Responsive                |

Thanking you and best regard.

Yours Faithfully,  
SUI NORTHERN GAS PIPELINES LIMITED

  
Osman Saleem Mustafa  
Dy. Chief Officer (Procurement)  
for MANAGING DIRECTOR

Copy by post: The Deputy Director (Monitoring & Implementation), Islamabad



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