

PUBLIC PROCUREMENT REGULATORY
AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded on PPRA Website In Respect of All
Public Contracts of Works, Services and Goods Worth Fifty
Million or More

- NAME OF THE ORGANIZATION/DEPTT **Central Directorate of National Savings (CDNS), an attached Department of Ministry of Finance, Pakistan.**
 - FEDERAL / PROVINCIAL GOVT. **Federal Government.**
 - TITLE OF CONTRACT **“Technology Up-Gradation & Support Services of Existing Business Software Solution/System” of Central Directorate of National Savings.**
 - TENDER NUMBER **TS306604E**
 - BRIEF DESCRIPTION OF CONTRACT **Technology Up-gradation and improvement of Central Directorate of National Savings’ Accounting/Financial Business Software Application backed by Oracle Database (Main Application Software) for reliable and secure technology platforms that enable CDNS and its business to offer its customers a vast array of payment types, across multiple channels, anywhere at any time using centralized architecture, shifting from distributed one, through; “Technology Up-gradation & Support Services of Existing Business Software Solution/System”.**
1. TENDER VALUE **Since, the nature of the tender was purely technical with diversified dimensions of Information and Communication Technology (ICT); including architectural change, networking, software development & re-engineering, consultancies, domain expertise to replace the legacy ways of doing business by modern ways of doing business to make the department competitive with the commercial banks running on modern tools and technologies, hence; fair estimates could not be determined. However, the cost of the entire activity spanned over Six (06) years, seems to be in Millions (PKR).**
- ENGINEER’S ESTIMATE **N/A**
(for civil Works only)
 - ESTIMATED COMPLETION PERIOD **2017 to 2023 (06 [Years], including period of Maintenance and Support).**
 - WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? **YES**

➤ ADVERTISEMENT :

➤ PPRA Website YES (TS306604E) 20-02-2017 (Federal Agencies) (If yes give date and PPRA's tender number)

(ii) News Papers YES, Daily DAWN, JANG 18-02-2017 (If yes give names of newspapers and dates)

➤ TENDER OPENED ON (DATE & TIME) 09-03-2017 on 12:15 PM

➤ NATURE OF PURCHAS Local

➤ EXTENSION IN DUE DATE (If any) NO

➤ NUMBER OF TENDER DOCUMENTS SOLD N/A. Available free of cost on PPRA and CDNS websites or from office of Central Directorate of National Savings, Islamabad as per published Tender Notice.

(Attach list of Buyers) N/A

➤ WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS YES (If yes enclose a copy).

➤ WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS YES (If yes enclose a copy).

➤ WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____

b) SINGLE STAGE - TWO ENVELOPE PROCEDURE. **PPR-36(b)**

c) TWO STAGE BIDDING PROCEDURE. _____

d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE.____

- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.) N/A

- WHO IS THE APPROVING AUTHORITY Director General, Central Directorate of National Savings, Islamabad / Head of Department.

➤ WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.

N/A

- NUMBER OF BIDS RECEIVED **02 (Two)**
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER **Yes (As per PPR-38).**
- WHETHER INTEGRITY PACT WAS SIGNED: **N/A As per Finance Division D.O 687/MD(PPRA)05, September 14, 2005; a “Discloser” has been made part of the Contract.**

PUBLIC PROCUREMENT REGULATORY
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CONTRACT AWARD PROFORMA – II

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Million Rupees or More

➤ NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **02 (Two)**

➤ NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s Access Consulting (Pvt.) Ltd. formerly known as M/s Grant Thornton Technologies (Pvt.) (Ltd.) Head Office, D-3/1, Block-3, Clifton, Karachi, Pakistan.**

➤ RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1st, 2nd, 3rd EVALUATED BID).

1st (Lowest Evaluated Bidder)

➤ NEED ANALYSIS (Why the procurement was necessary?)

Central Directorate of National Savings (CDNS) is an attached department of the Finance Division, with a vision to “promote and inculcate the value of thrift for mobilization of savings” and a mission to “be the preferred institution for small savers to facilitate objective of financial inclusion”.

Following are the core objectives of the CDNS:

- a) Inculcate the habit of thrift among masses.
- b) Provide secure deposit avenues to small savers thus contributing towards the goal of financial inclusion.
- c) Provide a safety net to special segments of society like widows, senior citizens (60 years and above) and retired Government Servants in the absence of effective social security system.
- d) Channelize the un-conventional savings to the financial system.
- e) Assist the Government in policy formulation regarding Savings.
- f) Provide non-inflationary non0bank borrowing to the Government to bridge overall fiscal deficit (OFD).

CDNS is a premier financial institution offering retail Government Securities and Savings Products (known as National Savings Schemes (NSS)), level playing field to small savers through diversified product mix. It is a key contributor towards financial inclusion with an investor base of around 7 Million and portfolio of over PKR 3300 Billion, which is around 33% of the total Banking

deposits, Its share in domestic debt of Government is around 24%. Most of its products are designed for low-income segments of the society, however due to IT and Operational constraints; it is unable to play its role to extend financial services to the low-income segments. At present, NSS are being offered through a network of 375 National Savings Centers (NSCs).

Technology upgrade and improvement of Central Directorate of National Savings' Accounting/Financial Business Software Application backed by Oracle Database (Main Application Software) was essential for provision of reliable and secure technology platforms that enable CDNS and its business to offer its customers a vast array of payment types, across multiple channels, anywhere at any time using centralized architecture, shifting from distributed one, through; "Technology Up-gradation & Support Services of Existing Business Software Solution/System".

Central Directorate of National Savings has its own Main Application Software which was designed and developed in 2003-05 & 2007-08 respectively. While the application sufficed the requirements for several years, new tools and technologies of ICT, especially in the context of smart way of doing financial business, warrant a relook at its usage and upgrade to make it competitive with prevailing modern financial business solutions.

Following were the issues and challenges with existing "Main Application Software" of Central Directorate of National Savings":

- i. Application is outdated technology.
- ii. Application has no capability to incorporate new products.
- iii. Every branch is equipped with heavy system resources.
- iv. No Centralized transaction/reporting and business intelligence system.
- v. No control of User Management at Branch level and of course at Centralized level.
- vi. Have no provision with NADRA for verification of CNIC/CRC/NICOP.
- vii. No support and maintenance available.
- viii. In case of disaster at any branch have no proper mechanism for recovery (Data, Application, Setup/Configuration etc. in short Disaster Recovery).
- ix. Present Application has no control to stop redundancy etc.
- x. No Centralized back-up Solution.
- xi. No Centralized Restoration Solution.
- xii. No Database Performance Tuning Mechanism.
- xiii. No Monitoring System.
- xiv. No Auditing System.
- xv. Huge IT and other Resources required at every region.

Besides addressing the above referred shortcomings, CDNS, intends the following deliverables from the subject Contract:

- i. Technology Up-gradation of existing "Main Application Software" to be compatible and infrastructure to meet all business requirements.
- ii. Centralization and DR Database Servers through robust and available centralized architecture with maximum flexibility and platform independency.
- iii. Capable to handle all risks of Data redundancies.
- iv. Support, Maintenance, Updates and other related technical Services for the tenure of Five (05) years for upgraded "Main Application Software".
- v. Improve User Experience.
- vi. A Project Plan to manage the upgrade, consolidation, Data migration and configuration management with changes associated with Reason Codes.
- vii. To achieve all targets to meet with CDNS business requirements.

IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe)

No Extension in Response Time was involved.

- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS **YES**
- DATE OF CONTRACT SIGNING **21-06-2017**
(Attach a copy of agreement)
- CONTRACT AWARD PRICE **Rs. 149.710 Million during 2017-2023 (06 [Years] including Maintenance and Support period).**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS
YES. Besides uploading the same on PPRA website in compliance of PPR-35 and Cabinet Division Letter No. F.1(3)/AD-II/PPRA/12, dated 6th August, 2012.
(Attach copy of the bid evaluation report)
- ANY COMPLAINTS RECEIVED **NO**
(If yes result thereof)
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS **NO**
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA **NO**
(If yes give details)
- SPECIAL CONDITIONS, IF Any **NO**
(Give Brief Description)