

**PUBLIC PROCUREMENT REGULATORY AUTHORITY  
(PPRA)**

**CONTRACT AWARD PROFORMA – I**

To Be Filled and Uploaded On PPRA Website in Respect of All Public Contracts of Works,  
Services and Goods worth Fifty Million Rupees or More

- NAME OF THE ORGANIZATION / DEPTT National Transmission & Despatch Company Limited (NTDCL)
- FEDERAL / PROVINCIAL GOVT Federal
- TITLE OF CONTRACT TENDER NO. ADB-110-2021 FOR PROCUREMENT OF SUBSTATION EQUIPMENT FOR ASSET MANAGEMENT
- TENDER NUMBER ADB-110-2021
- BRIEF DESCRIPTION OF CONTRACT LOT-I: SUPPLY OF 550KV, 245KV & 145KV CURRENT TRANSFORMERS & 245KV COUPLING CAPACITOR VOLTAGE TRANSFORMERS
- CONTRACT VALUE: CNY 12,985,800/-
- ENGINEER'S ESTIMATE USD 2,567,343/-
- ESTIMATED COMPLETION PERIOD 180 Days from Signing of Contract
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?  
YES
- ADVERTISEMENT:
- (i) PPRA Website Yes, Ref No. TS452192E  
(Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) Newspaper Yes, Published on 26-05-2021 Express Tribune, Daily Dunya
- TENDER OPENED ON (DATE AND TIME) 15-07-2021 at 02:30 PM
- NATURE OF PURCHASE International
- EXTENSION IN DUE DATE (If any) One Time
- NUMBER OF TENDER DOCUMENTS SOLD 07 (List Enclosed as Annex-A)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS Yes (Annex-B)

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➤ WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS Yes (Annex-C)

➤ WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)

- a. SINGLE STAGE – ONE ENVELOPE PROCEDURE
- b. SINGLE STAGE – TWO ENVELOPE PROCEDURE
- c. TWO STAGE BIDDING PROCEDURE
- d. TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE

➤ WHO IS THE APPROVING AUTHORITY Board of Directors (NTDC)

➤ WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING Not Applicable.

➤ NUMBER OF BIDS RECEIVED 04

WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes

➤ WHETHER INTEGRITY PACT WAS SIGNED Yes

**PUBLIC PROCUREMENT REGULATORY AUTHORITY  
(PPRA)**

**CONTRACT AWARD PROFORMA – II**

To Be Filled and Uploaded On PPRA Website in Respect of All Public Contracts of Works,  
Services and Goods worth Fifty Million Rupees or More

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **04 Nos.**
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s. Sieyuan Electric Co. Ltd. China**
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT **1<sup>st</sup>**
- NEED ANALYSIS (Why procurement was necessary?)  **PROCUREMENT OF SUBSTATION EQUIPMENT FOR ASSET MANAGEMENT NTDC**
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- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS **One Extension. As the Procurement was complex and multiple bidders requested for extension.** (Briefly describe)
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS Yes Yes/No
- DATE OF CONTRACT SIGNING **24-01-2022** (Copy of agreement attached) (Copy of agreement as **Annex-D** attached)
- CONTRACT AWARD PRICE: **CNY 12,985,800/-**
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS **Yes, Evaluation Results were floated on NTDC / PPRA** (Yes/No) **Annex-E attached** (Bid evaluation results attached)
- ANY COMPLAINTS RECEIVED NO (Yes/No) (If yes result thereof)
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/ DOCUMENTS No (Yes/No) (If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA No (Yes/No) (If yes give details)
- SPECIAL CONDITIONS, IF ANY (Give brief description) **No Special Conditions were agreed other than Contract Provisions as per Contract Agreement Book Attached.**

**ADB-110-2021**

	<b>ADB-110-2021</b>
1.	<b>M/s. Artech DYH Electric Co. Ltd. China.</b>  M/s. Elmetec Pvt. Ltd. Lahore 19-Km, Ferozpur Road, Lahore Tel: 042-35457311-15, Fax: 042-35467310, Cell: 0300-8475140 Email: <a href="mailto:marketing@elmetecgroup.com">marketing@elmetecgroup.com</a> *
2.	<b>M/s. Sieyuan Electric Co. Ltd. China</b>  1H-248, Gulberg III, Falcon Complex Lahore Cell: 0313-7698888 Email <a href="mailto:zxg.11584@sieyuan.com">zxg.11584@sieyuan.com</a>
3.	<b>M/s. TBEA Koncar (Shenyang) Instrument Transformer Co. Ltd. China</b> <b>Through:</b> M/s. Alpine Enterprises Lahore Office No. 509,510,515&516 National Tower, 28-Egerton Road, Lahore Tel: 042-36311747, 36302246, Fax: 042-36300457, Cell: 0333-4868063 Email: <a href="mailto:aqeel_shafi@hotmail.com">aqeel_shafi@hotmail.com</a>
4.	<b>M/s. EMCO Industries Limited Lahore</b>  4 <sup>th</sup> Floor, National Tower, 28-Egerton Road, Lahore Tel: 042-36306545-46, Fax: 042-36368119 Email: <a href="mailto:info@emco.com.pk">info@emco.com.pk</a>
5.	<b>M/s. Multipower Hydroelectric Development Corporation China</b>  M/s. Albario Engineering Pvt. Ltd. Lahore 91-C, Model Town, Lahore Tel: 042-111 00 1954, Cell: 0321-4937746 Email: <a href="mailto:qavyum@aepl.com.pk">qavyum@aepl.com.pk</a>
6.	<b>M/s. China Machinery Engineering Corporation</b>  House No. 268-J, Street No. 8, Phase-V, DHA, Lahore Tel: 042-37170667, Fax: 042-37170668 Email: <a href="mailto:hewei@cmecc.com">hewei@cmecc.com</a> , <a href="mailto:luxm@cmecc.com">luxm@cmecc.com</a>
7.	<b>M/s. Newage Cables Pvt. Limited Lahore</b>  Newage House: 33-K, Gulberg-II, Lahore Tel: 042-35778742-51, Fax: 042-35778740-41 Email: <a href="mailto:info@newagecables.com">info@newagecables.com</a>

## 2. Qualification Criteria

### 2.1 Eligibility

Criteria  Requirement	Compliance Requirements			Documents
	Single Entity	Joint Venture		Submission Requirements
All Partners Combined		Each Partner	One Partner	

#### 2.1.1 Nationality

Nationality in accordance with ITB 4.2.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Bid Submission Sheet; Forms ELI - 1 and ELI - 2
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#### 2.1.2 Conflict of Interest

No conflicts of interest in accordance with ITB 4.3.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Bid Submission Sheet
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#### 2.1.3 ADB Eligibility

Not having been declared ineligible by ADB, as described in ITB 4.4.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Bid Submission Sheet
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#### 2.1.4 Government-Owned Enterprise

Bidder required to meet conditions of ITB 4.5.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Bid Submission Sheet; Forms ELI - 1 and ELI - 2
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#### 2.1.5 United Nations Eligibility

Not having been excluded by an act of compliance with a United Nations Security Council resolution in accordance with ITB 4.8.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Bid Submission Sheet
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## 2.2 Historical Contract Nonperformance

### 2.2.1 Pending Litigation

Pending litigation and arbitration criterion shall apply.

Criteria	Compliance Requirements			Documents	
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	One Partner	
All pending litigation and arbitration, if any, shall be treated as resolved against the Bidder and so shall in total not represent more than Fifty (50) percent of the Bidder's net worth calculated as the difference between total assets and total liabilities.	must meet requirement by itself or as partner to past or existing Joint Venture	not applicable	must meet requirement by itself or as partner to past or existing Joint Venture	not applicable	Form LIT - 1

## 2.3 Experience and Technical Capacity

### 2.3.1 Contractual Experience

Criteria	Compliance Requirements			Documents	
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	One Partner	
<p><b>Lot-I:</b> Successful completion as main supplier within the last ten (10) years, of at least one (01) contract valued no less than <b>\$2.054 million</b> with nature, and complexity similar to the scope of supply described in Section 6 (Schedule of Supply)."</p> <p><b>Lot-II:</b> Successful completion as main supplier within the last ten (10) years, of at least one (01) contract valued no less than <b>\$3.039 million</b> with nature, and complexity similar to the scope of supply described in Section 6 (Schedule of Supply)."</p>	must meet requirement	must meet requirement	not applicable	not applicable	Form EXP - 1 Copies of Contract Agreements and Completion Certificates/ delivery documents (bill of lading and/or inspection certificates, etc.) along with notarized translation in English if original is in different language.

## 2.3.2 Technical Experience

Criteria  Requirement	Compliance Requirements			Documents	
	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	One Partner	
The Bidder/manufacturer shall demonstrate that the goods offered have (i) been in production for at least five (05) years and have design/manufacturing experience of similar Equipment/goods of the respective Lot with similar or higher rating and capacity. <b>(For both lots)</b>	must meet requirement	must meet requirement	not applicable	not applicable	Form EXP - 2  (i) Supply Record and Copies of certificates/ Contract Agreements with notarized translation in English (if original is in language other than English) proving Manufacturer's production for last five years.
(ii) been sold a minimum of 100% of required quantities of equipment in Lot within a continuous period of 15 months in the last ten (10) years, in a single or multiple contracts; and, must have experience for supplying similar equipment/goods outside the country of origin of offered equipment/goods or within Pakistan during last ten (10) years. <b>(Only applicable to Lot-I)</b>					(ii) Purchase Orders/ Contract Agreements and Completion Certificates/ delivery documents (bills of lading and inspection certificates) of the same along with notarized translation in English if original is in different language, showing sale of equipment as given in requirement.  (Only applicable to Lot-I)
(iii) been in satisfactory operation for a minimum continuous period of three (03) years prior to deadline for submission of Bids. <b>(For both lots)</b>					(iii) At least one (01) End User Certificate from Purchaser's Country or outside country of origin (which must indicate name of client along with website, email address, phone and fax number) showing successful operation for continuous minimum three years along with notarized contract agreement of the same equipment.  However, if the bidder



					has already supplied the above equipment to Purchaser (evidenced by submitting purchase Order(s)/ Educational Order(s)/Contract Agreement(s) in such case along with Completion Certificates(s)/Good Receipt Note (GRN)) and same is in satisfactory operation for a continuous period of at least three years prior to deadline for submission of Bids, the same shall be considered equivalent to criteria mentioned above.
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### 2.3.3 Production Capacity

Criteria	Compliance Requirements			Documents	
	Requirement	Single Entity	Joint Venture		
All Partners Combined			Each Partner	One Partner	
The Bidder or manufacturer shall demonstrate that it can supply the type, size, and quantity of the goods as required by Purchaser in accordance with the Delivery and Completion Schedule in Section 6 (Schedule of Supply).	must meet requirement	must meet requirement	not applicable	not applicable	Form EXP - 3  The bidder shall submit evidence of manufacturer's production capacity (e.g. business license, catalogue, brochure, etc.) and orders in hand (with their implementation schedule), expected orders in pipeline.

Document(s) submitted against each requirement of clause 2.2 will be separated by separator mentioning the clause number and requirement number. Submitted document(s) may fulfill more than one requirements above in which case separate copies of such document(s) will be appended separately for each requirement.



## 2.4 Financial Situation

### 2.4.1 Historical Financial Performance

Criteria Requirement	Compliance Requirements			Documents	
	Single Entity	Joint Venture		Submission Requirements	
		All Partners Combined	Each Partner	One Partner	
Submission of audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last <b>three (03)</b> years to demonstrate the current soundness of the Bidder's financial position. As a minimum, the Bidder's net worth for the last <b>three (03)</b> year calculated as the difference between total assets and total liabilities should be positive.	Must meet requirement	Not applicable	Must meet requirement	Not applicable	Form FIN - 1

### 2.4.2 Size of Operation (Average Annual Turnover)

Criteria Requirement	Compliance Requirements			Documents	
	Single Entity	Joint Venture		Submission Requirements	
		All Partners Combined	Each Partner	One Partner	
<p><b>Lot-I</b></p> <p>Minimum average annual turnover of <b>\$5.135 million</b> calculated as total payments received by the Bidder for contracts completed or under execution over the last <b>three (03)</b> years.</p> <p><b>Lot-II</b></p> <p>Minimum average annual turnover of <b>\$7.598 million</b> calculated as total payments received by the Bidder for contracts completed or under execution over the last <b>three (03)</b> years.</p>	must meet requirement	must meet requirement	must meet 25% of the requirement	must meet 40% of the requirement	Form FIN - 2

## 2.4.3 Cash Flow Capacity

Criteria	Compliance Requirements			Documents	
Requirement	Single Entity	Joint Venture		Submission Requirements	
		All Partners Combined	Each Partner		One Partner
<p><u>Lot-I</u></p> <p>Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement which is <b>\$1.284 million.</b></p>	must meet requirement	must meet requirement	must meet 25% of the requirement	must meet 40% of the requirement	Form FIN - 3
<p><u>Lot-II</u></p> <p>Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement which is <b>\$1.899 million.</b></p>					

# 1. Evaluation Criteria

## 1.1 Technical Criteria

The Bidder is required to fully comply the tender specification appended herewith.

The Bid will be examined in detail whether the goods offered by the bidder comply with the Technical Specification of the Bidding Documents. It will also be examined in detail whether the bids comply with the Commercial/ Contractual Conditions of the Bidding Documents.

The cost of all quantifiable deviations or deficiencies from the technical requirements as specified in Section 6 (Schedule of Supply) shall be evaluated. The Purchaser will make its own assessment of the cost of these deviations or deficiencies for the purpose of ensuring fair comparison of Bids.

The requisite schedule of technical data as per tender specification shall be duly filled in and the same shall be submitted with the bid. In case of non-submission of the schedule of technical data along with the bid, a post bid clarification may be sought from the bidder to submit the same. Failure to submit the requisite schedule of technical data shall render the bid non-responsive.

In case that the submitted type test reports of the offered equipment do not comply with requirements as per clause 3 of the Technical Specification under Section 6 (Schedule of Supply), the bidder shall provide undertaking stating that the bidder will provide the schedule of type tests (on his own expense) from an accredited testing lab acceptable to the Purchaser as a condition of award of the contract as indicated under ITB 44.2 of the BDS. If bidder does not provide such undertaking during the bid or post-bid clarification, the bidder's bid will be considered non-responsive and hence, rejected.

**All Type Test certificates/reports, reference list, etc. shall be in English language.**

## 1.2 Domestic Preference

1. In comparison of evaluated bids, Purchaser will grant a margin of preference to goods manufactured in Pakistan. For this purpose, responsive bids shall be classified in one of the following three groups:
  - (a) Group A: Bids exclusively offering goods manufactured in the country of the Borrower if the bidder establishes to the satisfaction of the Borrower and ADB that
    - i. labor, raw material, and components from within the country of the Borrower will account for 30% or more of the EXW price of the product offered, and
    - ii. the production facility in which those goods will be manufactured or assembled has been engaged in manufacturing or assembling such goods at least since the time of bid submission.
  - (b) Group B: All other bids offering goods manufactured in the country of the Borrower.
  - (c) Group C: Bids offering goods manufactured abroad that have been already imported or that will be directly imported.
2. The price quoted for goods in bids of groups A and B shall include all duties and taxes paid or payable on the basic materials or components purchased in the domestic market or imported, but shall exclude the sales and similar taxes on the finished product. The price quoted for

- goods in bids of group C shall be on CIF, which is exclusive of customs duties and other import taxes already paid or to be paid.
3. In the first step, all evaluated Bids in each group shall be compared to determine the lowest bid in each group. Such lowest evaluated bids shall be compared with each other and if, as a result of this comparison, a bid from group A or group B is the lowest, it shall be selected for the award.
  4. **If as a result of the comparison under paragraph 3 above, the lowest evaluated Bid is a Bid from group C, the lowest evaluated bid from group C shall be further compared with the lowest evaluated Bid from group A after adding to the evaluated price of goods offered in the Bid from group C, for the purpose of this further comparison only, an amount equal to fifteen percent (15%) of the CIF bid price. The lowest evaluated Bid determined from this last comparison shall be selected.**

### 1.3 Economic Criteria

#### 1.3.1 Adjustment for Scope

##### 1.3.1.1 Local Handling and Inland Transportation

Not Applicable

##### 1.3.1.2 Minor Omissions or Missing Items

Pursuant to ITB 32.3, the cost of all quantifiable nonmaterial nonconformities or omissions from the contractual and commercial conditions shall be evaluated. The Purchaser will make its own assessment of the cost of any nonmaterial nonconformities and omissions for the purpose of ensuring fair comparison of Bids.

#### 1.3.2 Adjustment for Deviations from the Terms of Payment

Deviations from the Terms of Payment as specified in SCC 16.1 are not permitted.

#### 1.3.3 Adjustment for Deviations in the Delivery and Completion Schedule

Bidders are required to base their prices on the Delivery and Completion Schedule specified in Section 6 (Schedule of Supply).

Deviations from the Delivery and Completion Schedule specified in Section 6 (Schedule of Supply) are not permitted.

#### 1.3.4 Operation and Maintenance (O&M) Costs

Not Applicable

#### 1.3.5 Spare Parts

The list of spare parts and quantities of substation equipment of each lot is already indicated in Price Schedules of Section 4 (Bidding Forms). Hence, total bid price shall be inclusive of cost of spare parts.

### 1.3.6 Performance and Productivity of the Goods

Not Applicable.

## 1.4 Multiple Lots (Contracts)

Goods are grouped in lots. The Purchaser will evaluate and compare Bids on the basis of a lot, or a combination of lots, or as a total of lots to arrive at the least cost combination for the Purchaser by taking into account discounts offered by Bidders in case of award of multiple contracts.

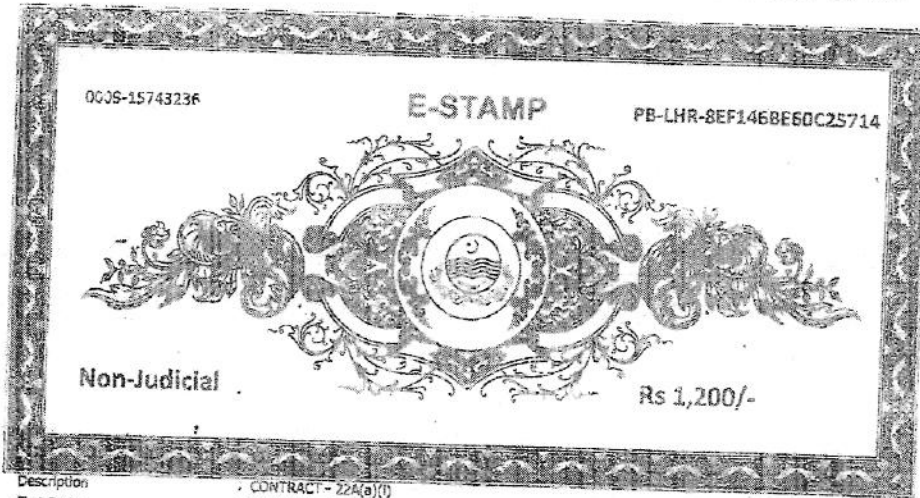
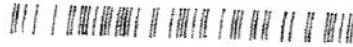
If a Bidder as defined in ITB 4.1 submits successful Bids for multiple lots (lowest evaluated substantially responsive Bids), the evaluation will also include an assessment of the Bidder's capacity to meet the aggregated qualifying requirements relating to:

- Average annual turnover,
- Financial resources,

If a Bidder is manufacturer himself, then he shall meet following additional aggregated requirements:

- Production Capacity

LEB5417



Description	: CONTRACT - 22A(a)(1)
First Party	: NATIONAL TRANSMISSION AND DESPATCH COMPANY [35200-0000000-0]
Second Party	: SIEYUAN ELECTRIC COMPANY LIMITED [35200-0000000-0]
Agent	: ARUF NABI BAIG [35207-2342617-9]
Stamp Duty Paid by	: SIEYUAN ELECTRIC COMPANY LIMITED [35200-0000000-0]
Issue Date	: 21-Jan-2022, 12:25:44 PM
Paid Through Challen	: 2022E0DSCA1D1ED9
Amount in Words	: One Thousand Two Hundred Rupees Only

Please Write Below This Line

**Contract Agreement**

THIS AGREEMENT made on the 21<sup>st</sup> day of January, 2022 between Chief Engineer (MP&M) National Transmission and Despatch Company Co. Ltd. (NTDC) of 8<sup>th</sup> Floor Shaheen Complex, Egerton Road, Lahore (hereinafter "the Purchaser"), of the one part, M/s. Sleyuan Electric Co. Ltd, China, NO.3399, HUANGING RD, MINHANG DIST 201108 SHANGHAI, CHINA (hereinafter "the Supplier"), of the other part:

WHEREAS the Purchaser invited Bids for certain Goods, the Contract No. ADB-110-2021 Lot-I for Supply of 550 kV, 245kV & 145kV Current Transformers & 245kV Coupling Capacitor Voltage Transformers and has accepted a Bid by the Supplier for the supply of those Goods in the sum of CNY 12,985,800/- (In words: Chinese Yuan Renminbi Twelve Million Nine Hundred Eighty Five Thousand and Eight Hundred only (hereinafter "the Contract Price").

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement, words and expressions shall have the same meanings as are respectively assigned to them in the Contract referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:
  - (a) Letter of Acceptance;
  - (b) Bid Submission Sheet and the Price Schedules submitted by the Supplier;
  - (c) Special Conditions of Contract;
  - (d) List of Eligible Countries that was specified in Section 5 of the Bidding Document;
  - (e) General Conditions of Contract;
  - (f) Schedule of Supply; and
  - (g) any other documents shall be added here.

This Contract shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract documents, then the documents shall prevail in the order listed above.

3. In consideration of the payments to be made by the Purchaser to the Supplier as indicated in this Agreement, the Supplier hereby covenants with the Purchaser to provide the Goods and to remedy defects therein in conformity in all respects with the provisions of the Contract.






E-STAMP  
CONTINUATION SHEET

4. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of Islamic Republic of Pakistan on the day, month, and year indicated above.

Signed by  (for the Purchaser)  
Mr. Sajjad Haider Syed, Chief Engineer (MP&M) NTDC

Signed by  (for the Supplier)  
M/s. Siyuan Electric Co. Ltd. China

