PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA - I

(As per Rule 47 of PP Rules, 2004)

To Be Filled And Uploaded on PPRA Website In Respect of All Public Contracts of Works, Services and Goods

- NAME OF THE ORGANIZATION/DEPTT. Sui Northern Gas Pipelines Ltd.
- FEDERAL / PROVINCIAL GOVT. Public Sector Organization
- > TITLE OF CONTRACT

Purchase order #.
HOP/UCH/010/23

> TENDER NUMBER SN-4480/23

BRIEF DESCRIPTION OF CONTRACT STEEL LINEPIPE SIZES 16" & 24" DIA

- TENDER VALUE Rs.1,623,013,533 Approx
- > ESTIMATED COMPLETION PERIOD Up to 150 days with 121 days Lead

Time from purchase order placement

- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? Yes /No
- ➤ ADVERTISEMENT :
 - (i) PPRA Website Yes (Federal Agencies)
 - (ii) (If yes give date and PPRA's tender number) <u>TS499927E dated</u> 05.01.2023

News Papers (If yes give names of newspapers and dates)

Name:- Jang/The Nation/The Express Tribune
Date:- 07.01.2023

- > TENDER OPENED ON (DATE & TIME) 15.03.2023 1600 HRS
- NATURE OF PURCHASE Local / International
- EXTENSION IN DUE DATE (If any) Till 15.03.2023

3 500 28723

V

A	NUMBER OF TENDER DOCUMENTS SOLD 11 (Attached List of Buyers)
A	WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes / No (If yes enclose a copy).
A	WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes / No (If yes enclose a copy).
>	WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
5	a) SINGLE STAGE – ONE ENVELOPE PROCEDURE
	b) SINGLE STAGE - TWO ENVELOPE PROCEDURE
	b) TWO STAGE BIDDING PROCEDURE.
	c) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE
	- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.) N.A
	- WHO IS THE APPROVING AUTHORITY BODs
	WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED OR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING. N.A.
>	NUMBER OF BIDS RECEIVED 07
A	WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER Yes / No
~	WHETHER INTEGRITY PACT WAS SIGNED Yes / No

Sh

➤ WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BID. Yes / No

DATE OF CONTRACT SIGNING (Copy enclosed)

HOP/UCH/010/23	M/s. Crescent Steel & allied products Karachi.	04.07.2023
Purchase Order No.	Supplier's Name.	Date

(Attach a copy of agreement)

> CONTRACT AWARD PRICE

Purchase Order No.	Supplier's Name.	Value Including GST (Rs)
HOP/UCH/010/23	M/s. Crescent Steel & allied products Karachi.	1,915,155,969/-

>	WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS (Attach copy of the bid evaluation report)	Yes / No
<u> </u>	ANY COMPLAINTS RECEIVED	Yes / <u>No</u>
A	ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS (If yes give details)	Yes / <u>No</u>
A	DEVIATION FROM QUALIFICATION CRITERIA(If yes give details)	Yes / <u>No</u>
A	SPECIAL CONDITIONS, IF Any (Give Brief Description) Nil	

[F.No.2/1/2008PPRA-RA.III]

- Jan



GM (Accounts)

Crescent Steel and Allied Products Limited

9th Floor, SIDCO Avenue Centre, 264-R. A. Lines, Karachi-74200 Pakistan.
Tel: +92 21 3567 4881-85 Fax: +92 21 3568 0476 E-mail: mail@crescent.com.pk

INTEGRITY PACT Purchase Order No. HOP/UCH/010/23

Crescent Steel and Allied Products Limited hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the foregoing, Crescent Steel and Allied Products Limited represents and warrants that it has fully declared the brokerage, commission fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever from GOP, except that which has been expressly declared pursuant hereto.

Crescent Steel and Allied Products Limited certificated that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GOP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

Crescent Steel and Allied Products Limited accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation any warranty. It agrees that any contact, right interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GOP under any law, contact or other instrument, be voidable at the option of GOP.

Notwithstanding any rights and remedies exercised by GOP in this regard, Crescent Steel and Allied Products Limited agree to indemnify GOP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GOP in an amount equivalent to ten times the sum of commission, gratification, bribe, finder's fee or kickback given by Crescent Steel and Allied Products Limited as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right interest, privilege or other obligation or benefit in whatsoever from GOP.

Dy. Chief Officer (Procurement)
For GM (Procurement)



Registered Office E-Floor, IT Tower, 73-E-I Gulberg-III, Halli Road, Lahore. Tel: +92 42 3578 3801-3 Fax: +92 42 3578 3811 Factory: A/25 S.I.T.E, Noorlabad-73090 Dist. Jamshoro Sindh, Pakistan. Tel: +92 25 4670 020-22 URL: www.crescent.com.pk

LIST OF SUPPLIER WHOM TENDER ISSUED AGAINST PAYMENT

TENDER ENQUIRY # SN- 4480/72 COVERING STREELINE SIRECAN

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NATIONAL ACCOUNTABILITY BUREAU

Awareness and Prevention Division

Checklist under Section 33-B of National Accountability Ordinance, 1999

(Mandatory to be filled for public contracts / projects of 50 M and above for submission to A&P Division, NAB HQ, Islamabad)

1. Name of the Organization / Department :-

Sui Northern Gas Pipeline Limited

2. Federal / Provincial Government / Other :-

Public Limited Company.

3. Title of Contract / Bid :-

Purchase order #.
HOP/UCH/010/23

4. Tender Number / Bid Number :-

SN-4480/23

5. Brief Description of Contract / Bid -

Steel Line Pipe Sizes 16" & 24" dia

6. Tender Estimated Value :-

Rs.1,623,013,533 Approx

7. Estimated Completion Period :-

Up to 150 days with 121 days Lead Time

from purchase order placement

8. Tender / Bid Opening (Date and Time) :-

15.03.2023 AT 1600 Hrs.

- 9. Number of Tender Document Sold with names of Firms:- Eleven (11)
- 10. Number of Bids Received with names of Firms:-

Seven (07)

M/s. International Industries, Ltd., Lahore	
M/s. BBJ Pipe Industries, Ltd., Lahore	
M/s. Bashir Pipe Industries (Pvt.) Ltd., Lahore	
M/s Fasin International, Karachi	
M/s Evergreen Chemical, Islamabad	
M/s Crescent Steel & Allied Products. Karachi	
M/s. Ehsan Corporation, Lahore	
VACUE DI LO	

a. With Bid Security :-

Seven (07)

b. Without Bid Security :-

Nil

- 11. Number of Bidders present at the time of Opening of Bid :- Five (05)
- 12. Name and Address of the successful bidder :-

Purchase Order No.	Supplier's Name.	Address
HOP/UCH/010/23	M/s. Crescent Steel & allied products Karachi.	A/25 S.I.T.E Noorinabad, Dist Jamshoro, Karachi.

13. Date of contract signing / bid signing :-

Purchase Order No.	Date
HOP/UCH/010/23	04.07.2023

14. Contract award price :-

Purchase Order No.	Supplier's Name.	Value Including GST (Rs)
HOP/UCH/010/23	M/s. Crescent Steel & allied products Karachi.	1,915,155,969/-

- 15. Method of procurement used
 - a. Single stage one envelope
 - b. Single stage two envelope√
 - c. Two stage bidding procedure
 - d. Two stage Two envelop

N₂

- 16. Approving authority for award of contract
 - a. Name:- SNGPL
 - b. Designation:- BODs
- 17. It is certified that following Documents are attached
 - Bid Evaluation Report.
 - b. Technical Committee Evaluation Report.
 - c. Qualification Criteria with Executive Summary.
 - d. Contract documents.
- 18. Particulars of officers who processed the contract for Technical, Administrative and Financial Sanctions
 - 1- Technical Processed by Joint Bid Evaluation Committee
 - 2- Financial Sanctions by

BODs

3- Administrative

General Manager (Procurement)

	Advertisement:	1	
	i) PPRA Website (Federal Agencies) (If yes, give date and PPRA's tender number) TS499927E dated 05.01.2023	Yes	No
1.	ii) News Papers (If yes, give names of newspapers and dates) Name:- Jang/The Nation/The Express Tribune Date:- 07.01.2023	Yes	No
2.	Nature of contract	Local	Int.
3.	Officer responsible to distribute tender form, name and designation. Name: NABEEL ISHTIAQ Designation: (Dy. CHIEF OFFICER PROCUREMENT)		1110
4.	Number of forms distributed.	Eleve	n (11)
5.	Whether qualification criteria, rectification of items were included in bidding / tender documents (if yes enclose a copy, If No, give reasons and attach).	√ Yes	No
6.	Whether bid evaluation criteria, specification of items were included in bidding / tender documents (if yes enclose a copy, If No, give reasons and attach).	√ Yes	No
7.	Whether approval of competent authority was obtained for using a method other than open competitive bidding?	NOT APPLICABLE	
8.	Was bid security (earnest money) not exceeding five percent of the bid price obtained from all the bidders?	√ Yes	No
9.	Whether the successful bidder was lowest evaluated bidder?	√ Yes	No
0.	Whether the successful bidder was technically qualified?	√ Yes	No
11.	Whether integrity pact was signed (if yes enclose a copy)?	√ . Yes	No
2.	Whether names of the bidders and their quoted prices were read out at the time of opening of bids?	√ Yes	No
13.	Whether copy of evaluation report given to all bidders?	/	



14.	Was any negotiation done in violation of applicable rules?	Yes	No.
15.	Was procurement conducted in a fair and transparent manner and the object of procurement will bring value for money?	✓ Yes	No
16.	Whether all Communications and documentation related to procurements were either in Urdu or English or both except where procuring agency is situated outside the territories of Pakistan?	ENG	BLISH
17.	Whether procurement / tendering proceeded without any splitting or regrouping of the procurement?	√ Yes	No
18.	Whether the annual requirements were advertised in advance on website?	✓ Yes	No
19.	Whether the specifications given were allowing the widest possible competition and did not favor any single contractor or supplier not put others at a disadvantage?	√ Yes	No
20.	Whether the specifications were generic and did not include references to brand names, model numbers, catalogue numbers or similar classifications?	✓ Yes	No
21.	The response time was not less than fifteen days (for national competition Bid) and thirty days (for international competition Biding)?	√ Yes	No
22.	In pre-Qualification following factors have been considered (a) Relevant experience and past performance. (b) Capability with respect to personnel, equipment and plant (c) Financial position. (d) Appropriate managerial capability	Proces ICB howeve docume also ser	nder ssed on Basis er tender ents were at to Pre-
23.	Whether the set of pre qualification documents was provided to all interested suppliers / contractors and only the cost of printing was charged for these documents?	N	OT CABLE
24.	Whether only the suppliers who were pre qualified were permitted to participate further in the procurement proceedings? * Only local prequalified bidder were permitted to participate while International bidder participate on post qualification basis.	√ * Yes	No
25.	Whether the reasons for not pre qualifying have been communicated to all those suppliers or contractors who have not been pre qualified?	√ N	/A
26.	Whether unambiguous and precise bidding documents were formulated which were made available to the bidders?	✓ Yes	No
27.	Whether the bid is subject to a bid validity period?	√ Yes	No
28.	Whether the date for opening of bids and the last date for the submission of bids were the same? If not, then how many days or months gap is between the two.	✓ Yes	No
29.	Whether all bids were opened publicly in the presence of the bidders or their representatives. Minutes of the bid opening were also recorded?	√ Yes	No



30.	Whether bid submitted after the time prescribed were rejected without being opened?		OT CABLE
31.	Whether an appropriate evaluation criteria was formulated against which the bid was evaluated?	√ Yes	No
32.	Whether all the bids were evaluated in accordance with the evaluation criteria?	√ Yes	No
33.	Whether no bidder was allowed to alter or modify his bid after the bid have been opened?	√ Yes	No
34.	Whether no verbal request for clarification in the bid, made by the procuring agency was entertained. Except in writing?	√ Yes	No
35.	Whether no such conditions was introduced which would discriminate between the bidders?	√ Yes	No
36.	Whether in case of re bidding, the reasons for rejection have been assessed and specifications, evaluation criteria have been revised?	NOT APPLICABLE	
37.	Whether bid evaluation report was announced at least ten days prior to the award of procurement contract?	√ Yes	No
38.	Whether no negotiations with the bidders were made, provided that the extent of negotiation permissible shall be subject to the regulations issued by the authority?	√ Yes	No
39.	Whether all information regarding the bid evaluation was kept confidential until the time of announcement of the evaluation report?	✓ Yes	No
10.	Whether a committee comprising of odd number of persons with proper powers and authorization was constituted to address the complaints of bidders prior to the coming into force of the procurement contract?	✓ Yes	No
41.	Was it assured by the procuring agency that the selected firm is not blacklisted?	✓ Yes	No
42.	Were proper safeguards provided on mobilization advance payment in the contract (bank guarantee etc)?		OT CABLE

Following Certificates duly signed by relevant Authorities are attached herewith:

- a. Certificate by Technical Sanctioning Authority. N/A
- b. Certificate by Principal Accounting Officer. N/A





SUI NORTHERN GAS PIPELINES LIMITED Memorandum

From: Chairman

Bid Evaluation Committee

To: GM (Procurement)

SGM. (COMPRESSION)
No. So-30-2013.

Ref: SN-4480/23

Dated: 30.03.2023

TECHNICAL EVALUATION REPORT TENDER ENQUIRY # SN-4480/23 COVERING STEEL LINEPIPE ASORTED SIZES

This is with reference to your memo No. SN-4480/23 dated 16.03.2023 on the above subject. Please find enclosed herewith Technical Evaluation Report dated 29.03.2023, for further action at your end.

Owned Fritter of Starter,

Encl: a.a.

IMRAN YOUSAF KHAN SGM (COMPRESSION) CHAIRMAN

BID EVALUATION COMMITTEE



TECHNICAL EVALUATION REPORT TENDER ENQUIRY # SN-4480/23 COVERING STEEL LINEPIPE ASSORTED SIZES

Tender enquiry No. SN-4480/23 was issued through press advertisement for the following items:

ITEM NO,	DESCRIPTION/ SPECIFICATION	Qty. (MTRS).	Delivery for Local Bidders	Delivery for International Bidders	Bid Bond Amount (Rs.)	
STEEL	LINE PIPE API 5L GR. B (PSL-	1) Bare				
1.	8" dia x 0.219" WT	51,600	After Purchase Order 120 days lead time Delivery to start within 121 days To complete within		9,288,000.00	
2.	10" dia x 0.219" WT	17,300	After Purchase Order 120 days lead time Delivery to start within 121 days To complete within 135 days			4,048,200.00
3.	16" dia x 0.250" WT	30,700	After Purchase Order		14,613,200.00	
4.	18" dia x 0.312" WT	13,650	Delivery to start To complet within 121 days 60 days	After Operative L/C	8,135,400.00	
5.	24" dia x 0.375" WT	15,000		To complete within 60 days after operative L/C	14,700,000.00	
STEEL	LINE PIPE API 5L GR. X-52 (PSL-1) Bare				
6.	10" dia x 0.219" WT	1,010	After Purchase Order		262,600.00	
7.	10" dia x 0.279" WT	465	 120 days lead time 		130,200.00	
	LINE PIPE API 5L GR. X-60 (PSL-2) Bare	Delivery to start			
8.	16" dia x 0.281" WT	2,835	within 121 days To complete within 130 days	MC454A B	1,644,300.00	
STEEL	L LINE PIPE API 5L GR. X-70 (PSL-2) Bare			* 464 000 00	
9.	20" dia x 0.250" WT	9090	After Purchase Order		5,454,000.00	
10.	20" dia x 0.312" WT	3030	 120 days lead time 		2,272,500.00	
-\di.	20" dia x 0.375" WT	2220	Delivery to start within 121 days To complete within 135 days		1,998,000.00	

Bids submitted by following seven bidders were received in BEC vide GM (PT) memo No. SN-4480/22 dated 16.03.2023:

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Sr. No	Local Supplier	Principal / Manufacturer	Quoted Items
1.	M/s Fasin International, Karachi	Prin: M/s China North Vehicle Corporation Ltd., China Manf: M/s North China Petroleum Steel Co., Ltd., Yangzhou Subsidiary Co., China	1-5, 10 & 11
2.	M/s. International Industries, Ltd., Labore	Local Manufacturer	1 & 2
3.	M/s. Bashir Pipe Industries (Pvt.) Ltd., Lahore	Local Manufacturer	2 Only
4.	M/s. BBJ Pipe Industries, Ltd., Lahore	Local Manufacturer	1 & 2
5.	M/s Evergreen Chemical International, Co., Islamabad	Prin: M/s Kirtanlai International DMCC, UAE Manf: M/s Baoshan Iron & Steel Co., Ltd., China	3 & 4
6.	M/s Crescent Steel and Allied Products Ltd., Karachi	Local Manufacturer	3 & 5
7.	M/s Ehsan Corporation, Lahore	Prin: M/s China Petroleum Technology & Development Corporation, China Manf: M/s Shandong Shengli Steel Pipe Co., Ltd., China	3,4 & 5

NOTE:

No bid is received against item No. 6, 7, 8 and 9 of the tender enquiry.

Technical evaluation of the proposals for other items are as under:

1. M/s Fasin International Karachi

Rep: M/s China North Vehicle Corporation Limited China

Manf: M/s North China Petroleum Steel Co., Ltd., Yangzhou Subsidiary Co., China

They have quoted against item 1-5, 10 & 11 of the tender enquiry with manufacturing process of HFW (for item 1 - 4) and SAWH (for item No. 5, 10 & 11) on behalf of principal M/s China North Vehicle Corporation Ltd., China. They have offered pipe to be manufactured by M/s North China Petroleum Steel Co., Ltd., Yangzhou Subsidiary Co., China. They have provided API-5L & ISO certificate, technical literature, Appendix-D, authority letters and clause-by-clause commentaries of pipe alongwith the bid. They have provided following HR Coil sources:

- 1. Maanshan Iron & Steel
- 2. Shagang Group
- 3. Rizhao Steel
- 4. Hanbao Iron & Steel
- 5. Inner Mongolia Baotou Steel Union

All the above sources are acceptable. Following clarification was sought from bidder vide e-mail dated 22.03.2023:

Quote

i. Please confirm delivery period for all the quoted items as per tender requirement.

ii. You have attached a bar chart showing the delivery compliance of all the quoted items except item No. 10 & 11. Please provide the bar chart (as per clause 27 of SOR) for item No. 10 & 11 conforming to tender delivery period. This bar chart should include the orders in hand as well.

iii. Any deviations to the tender terms and conditions or variable treatment of clauses in technical or financial bids may result in rejection of bid. Please confirm compliance to the tender terms & conditions unconditionally.

Unquote

Bidder replied vide e-mail dated 23.03.2023 as under:-

Quote

- i. We confirm our delivery period for all the quoted items are as per tender requirement.
- ii. Please find the bar chart for item No.10 & 11 in the attachment.
- iii. We confirm our compliance to the tender terms & conditions unconditionally.

E. DATA - EV/Pipe/Larger dia pipe/SN-4480-23/Tech. Eval. SN-4480-23.dec

Page 2 of 7

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16 Unquote

The reply of the bidder is acceptable. The manufacturer has already qualified supplied upto 42" dia steel linepipe and also considered technically responsive for similar dia pipes against previous tender enquiries No. SN-4048/19 and SN-4070/19 of SNGPL; hence, their offer meets SOR clause 6. Keeping in view the above their bid is found meeting the requirement and considered as <u>technically responsive</u> for all the quoted items of the tender enquiry.

2. M/s. International Industries Ltd, Lahore

They have quoted only for item 1 & 2 of the tender enquiry with manufacturing process as ERW to be manufactured from:

Item No. 1 & 2

IIL Factory - 2, Survey / 405-406 Rehri Road, Landhi Karachi

They have attached API-5L (5L-0391 & 5L-1104) & ISO 9001:2015 certificates, clause by clause commentary and Appendix-D alongwith the bid. They have quoted delivery schedule as per requirement of the tender. They have provided bar chart as per tender requirement. Their offer is based on the following imported H.R. Coil sources:

- 1. Angang Iron & Steel China
- 3. Bao Steel China
- Benxi Iron & Steel (Group) Co., Ltd., China / BENGANG STEEL PLATES Co., Ltd.,
- 7. Blue Scope Steel
- 9. China Steel Corporation Taiwan
- 11. Hadeed (Saudi Iron & Steel Co.,)
- 13. Hebei Iron & Steel Limited China
- 15. Ilva Steel Italy
- 17. JFE Steel Corporation Japan
- 19. Maanshan Iron & Steel Group
- 21. NIPPON Steel Japan
- 23. Rizhao Steel Holding Group Co., Ltd.,
- 25. Taiyuan Iron & Steel Corp.
- 27. Tangshan Iron & Steel Co., Ltd., China
- 29. TISCO China
- 31. Xinyu Iron & Steel Co., Ltd., China

- 2. Arcelor Mittal
- Baotou Iron & Steel Group Co., Ltd., / Inner Mongolia Baotou Steel Union Co, Ltd.,
- 6. BHP Steel Australia
- 8. Chengde Iron Steel Group Co., Ltd.,
- 10. Dragon Steel Corporation Taiwan
- 12. Handan Iron & Steel Group Ltd., China
- 14. Hyundai Steel
- 16. Ilyich Steel
- 18. Jilin Jialong Iron & Steel Co., Ltd., China
- Magnitogorsk Iron & Steel Works (MMK) Russia
- 22. Posco Korea
- 24. Shangang Jiangsu
- 26. Hebei Yanshan Iron & Steel Co., Ltd., China
- 28. Thyssen Germany
- 30. USINOR France
- 32. Zaporrizhstal JSC

All the above sources have been accepted in the previous tenders except M/s Hebei Yanshan Iron & Steel Co., Ltd., China for which bidder has not provided any document as required by tender clause 10 of SOR. Hence, this source cannot be accepted.

The manufacturer has already been considered technically responsive for similar dia pipes against previous tender enquiries No. SN-4084/19, SN-4364/22 and SN-4432/22 of SNGPL; hence, their offer meets SOR clause 6. Their bid is in line with tendered technical specifications and is vetted as technically responsive for all the quoted item No. 1 & 2 of the tender enquiry with all quoted HR coil sources except M/s Hebei Yanshan Iron & Steel Co., Ltd.,

3. M/s Bashir Pipe Industry, Lahore

They have quoted ERW pipe only against item No. 2 of the tender enquiry manufactured from their Unit-II in accordance with tender technical specifications. They have submitted technical brochure, clause by clause commentary, valid copy of API-5L certificate bearing No. 5L-0807 (of Unit-II), Appendix-D, questionnaire for local bidders along with the bid. They have provided details of orders in hand along with bar chart. They have also provided details of tender enquiries, against which they have

EADATA - EVPipelLarger dia pipelSN-4480-23\Tech. Eval. SN-4480-23.doc

Page 3 of 7

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participated, declared responsive and purchase orders awarded to them. Their offer is also complying with the tendered delivery schedule based on imported HR Coil from following sources: 47

- 1. Shagang Jiangsu, China
- Jilin Jianglong, China
- Tangshan Iron & Steel, China
- 7. Bao Steel, China
- 9. Hadeed Saudi Iron & Steel, Saudi Arabia
- 11. MMK, Russia
- 13. JFE, Japan
- 15. Ilyich Steel, Ukraine
- 17. POSCO Steel, Korea
- 19. Thyssenkrupp Steel, Germany
- 21. Arcelor Mittal Espana, Spain

- 2. Benxi Iron & Steel Group, China (Bengang Steel Plates Co., Ltd.)
- 4. Xinyu Iron & Steel, China
- 6. Angang, China
- Taiyuan Iron & Steel Corp., China
- 10. China Steel Corporation, with 2 Steel Mill namely Dragon Steel & China Steel Factory, Taiwan
- 12. Nippon, Japan
- 14. Ilva Steel, Italy
- 16. Zaporizhstal JSC, Ukraine
- 18. Usinor Indus Steel, France
- 20. Blue Scope Steel, Australia

All the above sources have been accepted in the previous tenders.

The manufacturer has supplied similar dia pipe against purchase order No. HOP/UCH/001/22 of SNGPL; hence, their offer meets SOR clause 6. Their bid is in line with tendered technical specifications and is vetted as technically responsive for quoted No. 2 of the tender enquiry to be manufacture at Unit - II.

4. M/s BBJ Pipe Industry Limited Lahore \ & 2. 7 A

They have quoted only for item No. 1 & 2 of the tender enquiry with manufacturing process ERW. They have attached valid API-5L (5L-0341) & ISO 9001:2015 certificates, technical brochure, clause by clause commentary, Appendix-D alongwith the bid. They have quoted delivery schedule as per requirement of the tender. Their offer is based on the following imported H.R. Coil sources:

- 1. M/s M.M.K. Russia
- 2. M/s Ilyich, Ukraine
- 3. M/s Jiangsu Shangang Group Co. Ltd. China
- 4. M/s Bao Steel, China
- 5. M/s Al-Hadeed Saudi Arabia
- 6. M/s POSCO, Korea

All the above sources have been accepted in the previous tenders.

The manufacturer has supplied similar dia pipes against purchase order No. HOP/M/008/19 of SNGPL; hence, their offer meets SOR clause 6. Their bid is in line with tendered technical specifications and is vetted as technically responsive for quoted No. 1 & 2 of the tender enquiry.

5. M/s Evergreen Chemical International Co., Islamabad

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Rep: M/s Kirtanlal International DMCC, UAE

Manf: M/s Baoshan Iron & Steel Co., China

They have quoted only for item No. 3 & 4 of the tender enquiry with HFW manufacturing process to be manufactured by M/s Baoshan Iron & Steel Co., China. They have provided API 5L, ISO certificate, Authority letter, Appendix-D, clause by clause commentary and technical literature along with the bid. Their offer meets the tendered delivery schedule. The provided API-5L certificate has expired on 29.01.2022. However, the API website shows the expiry date of same certificate as 29.01.2025. Hence, their API certificate is acceptable. Following clarifications were asked from the bidder vide e-mail dated 22.03.2023:

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i. You have not provided the source of HR coil. Please provide the same.

ii. Please provide clause by clause commentary on tendered technical specification from the quoted manufacturer.

iii. You have not provided the detail of orders in hand and tenders in which you have participated. Please provide a bar chart, which clearly shows the delivery compliance against the present tender enquiry as per clause 27 of SOR. This bar chart should include the orders in hand as well.

iv. Any deviations to the tender terms and conditions or variable treatment of clauses in technical or financial bids may result in rejection of bid. Please confirm compliance to the tender terms & conditions unconditionally.

Unquote:

Bidder replied vide e-mail dated 28.02.2022 as under:-

Quote

M/s Maanshan Iron & Steel Co., Ltd.,

ii. See enclosed clause by clause commentary

iii. See enclosed bar chart for Orders in Hand.

iv. We hereby confirm to comply the standard terms and conditions of your tender SN-4480/2023.

Unquote

Reply of the bidder is acceptable. The manufacturer already qualified upto 42" dia pipe in previous tender enquiry No. SN-3685/17. They have supplied similar dia pipes against purchase order No. LNG-200/15 and also declared technically responsive in tender enquiry No. SN-3780/17 and SN-4330/22; hence, their offer meets SOR clause 6. Their bid is in line with tendered technical specifications and is vetted as <u>technically responsive</u> for item No. 3 & 4 of the tender enquiry.

6. M/s. Crescent Steel & Allied Product, Karachi 2 & Allied Product

They have quoted for item No. 3 & 5 of the tender enquiry with SAWH manufacturing process. They have offered all the quoted items with delivery condition "M" i.e., Thermo Mechanically Rolled. They have provided API-5L and ISO certificate, Appendix-D and technical literature found enclosed with the bid. They have mentioned the following HR Coil sources:

- 1. Posco, Korea
- 3. Usinor; France (ARCELOR),
- 5. BHP Steel; Austrailia,
- 7. Bao Steel; (China)
- 9. JFE Japan
- 11. ILVA Steel, (Italy)
- 13. LY Steel
- 15. Benxi Iron & Steel (Group) International
- 17. Hyundai, Korea
- 19. Xinyu Iron & Steel Co., Ltd., China

- 2. Nippon Steel & Sumitomo Metal
- 4. Thyseen; Germany
- 6. Hadeed; (Saudi Iron & Steel Co.,)
- 8. TISCO, China
- 10. Angang Iron & Steel, China
- 12. Wuhan Iron & Steel Co., (WISCO)
- 14. Manshan Iron & Steel
- 16. Shougang Group China
- 18. Baotou Iron & Steel (Group) Co., Ltd., China
- 20. Severstal Pao (Russia)

All the above sources are acceptable except M/s Severstal Pao (Russia) for which bidder has not provided any document as required by tender clause 10 of SOR. Hence, this source cannot be accepted.

Following clarifications were asked from the bidder vide e-mail dated 22.03.2022:

Quote:

i. In point No. 5 of clause by clause commentary on technical specifications attached as Annex-III of your bid, you have stated to carry out guided bend test as per sub clause 3.5.3. Please confirm that all the requisite tests will be conducted as per table 19 of API Specification 5L (Latest Edition).

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ii. In point No. 6 of clause by clause commentary on technical specifications attached as Annex-III of your bid, you have stated that the wall thickness tolerance will be as per clause API specification 5L. Please confirm unconditionally that the wall thickness tolerance will be as per clause 4.2 of tendered technical specs.

iii. Please agree that the tender technical specification i.e., Appendix-F shall prevail against all the items wherever there is any difference between the requirement of API 5L (latest edition) and

tender technical specifications (Appendix-F).

iv. You have not provided the detail of orders in hand and tenders in which you have participated. Please provide a bar chart, which clearly shows the delivery compliance against the present tender enquiry as per clause 27 of SOR. This bar chart should include the orders in hand as well.

- v. You have confirmed delivery period against all the items as "after receipt of purchase order and operative L/C" whereas tender requirement is "after purchase order". Please confirm the delivery period exactly according to tender requirement mentioned in Appendix-E against the quoted items.
- vi. Please confirm the payment terms as per clause 9 (Instruction to Bidders) and Annexure-X (Instruction for Local Bidders) Clause 15 (vi).
- vii. Any deviations to the tender terms and conditions or variable treatment of clauses in technical or financial bids may result in rejection of bid. Please confirm compliance to the tender terms & conditions unconditionally.

Unquote

Bidder replied vide e-mail dated 24.03,2023 as under:-

Ouote

 We confirm that all the requisite tests will be conducted as per table 19 of API Specifications 5L (Latest Edition).

ii. We confirm the wall thickness tolerance to be technical terms of SN-4480/23.

iii. We agree that the tender technical specifications i.e., Appendix-F shall prevail against all the items wherever there is any difference between the requirement of API 5L (latest edition) and tender technical specifications (Appendix-F).

iv. We have no order other than the following two orders from SSGC and China Harbour, which are expected to conclude by end of Sep, 2023, as detailed below. Subsequently, our facility will be

fully available to process and timely conclude the said job / order, if awarded.

a. SSGC: 16" OD x 6.4mm WT 13 Km API 5L X42 PSL1 - expected to start & end in Jul 2023

b. China Harbour: 84" x 15.88mm x 60 Km & 68" x 12.7mm x 37 Km - API 5L X-42 PSL2 - 23% already dispatched; remaining 77" to be dispatched by end Sep 2023.

v. We confirm the delivery period exactly according to tender requirement mentioned in Appendix-E against the quoted items.

vi. We confirm payment terms as per clause 9 (Instruction to Bidders) and Annexure-X (Instruction for Local Bidders) Clause 15 (vi)

vii. We confirm compliance to the said tender terms & conditions unconditionally.

Unquote

Reply of the bidder is acceptable. Moreover, the manufacturer has supplied similar diameter pipe against purchase orders No. HOP/UCH/005/20 and HOP/UCH/013/20; hence, their offer meets SOR clause 6. Their bid is in line with tendered technical specifications and is vetted as technically responsive for item No. 3 & 5 of the tender enquiry with all the quoted HR coil sources except M/s Severstal Pao (Russia).

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7. M/s Ehsan Corporation Lahore

Rep: M/s China Petroleum Technology & Development Corporation, China

Manuf: M/s Shandong Shengli Steel Pipe Co., Ltd., China

They have quoted pipe against item 3, 4 & 5 on behalf of their principal M/s China Petroleum Technology & Development Corporation, China. They have SAWH pipe to be manufactured by M/s

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Shandong Shengli Steel Fipe Co., Ltd., China. ISO and API 5L certificates, technical literatures of the quoted manufacturers and Appendix-D are enclosed with the bid. They have submitted clause-by-clause commentaries on technical specifications. They have confirmed delivery as per requirement of the tender enquiry. They have offered pipe to be manufactured from following HR Coil source:

1. M/s Baotou Iron & Steel (Group) Co., Ltd.,

- 2. M/s Rizhao Steel Holding Group Co., Ltd.,
- 3. M/s Handan Iron & Steel Group Co., Ltd.,
- 4. M/s SD Steel Rizhao Co,, Ltd.,

All the above sources are acceptable except M/s SD Steel - Rizhao Co,, Ltd., for which the provided documents do not fulfill tender qualification clause 10 of SOR. Hence, this source is not acceptable.

The quoted manufacturer M/s Shandong Shengli Steel Pipe Co., Ltd., China has already qualified in SNGPL upto 42" dia meter pipe. They are also technically responsive for similar dia meter pipe against tender enquiries No. SN-3939/18, SN-4070/19 and SN-4123/19; hence, their offer meets SOR clause 6. Their offer against quoted items with manufacturer M/s Shandong Shengli Steel Pipe Co., Ltd., China is technically responsive for item No. 3, 4 & 5 of the tender enquiry with all the above HR coil sources except M/s SD Steel – Rizhao Co., Ltd.,

Members, Bid Evaluation Committee

Shahzad Ahmad Awan CA (B&P) Shahid Kamal CA (Compliance)

Hidayatullah Khan Niazi CO (PT) – Import

Shaheiyar Qazi

SGM (T)

Imran Safdar Virk CE (MC) D

Imran Ahmad Khan CE (MC) P

LAHORE 28.03.2023

IMRAN YOUSAF KHAN SGM (COMPRESSION) CHAIRMAN

BID EVALUATION COMMITTEE



BID EVALUATION REPORT TENDER ENQUIRY # SN-4480/23 COVERING STEEL LINEPIPE ASSORTED SIZES

1. Tender enquiry SN-4480/23 was issued through press advertisement for the following items:-

ITEM NO.	DESCRIPTION/ SPECIFICATION	Qty. (MTRS).	Delivery for Local Bidders	Delivery for International Bidders	Bid Bond Amount (Rs.)
STEEL L	INEPIPE API 5L GR. B (PSL-1)	Bare			
1.	8" dia x 0.219" WT	51,600	After Purchase Order 120 days lead time Delivery to start within 121 days To complete within 150 days		9,288,000.00
2.	10" dia x 0.219" WT	17,300	After Purchase Order 120 days lead time Delivery to start within 121 days To complete within 135 days		4,048,200.00
3.	16" dia x 0.250" WT	30,700	After Purchase Order		14,613,200.00
4.	18" dia x 0.312" WT	13,650	120 days lead time	To complete	8,135,400.0
5.	24" dia x 0.375" WT	15,000 .	Delivery to start within 121 days To complete within 150 days	within 60 days after Operative	14,700,000.0
STEEL I	INEPIPE API 5L GR. X-52 (PS)	L-1) Bare	1	L/C	
6.	10" dia x 0.219" WT	1,010	After Purchase Order		262,600.0
7.	10" dia x 0.279" WT	465	 120 days lead time 		130,200.0
STEEL I	INEPIPE API 5L GR. X-60 (PS)	L-2) Bare	 Delivery to start within 121 days 		
8.	16" dia x 0.281" WT	2,835	 To complete within 130 days 		1,644,300.0
STEEL I	LINEPIPE API 5L GR. X-70 (PS	L-2) Bare		1	
9.	20" dia x 0.250" WT	9090	After Purchase Order		5,454,000.0
10.	20" dia x 0.312" WT	3030	120 days lead time		2,272,500.0
11.	20" dia x 0.375" WT	2220	 Delivery to start within 121 days To complete within 135 days 		1,998,000.0

2. Tender documents were issued to 11 bidders/suppliers upon their requests as per procedure.

Bids against this tender enquiry were invited on single stage two envelope systems comprising a single
package containing two separate envelopes, each envelope to contain separately "Technical Proposal"
and "Financial Proposal".

4. The tender was closed on 15.03.2023 at 1530 hours and technical bids were opened in public on the same date at 1600 hours. Bids submitted by following bidders were received to BEC on 17.03.2023 vide GM (PT) memo SN-4480/23 dated 16.03.2022:

Sr. No	Local Supplier	Principal / Manufacturer	Quoted Items	
1.	M/s Fasin International, Karachi	Prin: M/s China North Vehicle Corporation Ltd., China Manf: M/s North China Petroleum Steel Co., Ltd., Yangzhou Subsidiary Co., China	1-5, 10 & 11	
2.	M/s. International Industries, Ltd., Lahore	Local Manufacturer .	1 & 2	
3.	M/s. Bushir Pipe Industries (Pvt.) Ltd., Lahore	Local Manufacturer	2 Only	
4.	M/s. BBJ Pipe Industries, Ltd., Lahore	Local Manufacturer	1 & 2	
5.	M/s Evergreen Chemical International, Co., Islamabad	Prin: M/s Kirtanlal International DMCC, UAE Manf: M/s Baoshan Iron & Steel Co., Ltd., China	3 & 4	
6.	M/s Crescent Steel and Allied Products Ltd., Karachi	Local Manufacturer	3 & 5	
7.	M/s Ehsan Corporation, Lahore	Prin: M/s China Petroleum Technology & Development Corporation, China Manf: M/s Shandong Shengli Steel Pipe Co., Ltd., China	3,4 & 5	

NOTE:

No bid is received against item No. 6, 7, 8 and 9 of the tender enquiry.

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Summary

E evaluation is tabulated below. Detailed technical evaluation report of all the bids is forwarded b GM (Procurement) on 30.03.2023 (copy attached as Flag-A). 52

	SUMMERY OF TECH	HNICAL EVALUA	TION
Sr. No	Local Supplier	Quoted Items	STATUS
1.	M/s Fasin International, Karachi	1-5, 10 & 11	Technically responsive for the quoted items
2.	M/s. International Industries, Ltd., Lahore	1 & 2	Technically responsive for the quoted items
3.	M/s. Bashir Pipe Industries (Pvt.) Ltd., Lahore	2 Only	Technically responsive for the quoted item
4.	M/s. BBJ Pipe Industries, Ltd., Lahore	1 & 2	Technically responsive for the quoted items
5.	M/s Evergreen Chemical International, Co., Islamabad	3 & 4	Technically responsive for the quoted items
6.	M/s Crescent Steel and Allied Products Ltd., Karachi	3 & 5	Technically responsive for the quoted items
7.	M/s Ehsan Corporation, Lahore	3, 4 & 5	Technically responsive for the quoted items

Technically responsive bidders were invited for public opening of 'Financial Proposals' for technically acceptable items which was held on 11.04.2023 at 1100 hours in public. The financial bids were received to BEC on 13.04.2023 vide GM (PT) memo No. SN-4480/23 dated 11.04.2023. GM (Accounts), vide our E-mail dated 20.04.2023 was requested to provide a Co-Opted member for preparation of Expected landed costs (ELCs). The nominated member i.e Mr. Faraz Ijaz, CA(Tax) prepared ELC which is placed at *Flag-B*).

The unit prices (rupees per meter) offered by the local as well as foreign bidders excluding GST are compared as under:-

								/	
No.	DESCRIPTION / SPECIFICATIONS	Qty (Mtrs.)	M/s China North Vehicle, China C/O M/s Fasin International, Karachi (CFR) RMB	M/s IIL, Lahore (F.O.R. Uch Sharif) Rs.	M/s Bashir Pipe, Lahore (F.O.R. Uch Sharif) Rs.	M/s BBJ, Lahore (F.O.R. Uch Sharif) Rs.	M/s Baosteel PTE Ltd., Singapore C/O M/s Evergreen Chemical, Islamabad (CFR) USS	M/s CSAPL, Karachi (F.O.R. Uch Sharif) Rs.	M/s CPTDC, China C/O M/s Ehsan Corporation, Lahoro (CFR) RMB
STEEL	LINEPIPE API-5L GR. E	3. (PSL-I) Bar	re						
01.	8" dia x 0.219" WT	51,600	254.97	18.735.36	NQ	18,913.10	NO	NO	NQ
UI.	8 dig x 0.219 W t	31,000	Landed Cost Rs: 14,459.90	. 16.733.50	NQ	16,913.10	NQ	, nq	
02.	10" dia x 0.219" WT	17,300	339.30 - Landed Cost Rs:	23,477.62	23,648.60	23,771.10	NQ	NQ	NO
	10 dia x 0.215 W1	r	19,231.27						
220			611.17		NO	100	87.42 Landed Cost Rs:	25,656.69	545.58 Landed Cost Rs:
03.	16" dia x 0.250" WT	30,700	Landed Cost Rs: 34,629.79	NQ	NQ	NQ	33,917.17	25,636.09	30,940.91
04.	18" dia x 0.312" WT	13,650	831.82 /	NO	NQ	NQ	US\$: 117.58 RMB: 804.98	NQ	738.80
70-			1,365.81						1,225.40
05.	24" dia x 0.375" WT	15,000	Landed Cost Rs: 76,312.59	NQ	NQ	NQ	NQ	55,690,21	Landed Cost Rs: 68,534.00
STEEL	LINE PIPE API SL GR.	X-70 (PSL-2)	Bare						
10.	20" dia x 0.312" WT	3030	1,053.72	NQ	NQ	NQ	NQ	NQ	NQ
11.	20" dia x 0.375" WT	2220	1,203.57	NQ	NQ	NQ	NQ	NQ	NQ
		4				+		•	

COMPARISON OF BID UNDER THE PROVISION OF SRO 827(I) 2001

7.1 As required vide SRO No. 827(I) 2001 issued by Government of Pakistan, bidders tendering for engineering goods produced in Pakistan shall be accorded a price preference in Pak rupees upto a specific percentage (in proportion to the value addition) of the lowest quoted landed cost of an item of foreign origin with similar specifications as mentioned in the tender:

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- i) Provided that:-
- (a) The saving in foreign exchange is not less than the amount of price preference: and

(b) It is ensured that in each case of such preference, the total import requirements for producing the supplies tendered for locally manufactured items has been duly indicated by the bidders.

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- 7.2 Under the Directives of Government of Pakistan dated 23.04.1984, SNGPL which is a public sector enterprises, is bound to import the material through PNSC on FOB basis and freight is to be paid in Pak Rs. to PNSC. In view of this, the FOB price of pipe quoted by the foreign bidder would be taken as imported component.
- 7.3 The local bidder M/s International Industries, Lahore., offered Steel Linepipe dia 8" and 10", based on imported components.
- 7.4 For the sake of working out the saving in foreign exchange, both the bids have been compared as under:

Item	Description	Vehicle China ICIR		Quantity Vehicle China FOR M/s III., Labore RMF		
		(Mtrs)	(RMB)	Foreign Component RMB	Unit	Total
1.	8" x 0.219" WT	- 51,600	205,29	253.60 -	-48.31	(2,492,796.00)
2.	10" x 0.219" WT	17,300	256.91	321.35	-64.44	(1,114,812.00)

In the present case there is no saving in foreign exchange, so M/s International Industries, Lahore are not entitled for price preference and their bid remains on higher side.

8. The offers have been examined and found meeting the requirements. M/s China North Vehicle Corporation, China represented by M/s Fasin International, Karachi are the lowest priced bidder for item No.1 & 2 while single priced bidder for item no. 10 & 11. M/s Crescent Steel & Allied Products Karachi are the lowest priced bidder for item No. 3 & 5 and M/s China Petroleum Technology & Development Corporation, China represented by M/s Ehsan Corporation, Lahore are the lowest priced bidder for item No. 4.

9. CONCLUSION:

In view of above the following purchase orders are recommended to be placed as under;

Order-1

i

M/s China North Vehicles Corporation, Ltd., China

Rep: M/s Fasin International, Karachi

Item No.	Steel Linepipe API-5LGr-B, PSL-1 (Item 1 & 2) and Gr-X-70 PSL-2 (Item 10 & 11), Bare (Detailed Specifications as per Quotation/ Tender Enquiry)	Quantity (Meters)	Rates Per Meter F.O.B. RMB	Total value F.O.B. RMB
1.	8" x 0.219" WT (Weight 29.29 Kg/Meter)	- 51,600	205.29	10,592,964.00
2.	10" x 0.219" WT (Weight 36.25 Kg/Meter)	17,300	256.91	4,444,543.00
10.	20" x 0.312" WT (Weight 97.72 Kg/Meter)	3,030	768.82	2,329,524.60
11.	20" x 0.375" WT (Weight 117.08 Kg/Meter)	2,220	918.67	2,039,447.40
		•	Sub Total	19,406,479.00
6	19,406,479.00			

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Item No.	Steel Linepipe API-5L Gr-B, PSL-1, Bare (Detailed Specifications as per Quotation/ Tender Enquiry)	Quantity (Meters)	Rates Rs. Per Meter F,O.R Uch Sharif excluding sales tax	Total value F.O.R Uch Sharif Rs.
3.	16" x 0.250" WT (Weight 62.64 Kg/Meter)	30,700	25,656.69	787,660,383.00
5.	24" x 0.375" WT (Weight 140.94 Kg/Meter)	15,000	55,690.21	835,353,150.00
7 1			Sub Total	1,623,013,533.00
		292,142,435.94		
	Total F.O.R U	ch Sharif in	cluding S/Tax @18%	1,915,155,968.94
F	Total F.O.R Ud Rs: One Billion Nine Hundred Fiftee Thousand	1,915,155,969/-		

Order-3

M/s China Petroleum Technology & Development Corporation, China Rep: M/s Ehsan Corporation, Lahore

No.	Steel Linepipe API-5L Gr-B, PSL-1, Bare (Detailed Specifications as per Quotation/ Tender Enquiry)	Quantity (Meters)	Rates Per Meter FOB RMB	Total value FOB RMB
4.	18" x 0.312" WT (Weight 87.79Kg/Meter)	13,650	522.80	7,136,220.00
R	MB: Seven Million One Hundred		O.B China Main Port ousand Two Hundred Twenty only	7,136,220.00

Members, Bid Evaluation Committee

Shahzad Ahmad Awan CA (B&P)

Imran Safdar Virk CE (MC) D Shahid Kamal CA (Compliance)

Imran Ahmad Khan CE (MC) P Hidayatullah Khan Niazi CO (PT) – Import

on line

Shaheryar Qazi SGM (T)

IMRAN YOUSAF KHAN SGM (ENGINEERING SERVICES)

CHAIRMAN

BID EVALUATION COMMITTEE

LAHORE 03.05.2023