

PUBLIC PROCUREMENT REGULATORY
AUTHORITY (PPRA)

CONTRACT AWARD PROFORMA – I

To Be Filled And Uploaded on PPRA Website In Respect of All
Public Contracts of Works, Services and Goods Worth Fifty
Million or More

➤ NAME OF THE ORGANIZATION/DEPTT. **Pakistan Tobacco Board**
FEDERAL / PROVINCIAL GOVT. **Ministry of National Food Security & Research**

TITLE OF CONTRACT: **Detailed study on determination of Cost of Production/ Minimum Indicative Price of tobacco.**

TENDER NUMBER **S.M.4/PTB/TdNo.1**

➤ BRIEF DESCRIPTION OF CONTRACT: **To study the current method of determination of CoP of tobacco prior to fixation of MIPs, to explore the pros and cons of the current process of determination of CoP, and to develop and demonstrate a model to assess/determine the CoP of tobacco in view of the shortcoming(s) (if any) in the current process.**

➤ TENDER VALUE: Rs. : **8834550/- (Eight million eight hundred thirty four thousand five hundred fifty rupees only)**

➤ ENGINEER'S ESTIMATE _____ N/A _____
(for civil Works only)

➤ ESTIMATED COMPLETION PERIOD **6 months**

➤ WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN? **Yes**

➤ ADVERTISEMENT :

(i) PPRA Website _____ **Yes TS488215E** _____
News Papers
Express Tribune, Daily Jang, Awam Un Nass, Frontier News, Daily Qaid on 30-07-2022.

➤ TENDER OPENED ON (DATE & TIME) **8-09-2022 1500 Hours**

➤ NATURE OF PURCHASE _____ Local / International

➤ EXTENSION IN DUE DATE (If any) _____ Yes / No

- NUMBER OF TENDER DOCUMENTS SOLD N/A _____
(Attach list of Buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes
(If yes enclose a copy). Mentioned in REOI (Copy attached)
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS Yes
(If yes enclose a copy). Mentioned in REOI (Copy attached)
- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
 - a) SINGLE STAGE – ONE ENVELOPE PROCEDURE _____
 - b) SINGLE STAGE - TWO ENVELOPE PROCEDURE. _____
 - c) TWO STAGE BIDDING PROCEDURE. _____
 - d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE. _____
- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)
- WHO IS THE APPROVING AUTHORITY Chairman, PTB _____
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.
N/A
- NUMBER OF BIDS RECEIVED 5 (Five) _____
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER: Yes
- WHETHER INTEGRITY PACT WAS SIGNED Yes _____

PUBLIC PROCUREMENT REGULATORY
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CONTRACT AWARD PROFORMA – II

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Million Rupees or More

➤ NUMBER OF BIDDERS PRESENT AT THE TIME OF
OPENING OF BIDS One

➤ NAME AND ADDRESS OF THE SUCCESSFUL BIDDER: IPSOS in Pakistan
/ASB Associates (SMC- Private) Limited, 4th Floor, Tower 10, Commercial
Market, E-11/1 Islamabad

➤ RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATED BID).

1st

➤ NEED ANALYSIS (Why the procurement was necessary?) The Economic
Coordination Committee (ECC), in a meeting on 24-01-2022 directed MNFSR
to carry out detailed study on determination of MIP of tobacco for the next
crop in consultation with all stakeholders.

➤ IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE
REASONS (Briefly describe) _____

- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS Yes
- DATE OF CONTRACT SIGNING 17-05-2023
(Attach a copy of agreement)
- CONTRACT AWARD PRICE Rs. 8,834,550 /-
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS Yes
(Attach copy of the bid evaluation report)
- ANY COMPLAINTS RECEIVED No

- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS No
(If yes give details)
- DEVIATION FROM QUALIFICATION CRITERIA No

- SPECIAL CONDITIONS, IF Any
(Give Brief Description)

Qualification Criteria And Evaluation Criteria



REQUEST FOR EXPRESSIONS OF INTEREST National Competitive Bidding (NCB)

“Detailed Study on determination of Cost of Production/Minimum Indicative Prices of Tobacco)”

PTB intends to hire Consulting Firms/ Organizations to conduct a study titled “Detailed Study on determination of Cost of Production/ Minimum Indicative Prices of tobacco. Detailed information about organization is available on website: www.ptb.gov.pk. Prescribed standards contained in the **Instructions for Consulting Firms and TORs** may be viewed/downloaded from the websites www.ptb.gov.pk or www.ppra.org.pk. Prospective firms are encouraged to provide information that would be specific to the proposed services. The parameters for evaluating EOI responses are given below:-

- Complete historical profile of the firm including information regarding incorporation certificate, total experience, affiliation with relevant bodies and ratings (if any) and corporate profile indicating their years of operations, core competencies, management structure and systems etc. {Max Score = 20}
- Details of completed projects of similar nature and size with requisite information i.e. project description, cost of the project, client, duration etc. {Max Score = 50}
- Requisite technical competence to carry out the intended services. {Max Score = 30}

A consultancy firm, will be selected through “**Quality & Cost Based Selection (OCBS) Method**” in accordance with the procedures set out in the Procurement of Consultancy Services Regulations 2010 issued by the Public Procurement Regulatory Authority, (as amended from time to time) which can be viewed at the website: www.ppra.org.pk/legal/documents/regulations.

Expressions of Interest response, carefully prepared in accordance with the instructions provided in the REOI Notice & instructions to Consultants shall reach the Deputy Director (Marketing) at the address given below (in person or by post) by or before **1400 hours** on **08-09-2022**, which shall be opened on the same day at **1500 hours** in the presence of representatives of consulting firms who may choose to be present.

Further information, if any, may be obtained at the address/email given below during office hours from 0800 to 1600 hours. This REOI is also available on the websites: www.ptb.gov.pk and www.ppra.org.pk.

PID(P)212/22

Dr. Hafiz Abdul Samad Tahir (Deputy Director (Marketing))

Pakistan Tobacco Board

Ministry of National Food Security & Research (MoNFS&R),

Government of Pakistan

46 B Office Enclave Phase 5 Hayatabad, Peshawar, Pakistan, Postal Code: 25124

Tel: 0919217833, Fax: 0919217149, Email: hasamadtahir@gmail.com

BID EVALUATION REPORT**FINAL EVALUATION REPORT**
(As Per Rule 35 of PP Rules, 2004)


1. Name of Procuring Agency: Pakistan Tobacco Board
2. Method of Procurement: Quality & Cost Based Selection (QCBS)
3. Title of Procurement: Detailed study on determination of Cost of Production/Minimum Indicative Price of tobacco.
4. Tender Inquiry No: S.M.4/PTB/TdNo.1
5. PPRA Ref. No. (TSE): TS488215E
6. Date & Time of Bid Closing: 08-09-2022 at 1400 hours
7. Date & Time of Bid Opening: 20-12-2022 at 1200 hours
8. No of Bids Received: 02
9. Criteria for Bid Evaluation: Quality & Cost Based Selection (QCBS) (80:20) 75 marks for qualification of technical proposal
10. Details of Bis(s) Evaluation:

Name of Bidder	Marks			Evaluated Cost	Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP Rules,2004.
	Technical (If applicable)	Financial	Final		
M/S ASB/IPSOS	64.264	20	84.26	Rs: 7,616,000	Under rule 36 (b) (ix), Selected for Contract Negotiation
M/S IJAZ TABASSUM & CO.	67.600	10.70	78.30	Rs: 14,235,000	

Most Advantageous Bidder: M/S ASB/IPSOS

11. Any other additional/ supporting information, the procuring agency may like to share.

Signature:



Official Stamp:

Dr. Hafiz Abdul Samad Tahir
Deputy Director (Marketing)
Pakistan Tobacco Board
Ministry National Food
Security & Research Peshawar