

**PUBLIC PROCUREMENT REGULATORY**  
**AUTHORITY (PPRA)**

**CONTRACT AWARD PROFORMA – I**

To Be Filled And Uploaded on PPRA Website In Respect of All  
Public Contracts of Works, Services and Goods Worth Fifty  
Million or More

- NAME OF THE ORGANIZATION/DEPTT. **NADRA HEADQUARTER, ISB**
- FEDERAL / PROVINCIAL GOVT. **FEDERAL GOVERNMENT**
- TITLE OF CONTRACT:- **UPGRADE OF EMC SYMMETRIC**  
**VMAX UPGADE STORAGE,**  
**SOFTWARE, MAINTENANCE,**  
**HARDWARE WITH COMPLETE**  
**SOLUTION**
- TENDER NUMBER:- **757/2013 DATED 12<sup>TH</sup> MAR 2013**
- BRIEF DESCRIPTION OF CONTRACT **UPGRADE OF EMC SYMMETRIC**  
**VMAX UPGADE STORAGE,**  
**SOFTWARE, MAINTENANCE,**  
**HARDWARE WITH COMPLETE**  
**SOLUTION**
- TENDER VALUE **Rs 72,526,326.00**
- ENGINEER'S ESTIMATE  
(for civil Works only) **N/A**
- ESTIMATED COMPLETION PERIOD **8-10 Weeks**
- WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL  
PROCUREMENT PLAN? Yes/No **YES**
- ADVERTISEMENT :
- PPRA Website **757/2013 DATED 12<sup>TH</sup> MAR 2013**
- (i) (Federal Agencies) (If yes give date and PPRA's tender number)
- (ii) News Papers **YES (BUSINESS RECORDER - KHI, DAWN-**  
**ISLAMABAD, JANG LAHORE DATED 13 MAR 2013)**  
(If yes give names of newspapers and dates)
- TENDER OPENED ON (DATE & TIME) **01<sup>ST</sup> APRIL 2013 AT 11:30 HOURS**

- NUMBER OF TENDER DOCUMENTS SOLD **23 Nos**  
(Attach list of Buyers)
- WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS **NO**  
(If yes enclose a copy).
- WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS **NO**  
(If yes enclose a copy).
- WHICH METHOD OF PROCUREMENT WAS USED: - (Tick one)
  - a) SINGLE STAGE – ONE ENVELOPE PROCEDURE
  - b) SINGLE STAGE - TWO ENVELOPE PROCEDURE.
  - c) TWO STAGE BIDDING PROCEDURE.
  - d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE.
- PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED WITH BRIEF REASONS (i.e EMERGENCY, DIRECT CONTRACTING, NEGOTIATED TENDERING ETC.)
- WHO IS THE APPROVING AUTHORITY **CHAIRMAN NADRA**
- WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING.
- NUMBER OF BIDS RECEIVED **14 Nos (1<sup>st</sup> Stage) and 05 Nos (2<sup>nd</sup> Stage)**
- WHETHER THE SUCCESSFUL BIDDER WAS LOWEST BIDDER **YES**
- WHETHER INTEGRITY PACT WAS SIGNED **YES**

**PUBLIC PROCUREMENT REGULATORY**  
**AUTHORITY (PPRA)**

**CONTRACT AWARD PROFORMA – II**

**To Be Filled And Uploaded on PPRA Website In Respect of All**  
**Public Contracts of Works, Services & Goods Worth Fifty Million**  
**Rupees or More**

- NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS **02 Nos**
  
- NAME AND ADDRESS OF THE SUCCESSFUL BIDDER **M/s INTERACTIVE CONVERGENCE (PVT) LTD**
  
- RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATED BID). **1<sup>ST</sup>**
  
- NEED ANALYSIS (Why the procurement was necessary?) **UPGRADE OF EMC SYMMETRIC VMAX UPGRADE STORAGE, SOFTWARE, MAINTENANCE, HARDWARE WITH COMPLETE SOLUTION**
  
- IN CASE EXTENSION WAS MADE IN RESPONSE TIME, WHAT WERE THE REASONS (Briefly describe) **NO**
  
- WHETHER NAMES OF THE BIDDERS AND THEIR PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS **YES**
  
- DATE OF CONTRACT SIGNING (Attach a copy of agreement) **04<sup>TH</sup> JUNE 2013**
  
- CONTRACT AWARD PRICE **Rs 72,526,326.00**
  
- WHETHER COPY OF EVALUATION REPORT GIVEN TO ALL BIDDERS (Attach copy of the bid evaluation report) **YES**

- ANY COMPLAINTS RECEIVED (If yes result thereof) NO
- ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS (If yes give details) NO
- DEVIATION FROM QUALIFICATION CRITERIA (If yes give details) NO
- SPECIAL CONDITIONS, IF Any (Give Brief Description) NO

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[F.No.2/1/2008PPRA-RA.III]



**GOVERNMENT OF PAKISTAN, MINISTRY OF INTERIOR  
NATIONAL DATABASE AND REGISTRATION AUTHORITY (NADRA)  
HOUSE # 04, STREET # 61, SECTOR G-6/4, ISLAMABAD  
Tele- 90392855 Fax - 9206435**

Purchase Order No. NADRA/Proc/T&D/297

of the June 2013

To: *M/s Interactive Convergence*  
*Building No. 10, Interactive Plaza Markaz*  
*E-11/3 (MPCHS) Islamabad*  
*Cell # 0321-8556656 Ph # 051- 265 2505-09 Fax-051-2652519*

*Attn: Mr. Akhtar*  
*(Signature)*

*I am directed to confirm an order for the supply of the following equipment as quoted vide your quotation No. IAC/ISB/AA/757-2013/01 dated 1st April 2013.*



Ser	Features	Qty	Unit Price	Total Price
1.	EMC Symmetric VMax Upgrade Storage, Software, Maintenance, Hardware with Complete Solution	01	Rs.72,526,326.00	Rs.72,526,326.00
Total Price				Rs.72,526,326.00

**(Rupees seventy two million five hundred twenty six thousand three hundred twenty six only)**

**Terms and Conditions**

- Delivery Time: **8-10 Weeks**
- Place of Delivery: HQ NADRA Islamabad
- Above rates are inclusive of 16% GST
- Inspection /Acceptability: As per Specs at site by NADRA QC Department
- Liquidated Damages: Late Delivery charges @ 1% per days subject to a maximum of 15 % of the total order.
- Payment after delivery of equipment and submission of Bills & Sale tax invoice.
- Items will be delivered to Store in original packing, serial Nos should be mentioned in delivery challan.
- After the expiry of LD period, NADRA reserves the right to cancel the Purchase order and confiscate the earnest money of the vendor / supplier.
- In case of cancellation of the Purchase order, vendor / supplier shall not be liable to claim any NADRA shall not be liable to pay any payments, costs or expenses whatsoever incurred by the vendor / supplier against this Purchase order.
- The supplier will provide comprehensive warranty/guarantee for three years. Any defective part will be replaced free of all charges.
- The equipment supplied should be of current Production and discontinued equipment by the manufacturer will not be accepted.
- Detail of EMC Symmetric VMax Upgrade Solution is attached Annex-A (Page # 1)

*0/4*

*(Signature)*  
**Naveed A Channa**  
Director, Procurement

**Copy to:**

Store Section: - (Demand of T&D Directorate)  
T&D Directorate (Vide your minute sheet # NADRA/Proc/T&D/297 dated 5th December 2012)

**COMPARATIVE STATEMENT FOR UPGRADE OF EMC SYMMETRIX VMAX,  
TECHNICAL BID OPEN ON 1<sup>ST</sup> APRIL 2013 AND FINANCIAL BID OPEN ON 22<sup>ND</sup> APRIL, 2013**

S #	Name Of Item	M/s Interactive Convergence	M/s Jaffer Business System	Technically Qualified	Lowest
1	Epgrade of EMC Symmetric VMMax (Specification as per tender documents)	USD \$ 737,206.00 (conversion US\$ to Pak Rs 98.38) Rs 72,526,326.00	Rs 78,421,203.00	M/s Interactive Convergence & M/s Jaffer Business System	M/s Interactive Convergence

*It is certified that the prices indicated in the comparative statement were opened by the board of officer. Above all prices are inclusive of all taxes.*

President - Mr. Hassan Mirza, Dy. Director Procurement  
Members - Maj @ Asad Nawaz, Dy. Director Admin  
Mr. Salman Bukhari, Dy. Director T&D Dte  
Mr. Mudassar Alam, Dy. Assistant Director Pre-audit

*(Handwritten signatures and dates)*  
24/4/13  
24-04-13

**COUNTERSIGNED**

*(Handwritten signature)*  
A/Director General Admin  
(Lt Col @ Iqbal Mahmood)



**I O N**  
**(Technology & Development)**

**Subject: Technical Evaluation for Upgrade of EMC Symmetrix VMax – (Tender # 757/2013)**

Reference: Your ION # NADRA/Proc/T&D/01 dated 03 April 2013.

1. Please find attached Technical Evaluation report for Upgrade of EMC Symmetrix VMAX as Annex-A.
2. Both companies have been technically evaluated and qualified because they fulfill NADRA's requirements: \*
3. Before taking final decision, following factors may be taken into account:-
  - a. Price
  - b. Experience of setting or running such environments
  - c. Experts who have worked on similar equipment or equipment from the manufacturer
  - d. So on....

↓  
DGM (Systems)  
(Ahmerin Hussain)

NADRA/T&D/37 dated 08 Apr 2013

To: Procurement Dte ✓

PROCUREMENT DEPARTMENT	
Norman	
Admin	
Director Proc.	MA
Asst. Dir. Proc.	Ahmerin
Head Clerk	
Off. No.	Jenab
Date	9-4-13

**Technical Evaluation for Upgrade of EMC Symmetrix VMAX – (Tender # 757/2013)**

Requirements	Inte	Resources
20TB Production tier for active clones	Compliant	Compliant
20TB archive tier with 20TB Clone capacity	Compliant	Compliant
Dual redundant 32-port 8Gbps FC Switches	Compliant	Compliant
Physically segregated racks along with accessories	Compliant	Compliant

Both companies fulfill NADRA's requirements and hence are technically qualified.



Ahmerin Hussain (16104)  
Director Systems (President)  
T&D



Salman Bukhari (30896)  
Deputy Director (Member)  
T&D

  
8/A/2013

Shoaib Arshad (2374)  
Deputy Director (Member)  
HOD



**ION**  
**PROCUREMENT DIRECTORATE**



Subject: **Technical Evaluation for Upgrade of EMC Symmetrix VMax - (Tender # 757/2013)**

1. T&D Dte has demanded the subject equipment; tender was published in Newspapers / PPRA Web site. Following firms submitted technical & financial bids:-

Ser	Name of Firm
01	M/s Interactive Convergence
02	M/s Jaffer Business Systems

2. A board of officers composed as under will assemble to carry out technical evaluation / recommendation for purchase of subject equipment:-

**President:** - To be detailed by T&D (Not lower than the Director)

**Member:** - Rep to be detailed by HOD Directorate (Not lower than the Dy Director)

Rep to be detailed by T&D Directorate (Not lower than the Dy Director)

Rep to be detailed by NW Directorate (Not lower than the Dy Director)

3. Board will carry out technical evaluation of the bids as per specification already issued with tender documents. Since technical qualifying marks have not been mentioned earlier so you are requested to restrict with technically qualified or technically not qualified. Technical bids of the above bidders along with tender documents are enclosed. Technical evaluation report should reach to this department by 8<sup>th</sup> April 2013 positively. Technical evaluation report of technically rejected firms should be supported with valid reasons. As per PPRA rules reasons for not qualifying will be communicated to firm before opening of financial.

4. Our ION NADRA/Proc/NDW/01 dated 1<sup>st</sup> April 2013 is hereby cancelled.

*Naveed A Channa*  
Director (Proc)  
(Naveed A Channa)

NADRA/Proc/T&D/ 01 dated 3<sup>rd</sup> April 2013

To: - T&D Dte *S.M. Khan 3/4*  
HOD *S.M. Khan 3/4*  
NW Dte *S.M. Khan 3/4*  
T&D Dte *S.M. Khan 3/4*

*c/c*

Note: Please don't Print This Page/Fax

Submission Date	12/3/2013
Receipt No	51090
Tender No	757/2013 (March-08)
Sector	Equipments
Tender Title	Upgrade of EMC Symmetrix VMax
Tender Note	Upgrade of EMC Symmetrix VMax
Description	<p>Headquarter NADRA intends to purchase Hardware Equipment from Sale/ income tax registered firms. a. Upgrade of EMC Symmetrix VMax with the following i) 20TB Production tier for active clones II) 20TB archive tier with 20TB Clone capacity iii) Dual redundant 32-port 8Gbps FC Switches i) Physically segregated racks along with accessories TERMS &amp; CONDITIONS:- 1. Prices quoted should remain valid for three months. 2. Government taxes will be deducted at the time of payment as per Government prescribed rates. 3. Specification and detailed terms &amp; condition of the Tender document can be collected from the office of procurement department at a cost of Rs.2000/- in cash (non-refundable) between 0900 to 1600 hours except Saturdays, Sundays &amp; Holidays. 4. The tender will be accepted by 1100 hours on 1st April 2013 in two Separate sealed envelopes marked as technical and financial proposal. Technical proposal will be opened at 1130 hours on same day in the presence of available vendors. 5. The bidders are required to submit One Technical and Three Financial Bids in three separate sealed envelopes. 6. Earnest money @ 5% of quoted amount will be deposited along with quotation /financial bid in the shape of Bank draft/Pay order in favour of HQ NADRA Islamabad which will be retained as performance guarantee for the period of three months after delivery of Equipment. 7. NADRA reserves the right to reject all bids as per rule 33 of PPRA 2004. 8. NADRA reserves the right to increase or decrease the quantity of above mentioned Equipment. 9. Quoted rates/price should be inclusive of all applicable taxes. 10. Liquidated Damages: 1 % per day up to maximum 15% of the total order. 11. After the expiry of the above mentioned LD Period "NADRA reserves the right to cancel the Purchase Order and confiscate the earnest money of the vendor/supplier 12. All term &amp; condition must be specified clearly.</p>
Advertisement Date	12/3/2013
Closing Date	1/4/2013
Closing Time	11:00:00 AM
Opening Time	11:30:00 AM
Estimated Cost	
Tender Nature	National
Earnest Money	5 % of the quoted amount

Note: Please don't Print This Page/Fax

ION  
PROCUREMENT DIRECTORATE

Subject: - **Publication of Tender Notice**

1. Tender notice is forwarded for publication in the one Daily Urdu and one Daily English newspapers published from Islamabad, Lahore & Karachi (DAWN & Jang). Approved minute sheet is also enclosed.
2. Forwarded for immediate action.

*Naveed A Channa*  
**Director (Proc)**  
**(Naveed A Channa)**

*o/c*

NADRA/Proc/EMC /01

12<sup>th</sup> March 2013

To:-

Media Wing

**RECEIVED BY**

ERP NO: \_\_\_\_\_

NAME \_\_\_\_\_

DATE *12/3* \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

*11/2*  
*K*

v) Physically segregated racks along with accessories

TERMS & CONDITIONS:-

1. Prices quoted should remain valid for three months.
2. Government taxes will be deducted at the time of payment as per Government prescribed rates.
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8. NADRA reserves the right to increase or decrease the quantity of above mentioned Equipment.
9. Quoted rates/price should be inclusive of all applicable taxes.
10. Liquidated Damages: 1 % per day up to maximum 15% of the total order.
11. After the expiry of the above mentioned LD Period "NADRA reserves the right to cancel the Purchase Order and confiscate the earnest money of the vendor/supplier
12. All term & condition must be specified clearly.
13. Tender is also available on PPRA Website:- [WWW.PPRA.ORG.PK](http://WWW.PPRA.ORG.PK)

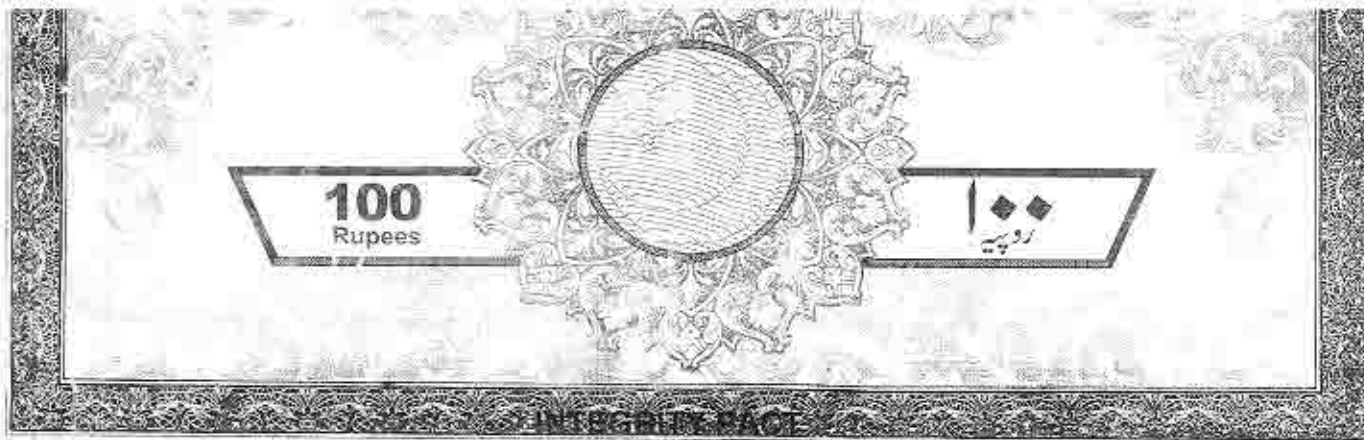
PROCUREMENT DEPARTMENT  
SHAHRAH-E-JAMHURIAT, G-5/2, ISLAMABAD  
PHONE No 051-90391855 Fax No 9206435

*Nach*

**TENDER # 757/2013**

**LIST OF SOLD DOCUMENTS**

<b>S#</b>	<b>FIRMS</b>	<b>CONTACT #</b>
1.	M/s Interactive Convergence (Pvt) Ltd	0301-8556656 (Adnan)
2.	M/s LMKT	0336-8567154 (Satar)
2.	M/s Jaffer Brothers (Pvt) Ltd	0300-8564575



Contract Number: NADRA/Proc/T&D/2978

Dated: 4<sup>th</sup> June, 2013

Contract Value: Rs.72, 526,326.00 (Rupees Seventy Two million five hundred twenty six thousands thousand three hundred twenty six only)

Contract Title: EMC Symmetric VMax Upgrade Storage, Software, Maintenance, Hardware with Complete Solution

Interactive Convergence (Pvt)Ltd hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, Interactive Convergence (Pvt) Ltd represent and warrants that it has fully declared the brokerage, commission, fees etc paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary any commission, gratification, bribe, finder's fee or kickback, whether described as consultant fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever from GoP, except that which has been expressly declared pursuant hereto.

Interactive Convergence (Pvt) Ltd certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

Interactive Convergence (Pvt) Ltd accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or other benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, Interactive Convergence (Pvt)Ltd agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by Interactive Convergence (Pvt)Ltd as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or other benefit in whatsoever from GoP.

**On behalf of Interactive Convergence**

Signature: 

Name: ASWAN AKBAR

Date: 15 JUNE 2013



**On behalf of NADRA**

Signature: 

Name: NAVEED A CHAKWALA

Date: 14/6/13

